

EXHIBIT "A"

Quote



BEYER FORD

170 Ridgedale Ave.
Morristown, NJ 07960

To:

From: Coert Seely

Phone/Fax: (973) 463-3065 / (973) 884-2650

Vehicle Pick Up Location

Beyer Fleet

**31 Williams Parkway
East Hanover, NJ 07936**

**2019 Ford Escape (U9G) SE 4WD
Educational Services Commission of NJ
ESC Co-Op #65MCESCCPS - ESCNJ 17/18-21**

Mechanical

Engine: 1.5L EcoBoost -inc: auto start-stop technology (STD)

Transmission: 6-Speed Automatic w/SelectShift (STD)

50-State Emissions System

Transmission w/Oil Cooler

Automatic Full-Time Four-Wheel Drive

3.51 Axle Ratio

Battery w/Run Down Protection

GVWR: TBD

Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Electric Power-Assist Speed-Sensing Steering

15.7 Gal. Fuel Tank

Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher

Permanent Locking Hubs

Strut Front Suspension w/Coil Springs

Short And Long Arm Rear Suspension w/Coil Springs

4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking

Brake

Brake Actuated Limited Slip Differential

Exterior

Wheels: 17" Sparkle Silver-Painted Aluminum (STD)

Tires: P235/55R17 A/S BSW -inc: Low-Rolling-Resistance, mini spare

Steel Spare Wheel

Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper w/Metal-Look Rub Strip/Fascia Accent

Body-Colored Rear Bumper w/Gray Rub Strip/Fascia Accent and Metal-Look Bumper Insert

Gray Bodyside Cladding and Gray Wheel Well Trim

Chrome Side Windows Trim

Interior

60-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback

Cloth Rear Seat

Exterior cont.

Body-Colored Door Handles

Body-Colored Power Side Mirrors w/Convex Spotter and Manual Folding

Fixed Rear Window w/Fixed Interval Wiper and Defroster

Variable Intermittent Wipers

Deep Tinted Glass

Fully Galvanized Steel Panels

Lip Spoiler

Colored Grille w/Chrome Surround

Liftgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference

Setting Headlamps w/Delay-Off

LED Brakelights

Front Fog Lamps

Laminated Glass

Entertainment

Radio w/Seek-Scan, Clock, Steering Wheel Controls and Radio Data System

Radio: AM/FM Stereo w/Single-CD/MP3 Player -inc: 6 speakers, speed

compensated volume and SiriusXM

radio w/a 6 month prepaid subscription, Note: SiriusXM audio and data services

each require a subscription sold

separately, or as a package, by Sirius XM Radio Inc. If you decide to continue

service after your trial, the

subscription plan you choose will automatically renew thereafter and you will be

charged according to your

chosen payment method at then-current rates, Fees and taxes apply, To cancel

you must call SiriusXM at 1-866

-635-2349, See SiriusXM Customer Agreement for complete terms at

www.siriusxm.com, All fees and

programming subject to change, Sirius, XM and all related marks and logos are

trademarks of Sirius XM Radio

Inc SiriusXM service is not available in Alaska and Hawaii.

Integrated Roof Antenna

SYNC 3 Communications & Entertainment System -inc: enhanced voice

recognition, 8" LCD capacitive

touchscreen in center stack w/swipe capability, AppleLink, 911 Assist, Apple

CarPlay, Android Auto compatibility

and 2 smart-charging multimedia USB ports

2 LCD Monitors in The Front

Interior cont.

Instrument Panel Bin, Interior Concealed Storage, Driver / Passenger And Rear

Door Bins, 2nd Row Underseat Storage and Audio Media Storage

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Front Cupholder

Rear Cupholder

Compass

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button

Keypad

Proximity Key For Doors And Push Button Start

FordPass Connect -inc: remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle, check vehicle status and Wi-Fi hotspot connects up to 10 devices, trial service of 3-month or 3GB - whichever comes first

