

**RESOLUTION TO AWARD A CONTRACT TO RING CENTRAL, INC.
FOR UNIFIED COMMUNICATIONS SERVICES**

WHEREAS, the Townships current telephone equipment installed in 2011 will no longer be supported by the manufacturer and has to be replaced in order to continue internal and external communications; and

WHEREAS, Telecommunication Companies when listed with of the New Jersey Board of Public Utilities are exempt from public advertising pursuant to N.J.S.A. 40A:11-5(f); and

WHEREAS, a committee of the Chief Financial Officer, the Purchasing Agent and IT personnel hired a consultant from Blue Front Technologies Group to help the committee navigate all the current technical products available and to prepare a request for proposal for a hosted cloud-based telephone system; and

WHEREAS, four companies did respond to the RFP, see "Exhibit A" and the companies where all evaluated on what services and costs would be most advantageous to the Townships needs; and

WHEREAS, the committee determined that the services provided by Ring Central Inc. and Telesystem are substantially equivalent; and

WHEREAS, the committee determined, as the current provider, remaining with Telesystem provides ease of implementation; and

WHEREAS, the Chief Financial Officer determined that Ring Central, Inc. provides the substantially equivalent service for 6.3% less, projected over 10 years; and

WHEREAS, the Administration recommends Ring Central, Inc. to be a responsible and responsive vendor whose proposal and agreement is attached as "Exhibit B".

NOW BE IT RESOLVED, by the Council of the Township of West Orange to award a contract to Ring Central, Inc., 20 Davis Drive, Belmont, CA 94002 in the amount of \$25,358.00 for installation costs and a monthly service fee of \$2,758.00 for the term of 36 months.

BE IT FURTHER RESOLVED, that the Purchasing Agent is authorized to pay said vendor with funds certified by the Chief Financial Officer.

Karen J. Carnevale, R.M.C.
Municipal Clerk

Michelle Casalino
Council President

Adopted: March 3, 2020

I hereby Certify Funds Available from Account: 03-2544-18-0300-010

\$25,358.00 C

01-2010-00-2303-140

\$33,096.00 Annual Budget

John O. Gross, CFO