

PROPOSAL PRICING AND SIGNATURE PAGE

FOR THE FURNISHING AND DELIVERY OF

1 (ONE) OR 2 (TWO) 2023 OR NEWER FORD E-450 MINIBUS OR EQUIVALENT VEHICLE

WITH 20 AMBULATORY SEATS OR
16 AMBULATORY SEATS WITH 2 WHEELCHAIR POSITIONS
FOR THE TOWNSHIP OF WEST ORANGE

To the Township of West Orange Purchasing Agent
Township of West Orange
Hall of Records

The undersigned proposes to furnish and deliver 1 (one) or 2 (two) 2023 or newer Ford E-450 Minibus with seating for 20 ambulatory or 16 ambulatory with 2 (two) wheelchair positions or equal in strict accordance with the conditions and specifications herein for the following amounts:

1 (one) or 2 (two) 2023 or newer Ford E-450 Minibus with seating for:
20 ambulatory or 16 ambulatory with 2 (two) wheelchair positions

\$ 115,300.00

Unit Price for Each Bus

115,300.00

For 1 (one) bus written total amount

\$115,300.00

230,600.00

For 2 (two) buses written grand total amount

In the event additional vehicles are ordered,
bid pricing is guaranteed until this date:

N/A *

Number of Days to Deliver:

on or before 1/31/23 *

Bidder must be sure to list any and all equivalent offerings in order for all proposals to be accurately reviewed.

BUSINESS NAME: FACTORY DIRECT BUS SALES INC.

AUTHORIZED SIGNATURE: Michael White

DATE: 8/16/2022

PRINT NAME: MICHAEL WHITE TITLE: CFO

ADDRESS: 155 TERMINAL DRIVE, PLAINVIEW, NY 11803

TELEPHONE NUMBER: 516-767-2700 x142 FAX NUMBER: 516-767-2703

EMAIL: michael@birdbussales.com

* See Clarifications & Exceptions 1

TOWNSHIP OF WEST ORANGE BID FOR PASSENGER SHUTTLE BUSES

AUGUST 23, 2022 CLAIRIFICATIONS & EXCEPTIONS

Instructions to Bidders # 21 – This is a one-time price good only for this bid

Chassis Specifications:

I. Battery box is mounted under the bus body side, not "in-step"

Exterior Rear One-Piece Cap & Emergency Door:

Rear emergency door has one window, there are 2 additional windows on either side of the door on the rear wall of the bus

Ceiling & Rear Wall:

Covered in padded grey vinyl. This reduces interior noise on the bus and is easy to clean

Interior & Step Flooring:

Gerflor #6727 Anthracite (Grey) floor covering. Shows less dirt. Standee line and step nosing white

Corrosion Resistant:

Undercoat is Degacoat brand. See attached documents for details.

Seating & Wheelchair Securements

One folding seat has TDSS system. There is also one Q'Straint storage pouch

Under Seat Retractable seat belts are not available

Digital LED Destination Signs:

Front sign only, side is not available * ESSENTIAL ITEM

+ \$1251.00

Delivery:

These buses should be delivered by early January 2023 based on current conditions; however, it is impossible to predict any supply shortages that may impact the delivery date.

Warranty

See the attached warranty statements from the body and chassis manufacturers

Ford Warranty

QUICK REFERENCE: WARRANTY COVERAGE

This chart gives a general summary of your warranty coverage provided by Ford Motor Company under the **New Vehicle Limited Warranty**. Please refer to the description of warranty coverage for more specific information.

For each type of coverage, the chart shows two measures:

- years in service
- miles driven

Your New Vehicle Limited Warranty

TYPE OF COVERAGE	YEARS IN SERVICE/MILES DRIVEN
BUMPER TO BUMPER	3/36,000
POWERTRAIN	5/60,000
SAFETY RESTRAINT SYSTEM	5/60,000
CORROSION (Perforation only)	5/UNLIMITED
DIESEL ENGINE	5/100,000
HYBRID/ELECTRIC UNIQUE COMPONENT	8/100,000

The measure that occurs first determines how long your coverage lasts. For example: Your Bumper to Bumper Coverage lasts for three years - unless you drive more than 36,000 miles before three years elapse. In that case, your coverage ends at 36,000 miles.

For more details on coverage, see:

- ➔ **What is Covered?** (pages 9-13)
- ➔ **What is Not Covered?** (pages 13-16)



GLAVAL COMMERCIAL BUS OPTIONAL 5-YEAR/100,000 MILE EXTENDED WARRANTY

Notice

Please ensure that the warranty registration is completed online in Dealer Connect by your purchasing dealer. Electronic entry into the warranty system registers the warranty with Glaval Bus so that Glaval Bus has record of your rights under this limited warranty and to assure prompt assistance. Your dealer will provide the warranty info for you to sign in order for entry into this system. If you do not remember signing a Glaval Bus warranty registration at the time of delivery, please contact your dealer.

Definition of Terms

Authorized Glaval Bus Dealer ("Dealer"): This agreement is applicable only in the United States, Puerto Rico and Canada. Any Authorized Dealer of the owner's choice may perform warranty service work under the Glaval Bus Warranty Agreement. This vehicle should be delivered to the authorized dealer during normal service hours. A reasonable time should be allowed after taking the vehicle to the authorized dealer for performance of the repair.

Glaval Bus, Division of Forest River Bus, LLC. ("Warrantor"): The party obligated to perform under this Agreement.

Original Purchaser: Person or entity that is a recipient of this product provided by a dealer under a purchase order or contract sales.

Wear and Tear: The deterioration of a part or material beyond the manufacturer's specified tolerances that occur naturally over time and under normal operating conditions.

1. Who Warrants The Product

The product, as described and limited here, is warranted by the manufacturer and installer of the body: Glaval Bus, Division of Forest River Bus, LLC., hereinafter referred to as Glaval Bus, 2367 Century Drive, Goshen, IN; and is administered by the Forest River Bus Customer Service Department, Goshen, Indiana 46528.

2. Who Is Covered

Glaval Bus, the warrantor, extends this limited warranty agreement to the original owner only of the vehicle during the Warranty Period.

3. What Is Covered

Glaval Bus, your warrantor, extends the following limited warranty to you; in which the limited warranty covers your conversion only pertaining to material defects in all materials and workmanship supplied by or performed by Glaval Bus.

4. Warranty Period

The Glaval Bus limited warranty is for a period of five (5) years from the date of first delivery or 100,000 miles, whichever occurs first, except for other coverages listed under "Other Warranties That May Apply" and items listed under "Exclusions and Limitations" and "Limits of the Warranty."

5. Exterior Paint

Exterior Paint, performed by Glaval Bus, is fully warranted to be free of substantial defects in workmanship by Glaval Bus for the first three (3) years (50,000 miles) from date of original purchase, 50% warranted four (4) years (75,000 miles), and 25% warranted five (5) years (100,000 miles) from date of original purchase.

6. Other Warranties That May Apply

Glaval Bus does not warrant the base chassis itself. The vehicle engine, chassis, drive-train, suspension system, battery and other chassis components are covered by a separate warranty offered by the manufacturer of the chassis and administered by the chassis manufacturer's authorized dealers. The tire manufacturer separately warrants tires. In addition, all aftermarket springs, suspensions, driveline retarders, etc., such as Liquid Springs, Mor Ryde, Kelderman, Telma, etc. are not covered by Glaval Bus. These items are covered by their original manufacturer and their warranties may vary.

7. Owner's Responsibility

Proper preventative maintenance of the exterior and interior of the vehicle is the responsibility of the owner. See the owner's manual(s) for proper care instructions. Defects or damage as a result of improper care or maintenance are not covered by this warranty agreement.

8. Exclusions and Limitations

Damage caused by abuse, misuse, failure to observe reasonable required maintenance practices, acid rain, accidents, natural disasters, acts of war, facing of fabrics, carpeting and/or fiberglass are not covered. Light bulbs and fuses are not covered.

Damage to the unit if such damage is the result of deterioration due to normal use, wear and tear, or exposure to the elements.

Damages that may occur to the chassis, frame, other parts or components that occur due to overloading will not be covered and may invalidate portions of the Glaval Bus warranty agreement.

Cosmetic or surface corrosion resulting from stone chips or scratches in paint are not covered.

