

EXHIBIT

“ A “



BEYER FORD

170 Ridgedale Ave.
Morristown, NJ 07960

Quote

To:	From:	Brooks Buxton
	Phone/Fax:	(973) 719-7009/ (973) 884-2650
	Vehicle	Beyer Fleet
	Pick Up	31 Williams Parkway
	Location	East Hanover, NJ 07936

2020 POLICE INTERCEPTOR SUV HYBRID

CRANFORD

CONTRACT #47-CPCPS, ITEM #2

Mechanical

3.3L V6 Direct-Injection FFV Engine
3.73 Axle Ratio
Brakes – 4-Wheel Heavy-Duty Disc w/H.D. Calipers
Column Shifter
Drivetrain – All-Wheel-Drive
Electric Power-Assist Steering (EPAS) – Heavy-Duty
Engine Hour Idle Meter
Engine Hour Meter
Engine Oil Cooler
Fuel Tank – 19-gallons
H7 AGM Battery (800 CCA/80-amp)
Suspension – Independent front & rear
Transmission – 10-speed automatic

EXTERIOR

Antenna, Roof-mounted
Cladding – Lower bodyside cladding MIC
Door Handles – Black (MIC)
Exhaust True Dual
Front-Door-Lock Cylinders
2nd Row, Rear Quarter and Liftgate Privacy Glass
Grille – Black (MIC)
Headlamps – Automatic, LED Low-and-High-Beam
Pre-drilled hole for side marker police use
Liftgate – Manual 1-Piece – Fixed Glass
Mirrors – Black Caps, Power Electric Remote, Manual
Spare – Full size 18" Tire w/TPMS
Spoiler – Painted Black
Tailgate Handle – (MIC)
Tail lamps – LED
Tires – 255/60R18 A/S BSW
Wheel-Lip Molding – Black (MIC)
Wheels – 18" x 8.0 painted black steel w/ hub cover
Windshield – Acoustic Laminated

INTERIOR/COMFORT

Cargo Hooks
Climate Control – Dual-Zone Electronic Auto Temperature Control (DEATC)
Power Door-Locks
Rear-Door Handles and Locks Operable
Fixed Pedals (Driver Dead Pedal)
Floor – Flooring – Heavy-Duty Thermoplastic Elastomer
Glove Box – Locking/non-illuminated
Grab Handles – (1 – Front-passenger side, 2-Rear)
Liftgate Release Switch located in overhead console
Lighting
Overhead Console
Red/White Task Lighting in Overhead Console
3rd row overhead map light

Interior

Mirror – Day/night Rear View
Particulate Air Filter
Powerpoints – (1) First Row
Rear-door closeout panels
Rear-window Defrost
Scuff Plates – Front & Rear
Seats
Police Grade Cloth Trim, Dual Front Buckets
Driver 6-way Power track (fore/aft, Up/down, tilt with manual recline, 2-way manual lumbar)
Passenger 2-way manual track
2nd Row Vinyl, 35/30/35 Split Bench Seat
Speed (Cruise) Control
Speedometer – Calibrated (includes digital readout)
Steering Wheel – Manual / Tilt / Telescoping w/ 4-user configurable latching switches
Sun visors, color-keyed, non-illuminated
Universal Top Tray
Windows, Power, 1-touch Up/Down with disable feature
SAFETY/SECURITY
AdvanceTrac® w/RSC® (Roll Stability Control™)
Airbags, dual-stage driver & front-passenger, side seat, passenger-side knee, Roll Over Protection Airbags and Safety Canopy
Anti-Lock Brakes (ABS) with Traction Control
Belt-Minder® (Front Driver / Passenger)
Child-Safety Locks (capped)
Individual Tire Pressure Monitoring System (TPMS)
LATCH (Lower Anchors and Tethers for Children)
Rearview Camera w/ viewable in 4.2" center stack
Seat Belts, Pretensioner/Energy-Management System w/adjustable height in 1st Row
SOS Post-Crash Alert System™

