

EXHIBIT

“A”



CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract
No.:

AM10-20

Date
Prepared:

11/3/2020

This Form must be prepared by Contractor, and provided to End User to attach to Purchase Order, with copy to H-GAC.
The H-GAC administrative fee shall be calculated and shown as a separate line item. Please type or print legibly.

Buying Agency:	West Orange Fire Department	Contractor:	VCI Emergency Vehicle Specialists
Contact Person:	Damon Stuart	Prepared By:	Rich Bohny
Phone:	973-325-4175	Phone:	1-800-394-2162
Fax:		Fax:	856-768-6933
Email:		Email:	rich_bohny@vciambulances.com
Product Code:	AM20KA07	Description:	TYPE 1, FORD F550, MODEL 603

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 188104.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
CHAS0080 - STAINLESS STEEL WHEEL COVERS	490.00	CHAS0056 - MUD FLAPS, REAR,	139.00
CHAS0066 - REAR DOCK BUMPERS	100.00	CHAS0077 - RUNNING BOARDS: STAR PUNCHED	530.00
CHAS0022 - ENERGY ABSORBING REAR BUMPER (FIXED OR FLIP-UP)	2396.00	CHAS0049 - LIQUID SPRING SUSPENSION	12653.00
CHAS0034 - FRONT STABILIZER BAR: FORD F-SERIES & RAM	843.00	BOD0018 - DIVIDER ADJ VERTICAL COMPT	416.00
BOD0005 - ADJUSTABLE SHELF, EXTERIOR COMPARTMENT (5)	1125.00	BOD0025 - DOUBLE STEP CURBSIDE ENTRY, 6" DROP SKIRT	958.00
BOD0020 - DIVIDER FIXED VERTICAL COMPT	308.00	PAINT021 - STRIPE: BOTTOM HALF	1968.00
BOD0078 - STAIR CHAIR POCKET	203.00	Subtotal From Additional Sheet(s):	23158.00
CAB0015 - CABINET DIVIDER, VERTICAL (EACH) (12)	156.00	Subtotal B:	45443.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Re-upholster the chassis seats with vinyl	1694.00	The chassis bulkhead wall and closeouts will be covered in vinyl ILO carpet.	863.00
CHASSIS TO BE GAS ENGINE ILOS	-6313.00	TELESCOPIC LIGHT, KWIK-RAZE 500 WATT STREETSIDE	1282.00
55' Whelen Freedom LED Bar	3705.00	Subtotal From Additional Sheet(s):	1282.00
		Subtotal C:	2513.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).

For this transaction the percentage is:

1%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
GRAPHICS AND SETUP ITEMS	8000.00		
		Subtotal D:	8000.00

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

Quantity Ordered:	1	X Subtotal of A + B + C + D:	244060.00	=	Subtotal E:	244060.00
-------------------	---	------------------------------	-----------	---	-------------	-----------

F. H-GAC Fee Calculation (From Current Fee Tables)

Subtotal F: 1000.00

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
Ford Fleet Incentive Code: #QA664	-4600.00	VCI HGAC CONTRACT DISCOUNT	-7587.00
		Subtotal G:	-12187.00

Delivery Date:

H. Total Purchase Price (E+F+G):

232873.00

11/3/2020

ADDITIONAL PUBLISHED OPTIONS

Description	Cost	Description	Cost
CAB0033 - FIXED SHELF, INTERIOR CABINET (2)	250.00	CAB0005 - ADJUSTABLE SHELF, INTERIOR CABINET (5)	625.00
CAB0052 - LIFT UP CABINET FRAMES INTERIOR (PER CABINET) (2)	582.00	WARN0013 - WARNING LIGHT STRIP, EXT. DOOR (8)	1536.00
CAB0056 - MANSAVER BAR AT HEAD OF BENCH:	663.00	LIGHT045 - SCENE LIGHT, WHELEN 900 SERIES HALOGEN (EACH) (-2)	-538.00
CAB0013 - CAB TO MODULE PASSTHROUGH WINDOW	322.00	COT0012 - STAT TRAC	2510.00
LIGHT074 - WHELEN TAL85, EIGHT LED	1016.00	WARN0022 - WHELEN 900 SERIES HALOGEN (ALL COLORS) (-8)	-1760.00
WARN0023 - WHELEN 900 SERIES LED (ALL COLORS) (10)	4470.00	WARN0020 - WHELEN 700 SERIES LED (ALL COLORS) (4)	1232.00
WARN0021 - WHELEN 700 SERIES LED (SPLIT COLOR) (2)	718.00	CHAS0001 - AIR HORNS: UNDER BUMPER	3232.00
AUD0003 - SIREN, FEDERAL EQ2B	2305.00	WARN0015 - WHELEN 500 TIR6 LED (SINGLE COLOR) (2)	1034.00
AUD0025 - SPEAKERS: CAST PRODUCTS SAD3805 & SAP3805 RECESSED, BUMPER	822.00	LIGHT038 - RUNNING BOARD LIGHTS, WHELEN PAR 16 L.E.D.	305.00
LIGHT043 - SCENE LIGHT, 900 SERIES, LED (EACH) (4)	2880.00	LIGHT030 - LOAD LIGHTS WHELEN 700 SERIES LED	954.00
		TOTAL	23158.00

ADDITIONAL UNPUBLISHED OPTIONS

Description	Cost	Description	Cost
TELESCOPIC LIGHT, KWIK-RAZE 500 WATT CURBSIDE	1282.00		
		TOTAL	1282.00