Replacement parts provided under terms of the warranty agreement will whenever possible, match original equipment. When necessary, Glaval Bus will substitute parts of comparable function and value. Defective items may be replaced with new, remanufactured, reconditioned or repaired components.

Modifications, alterations or repairs performed by unauthorized personnel may invalidate portions of the Glaval Bus warranty. In addition, using the vehicle to tow another vehicle is prohibited and may void warranty. Contact Glaval Bus Customer Service before you make modifications, alteration or repairs.

9. Recovery Limitations

No person shall be entitled to recover from warrantor for any consequential or incidental damages arising out of or relating to any defect in the product. These limitations include but are not limited to, loss of time; loss of use; loss of revenues, salaries or commissions; towing charges; bus fares; bus rentals; car rentals; gasoline expenses; telephone charges; inconvenience or other incidental damages.

10. How To Get Warranty Service

To obtain warranty service, contact or visit the dealership where you originally purchased your vehicle or another warranty service facility designated by Glaval Bus. The dealership must contact Glaval Bus Customer Service Department for authorization to have a warranty claim submitted. If you or your dealer has moved, or if your dealer is no longer in business, contact Glaval Bus Customer Service Department (see address and telephone numbers below) for the name of a Glaval Bus dealer nearest to you. Your claim must be made within 14 days of the discovery of the defect. Glaval Bus will determine authorization based on and subject to the terms of the warranty agreement. All warranty claims must be reported within the warranty period. Warranty personnel must authorize all warranty service prior to performance. Warranty service may be reported directly to the warrantor or to one of their authorized dealers. If warranty personnel approve warranty service, you must leave the unit at the appropriate warranty service location for a sufficient time to perform service.

11. Who Performs Warranty Service

It is recommended you obtain warranty service at the dealership where you originally purchased your bus. If the dealership cannot perform the service work, they should call Glaval Bus Customer Service Department for assistance (see number below). If you are unable to visit your original dealer, contact Glaval Bus Customer Service Department (address below) for the name and location of a Glaval Bus dealer near you.

12. Dispute Resolution

Should you be unable to resolve a disagreement with your dealer regarding your right to pursue warranty coverage for a needed repair, contact the Glaval Bus Customer Service Department (see address below). If a dispute about warranty service arises between Glaval Bus and you, the owner, the disagreement will be resolved in accordance with the customary procedures of the American Arbitration Association relating to commercial transactions, or the dispute will be submitted to a panel of three (3) arbitrators for decision. The panel will be made up of one member appointed by Glaval Bus, one member appointed by the complainant/owner, and one member from the arbitrator group mentioned above. Any and all legal remedies shall be available to the owner after pursuing this informal dispute resolution if a ruling is entered against Glaval Bus and Glaval Bus fails to abide by the ruling. The expenses of arbitration will be paid by the party against whom the arbitrator(s) rule.

13. Limits Of Warranty

This written statement of limited warranty represents the entire warranty authorized and offered by Glaval Bus. There are no warranties or representations beyond those expressed in this written document. Any dealership, salesperson or agent cannot amend it. It expressly limits all warranties, including, but not limited to, by way of specification, both express and implied warranties, including warranties of merchantability and fitness for a particular purpose along with all other liabilities or obligations of Glaval Bus.

FEDERAL COMPLIANCE

THE TERMS OF THE WARRANTOR'S UNDERTAKING EXPRESSED IN THIS LIMITED WARRANTY ARE DRAFTED TO COMPLY WITH THE MAGNUSEN MOSS WARRANTY LEGISLATION, P.L. 93-637 OF 1974, AND OTHER APPLICABLE LAW. ANY WARRANTY PROVISIONS PROMULGATED BY THE FEDERAL TRADE COMMISSION PURSUANT TO RULES OR ANY OTHER LAW RELATIVE THERETO ARE EXPRESSLY INCORPORATED HEREIN. TO THE EXTENT ANY PROVISIONS OF THIS LIMITED WARRANTY ARE INCONSISTENT WITH STATE LAWS, ONLY THOSE PARTS INCONSISTENT ARE VOID.

