



**PROPERTY & CASUALTY
INSURANCE RENEWAL PROPOSAL**

For

Township of West Orange

Effective: January 1, 2023

Presented By:

Fairview Insurance Agency Associates, Inc.

and

Garden State Municipal Joint Insurance Fund

c/o

NIP Management Services, LLC

GSMJIF 2023 INSURANCE RENEWAL PROPOSAL

Member: Township of West Orange

Effective Date: Jan. 1, 2023

*Disclaimer – The abbreviated outlines of coverages used throughout this Insurance Summary are not intended to express any legal opinion as to the nature of coverage. They are only visuals to a basic understanding of coverages. Please read the **GSMJIF Excess Insurance Policies** for specific details of coverages. In the case of any discrepancy between this document and the actual policies of insurance, the terms and conditions of the policies will apply.*

<u>Line Of Business</u>	<u>Annual Assessment</u>
All Standard GSMJIF Insurance Lines, as indicated on page 3.	\$998,924
Environmental, EANJ & Other Costs:	\$15,436
Annual Assessment:	\$1,014,360

Note: Annual Assessment is payable in three installments:
25% on January 1, 25% on April 1, and 50% on August 1.

OVERVIEW

Coverage:

☒	Property Coverage
☒	Equipment Breakdown Coverage
☒	Inland Marine Coverage
☒	Crime Coverage / Public Officials Bonds
☒	General Liability Coverage
☒	Automobile Coverage
☒	Law Enforcement Liability Coverage
☒	Workers Compensation Coverage
☒	Public Officials / Employment Practices Liability
☒	Non-Owned Aircraft Liability
☒	Cyber Liability
☒	Disaster Management Services
☐	Unmanned Aerial Systems (optional)
☐	Hull and P&I (optional)
☐	Marina Liability (optional)
☒	Site Pollution Liability (optional)
☒	UST Liability (optional)

FINANCIAL STABILITY RATING INFORMATION

The Garden State Municipal Joint Insurance Fund

Financial Stability Rating

AA, Unsurpassed

PARTICIPATING INSURERS

	<u>Rating</u>	<u>Financial Size</u>	<u>Outlook</u>
APIP provides excess Property, Auto Physical Damage, and Equipment Breakdown coverages.	A++ (Superior)	XV	Stable
Safety National Group provides General Liability, Auto Liability, Employee Benefits Liability, Employment Practices, Public Officials Liability, Law Enforcement Liability, Excess Workers Compensation and Employers' Liability Coverage	A+ (Superior)	XIII	Stable
Kinsale Insurance Company provides Excess Law Enforcement Liability over Safety National policy	A (Excellent)	IX	Stable
Allied World Assurance Company provides \$5 Million limit Excess liability over the Safety National and Kinsale policies except Workers' Compensation coverage A.	A (Excellent)	XV	Positive
Fidelity and Deposit Company of Maryland provides Crime and Public Officials Bonds coverages Put A.A. (60% lead) at top of Global's list:	A+ (Superior)	XV	Stable
	A (Excellent)	XV	Positive
Global Aerospace, Inc., provided by participating insurers:			
National Indemnity Company of the South	A++	XV	Stable
American Alternative Insurance Corporation	A+	XV	Stable
Tokio Marine America Insurance Company	A++	XV	Stable
American Commerce Insurance Company provides Non-Owned Aircraft Liability coverages	A	XI	Stable
Arthur J Gallagher (UK) Limited (100% XLC Syndicate) provides insurance-backed Disaster Response Services coverage			
Allied World Assurance Company provides optional Site Pollution Liability coverages	A (Excellent)	XV	Positive
ACE American Insurance Company provides optional Underground Storage Tank Pollution Liability coverage	A++ (Superior)	XV	Positive
Beazley Insurance Company provides Cyber Liability	A (Excellent)	XIV	Stable
XL Insurance Company provides excess cyber liability over Beazley	A+ (Superior)	XV	Stable

PROPERTY COVERAGE

Policy Limit	\$350,000,000
Member's Maximum Limit/Occur.	\$104,565,090 *

* Blanket Limit is based on Total B&C Values submitted
(An additional **Contractors Equipment** limit is shown on page six).

Important Note: All Building Locations, Vehicles & Contractors (Mobile) Equipment property must be specifically scheduled and on file with the GSMJIF to be covered for the indicated property perils.