Cruise Control w/Steering Wheel Controls

HVAC -inc: Underseat Ducts and Console Ducts

Dual Zone Front Automatic Air Conditioning

Illuminated Glove Box

Driver Foot Rest

Full Cloth Headliner

Cloth Door Trim Insert

Metal-Look Gear Shift Knob

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert, Metal-Look Console Insert and Chrome/Metal-Look Interior Accents
Heated Unique Cloth Front Bucket Seats -inc: 10-way power driver seat (includes power lumbar and power

recline) and 4-way manual front passenger (fore/aft w/manual recline)

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination,

Driver And Passenger Auxiliary mirror

Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 4 12V DC Power Outlets

Front Map Lights

Fade-To-Off Interior Lighting

Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats

Carpet Floor Trim

Cargo Area Concealed Storage

Cargo Space Lights

FOB Controls -inc: Trunk/Hatch/Tailgate

Delayed Accessory Power

Power Door Locks w/Autolock Feature

Power 1st Row Windows w/Front And Rear 1-Touch Up/Down

Systems Monitor

Trip Computer

Outside Temp Gauge

Analog Display

Seats w/Cloth Back Material

Manual w/Tilt Front Head Restraints and Manual Adjustable Rear Head Restraints

Front Center Armrest and Rear Center Armrest

2 Seatback Storage Pockets

Securilock Anti-Theft Ignition (pats) Engine Immobilizer

Perimeter Alarm

4 12V DC Power Outlets

Air Filtration

Safety-Mechanical

Advancetrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Safety Canopy System Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Driver Knee Airbag

Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound

Chimes and Beltminder w/Audio Mute

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera



BEYER FORD

170 Ridgedale Ave.
Morristown, NJ 07960

Quote

2019 Ford Escape (U9G) SE 4WD
Educational Services Commission of NJ
ESC Co-Op #65MCESSCCPS - ESCNJ 17/18-21

MSRP	\$	28,000.00
Destination	\$	995.00
ESCNJ % off		22.6%
ESCNJ Total	\$	22,442.13

Factory Options

Item	Price
SE Safe & Smart -inc: Ford Safe & Smart Package, Adaptive Cruise Control & Fwd Collision Warning,	\$ 995.00
brake support, Rain-Sensing Wipers, front only, Auto-Dimming Rearview Mirror, Blind Spot Info	\$ -
System w/Cross-Traffic Alert (BLIS), Auto High-Beam Headlamps, Windshield Wiper De-Icer,	\$ -
Lane-Keeping System, lane-keeping alert, lane-keeping assist and driver alert system	\$ -
Splash Guards	\$ 210.00
Front & Rear Floor Liners	\$ 125.00
Reverse Sensing System	\$ 245.00
	\$ -
	\$ -
Options	\$ 1,575.00
ESCNJ % off	5.00%
Factory Option	
Total	\$ 1,496.25
Delivery	\$ 175.00

Contract Options

Item	Price	Percentage Off	ESCNJ Price
0		0.00%	\$ -
0		0.00%	\$ -
		0.00%	\$ -
		0.00%	\$ -
Contract			
Option Total	\$		-

Non-Contract Options

Item	Price
Vehicle Undercoating	\$ 495.00
(4) Corner Amber LED Lights	\$ 750.00
Non-Contract	
Option Total	\$ 1,245.00

Total \$ **25,358.38**

Date: 9/10/2018

9/11/2018



BEYER FORD

170 Ridgedale Ave.
Morristown, NJ 07960

Quote

To:	From: Brooks Buxton
	Phone/Fax: (973) 319-7009 / (973) 884-2650
	Vehicle Beyer Fleet
	Pick Up 31 Williams Parkway
	Location East Hanover, NJ 07936

