

Exhibit “A”

DAVID B. CRONHEIM, ESQ.

155 Claremont Road • Bernardsville, New Jersey 07924 • davidbcronheim@gmail.com • C: (908) 377-7791

CURRENT EMPLOYMENT

WATCHUNG VALLEY GOLF CLUB *CEO & General Counsel*

Watchung, NJ
Mar. 2014 – present

Lead the operation of a private, non-equity golf club including direct responsibility for long-term strategic planning and day-to-day activities. Oversee golf course maintenance, clubhouse operations, food and beverage, professional staff, golf program, accounting and membership services - a total staff of over 50 during peak season. Supervise (as Restoration Chairman) a multi-million dollar restoration of the club's Seth Raynor golf course in conjunction with golf course architect George Waters. Manage all club legal matters.

Developed and implemented a restructuring plan which resulted in an approximately \$1M cost reduction. Planned and executed a comprehensive rebranding of the club from "Twin Brooks Country Club" to "Watchung Valley Golf Club."

CLEMENTE-MUELLER, P.A. *Of Counsel Attorney*

Morristown, NJ
Jul. 2015 – present

Represent a diverse range of clients in a range of transactional matters, with an emphasis on commercial real estate and business law. Current and/or former clients include several top private clubs in the New Jersey area.

CRONHEIM COMPANIES *Associate General Counsel*

Chatham, NJ
Mar. 2014 – present

PRIOR EXPERIENCE

FOX ROTHSCHILD, LLP *Associate Attorney*

Morristown, NJ
Sept. 2013 – Mar. 2014

NORRIS, MCLAUGHLIN & MARCUS, PA *Associate Attorney*

Bridgewater, NJ
Sept. 2010 – Sept. 2013

BOARDS, COMMITTEES AND CORPORATE ACTIVITIES

NEW JERSEY STATE GOLF ASSOCIATION: *Trustee* (Communication and Hall of Fame Committees)

Aug. 2016 – present

MACRAYNORGOLF.COM: *Founder* (site devoted to the appreciation of Raynor/C.B. Macdonald golf)

June 2018 – present

NEW JERSEY GOLF COURSE OWNERS ASSOCIATION: *Legal Advisor*

Aug. 2010 – Sept. 2013

DEAL GOLF CLUB: *Legal Committee Member*

Aug. 2012 – May 2015

HICKORY SKI CENTER, INC.: *Director*

Jan. 2013 – present

THE IVY SKI CLUB: *Founder/Chairman*

Nov. 2011 – present

PUBLICATIONS AND PRESENTATIONS

PUBLISHED IN OR QUOTED BY: *NJSGA Golf* (see attached addendum for full list of *NJSGA Golf* articles), *Golf Course Industry*, *The Newark Star Ledger*, *Florida Golf Magazine*, *The New Jersey Herald*, *The Bergen Record*, *The Times of Trenton*, *The Jersey Journal*, *SKIING*, *The Ski Channel* (Chief Legal Analyst), *Ultimate-Ski.com* (North American Editor and General Counsel), *The Salt Lake Tribune*, *FirstTracksOnline* (Chief Legal Correspondent), *Skiing Business*, *The Boulder Weekly*, *Outside*, *Ski Area Management*, *Backcountry.com*, *OnTheSnow.com*, *KUER 90.1FM* (Salt Lake).

SPOKEN BEFORE: New Jersey Golf Course Owners Association, The Pingry School, Boy Scouts of America.

SKI, ESQ. & TEE, ESQ.: Founded blogs on legal topics in the ski/golf industries (no longer active).

EDUCATION

CORNELL LAW SCHOOL *J.D.*, May 2010

Ithaca, NY

CORNELL UNIVERSITY *B.A. in History and German Studies, cum laude*, May 2007

Ithaca, NY

CLUB AFFILIATIONS

Watchung Valley GC, Somerset Hills CC, Glens Falls CC, The Outpost Club, The Ivy Ski Club, Deal GC (former)

ADDITIONAL SKILLS AND INTERESTS

LANGUAGES: Near fluency in both spoken and written German.

