

RESOLUTION

WHEREAS, the Township of West Orange (the “Township”) issued a Request for Bid Proposal for Janitorial Services (the “RFP”) at several municipal buildings including West Orange Town Hall, West Orange Police Building, West Orange Senior Health Center, Department of Public Works/Engineering, Department of Recreation, West Orange Police Valley Road, and West Orange Police Washington Street Sub Station; and

WHEREAS, on October 30, 2018, the Township received eight (8) bids in response to the RFP:

- (1) Ocean Clean from Cedar Grove, New Jersey with a bid price of \$42,884 per year, with additional optional hourly rates of \$35 per hour for buffing floors and \$85 per hour for shampooing carpeting;
- (2) Excellent Building Services Corp. from Orange, New Jersey (“Excellent Building”) with a bid price of \$44,376 per year, with additional optional hourly rates of \$35 per hour for buffing floors and \$35 per hour for shampooing carpeting;
- (3) Cleaning Services of Hudson Valley, Inc. from Garnerville, New York with a bid price of \$47,333.13 per year, with additional optional hourly rates of \$18 per hour for buffing floors and \$18 per hour for shampooing carpeting;
- (4) Best Building Services, Inc. from Ridgefield, New Jersey with a bid price of \$47,400 per year, with additional optional hourly rates of \$24 per hour for buffing floors and \$24 per hour for shampooing carpeting;
- (5) Tropical Cleaning Service, LLC from Kearney, New Jersey with a bid price of \$54,883 per year, with additional optional hourly rates of \$40 per hour for buffing floors and \$35 per hour for shampooing carpeting;
- (6) Community Institute for Career Advancement from East Orange, New Jersey with a bid price of \$120,500 per year, with additional optional hourly rates of \$32 per hour for buffing floors and \$38 per hour for shampooing carpeting;
- (7) Quality Facility Solutions Corp. from Brooklyn, New York with a bid price of \$157,410.05 per year, with additional optional hourly rates of \$0.28 per hour for buffing floors and \$0.17 per hour for shampooing carpeting; and
- (8) T.U.C.S. Cleaning Services, Inc. from Orange, New Jersey with a bid price of \$282,024 per year, with additional optional hourly rates of \$30 per hour for buffing floors and \$30 per hour for shampooing carpeting;

and

WHEREAS, Ocean Clean advised that Township that it would not enter into an Agreement with the Township, thereby defaulting under its bid; and

WHEREAS, the bid from Excellent Building submitted the remaining lowest bid for the Contract for Janitorial Services (the “Agreement”), annexed hereto as Exhibit “A;”

WHEREAS, the term of the Agreement shall be for a term of two (2) years with an option to extend the Agreement for one additional year.

NOW, BE IT HEREBY RESOLVED BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE that the Township shall award the Agreement to Excellent Building consistent with the terms and conditions provided in the Agreement, annexed hereto as Exhibit “A;” and it is further

RESOLVED, that the Mayor be and is hereby authorized to execute the Agreement on behalf of the Township and the Municipal Clerk be and is hereby authorized to attest to the Mayor’s signature; and it is further

RESOLVED, that the original of the Agreement between the Township and Excellent Building shall be maintained in the Municipal Clerk’s office.

Karen J. Carnevale, R.M.C.
Municipal Clerk

Susan McCartney
Council President

Adopted: December 11, 2018

I hereby certify funds are available from: _____
Account No.

John Gross
Chief Financial Officer