2018 FORD EXPLORER 4WD BASE

ESCNJ

CONTRACT #65MCESCCPS - ESCNJ 17/18-21

Engine: 3.5L Ti-VCT
Transmission: 6-Speed SelectShift Automatic
3.65 Axle Ratio
Electronic Transfer Case
Automatic Full-Time Four-Wheel Drive
58-Amp/Hr 650CCA Maintenance-Free Battery
175 Amp Alternator
Towing w/Trailer Sway Control
GVWR: 6,160 lbs
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Speed-Sensing Steering
18.6 Gal. Fuel Tank
Quasi-Dual Stainless Steel Exhaust
Auto Locking Hubs
Strut Front Suspension w/Coil Springs
Multi-Link Rear Suspension w/Coil Springs
4-Wheel Disc Brakes w/4-Wheel ABS
Wheels: 18" Painted Aluminum
Tires: P245/60R18 AS BSW
Steel Spare Wheel
Compact Spare Tire Mounted Inside Under Cargo
Clearcoat Paint
Body-Colored Front Bumper
Body-Colored Rear Bumper
Black Bodyside Cladding
Black Side Windows Trim
Black Door Handles
Black Power Side Mirrors w/Convex Spotter
Fixed Rear Window w/Fixed Interval Wiper
Deep Tinted Glass
Speed Sensitive Variable Intermittent Wipers
Front Windshield -inc: Sun Visor Strip
Galvanized Steel/Aluminum Panels
Liftgate Rear Cargo Access
Tailgate/Rear Door Lock Included
Roof Rack Rails Only
Led Low Beam / Halogen Headlights
Headlamps w/Delay-Off
LED Brake Lights
Advancetrac w/Roll Stability Control
Terrain Management System ABS

Radio w/Seek-Scan, Clock and Steering Wheel Controls
Radio: AM/FM Stereo w/Single-CD/MP3 Capable
Wireless Streaming
Integrated Roof Antenna
SYNC w/ Bluetooth Wireless Phone Connectivity
60-40 Folding Split-Bench Front Reclining Cloth Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant
Power Rear Windows and Fixed 3rd Row Windows
Fixed 50-50 Split-Bench Cloth 3rd Row Seat Front
Remote Keyless Entry w/Integrated Key Transmitter
Cruise Control w/Steering Wheel Controls
Manual Air Conditioning
Rear HVAC w/Separate Controls
HVAC -inc: Underseat Ducts, Auxiliary Rear Heater
Illuminated Locking Glove Box
Interior Trim -inc: Metal-Look Instrument Panel Insert
and Metal-Look Interior Accents
Full Cloth Headliner
Cloth Door Trim Insert
Leather/Chrome Gear Shift Knob
Day-Night Rearview Mirror
Driver And Passenger Visor Vanity Mirrors
Full Floor Console w/Covered Storage
Front And Rear Map Lights
Fade-To-Off Interior Lighting
Full Carpet Floor Covering -inc: Carpet Floor Mats
Driver / Passenger And Rear Door Bins
Power 1st Row Windows
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Dual Stage Driver/Passenger Seat-Mounted Side Airbags
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Safety Canopy System 1st, 2nd & 3rd Row Airbags
Airbag Occupancy Sensor
Passenger Knee Airbag
Mykey System
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts
Back-Up Camera w/Washer
Side Impact Beams

Base Price \$ 27,932.33

9/11/2018

Options for Explorer

Class III Trailer Towing Package	\$	570.00
Front & Second Row Floor Liners	\$	120.00
Splash Guards	\$	205.00
Ford Cargo Mat	\$	100.00
ESCNJ Discount (5% Off MSRP Factory Options)	\$	(49.75)
Delivery to Customer	\$	175.00

Option Total \$ **1,120.25**

Budget Total \$ **29,052.58**

Quote is good for 60 Days

Date: 9/11/2018



BEYER FORD

170 Ridgedale Ave.
Morristown, NJ 07960

To:

West Orange

From: Coert Seely

Phone/Fax: (973) 463-3065 / (973) 884-2650

Vehicle Pick Up Location

Beyer Fleet

**31 Williams Parkway
East Hanover, NJ 07936**

**2019 Ford Transit Van (E1C) T-150 130" Med Rf 8600 GVWR Sliding RH Dr
Educational Services Commission of NJ
ESC Co-Op #65MCESCCPS - ESCNJ 17/18-21**

