

PRICING PROPOSAL



WEST ORANGE BASEBALL FIELD

September 23, 2020

FieldTurf USA, Inc. is pleased to present the following proposal. Prices are based on the Educational Services Commission of New Jersey (ESCNJ) program. ESCNJ is a New Jersey State Purchasing Cooperative which secures multi-member agency volume purchasing contracts for the use of schools, municipalities and other government agencies. ESCNJ provides member schools with pre-determined preferential pricing by approved vendors. Since the product has already been bid at the State level, individual schools do not have to duplicate the formal bid process. Contract #ESCNJ 18/19-55

Click the following hyperlink for ESCNJ Due Diligence Documentation: [#ESCNJ 18/19-55](#)

BASE BID Option 1

FIELD NAME	West Orange Baseball field
TURF SYSTEM	Classic HD 2" (FTHD-2)
SQUARE FOOTAGE	25,916 SQF
FIELD MARKINGS	Baseball markings
TOTAL PRICE	\$190,427

BASE BID OPTION 1 PRICE INCLUDES:

- a) Removal and disposal of existing turf and infill
- b) Furnish and install (1) regulation home plate with associated ground anchor
- c) Laser grade existing aggregate base to required finish tolerance
- d) Installation of the artificial in-filled grass surface upon a suitable base
- e) 1 X Baseball Inlaid Sports Markings.
- f) An (5) year 3rd party pre-paid insured warranty on the FieldTurf artificial grass surface; with exception on the home plate area, base paths and pitcher's mound which shall be 2 years instead of (5) years and there is no third party insurance.

BASE BID Option 2

FIELD NAME	West Orange Full Field
TURF SYSTEM	Classic HD 2" (FTHD-2)

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SQUARE FOOTAGE	153,508 SQF
FIELD MARKINGS	Baseball markings
TOTAL PRICE	\$812,271

BASE BID OPTION 2 PRICE INCLUDES:

- a) Removal and disposal of existing turf and infill
- b) Furnish and install (1) regulation home plate with associated ground anchor
- c) Laser grade existing aggregate base to required finish tolerance
- d) Installation of the artificial in-filled grass surface upon a suitable base
- e) 1 X Baseball Inlaid Sports Markings.
- f) An (8) year 3rd party pre-paid insured warranty on the FieldTurf artificial grass surface; with exception on the home plate area, base paths and pitcher's mound which shall be 2 years instead of (8) years and there is no third party insurance.

ALTERNATE PRICE

ADD Alternate No. 1:	LUMP SUM
Salvage and bag existing sand/rubber in lieu of Disposal Partial re-use of infill for in new installation **	DEDUCT \$ 0.50/ SQF

ADD Alternate No. 2:	LUMP SUM
Remove existing clay at pitching mound limits Form and pour regulation concrete mound Furnish and install new pitching rubber	ADD \$16,225

ADD Alternate No. 3:	LUMP SUM
Remove existing clay at pitching mound limits Prep, place and compact aggregate base for regulation stone mound Furnish and install new pitching rubber	ADD \$10,817

ADD Alternate No. 4:	LUMP SUM
2 x Soccer inlaid sports markings and 1 X football grid **Applies only to Base bid Option 2	Add \$15,880

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- i) Any alteration or deviation from specifications involving extra costs, which alteration or deviation will be provided only upon executed change orders, and will become an extra charge over and above the offered price.
- j) Site security.
- k) Repair or resurfacing existing asphalt parking lot if damaged by truck traffic.
- l) Site restoration, sodding, landscaping or grow-in.
- m) Permit fees, Inspection fees.
- n) A vehicle to tow FieldTurf maintenance equipment.
- o) Performance and Payment Bond fees.
- p) All applicable taxes, Owner to provide tax exemption certificate
- q) All applicable union labor and other labor law levies.
- r) Anything not explicitly noted in the inclusions.