FUNCTIONAL

AM/FM / MP3 Capable / Clock / 4-speakers
Bluetooth® interface
4.2" Color LCD Screen Center-Stack "Smart Display"
Easy Fuel® Capless Fuel-Filler
Ford Telematics™ – Includes Ford Modem and complimentary 2-year trial subscription
Front door tether straps (driver/passenger)
Power pigtail harness
Recovery Hooks; two in front and trailer bar in rear
Simple Fleet Key (w/o microchip; 4-keys)
Two-way radio pre-wire
Two (2) 50 amp battery ground circuits – power distribution junction block

Additional Contract Specific Items

Two-Tone Paint
Driverside Spotlight (LED)
Noise Suppression
(4) Remappable Steering Wheel Switches
Rear Window Power Delete

Dark Car Feature
Cargo Dome Lamp
Front Headlamp/ Police Interceptor Housing Drilled
SYNC

Base Price \$ 30,847.00

11/7/2019

Options for Interceptor SUV

Engine: 3.3L V6 Direct-Injection Hybrid System	\$	3,530.00
Delete Driver Side Spotlight	\$	(100.00)
Solid Color Paint	\$	(100.00)
Tail lamp/ Police Interceptor Housing Drilled	\$	60.00
Interior Upgrade Package	\$	495.00
Police Badge Delete	\$	-
18" Aluminum Wheels	\$	475.00
Black Roof Rack Side Rails	\$	155.00
Remote Keyless Entry Key Fob w/o Key Pad	\$	375.00
Cargo Storage Vault	\$	245.00
Front & Rear Splash Guards	\$	205.00
Front & Rear All-Weather Rubber Floor Mats	\$	125.00
Remote Start	\$	495.00
Heated Sideview Mirrors	\$	60.00
Grille LED Lights, Siren & Speaker Pre-Wiring	\$	120.00
Reverse Sensing	\$	317.00
Global Lock / Unlock Feature	\$	-
Skid Plate	\$	300.75
MNStar Installer Series Wiring Harness	\$	440.00
MNStar Power Distribution Panel w/Master Cut-Off Switch	\$	290.00
Odyssey Battery	\$	395.00
Charge Guard	\$	225.00
Whelen Inneredge- Passengerside Ony (1/2 Red / 1/2 Blue)	}	\$ 5,325.00
Whelen HHS4200 Hand Held Siren/ Light Controller		
Whelen 100watt Speaker & Bracket		
Whelen Headlight Flasher		
(2) Whelen IONs Mounted in Headlights		
(4) Whelen ION LEDs Mounted in Grille (R/B Split)		
(4) Whelen Vertex Mounted in Reverse Lights		
(2) Whelen Dual Avengers (R/B) Split Mounted in Rear Window on Hatch	}	\$ 350.00
(2) Whelen ION LEDs Mounted in Side Cargo Windows (R/B Split)		
Window Tint		
Satina 2-Tier Cargo Box (Metal) w/ Sliding Lower & Upper (Lock)	\$	995.00 (N)

Option Total \$

Budget Total \$

~~14,117.75~~ (N) 13,782.75

~~45,624.75~~ (N) 44,629.75

Date: 11/7/2019

Quote is good for 60 Days

To accept this quotation, sign here and return: _____



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B&W*

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Engine Hour Meter
Engine Oil Cooler
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H7 AGM Battery (800 CCA/80-amp)
Suspension – independent front & rear
Transmission – 10-speed automatic

EXTERIOR

Antenna, Roof-mounted
Cladding – Lower bodyside cladding MIC
Door Handles – Black (MIC)
Exhaust True Dual
Front-Door-Lock Cylinders
2nd Row, Rear Quarter and Liftgate Privacy Glass
Grille – Black (MIC)
Headlamps – Automatic, LED Low-and-High-Beam
Pre-drilled hole for side marker police use
Liftgate – Manual 1-Piece – Fixed Glass
Mirrors – Black Caps, Power Electric Remote, Manual
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Spoiler – Painted Black
Tailgate Handle – (MIC)
Tail lamps – LED
Tires – 255/60R18 A/S BSW
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INTERIOR/COMFORT