GSMJIF Deductible:	\$100,000/Occur.
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Member's Deductible:	\$5,000/ occur., except as stated below
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Causes of Loss:	"All Risk" Including Earthquake & Flood, Subject To All Policy Terms, Conditions, & Exclusions
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Terrorism – in accordance with the Federal
guidelines established under the "Terrorism
Risk Insurance Act of 2002"

Co-Insurance:	None. Agreed Value Applies
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Valuation:	Replacement Cost, except Contractors Equipment- the lesser of Replacement Cost and Value Reported
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Earthquake & related:	\$25,000,000/ occurrence and shared annual aggregate
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Deductible:	\$100,000 Deductible Each Occurrence
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PROPERTY COVERAGE (cont'd)

Flood (incl. Sewer Back-up): \$25,000,000/ occurrence and shared annual Aggregate, except:
\$2,500,000/ Occur. – Zone 'A' and 'V' Locations

Deductible:

Flood Zone 'A' and 'V': \$250,000 per occurrence
(inclusive of all 100-year exposures)
Tidal Wave wash \$250,000 per occurrence
All Other Locations: \$100,000/occur. **(GSMJIF)**
\$5,000/occur. **(Member)**

**as Classified under the National Flood Insurance Program*

Coverage Extensions:

Newly Acquired Location \$25,000,000 - Building & Contents
120 Days to Report to Company

Personal Effects: Included in Policy Limit

Property Off Premises \$25,000,000

Personal Property of Others Included in Policy Limit

Outdoor Property- \$1,000,000 (\$25,000 max. for any one tree,
trees, shrubs & plants shrub, or plant). Specified Perils only.
Other – per policy definitions

Accounts Receivable Included in Policy Limit

Valuable Papers & Records Included in Policy Limit

Property In Transit \$25,000,000

PROPERTY COVERAGE (cont'd)

Ordinance or Law	
Loss to Undamaged Portion	Included in Policy Limit
Increased Cost of Construction	\$50,000,000
Demolition Cost	\$25,000,000
Computers & Communication Equipment	Included in Policy Limit
EDP Data and Media	\$10,000,000
Fine Arts (includes Art of Others in care/custody/control at Insured Premises)	\$2,500,000
Business Income, any one occurrence	
Member-reported value for B.I.	\$100,000,000
Limit if not reported	\$250,000/ Member
Extra Expense, any one occurrence	
Per Member	\$50,000,000
All Members	Policy Limit
<u>Contractors Equipment</u> – specific amounts of insurance, per item, as per schedule on file with the Company, not to exceed in any one occurrence	Policy Limit maxim. / occurrence Members' Schedule: \$2,981,441 - <i>scheduled items only</i>
Newly Acquired Equipment -	\$100,000 Equipment Rental Expense \$1,000,000 maxim. <i>subject to 60 Day reporting to Company</i>
<u>Renovations:</u>	
Maxim. Per Construction Site	\$25,000,000
Maxim. All Construction Sites	\$25,000,000
Temporary Storage location	\$25,000,000
B.R. Property in Transit	\$25,000,000
<u>Course of Construction (Builders Risk):</u>	<i>Prior Application to Company required.</i>
Maxim. Per Construction Site	\$25,000,000
Maxim. All Construction Sites	\$25,000,000
Temporary Storage location	\$25,000,000
B.R. Property in Transit	\$25,000,000
* Frame Construction (if approved)	\$25,000,000
Newly Acquired Buildings	\$50,000,000 (except vacant) with <i>120 Days maxim. to Report to Company</i>

PROPERTY COVERAGE (cont'd)

Money & Securities per occurrence	\$500,000 (specified perils)
Watercraft (on premises)	As reported and scheduled
Errors & Omissions	\$50,000,000 (subject to Policy limitations)
Traffic & Street Lights, Traffic & Street Signs, And Parking Meters— only if values reported by member on schedule	Included in Policy Limit - any one occurrence (optional)
Utility Services – Direct Damage	\$25,000,000
Utility Services – Time Element	\$25,000,000 (24 Hour deductible)
Overhead Transmission Lines - within 1,000 ft. of Covered Location:	Included in Policy Limit
>1,000 ft. from Covered Location:	Must be Reported on Locations Schedule
Ltd. Fungus/ Bacteria/ Wet & Dry Rot	\$100,000, if damage is a direct result of a covered peril; \$1,000,000 shared Aggreg.

WINDSTORM DEDUCTIBLE - For “Named Windstorm” events:

Tier 1 Locations: Atlantic, Bergen, Cape May, Cumberland, Essex, Hudson,
Middlesex, Monmouth, Ocean, Union Counties.

