

EXHIBIT "A"

PROPOSAL

TO: THE TOWNSHIP COUNCIL, TOWNSHIP OF WEST ORANGE, 66 Main Street,
West Orange, New Jersey 05052

Dear Council Members:

In accordance with and subject to all stipulations, conditions, requirements, and instructions to bidders, specifications they relate to this proposal are made part of it, submit a bid for the following:

100 ft. Heavy Duty Aluminum Aerial Ladder with 750 Tip Load

Price including all Taxes/shipping /Handling: \$ 871,387.00

Eight Hundred Seventy One Thousand Three Hundren Eight Seven Dollars
(AMOUNT IN WRITING) & No Cents

- * Full Payment upon Delivery
- * See Section 2 for optional pre-payments

OPTIONAL:

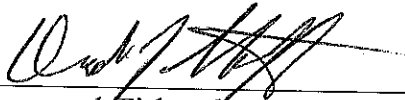
SERVICE CONTRACT

There shall be a five (5) year contract provided with this bid. The service contract shall consist of the following, chassis, generator, aerial and brakes. The Aerial and brake shall be performed twice a year and the chassis/engine, generator shall be performed once a year. After completion of each a written report and test results for oil samples shall be submitted to the Fire Chief or his designee.

Price \$ 35,000.00

Pierce Manufacturing, Inc. shall submit this proposal
(COMPANY NAME)
with the full knowledge of the stipulations and requirements, and will if the
contract be awarded to, enter into the same with good sufficient sureties for the
faithful execution of the same.

Name (Printed) David J. Stoffel
Company Name Pierce Manufacturing, Inc.
Address 2600 American Drive
Appleton, WI 54914
Phone # 920-832-3000
Date November 12, 2014

BY 
(Signature and Title of Officer of Company authorized to execute a contract)

PROPOSAL

TO: THE TOWNSHIP COUNCIL, TOWNSHIP OF WEST ORANGE, 66 Main Street,
West Orange, New Jersey 05052

Dear Council Members:

In accordance with and subject to all stipulations, conditions, requirements, and instructions to bidders, specifications they relate to this proposal are made part of it, submit a bid for the following:

100 ft. Heavy Duty Aluminum Aerial Ladder with 750 Tip Load

Price including all Taxes/shipping /Handling: \$ 871,310.00

Eight Hundred Seventy One Thousand, Three Hundred Ten Dollars.
(AMOUNT IN WRITING)

OPTIONAL:

SERVICE CONTRACT

There shall be a five (5) year contract provided with this bid. The service contract shall consist of the following, chassis, generator, aerial and brakes. The Aerial and brake shall be performed twice a year and the chassis/engine, generator shall be performed once a year. After completion of each a written report and test results for oil samples shall be submitted to the Fire Chief or his designee.

Price \$ 17,500.00

"PAYMENT DUE UPON DELIVERY"

Absolute Fire Protection Company, Inc. shall submit this proposal

(COMPANY NAME)

with the full knowledge of the stipulations and requirements, and will if the contract be awarded to, enter into the same with good sufficient sureties for the faithful execution of the same.

Name (Printed) Anthony Amoroso

Company Name Absolute Fire Protection Co., Inc.

Address 2800 Hamilton Boulevard
South Plainfield, NJ 07080

Phone # 908-757-3600

Date November 28, 2014

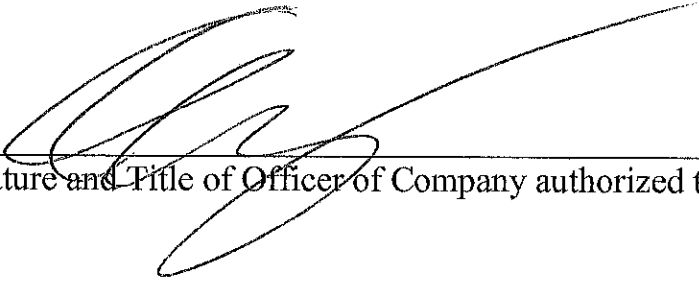
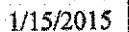
BY 
(Signature and Title of Officer of Company authorized to execute a contract)

EXHIBIT "B"



