



290 W. Mt. Pleasant Ave., Suite 2350, Livingston, NJ 07039

Mark Y. Moon, Esq.
MMoon@trenkisabel.law
(973) 533-1150

July 22, 2021

SavATree
c/o Carmine Schiavone
1248 Sussex Turnpike, Suite B-4
Mt. Freedom, NJ 07970

**Re: Township of West Orange
Contract for Emergency and Non-Emergency Tree Services**

Dear Mr. Schiavone:

This office represents the Township of West Orange (the "Township"). The Township is in receipt of a notice that Tree-Tech has merged with SavATree as of May 2021. By Resolution dated June 22, 2021, the Township extended its existing retention of Tree-Tech for the remainder of 2021. I have enclosed a copy of the resolution for your reference. To confirm that Tree-Tech's retention shall be assigned to SavATree at the same rates as Tree Tech's retention, please execute the below signature line and return to the Township to confirm the assignment of the retention.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Mark Y. Moon', written over a horizontal line.

Mark Y. Moon

By execution of this letter, SavATree agrees to the assignment of the existing contract between Tree-Tech and the Township of West Orange under the same rates and terms in the existing contract.

August 10, 2021

Date

A handwritten signature in black ink, appearing to read 'Carmine Schiavone', written over a horizontal line.

By: Carmine Schiavone
SavATree

Enclosure

RESOLUTION

RESOLVED by the Township Council of the Township of West Orange, County of Essex, State of New Jersey, that the contract for EMERGENCY AND NON EMERGENCY TREE SERVICES in the Township of West Orange, in accordance with the plans and specifications on file in the Engineering Division of the Department of Public Works, dated August 2019, approved by the Township Council, by Resolution No. 263-19 dated November 12, 2019, pursuant to an advertisement duly authorized therefore, awarded to the below named bidder for a one year period commencing January 1, 2020 with an option for two additional one year periods be extended for an additional one year period commencing January 1, 2021 to:

**RICH TREE SERVICE, INC.
325 BERGEN STREET
SOUTH PLAINFIELD, NEW JERSEY 07080**

As the lowest responsible bidder

**TREE TECH, INC.
P.O. BOX 158
1248 SUSSEX TPKE
MT. FREEDOM, NEW JERSEY 07970**

As the second lowest bidder

AND

**DOWNES TREE SERVICE CO., INC.
65 ROYAL AVENUE
HAWTHORNE, NEW JERSEY 07505**

As the third lowest bidder

who submitted the lowest responsible bid.

BE IT FURTHER RESOLVED that the following unit prices submitted by Rich Tree Service, Inc. be used for work associated with their contracts:

DESCRIPTION	EMERGENCY HOURLY RATE	NON-EMERGENCY HOURLY RATE
75' Bucket truck, 12 c.y. chipping Body 14" capacity brush chipper and (3) men crew	\$ 250.00/hr.	\$ 200.00/hr.
(1) 7-ton log loading crane and Operator	\$ 80.00/hr.	\$ 75.00/hr.
(1) 2-men brush chipping crew With brush chipper and 12 c.y. Chipper truck	\$ 175.00/hr.	\$ 125.00/hr.
(1) 20 ton 100' tree crane with NJ Certified Operator, Climber and Grounds person	\$ 200.00/hr.	\$ 150.00/hr.
(1) 30 h.p. or larger stump grinder	\$ 50.00/hr.	\$ 50.00/hr.
TOTALS	\$ 755.00	\$ 600.00

BE IT FURTHER RESOLVED that the following unit prices submitted by Tree

Tech, Inc., be used for work associated with their contract:

DESCRIPTION	EMERGENCY HOURLY RATE	NON-EMERGENCY HOURLY RATE
75' Bucket truck, 12 c.y. chipping Body 14" capacity brush chipper and (3) men crew	\$ 275.00/hr.	\$ 255.00/hr.
(1) 7-ton log loading crane and Operator	\$ 125.00/hr.	\$ 120.00/hr.
(1) 2-men brush chipping crew With brush chipper and 12 c.y. Chipper truck	\$ 185.00/hr.	\$ 170.00/hr.
(1) 20 ton 100' tree crane with NJ Certified Operator, Climber and Grounds person	\$ 315.00/hr.	\$ 290.00/hr.
(1) 30 h.p. or larger stump grinder	\$ 105.00/hr.	\$ 105.00/hr.
TOTALS	\$ 1,050.00	\$ 940.00

BE IT FURTHER RESOLVED that the following unit prices submitted by

Downes Tree Service Co., Inc., be used for work associated with their contract:

DESCRIPTION	EMERGENCY HOURLY RATE	NON-EMERGENCY HOURLY RATE
75' Bucket truck, 12 c.y. chipping Body 14" capacity brush chipper and (3) men crew	\$ 300.00/hr.	\$ 265.00/hr.
(1) 7-ton log loading crane and Operator	\$ 125.00/hr.	\$ 125.00/hr.
(1) 2-men brush chipping crew With brush chipper and 12 c.y. Chipper truck	\$ 190.00/hr.	\$ 160.00/hr.
(1) 20 ton 100' tree crane with NJ Certified Operator, Climber and Grounds person	\$ 350.00/hr.	\$ 300.00/hr.
(1) 30 h.p. or larger stump grinder	\$ 125.00/hr.	\$ 100.00/hr.
TOTALS	\$ 1,090.00	\$ 950.00

BE IT FURTHER RESOLVED that this award is subject to a 2021

appropriation for contractual tree services and that the authorization to perform the work specified above is contingent upon the execution of a valid purchase order between the Township and the vendor(s) prior to the commencement of the work.

Karen J. Carnevale, R.M.C.
Municipal Clerk

Cindy Matute-Brown
Council President

I hereby certify funds are available from: _____
Account No./Amount

John Gross, Chief Financial Officer