GLAVAL BUS
Division of Forest River Bus, LLC.
CUSTOMER SERVICE DEPT.
2367 Century Drive
Goshen, IN 46528
Phone: 574.642.3112
Toll Free: 800.348.7440
Fax: 574.970.6815

PROPOSAL PRICING AND SIGNATURE PAGE

FOR THE FURNISHING AND DELIVERY OF

1 (ONE) OR 2 (TWO) 2023 OR NEWER FORD E-450 MINIBUS OR EQUIVALENT VEHICLE

WITH 20 AMBULATORY SEATS OR
16 AMBULATORY SEATS WITH 2 WHEELCHAIR POSITIONS
FOR THE TOWNSHIP OF WEST ORANGE

To the Township of West Orange Purchasing Agent
Township of West Orange
Hall of Records

The undersigned proposes to furnish and deliver 1 (one) or 2 (two) 2023 or newer Ford E-450 Minibus with seating for 20 ambulatory or 16 ambulatory with 2 (two) wheelchair positions or equal in strict accordance with the conditions and specifications herein for the following amounts:

1 (one) or 2 (two) 2023 or newer Ford E-450 Minibus with seating for: \$ 114,982.00 *
20 ambulatory or 16 ambulatory with 2 (two) wheelchair positions Unit Price for Each Bus
~~19,495.00~~
~~124,477.00~~
One hundred fourteen thousand, nine hundred eighty two dollars and zero cents.
For 1 (one) bus written total amount

Two hundred twenty nine thousand, nine hundred sixty four dollars and zero cents.

For 2 (two) buses written grand total amount

In the event additional vehicles are ordered, 60 days after bid opening
bid pricing is guaranteed until this date: October 23, 2022

Number of Days to Deliver: On or before January 1, 2023

Bidder must be sure to list any and all equivalent offerings in order for all proposals to be accurately reviewed.

BUSINESS NAME: Creative Bus Sales, Inc.

AUTHORIZED SIGNATURE:  DATE: 8/18/2022

PRINT NAME: Nick Corley TITLE: Sales Operations Manager

ADDRESS: 51 Kero Road, Carlstadt, New Jersey, 07072

TELEPHONE NUMBER: 888-633-8380 FAX NUMBER: 201-507-5372

EMAIL: BidDepartment@CreativeBusSales.com

** Please find the 'Pricing Clarification' document under this tab.*



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

August 18, 2022

Bid Number: RFB – One (1) or Two (2) 2023 or Newer 16+2 Wheelchair or 20 Ambulatory Shuttle Bus

Bid Title: Township of West Orange, Essex County

Bid Due Date: August 23, 2022 at 10:00am (est)

Attention: Purchasing Department

RE: Option Pricing

Please find below the additional options required to meet the bid specifications. They include the applicable costs. The Town will need to add the below option cost, to the stock bus price quoted on the Proposal Pricing and Signature Page; if needed.

Option	Cost
1. Front and side destination signs	\$5,900.00
2. Armrest on the aisle side of each fixed seat. Total of 10 armrests	\$507.00
3. Driver's Coat Hook	\$54.00
4. Plexiglass shield behind the driver's seat	\$360.00
5. Stainless steel wheel inserts	\$575.00
6. Driver's heavy duty running board	\$725.00
7. Front mud flap	\$134.00
8. Stop request pull cord and touch tape	\$1,240.00

\$9,495.00 Additional

All specified items

Sincerely,

114,982.00 +
9,495.00 +
124,477.00 *

The Creative Team

Base + 2 Essential Items

114,982.00 +
5,900.00 +
1,240.00 +
122,122.00 *



Creative Bus Sales

THE NATION'S LARGEST BUS DEALER SINCE 1980

August 18, 2022

Bid Number: RFB – One (1) or Two (2) 2023 or Newer 16+2 Wheelchair or 20 Ambulatory Shuttle Bus

Bid Title: Township of West Orange, Essex County

Bid Due Date: August 23, 2022 at 10:00am (est)

Attention: Purchasing Department

RE: Pricing Clarification

Please accept this document as clarification for the pricing proposal, in response to this solicitation.

Our pricing proposal includes two sections:

1. **Stock Unit Price** – This price is indicated on the bid pricing form entitled “Proposal Pricing and Signature Page”; under Tab 7.
2. **Option(s) Price** – These prices indicate the additional options required to meet the bid specifications. They include a list of the options and the applicable costs.