Tier 2 Locations: Burlington, Camden, Mercer, Passaic, Salem, Somerset Counties.

Member’s/ JIF Deductible: Tier 1: 2% total insurable value per unit deductible
Subject to a minimum deductible of \$250,000
Tier 2: \$250,000/ occur.

Other Locations: All Other counties:

GSMJIF Deductible: \$100,000

Member’s Deductible: \$5,000

‘Location’ means physical location of the building(s) involved in the loss

EQUIPMENT BREAKDOWN COVERAGE

Comprehensive Coverage applies to sudden and accidental “Breakdown” to “Covered Equipment”.

Limit Of Liability:	\$100,000,000	Per Breakdown
GSMJIF Deductible:	\$10,000 minim. plus 4 tiers from \$50,000 to \$350,000 based on HP size or heating surface area (boilers)	
Member’s Deductible:	\$5,000	Direct Damage, except 24 hrs. For B.I./ E.E./ Utility Inter.

Coverage Extensions (Sublimit):

Property Damage	Included within Policy Limit
Perishable Goods (spoilage):	Included within Policy Limit
Computer Data / Media:	\$10,000,000
Hazardous Substances:	\$10,000,000
Expediting Expenses:	\$50,000,000
Service/Utility/Off Premises Power Interruption:	\$10,000,000
Business Income:	Included within Policy Limit
Extra Expense:	Included within Policy Limit
Ordinance or Law/ Demolition Increased Cost of Construction	Included within Policy Limit \$50,000,000
Error in Description	Included within Policy Limit
Water Damage	Included within Policy Limit
Newly Acquired Locations:	\$25,000,000
Production Machinery:	Included
Other:	Per Policy forms

CRIME COVERAGE

Coverage: Commercial Crime Coverage

<u>Form</u>	<u>Limit</u>	<u>Member Deductible</u>
Coverage "O" – Employee Dishonesty:	\$1,000,000	\$1,000
Coverage "B" – Depositors Forgery Or Alteration:	\$1,000,000	\$1,000
Coverage "C" – Money & Securities:	See: Property Section	
Coverage "F" – Computer Fraud:	\$1,000,000	\$1,000

Coverage Extensions:

Faithful Performance of Duties (except Police / Fire Dept. personnel)

Extension to Coverage "O" Employee Dishonesty –
Excess Limits over Statutory Bonded Officials *

Extension to Coverage Form "F" Computer Fraud -
Funds Transfer Fraud Endorsement (including electronic means)

Non-Compensated Officers or Directors Extension – extends the definition of 'employee'
to include non-compensated officers or directors.

Fraudulent Impersonation:	\$50,000	\$1,000
Includes Impersonation of Employees, Customers, Vendors		

CRIME COVERAGE (cont'd)

Public Official Position Bonds: (OPTIONAL)

Coverage is optionally extended to Positions “required by statute” to be bonded. Coverage is subject to prior receipt & approval of List of prior bonds/ Position Titles/ employee names/ bond (minimum statutory) amounts.

Note: updated, signed/ witnessed bond applications are required for statutory bonded positions requiring a minimum limit of \$200,000 and higher.

No deductible will apply to this extension.

Note: Crime Coverage is subject to Member maintaining adequate controls, which include full countersignature procedures, outside audit, and reconciliation of accounts by someone not authorized to deposit or withdraw funds. Subject to receipt review and acceptance of bond schedule and application.

GENERAL LIABILITY

Limits of Liability:	\$15,000,000 Each Occurrence Limit – Bodily Injury & Property Damage Liability \$15,000,000 Member Annual Aggregate
Coverage Form:	Occurrence form
GSMJIF Retention:	\$500,000
Member's Retention	\$50,000
Forms and Endorsements:	Products/ Completed Operations Liability Employee Benefits Liability Incidental Medical Malpractice coverage as per the coverage form Knowledge & Notice of Occurrence/ Unintentional Errors & Omissions Fire Legal Liability - \$2,500,000 Host Liquor Liability
Special Extensions:	Owned Watercraft Liability – up to 50 ft length - <i>only if equipment reported / scheduled</i> Failure to Supply Water and Sewer Utilities Garage Keepers Legal Liability – \$2,500,000 sub-limit Sexual Abuse/ Molestation
Exclusions:	Airports, Aircraft, Aviation's Activities Exclusion Hospitals/Clinics Incidental Medical Malpractice Exclusion Pollution Exclusion Other – per Excess policy forms

AUTOMOBILE COVERAGE

AUTOMOBILE LIABILITY

Liability Limit: \$15,000,000 Combined Bodily Injury & Property Damage
Including Hired & Employers Non-Ownership Liability

Symbols: Arising out of the ownership or use of Any Auto.

Other Limits:

Personal Injury Protection \$NJ Statutory Minimum limits

Uninsured/ Underinsured Motorists \$NJ Statutory Minimum limits

GSMJIF Retention: \$500,000

Member's Retention: \$50,000

Total # Of Vehicles Reported/ Covered for Liability: 169* units

** As reported by member.*

AUTOMOBILE PHYSICAL DAMAGE

Coverage: Collision and 'Other than Collision'

Covered Vehicles: As Scheduled and Approved Only

Newly Acquired: \$10,000,000 max / unit – 90 Days Reporting Required

GSMJIF Retention: \$500,000

Member's Retention:

Collision: \$5,000

Other Than Collision: \$5,000

Total # Vehicles Reported/ Qualified for Physical Damage: 118* units

** As reported by member.*

Valuation: Actual Cash Value, except Replacement Cost as respects
Scheduled Fire & Ambulance Emergency vehicles.
(maximum subject to value reported to JIF).

LAW ENFORCEMENT LIABILITY COVERAGE

Limits of Liability:	\$15,000,000 – Each Occurrence Limit \$15,000,000 – Member Annual Aggregate
Coverage Form:	Occurrence
GSMJIF Retention:	\$500,000
Member's Retention:	\$20,000 Deductible, plus 20% Co-insurance, capped at \$50,000 Maximum Retention
Extensions / Exclusions:	Per policy forms

WORKERS' COMPENSATION COVERAGE

Workers' Compensation:	NJ State Statutory Benefits
Employers Liability:	Bodily Injury by Accident – \$15,000,000 Each Accident Bodily Injury by Disease – \$15,000,000 Policy Limit
GSMJIF Retention:	\$1,000,000 – Workers' Compensation \$1,000,000 – (Employers Liability)
Member's Retention:	\$250,000
Claims Service Company:	Qual-Lynx/NIP Management Services, LLC
Total Reported Payroll * :	\$35,942,010

** As reported by member.*

PUBLIC OFFICIALS (E&O) & EMPLOYMENT PRACTICES LIABILITY COVERAGE

Limits of Liability: \$15,000,000 Each Claim
\$15,000,000 Member Annual Aggregate

Coverage Form: Claims Made

Defense: Outside the Limit of Liability

GSMJIF Retention: \$500,000/ claim (POL/ E&O/ EPL/SHL)
Defense costs are included in retention

Member's Retention:

POL: \$20,000 Deductible, plus 20% Co-insurance, capped at \$50,000 Maximum Retention

EPL: \$20,000 Deductible, plus 20% Co-insurance, capped at \$50,000 Maximum Retention

Coverage:

Sexual Harassment of employees/volunteers

Professional Services coverage –
included for (not limited to):
Employed Lawyers, Municipal Engineers,
Licensed Sewer Operators.

3rd Party EPL coverage included

Additional Insured Extension – for approved and
scheduled 'quasi' public entities, *subject to prior submission & approval of entity's By-Laws.*

Non-Monetary, Declaratory Relief and Injunctive
Relief Claims Excluded

Other – per policy forms

Prior Acts Coverage: January 1, 2007

MULTI-LINE CLASH COVERAGE

Lines:	Applies when Two or More Sections of Coverage Apply to a Covered Loss: - General Liability - Auto Liability - Law Enforcement Liability - Public Officials Liability - Employment Practices Liability - Employee Benefits Liability - Workers' Compensation - Employers' Liability
GSMJIF Retention:	The largest self-insured retention of any impacted policy shall apply
Member Retention:	Only one (1) Retention shall apply

DISASTER MANAGEMENT SERVICES COVERAGE

Limits of Liability: \$10,000,000 Per Occurrence
\$20,000,000 Annual Aggregate

Coverage Form: Occurrence

GSMJIF & Member Retention: \$0

Service Provider: All services will be coordinated and/or subcontracted by:
Disaster Management International

Coverage: "Subject to the terms, conditions and exclusions of this policy, the Insurer will reimburse the Service Provider for the Expenses incurred in the provision of Services to the Insured following a Natural Disaster, Man-Made Disaster, Active Shooter Incident, or Act of Terrorism which results in five or more fatalities and/or Critical Injuries"