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Control (DEATC)
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Fixed Pedals (Driver Dead Pedal)
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Rear-window Defrost
Scuff Plates – Front & Rear
Seats
Police Grade Cloth Trim, Dual Front Buckets
Driver 6-way Power track (fore/aft. Up/down, tilt
with manual recline, 2-way manual lumbar)
Passenger 2-way manual track
2nd Row Vinyl, 35/30/35 Split Bench Seat
Speed (Cruise) Control
Speedometer – Calibrated (includes digital readout)
Steering Wheel – Manual / Tilt / Telescoping w/ 4-user
configurable latching switches
Sun visors, color-keyed, non-Illuminated
Universal Top Tray
Windows, Power, 1-touch Up/Down with disable feature

SAFETY/SECURITY

AdvanceTrac® w/RSC® (Roll Stability Control™)
Airbags, dual-stage driver & front-passenger, side seat,
passenger-side knee, Roll Curtain Airbags and Safety
Canopy
Anti-Lock Brakes (ABS) with Traction Control
Belt-Minder® (Front Driver / Passenger)
Child-Safety Locks (capped)
Individual Tire Pressure Monitoring System (TPMS)
LATCH (Lower Anchors and Tethers for Children)
Rearview Camera w/ viewable in 4.2" center stack.
Seat Belts, Pretensioner/Energy-Management System
w/adjustable height in 1st Row
SOS Post-Crash Alert System™

FUNCTIONAL

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4.2" Color LCD Screen Center-Stack "Smart Display"
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Simple Fleet Key (w/o microchip; 4-keys)
Two-way radio pre-wire
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distribution junction block

Additional Contract Specific Items

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Driverside Spotlight (LED)
Noise Suppression
(4) Remappable Steering Wheel Switches
Rear Window Power Delete

Dark Car Feature
Cargo Dome Lamp
Front Headlamp/ Police Interceptor Housing Drilled
SYNC

Base Price \$ 30,847.00

10/22/2019

Options for Interceptor SUV

Engine: 3.3L V6 Direct-Injection Hybrid System	\$	3,530.00
Tail lamp/ Police Interceptor Housing Drilled	\$	60.00
Fleet Key Code 1284X	\$	145.00
Rear Door Handles / Locks Inoperable	\$	75.00
Heated Sideview Mirrors	\$	60.00
Grille LED Lights, Siren & Speaker Pre-Wiring	\$	120.00
Glass III Traller Tow Lighting Package	\$	80.00
Reverse Sensing	\$	317.00
Global Lock / Unlock Feature	\$	-
AFS Installer Series Wiring Harness	\$	440.00
AFS Power Distribution Panel w/Master Cut-Off Switch	\$	290.00
Skid Plate	\$	300.75
Odyssey Battery	\$	395.00
Charge Guard	\$	225.00
MNStar Beyer Fleet Harness	\$	766.50
Roof Wiring	\$	305.50
(2) Whelen Striplight LEDs in Cargo Area w/ On/Off Switch	\$	315.00
Whelen Liberty Lightbar (1/2 Red / 1/2 Blue) w/ LED TDs & Alleys	\$	3,528.00
Whelen CanCom Sapphire Siren/Light Controller w/ 100watt Speaker & Bracket	\$	1,207.50
Whelen IONs Mounted on Pushbumper (1-Red) (1-Blue)	\$	383.25
(6) Whelen Vertex (R/B-Front , Clear-Reverse , Red-Brake)	\$	987.00
Pro-Gard (P1000) Pro-Cell 1/2 Cage, Rear Transport Seat & Cage , WBS, Door Skins	\$	2,861.25
Havis Interceptor Center Console w/Armrest, Maplight & Cupholder	\$	687.75
Whelen SS Headlight Flasher	\$	195.00
(2) Whelen Dual Avengers (R/B) Split Mounted in Rear Window on Hatch	\$	876.75
(2) LEDs Mounted in Bottom of Rear Hatch (R/B Split) w/ On/Off & Mercury Switch	\$	309.75
Setina PB400 Pushbumper	\$	472.55
(4) Customer Supplied Radio Cables & Antennas	\$	522.90
Setina 2-Tier Cargo Box (Metal) w /Sliding Lower & Upper (Lock)	\$	995.00
Ford PremiumCare Warranty 4 Year /100,000 mile w/ \$0 Deductible	\$	3,320.00
Paint Vehicle Black and White (LAPD Style)		Incl

Option Total \$ 23,771.45

Budget Total \$ 54,618.45

Date: 10/22/2019

Quote is good for 60 Days

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