Stock Unit Price – In order to meet the delivery requirement, Creative Bus Sales, Inc. is proposing two units that are currently in production. These units are slated to complete by the end of September and will meet the delivery date requirement. Under Tab 4 – Specifications, you will find the detailed build specification sheet that shows all the options included on the stock bus. Since this unit(s) is in production, we can only change certain items after the bus is complete. The price page is based on the stock unit without modifications.

Option(s) Price – The option price page includes the list of specifications that can be added to the stock unit build. These modifications are done post-build. If the Township would like those items, they will need to add the applicable item(s) price to the unit price of the bus included on the ‘Proposal Pricing and Signature Page’.

CBS will hold these units for 10 business days. After the 10th business day, the holds, on these units, will be released.

Sincerely,

The Creative Team

PROPOSAL PRICING AND SIGNATURE PAGE

FOR THE FURNISHING AND DELIVERY OF

1 (ONE) OR 2 (TWO) 2023 OR NEWER FORD E-450 MINIBUS OR EQUIVALENT VEHICLE

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The undersigned proposes to furnish and deliver 1 (one) or 2 (two) 2023 or newer Ford E-450 Minibus with seating for 20 ambulatory or 16 ambulatory with 2 (two) wheelchair positions or equal in strict accordance with the conditions and specifications herein for the following amounts:

1 (one) or 2 (two) 2023 or newer Ford E-450 Minibus with seating for: \$ 116,970.00
20 ambulatory or 16 ambulatory with 2 (two) wheelchair positions Unit Price for Each Bus

One Hundred Sixteen Thousand Nine Hundred Seventy Dollars and Zero Cents

For 1 (one) bus written total amount

Two Hundred Thirty Three Thousand Nine Hundred Forty Dollars and Zero Cents

For 2 (two) buses written grand total amount

In the event additional vehicles are ordered,
bid pricing is guaranteed until this date:

No price guarantee for additional buses

Number of Days to Deliver:

150 Days

February 2nd, 2023

Bidder must be sure to list any and all equivalent offerings in order for all proposals to be accurately reviewed.

BUSINESS NAME: Rohrer Enterprises, Inc. DBA Rohrer Bus Sales

AUTHORIZED SIGNATURE: 

DATE: 8-23-22

PRINT NAME: David M Clawson

TITLE: Senior Vice President Sales

ADDRESS: 314 Dickinson Street Trenton, NJ 08638

TELEPHONE NUMBER: 732-261-6643

FAX NUMBER: 717-957-4884

EMAIL: dclawson@rohrerbus.com

ROHRER

School & Commercial Bus Sales

Warranty Overview

Cab & Chassis: Ford warranty on the chassis will be provided which includes a 3 year / 36k mile bumper-to-bumper warranty on the OEM chassis. The Ford warranty also includes a 5 year / 60k mile Powertrain Warranty that includes engine, transmission, and additional drive components. Ford warranty can be exercised at all Ford Dealership Service Centers.

Body: Bus body from Eldorado includes a 3 year / 36k mile warranty on the body components and 5 year / 100k mile warranty on the structure of the body. See some manufacturer warranty terms below that are included from the component manufacturers and administered by Rohrer Bus at authorized repair shops in New Jersey. Rohrer Bus permits the use of third-party warranty repair shops including Belair Transport in Orange, NJ.

- Air Conditioning – 3 year / unlimited miles (TransAir)
- Heating System – 1 year / unlimited miles (ProAir)
- Lift – 3 years / unlimited miles (BraunAbility)
- Seats & seat frames – 5 years (Freedman)
- Balance of Vehicle Components included in Eldorado 3 year / 36k miles warranty or its' original manufacturers warranty if applicable.

Sincerely,

Matt Fittante
Regional Manager
Rohrer Bus Sales
MFittante@rohrerbus.com
Cell: 732-261-6643
Fax: 717-957-4884



*The Transportation
Company You Can
Depend On!*

EQUIVILENT BRANDS OR OFFERINGS / EXCEPTIONS

When a specific brand name is mentioned, all equivalent brand names will be considered. Use this page to list any Exceptions and all equivalent brands or offerings in order to be accurately reviewed.

N/A