Services Provided:

- On-site management of the incident
 - Establish command center
 - Medical services coordination
 - Communication between the victims and their immediate families
 - Transportation as needed
 - Repatriation - excess if other coverage is in existence; primary if not.
 - Assist with locating victims
 - Evacuation coordination
 - Behavioral health services as needed
 - Assist with international challenges
- Incident coordination at the entity's principal location of business
 - Liaison between the incident site (command center) and entity.
 - Coordinate resources and communication other applicable carriers
 - Travel and accommodation coordination
- Family Assistance
 - Liaison between the entity and each immediate family member
 - DMI representative on site at or nearby each immediate family member
 - Behavioral health services as needed
- Media management
 - Liaison between incident site, entity and media representative

NON-OWNED AIRCRAFT LIABILITY COVERAGE

Insurer:	Global Aerospace
Limits of Liability:	\$5,000,000 Each Occurrence Bodily Injury & Property Damage Liability \$5,000,000 Annual Aggregate
Coverage Form:	Occurrence Any aircraft up to 20 total seat capacity
Extensions:	Medical Expenses - \$5,000/ passenger
Retention:	\$0 (GSMJIF & Member)
Exclusions:	Per policy forms

CYBER LIABILITY COVERAGE

Insurer:	Beazley & XL
Limits of Liability:	\$3,000,000 Each Claim \$3,000,000 Member Aggregate \$1,500,000 Breach Response \$750,000 System Failure
Coverage Form:	Claims Made
Coverages:	Information Security & Privacy Liability Privacy Notification Costs Regulatory Defense and Penalties Website Media Content Liability PCI Fines and Costs Data Protection Loss Business Interruption Loss
Deductible:	\$25,000 (GSMJIF & Member)
Exclusions:	per policy forms
Retroactive Date:	January 1, 2014

Property, Auto Physical Damage, Boiler & Machinery, and Cyber Liability coverages are effective 7/1/2022 through 7/1/2023 unless otherwise modified. Coverage effective 7/1/2023 is subject to review and underwriting and may result in changes to assessments, retentions, limits, terms, and conditions, or non-renewal at the discretion of JIF or excess carrier underwriters.

UST POLLUTION LIABILITY COVERAGE

Insurer: **ACE American Insurance Company**

COVERAGE LOCATIONS

GSMJIF Member locations and Underground Storage Tanks, as scheduled and approved by Carrier.

Note: coverage is site and tank specific; no coverage provided for locations/tanks not reported/scheduled.

COVERAGES

Bodily Injury or Property Damage caused by a storage tank incident, including Corrective Action Costs and Legal Defense Expense.

Policy Form: CLAIMS MADE AND REPORTED

Defense Costs and Expenses are within Limits of Liability

POLICY LIMITS

\$1,000,000	Per Storage Tank Incident Limit
\$1,000,000	All Storage Tank Incidents Aggregate Limit
\$1,000,000	All Legal Defense Expenses Aggregate Limit
\$2,000,000	Total Policy Aggregate

DEDUCTIBLE

\$ 50,000 Per Storage Tank Incident

ENDORSEMENTS & EXCLUSIONS (Including but not limited to)

- Member-Specific Retro Date Endorsement
- Schedule of Covered Storage Tanks
- Closure, Removal, Replacement Amendatory end't
- Financial Responsibility Condition (compliance for NJS)
- Loading & Unloading Coverage (reporting requirement)
- New Jersey State Amendatory endorsement
- New Jersey Cancellation and Nonrenewal
- Signature Form
- Terrorism Risk Insurance Act Endorsement
- Disclosure Pursuant To Terrorism Risk Insurance Act
- Trade Or Economic Sanctions Endorsement
- Common Policy Conditions
- OFAC Advisory Notice to Policyholders
- 5 Business Day Advanced Written Notice Required Before Repair, Close In Place and/or Removal of Covered Underground Storage Tanks

POLLUTION LIABILITY COVERAGE

Insurer: ACE American Insurance Company

Limits of Liability: \$1,000,000 Per Pollution Condition
\$3,000,000 Per Member Aggregate
\$25,000,000 Policy Aggregate
\$1,000,000 per Member

Retention: \$25,000 Per Pollution Condition

Coverage Form: Claims Made and Reported
Defense Costs/ Expenses within Limit

Coverage Locations: GSMJIF Member locations as scheduled by endorsement, per the Schedule of Locations provided by participating Members to GSMJIF, subject to Carrier approval.

