

“ EXHIBIT A ”

To: Nick Allegrino
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Quote Date 1/14/2021
 Quote # ECLQ320-1488
 Revision 2
 Quote Validity 30 Days
 Estimated Lead-Time TBD
 Payment Terms Net 30

Project

Township of West Orange - P25 Radio System Refresh Budgetary Estimate

Quoted By

Justin Caballero

Item	Description	Est Price
1	P25 Trunked Core - High Availability VIDA Essentials Core - Host Intrusion Detection System (HIDS), Anti-Virus (AV) and Firewall - System Terminal with Monitor	\$ 223,200.82
2	Symphony Dispatch Consoles - Redundant Dispatch Router & Switch - QTY (4) - Symphony Dispatch Console with Foundation Feature Set configured with: - Symphony PC, 22" Monitor, (2) Speakers, Footswitch, Desktop Mic, and Wired Headset - AES Encryption & Dynamic Cross Mute feature sets	\$ 112,372.90
3	BeOn w/ Location Mapping - BeOn Premier Server License - supports up to 500 Client Devices - Through the BeOn windows Client, users can view real-time location mapping for other BeOn users or GPS Enabled Land Mobile Radios - QTY 4 - BeOn Windows Client Licenses with AES encryption - QTY (50) BeOn Client Licenses with AES encryption (iOS or Android)	\$ 35,397.00
4	In-Band GPS Situational Awareness Status Aware Server licensed for up to 100 radios	No Charge
5	P25 Phase 2 Trunked Simulcast Equipment - QTY (2) - 5 CH, 800 MHz, P25 Trunked Phase 2 Simulcast Sites - Distributed Control Point Software and Licensing - GPS Timing and Synchronization Equipment	\$ 511,993.75
6	EDACS Migration Gateway Enables voice calls with Radio IDs and Emergencies to pass between EDACS and P25 systems.	\$ 63,479.20
7	Interoperability Gateway QTY (1) 4 Channel, Interop Gateway for interface to legacy conventional systems.	\$ 27,375.60
L3Harris P25 Equipment - Total		\$ 973,819.27
8	Miscellaneous Site Materials	\$ 50,000.00
9	Trunked Logging Recorder	\$ 35,597.08
10	Microwave Equipment - QTY (2) Hops - Microwave includes IP Ethernet and T1 interfaces - Network Manager for alarm reporting	\$ 32,630.85
Other Infrastructure Upgrades Total		\$ 118,227.93
11	Technical Services - Equipment Configuration, Test and Staging at Eastern Communications in Queens, NYC - Delivery of P25 equipment to West Orange, NJ for temporary storage. - Installation of Microwave system.	\$ 226,500.00
Services Total		\$ 226,500.00
TOTAL		\$ 1,318,547.20
Winter Incentive (Incentive End Date : February 28, 2021)		\$ (319,550.00)
FINAL TOTAL		\$ 998,997.20

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Notes / Assumptions		
1) Pricing is based on NJ State Contract.		
2) Pricing is provided for budgetary planning purposes and may change based on final design requirements.		
3) Eastern assumes existing antenna systems and combiners will be reused.		
4) Pricing does not include any backup power systems, antenna systems, shelters, site improvements, grounding, electrical work or tower improvements. These services can be provided after assessment of site conditions.		



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