Mechanical

Engine: 3.7L Ti-VCT V6 -Inc: SEIC capability (STD)
Transmission: 6-Speed Automatic w/OD & SelectShift -Inc: auxiliary transmission oil cooler (STD)
3.73 Axle Ratio (STD)
Transmission w/Oil Cooler
Rear-Wheel Drive
Engine Oil Cooler
70-Amp/Hr Maintenance-Free Battery w/Run Down Protection
150 Amp Alternator
3550# Maximum Payload
GVWR: 8,600 lbs
HD Shock Absorbers
Front Anti-Roll Bar
Hydraulic Power-Assist Steering
25 Gal Fuel Tank
Single Stainless Steel Exhaust
Strut Front Suspension w/Coil Springs
Leaf Rear Suspension w/Leaf Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist and Hill Hold Control

Exterior

Wheels w/Silver Accents

Wheels: 16" Steel w/Black Center Hubcap

Tires: 235/65R16C AS BSW

Steel Spare Wheel

Full-Size Spare Tire Stored Underbody w/Crankdown

Clearcoat Paint

Black Front Bumper

Black Rear Bumper w/1 Tow Hook

Black Bodyside Cladding and Black Wheel Well Trim

Exterior cont.

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Side Mirrors w/Convex Spotter and Manual Folding

Short-Arm Power Mirrors

Light Tinted Glass

Variable Intermittent Wipers

Fully Galvanized Steel Panels

Black Grille

Split Swing-Out Rear Cargo Access

Sliding Rear Passenger Side Door

Tailgate/Rear Door Lock Included w/Power Door Locks

Aero-Composite Halogen Headlamps

Laminated Glass

Entertainment

Radio w/Seek-Scan

Radio: AM/FM Stereo -Inc: (18), digital clock and audio input jack

Fixed Antenna

4 Front Speakers -Inc: No rear speakers

1 LCD Monitor In The Front

Interior

Pewter Vinyl Dual Bucket Seats -Inc: (6), 2-way manual driver seat, 2-way manual passenger seat and driver armrest (STD)

Manual Tilt/Telescoping Steering Column

Gauges -Inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer and Trip Odometer

Front Cupholder

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button

Manual Air Conditioning

Locking Glove Box

Driver Foot Rest

Interior cont.

Interior Trim -Inc: Metal-Lock Instrument Panel Insert
Front Cloth Headliner
Urethane Gear Shift Knob

Vinyl Front Bucket Seats
Day-Night Rearview Mirror
Partial Floor Console w/Storage, Full Overhead Console w/Storage and 3 12V DC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Front Only Vinyl/Rubber Floor Covering
Cargo Space Lights
Instrument Panel Bin, Driver And Passenger Door Bins
Power 1st Row Windows w/Driver 1-Touch Down
Power Door Locks w/Autolock Feature
Analog Display
Seats w/Vinyl Back Material

Interior cont.

Manual Adjustable Front Head Restraints
3 12V DC Power Outlets

Safety-Mechanical

Advancetrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
Safety Canopy System Curtain 1st And 2nd Row Airbags
Airbag Occupancy Sensor
Pretensioners
Back-Up Camera



BEYER FORD

170 Ridgedale Ave.
Morristown, NJ 07960

2019 Ford Transit Van (E1C) T-150 130" Med Rf 8600 GVWR Sliding RH Dr
Educational Services Commission of NJ
ESC Co-Op #65MCESCCPS - ESCNJ 17/18-21

MSRP	\$	33,590.00
Destination	\$	1,395.00
ESCNJ % off		28.5%
ESCNJ Total	\$	25,014.28

Factory Options

Item	Price
Fixed Rear-Door Glass	\$ 75.00
	\$ -
Options	\$ 75.00
ESCNJ % off	5.00%
Factory Option	
Total	\$ 71.25
Delivery	\$ 175.00

Contract Options

Item	Price	Percentage Off	ESCNJ Price
	0	0.00%	\$ -
Contract			
Option Total	\$		-

Non-Contract Options

Item	Price
Vehicle Undercoating	\$ 495.00
(4) Corner LED Amber Lights	\$ 750.00
Beck Up Alarm	\$ 250.00
Adrian Steel Package #5156TM130 - Install Base Package - Parilition, 2 Shelves on Driver Side and 1 Shelf on Passenger Side	\$ 3,380.00
110v Power Inverter 1500w	\$ 2,000.00
Non-Contract	
Option Total	\$ 6,875.00

Total \$ 32,135.53

Date: 8/6/2018