The price is valid for a period of 90 days. The price is subject to increase if affected by an increase in raw materials, freight, or other manufacturing costs, a tax increase, new taxes, levies or any new legally binding imposition affecting the transaction.

*To be eligible for infill reuse, the steps below must be followed to assure quality and performance is met. If the infill passes all FieldTurf testing, the option of infill reuse is plausible. **The contractor responsible for the removal and disposal of the existing field MUST have the ability to reclaim, salvage, and bag 95% of the existing sand and rubber for re-use.**

1. Collection: The first step is to collect some of the infill from the field. Our skilled collection team will remove infill from ~3 square feet using our infill extraction protocol and measure infill depths in several locations;

2. Diagnosis: The collected infill materials will be sent to our Innovation and Performance Center to be analyzed. The testing protocol includes key considerations for the following categories:

- Cleanliness
- Unwanted material
- Shock Attenuation / Gmax
- % Fines
- Infill Mix
- Ability to re-install

Please feel free to reach out to any member of our project team with questions about our offer:

Chelsea Smith

Perry DiPiazza

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ADD Alternate No. 4:	LUMP SUM
Performance & Payment Bonds	Add 1.5% to Contract Total

PRODUCT DETAILS

FieldTurf, the worldwide leader in artificial turf, is pleased to offer the FieldTurf Classic HD 2" (FTHD-2) system, with the following product characteristics:

- ▶ **Pile Height:** 2 Inches
- ▶ **Infill Weight:** 3.65lbs sand & 2.6lbs cryo per sq.ft.
- ▶ **Pile Weight:** 30 oz/yd²
- ▶ **Total System Weight:** 951 oz/yd²

FieldTurf has taken the necessary steps to ensure that your project will run smoothly and that the quality promised will be the quality delivered.

PRICE DOES NOT INCLUDE:

- a) The base upon which the FieldTurf artificial turf surface will be placed. FieldTurf shall not be responsible for the stability, the porosity, nor the approval of the base upon which the FieldTurf surface will be installed, the drainage system, nor any construction or modification of existing installations around the fields.
- b) FieldTurf is not altering or improving the existing drainage system under the existing artificial turf limits. No removal, milling, ponding, flooding or repairs within the existing base and drainage system are included and shall remain the responsibility of the owner.
- c) The supply, replacement, installation and/or modification of the existing field edging, perimeter nailer board or existing inner concrete curbing within the artificial turf limits.
- d) The supply and import of additional finish aggregate.
- e) Any costs associated with necessary charges relating to the delineation of the field.
- f) Unless otherwise specified, the price does not include any G-max testing.
- g) The supply of or adjustment to existing manholes, clean-outs or grates and supply of the manhole covers.
- h) The supply of or adjustments to existing manholes, clean-outs or grates, and supply of the manhole covers.

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Project Manager

1 (514)375-2566

Chelsea.smith@fieldturf.com

Regional Sales Manager

1 (201)776-7767

Perry.Dipiazza@external.fieldturf.com

Thank you again for your interest in FieldTurf, we look forward to working with you.

A handwritten signature in blue ink, appearing to read "Marie-Christine Raymond".

Per:

Marie-Christine Raymond, Director of Operations
FieldTurf USA, Inc. / Tarkett Sports Canada, Inc.

Please contact Eric Fisher if you have any questions or require additional information regarding FieldTurf's SmartBuy Cooperative Purchasing Program. 888-209-0065, ext. 246 or via e-mail at eric.fisher@fieldturf.com. Be sure to visit our website at www.fieldturf.com



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CONDITIONS

Notwithstanding any other document or agreement entered into by FieldTurf in connection with the supply and installation only of its product pursuant to the present bid proposal, the following shall apply:

- a) This bid proposal and its acceptance is subject to strikes, accidents, delays beyond our control and *force majeure*.
- b) FieldTurf's preferred payment terms are as follows: (i) 50% of the Price upon Customer's execution of contract; (ii) 40% of the Price upon shipment of materials from FieldTurf's manufacturing facility; and (iii) Remaining balance of ten percent (10%) upon substantial completion of the field, which shall be achieved when Customer is able to use the field for its intended purpose, even if punchlist items remain and the Certificate of Completion has not been executed by Customer.
- c) Accounts overdue beyond 30 days of invoice date will be charged at an interest rate of 10% per annum.
- d) FieldTurf requires a minimum of 21 days after receiving a fully executed contract or purchase order and final approvals on shop drawings to manufacture, coordinate delivery and schedule arrival of installation crew. Under typical field size and scenario, FieldTurf further requires a minimum of 28 days per field to install the Product subject to weather and *force majeure*.
- e) FieldTurf requires a suitable staging area. Staging area must be square footage of field x 0.12, have a minimum access of 15 feet wide by 15 feet high, and, no more than 100 ft from the site. A 25 foot wide by 25 foot long hard or paved clean surface area located within 50 feet of the playing surface shall be provided for purposes of proper mixing of infill material. Access to any field will include suitable bridging over curbs from the staging area to permit suitable access to the field by low clearance vehicles. Staging area surface shall be suitable for passage with motor vehicles used to transport materials to the site and/or staging area. FieldTurf shall not be liable for any damages to the staging area or its surface unless such damages are caused by FieldTurf's intentional misconduct or negligence.
- f) This proposal is based on a single mobilization. If the site is not ready and additional mobilizations are necessary, additional charges will apply.
- g) Upon substantial completion of FieldTurf's obligations, the Customer shall sign FieldTurf's Certificate of Completion in the form currently in force; to accomplish this purpose, the Customer will ensure that an authorized representative is present at the walk-through to determine substantial completion and acceptance of the field, which may include a list of punch list items.
- h) FieldTurf shall not be a party to any penalty clauses and/or liquidated damages provisions.
- i) FieldTurf shall be entitled to recover all costs and expenses, including attorney fees, associated with collection procedures in the event that FieldTurf pursues collection of payment of any past due invoice.
- j) All colors are to be chosen from FieldTurf's standard colors.

THE TARKETT SPORTS FAMILY - LEADERS IN SPORTS SURFACING



PRESENTATION FIELDTURF - DRAFTER CHECKLIST

PROJECT NAME	WEST ORANGE HIGH SCHOOL BASEBALL REPLACEMENT		
COMPANY	FIELDTURF		
STATE	NJ		
TYPE OF FIELD	HIGH SCHOOL		
TEMPLATE	NFHS		
PRODUCT 1	NONE		
PRODUCT 2	NONE		
PRODUCT 3	NONE		
SPORT		COLOR	STANDARD
BASEBALL		WHITE	NFHS
LOGO COLORS			
ADDITIONAL INFO			
AUGUST 10, 2020			

DATE: AUGUST 10, 2020	ISSUE: PRESENTATION	SHEET: 1/2 FIELD LAYOUT
WEST ORANGE HIGH SCHOOL BASEBALL REPLACEMENT WEST ORANGE, NJ		
 A Tarkett Sports Company		
DRAWN BY: R.V./J.L.	CHECKED BY: J.B.	SCALE: 1"=50'
TOTAL FIELD AREA: 25,918 sq. ft.	PERIMETER: 1687 ft.	



NFHS STANDARDS

APPROVED BY:	PRINTED NAME:
SIGNATURE:	TITLE:
	DATE:

Scale is only accurate when this drawing is printed on 11" X 17" paper.

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WEST ORANGE HIGH SCHOOL BASEBALL REPLACEMENT WEST ORANGE, NJ

DATE: AUGUST 10, 2020

SHEET: 2/2 WASTAGE



DRAWN BY:	R. V. / J. L.
CHECKED BY:	J. B.
SCALE:	1" = 25'
TOTAL FIELD AREA:	25,916 sq. ft.
TOTAL TURF MANUPD:	30,765 sq. ft.
TOTAL EXTRA TURF:	18.7 %

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