INTERESTS: Golf (1.6 USGA Index); NJSGA competitor (qualified for 2015 and 2016 NJSGA Four Ball); alpine skiing; Eagle Scout with Bronze, Silver and Gold Palms.

PERSONAL: Married to Hilary Cronheim, Senior Librarian of the United States Golf Association.

Selected List of Published Works on Golf

NJSGA Golf Articles

<u>Best New Jersey Golf Holes</u> (recurring feature)	Current
<u>A Sense of Place: How Clubs Become Unique</u> (co-authored with George Waters)	Fall/Winter 2015
<u>Restoration Takes Twin Brooks Back to the Golden Age</u> (edited with Mike Moretti)	Early Summer 2015
<u>Names of the Game</u>	Spring 2014
<u>Hackensack Golf Club to Host NJSGA Open</u>	Early Summer 2013
<u>The Template Holes of Macdonald, Raynor and Banks</u>	Fall/Winter 2012
<u>Lost Links: Rediscovering Deal</u>	Fall/Winter 2011

Other Publications

<u>Alligator Liability?</u> <i>Florida Golf Magazine</i>	Fall 2012
<u>Five Hiring Mistakes to Avoid.</u> <i>Golf Course Industry</i> (co-authored with Chris Elko, Esq.)	August, 2012
<u>Duties for Golf Club Directors Highlighted by Illinois Lawsuit.</u> <i>Tee, Esq.</i>	April 2012
<u>An End to Tax Breaks for Golf Course Conservation Easements?</u> <i>Tee, Esq.</i>	March 2012

Exhibit “B”

DAVID B. CRONHEIM

155 Claremont Road • Bernardsville, New Jersey 07924 • davidbcronheim@gmail.com • C: (908) 377-7791

February 19, 2019

VIA E-MAIL

Township of West Orange
c/o Richard D. Trenk, Esq.
McManimon, Scotland & Baumann, LLC
75 Livingston Avenue, Suite 201
Roseland, NJ 07068
RTrenk@msbnj.com

Re: Proposal for Consulting Services

Dear Sir or Madam:

Thank you for the opportunity to present this proposal for consulting services to the Township of West Orange (the "***Township***"). This proposal sets forth the basic terms on which I am willing to provide such consulting services to the Township, subject to the execution of a mutually agreeable consulting agreement (the "***Consulting Agreement***").

It is my understanding that the Township requires provision of the services set forth on **Schedule A** hereto (the "***Services***") in connection with the Township's acquisition of Rock Spring Golf Club (the "***Golf Course***") and selection of an operator for the Golf Course. I would be willing to perform the Services in consideration of Ten Thousand Dollars (\$10,000), payable fifty percent (50%) by March 1, 2019 and the balance on April 30, 2019.

If the foregoing is acceptable to the Township and the Township wishes to retain me to provide the Services, I ask you to please return a signed copy executed by an authorized signatory as a binding letter of intent. I look forward to the opportunity to work with the Township on this exciting and impactful project.

Very Truly Yours,



David B. Cronheim

AGREED AND ACCEPTED:

Township of West Orange

By: _____

Name:

Title:

Schedule A

Scope of Services

- Review and evaluate responses to Township's RFP for operators of the Golf Course
- Assist the Township in the selection of an operator for the Golf Course
- Provide guidance and advice to the Township with respect to the maintenance and prospective operation of the Golf Course
- Communicate with Township citizens and officials regarding the Golf Course acquisition
- Consult with the Township regarding the acquisition of the Golf Course property
- Related services

** Specifically excluded from this scope of services are: (1) ongoing oversight of the selected Golf Course operator's operation of the golf course after the Township acquires the property and/or appointment as a contract compliance officer, (2) assisting the Township in the formulation of a long term development plan for final disposition of the Golf Course and (3) legal services of any kind.**