G. Total Purchase Price (D+E+F):	\$ 812,407.23
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Pride Number	Qty	Description	Published Options	Unpublished Options
101	1	Change transmission to PR in place of standard	\$9,298.00	
102	1	Exhaust extension Plymo or Nederman	\$246.00	
105	1	Silicone hoses	\$635.00	
113	1	Vogel Lube, 22 point	\$4,480.00	
119	1	Cummins ISX12 to Detroit Diesel DD13 engine	(\$10,788.00)	
210	3	Upgrade SCBA bracket to Hands Free	\$1,890.00	
212	1	Raised roof, custom cab	\$1,848.00	
214	1	Q2B siren	\$3,444.00	
215	1	DELETE - Safety sytem	(\$8,324.00)	
403	1	Add 19" extended bumper	\$2,278.00	
459	17	Mate Flex in enclosed compartments per shelf	\$1,938.00	
464	4	Adjustable height slide-out tray	\$3,064.00	
466	1	Traffic directing light bar	\$1,393.00	
477	1	Auto-eject 20amp	\$445.00	
480	1	Kussmaul pump plus 1200 charger	\$2,190.00	
484	4	12v. LED recessed or surface mount	\$6,752.00	
487	2	SCBA cylinder storage in fender panel triple	\$1,538.00	
556	1	Gas 5kw generator	\$6,218.00	
1001	2	Full depth and full height compartments	\$10,400.00	
1002	1	Pinnable waterway	\$4,368.00	
1007	1	LED emergency light package upgrade	\$5,365.00	
1011	1	Steel to aluminum aerial ladder	\$2,686.00	
565287	1	DELETE - seat fwd facing c/c center (2)		(\$1,354.58)
199876	1	Cabinet, EMS Fwd facing, center 38"Wx40"Hx22.63"D		\$1,758.56
589269	1	Shelf, adjustable EMS comp. .75" lip		\$126.25
13386	1	DELETE - Tank, Water, 300 gallon		(\$6,754.56)
59107	1	DELETE - hose restraint, hosebed, aerial front velcro strap top		(\$93.42)
581948	1	DELETE - Hose Restrain, hosebed, aerial, front velcro strap, 1" heave nylon web rear		(\$195.38)
4425	1	DELETE - Pump, Waterous SCU, 1500gpm single stage		(\$26,163.68)
4517	1	DELETE- Valve, relief intake, Elkhart		(\$2,222.20)
536322	1	DELETE - Controller, Pressure, Pierce, custom chassis		(\$2,756.50)
72153	1	DELETE - Primer, Trident, Air Prime, air operated		(\$554.91)
4660	1	DELETE - Inlet, LH side 2.5" gated		(\$1,042.60)
4905	1	DELETE - Outlet, 1.5" tank fill		(\$497.90)
4940	2	DELETE - Outlet(s) left side 2.5"		(\$2,993.70)
4945	2	DELETE - Outlet(s) right side 2.5"		(\$2,993.70)
5047	1	DELETE - Outlet, 4" w/4" valve right, handwheel		(\$3,903.63)
5094	1	DELETE - Elbow, large dia. Outlet, 30 degree 4"INSTx4"Strz		(\$368.88)
47583	1	DELETE - Waterway outlet & Control, 4" Akron handwheel		(\$637.90)
29167	2	DELETE - Crosslay singel sheet unpainted (2+) 1.5" std cap		(\$4,014.03)
5911454	2	DELETE - Hose restraint, crosslay, top and ends elast net		(\$283.09)
667186	1	DELETE - Light, slideout pump op step, on scene Access LED		(\$137.08)

[illegible]

Base Bid	\$	804,930.00	
Published Options	\$	51,364.00	
Total Published Options	\$	856,294.00	
Unpublished Options	\$	(43,886.77)	-5.13%
Total Options w/o HGAC Fee	\$	812,407.23	

Optional Credits

The following optional credits and additions are available.

PARTIAL PAYMENT AT TIME OF CONTRACT SIGNING

The purchaser may at their option make an up-front payment at the time the contract is signed. If this payment is made at contract signing, a credit will be issued on the final invoice, reducing the total purchase price.

Payment amount	\$649,925.78
Credit amount	\$39,394.56