Any properly permitted and licensed non-owned disposal site that has not been identified by the United States EPA National Priorities List (or equivalent list) and not undergoing voluntary or regulatory required remediation at the time the waste was received for disposal.

Coverage Sections: **Coverage A – New Pollution Conditions:**
First and third-party bodily injury, property damage, remediation costs and associated legal defense expense arising out of a pollution condition on, at, under, or migrating from a covered location, provided that the pollution condition commences on or after the retroactive date.

Coverage B – Transportation Coverage
First and third-party bodily injury, property damage, remediation costs and associated legal defense expense arising out of a pollution condition resulting from transportation, provided that the claim is first made during the policy period or extended reporting period.

Coverage C – Non-Owned Disposal Sites Liability
Third-party claims arising out of a pollution condition at a non-owned disposal site, provided the claim is first made during the policy period or extended reporting period.

Coverage Extensions:

Blanket Non-Owned Disposal Site (NODS) coverage, third party trigger only.

Transportation of Waste - first and third party

Terrorism Coverage for "Certified" Acts

EXCLUSIONS

(Including but not limited to)

- Asbestos and Lead Based Paint –*Third party coverage available with approved ACM/LBP management plan (additional cost)*
- Contractual Liability
- Divested Property
- Employer's Liability
- Failure to Follow Asbestos and/or LBP Management Plan and/or Fungi/Legionella Management Plan
- Fines and Penalties
- First Party Property Damage – *Does not apply to remediation costs*
- Fraud or Misrepresentation
- Indoor Environmental Conditions (Fungi/ Legionella) *
- Insured's Internal Expenses – *Does not apply to approved emergency costs*
- Intentional Non-Compliance
- Landfills, Recycling Facilities – *leased, owned or operated*
- Material Change in Risk
- Lead contaminated water
- Pre-Existing Conditions
- Underground Storage Tanks (*available via related GSMJIF program*)
- Other – per policy form

Endorsements:

- Notice of Cancellation (90-Days)
- Member-Specific Retro Date Endorsements
- * Indoor Environmental Conditions - Fungi and Legionella extension - *available on an optional basis at additional cost*

FOR IMMEDIATE RELEASE

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**Demotech Affirms the Financial Stability Rating®
Assigned to
Garden State Municipal Joint
Insurance Fund**

Columbus, Ohio, December 17, 2019: The Financial Stability Rating® (FSR) of AA, *Unsurpassed* assigned to Garden State Municipal Joint Insurance Fund (GSMJIF) has been affirmed by Demotech, Inc. Demotech's evaluation of the historical operating results and capabilities of GSMJIF included a review of the integrity of the loss and loss adjustment expense reserves in its balance sheet, the liquidity and quality of its investment portfolio and the rigorous risk management protocols performed to mitigate the frequency and severity of incidents, among the more critical aspects evaluated.

According to Joseph L. Petrelli, President, Demotech, "In addition to the possessing balance sheet integrity to address the needs of its insureds, claimants are protected due to the joint and several liability of the individual member of GSMJIF. The business model of GSMJIF is shaped by regulations and statutes and implemented by informed professionals. The consistency of operations is critical to the assignment of a Financial Stability Rating®."

About The Garden State Municipal Joint Insurance Fund

The Garden State Municipal Joint Insurance Fund (GSMJIF) is a property and casualty fund, formed pursuant to N.J.S.A. 40A:10-36, currently serving 40 New Jersey municipalities covering 12 counties spanning the state.

The GSMJIF facilitates secure, long-term insurance coverage and risk management by utilizing underwriting, claims and litigation management practices which improve public and employee safety to lower the ultimate cost of risk. Each of these critical disciplines is overseen by experienced managers who work closely with service providers and the members of GSMJIF to work toward best-in-class operating results.

The GSMJIF has been administered by NIP Management Services, LLC, a division of NIP Group, Inc., since its formation 2002.

About Demotech

Demotech, Inc. is a financial analysis firm specializing in evaluating the financial stability of regional and specialty insurers. Since 1985, Demotech has served the insurance industry by assigning accurate, reliable and proven Financial Stability Ratings® (FSRs) for Property & Casualty insurers and Title underwriters. FSRs are a leading indicator of financial stability, providing an objective baseline of the future solvency of an insurer. Demotech's philosophy is to review and evaluate insurers based on their area of focus and execution of their business model rather than solely on financial size. Visit www.demotech.com for more information.

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