

RESOLUTION

WHEREAS, the Township of West Orange desires to retain the services of a grant writer for the purpose of seeking government and other grants to perform services for the Township; and

WHEREAS, the Township issued a request for quotations; and

WHEREAS, the Township received three (3) quotations from (i) BRS, Inc. of Medford, New Jersey at a monthly rate of \$4,700 - \$8,700 plus additional services at between \$70-\$140 per hour; (ii) Millennium Strategies, LLC of Caldwell, New Jersey at a rate of \$2,333.33 per month; and (iii) Bruno Associates, Inc. of Clifton, New Jersey at the rate of \$2,041.66 per month; and

WHEREAS, the Township has reviewed the submissions and determines that Millennium Strategies, LLC best meets the requirements of the Township based upon its experience, employees and expertise which includes current and former municipal and other governmental employees. Millennium's capabilities reflect that in 2015 they successfully obtained grants totaling approximately \$39 million for their various clients, including Fort Lee, Hoboken, Jersey City, Moonachie, Nutley and Paramus. In addition, Millennium has a full time research associate, 9 grant writers and appropriate support staff; and

WHEREAS, the Bruno submission was at a slightly less expensive rate of approximately \$2,041.66 per month or \$24,500. per annum, but Bruno's submission did not reflect the years of services, current services to its clients; and staffing relative to the municipal services sought in

this matter. The Resumes submitted are not in the immediate vicinity of the Township nor of the nature of the work sought by the Township;

NOW HEREBY BE IT RESOLVED, BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE, that the Township Council of the Township of West Orange hereby authorizes the Township to enter into a one-year contract with Millennium Strategies, LLC of Caldwell, New Jersey at a rate of \$2,333.33 per month or \$28,000 in the aggregate, inclusive of all travel time and expenses with the provision whereby either party may terminate the Contract on 14 days' written notice for the period May 1, 2016 through April 30, 2017;

NOW HEREBY BE IT RESOLVED, BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE that a copy of this Resolution shall be advertised in accordance with applicable law.

This Resolution shall be available for inspection in the Clerk's Office during normal business hours in accordance with all applicable statutes.

Karen J. Carnevale, R.M.C.
Township Clerk

Victor Cirilo
Council President

Adopted: April 5, 2016