

Township of West Orange | 2023 Insurance Renewal

Property & Casualty Renewal

Coverage	2022 GSMJIF Expiring		2023 GSMJIF Renewal	
	Limit	Deductible/SIR	Limit	Deductible/SIR
Property	\$99,983,028	\$10,000	\$104,565,090	\$5,000
Auto	# of Units: 170	Physical Damage: \$2,500 Liability: \$50,000	# of Units: 178	Physical Damage: \$5,000 Liability: \$50,000
Liability	\$15M	\$50,000	\$15M	\$50,000
Workers' Compensation	Payroll: \$35,237,265	\$250,000	Payroll: \$35,942,010	\$250,000
Public Officials Liability	\$15M	\$20,000 Deductible, plus 20% Co-Insurance, Capped @ \$50,000 Maximum Retention	\$15M	\$20,000 Deductible, plus 20% Co-Insurance, Capped @ \$50,000 Maximum Retention
Employment Practices Liability	\$15M	\$20,000 Deductible, plus 20% Co-Insurance, Capped @ \$50,000 Maximum Retention	\$15M	\$20,000 Deductible, plus 20% Co-Insurance, Capped @ \$50,000 Maximum Retention
Law Enforcement Legal Liability	\$15M	\$20,000 Deductible, plus 20% Co-Insurance, Capped @ \$50,000 Maximum Retention	\$15M	\$20,000 Deductible, plus 20% Co-Insurance, Capped @ \$50,000 Maximum Retention
Cyber Liability	\$3M Member Aggregate - See Proposal for Individual Claim Limits	\$50,000	\$3M Member Aggregate - See Proposal for Individual Claim Limits	\$25,000
Total Annual Assesment	\$957,342		\$1,014,360	

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GSMJIF Renewal & Analysis

Overall Analysis: The Township's three year agreement with the GSMJIF is up for renewal effective 1/1/2023. While the GSMJIF insurance renewal reflects a 5.96% increase in premium over expiring, the GSMJIF is the most competitive option (see the below Alternate Markets Approached). The insurance marketplace, as a whole and specifically for public entities, has seen significant premium increases due to increased and costly insurance claims among all lines of coverage.

Deductible Changes: The GSMJIF has *decreased* the Town's property deductible from \$10,000 to \$5,000 per claim while also increasing the Town's property limit by \$4.5M for the 10 Rooney Circle Property. The Cyber Liability deductible has also *decreased* from \$50,000 to \$25,000 per claim. The Auto Physical Damage deductible has *increased* from \$2,500 to \$5,000. This increase is JIF-wide (all members) due to a significant increase in auto claims.

Alternate Markets Approached

NJiiF

Will not be competitive with GSMJIF assessment and deductibles.

Travelers

Cannot provide current deductible plan and not competitive *without* including coverage for ancillary (Pollution, Storage Tank Liability & Cyber) coverages.

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Presented By:

