

Exhibit "A"



Johnston Communications

Voice & Data
P.O. Box 900, Kearny, New Jersey 07032
Main Office: 322 Belleville Tpke., H. Arlington, N.J. 07031 (201) 991-7409 (212) 960-5653



MOTOROLA SOLUTIONS

West Orange PD Hardware Refresh

Customer Information

Customer: West Orange PD
Contact: Chief James Abbott

Phone: 973 325 4000
E-Mail: policechief@westorange.org

1/4/2023
Coverage Period 5 Years
New Jersey State
Contract T-0109
Solicitation # 13-X-
22183

Johnston Communications

Account Executive: Marissa Ferrara
Phone: 201 428 2048
E-Mail: mferrara@johnstoncom.com

Vesta Solutions, Inc. Contact Information

Account Rep: Greg DeWolf
Phone: 315-8799690
E-Mail: Greg.DeWolf@MotorolaSolutions.com

VESTA® 9-1-1

Qty.	Part No.	Description	Unit Price	U/M	Total
		VESTA® 9-1-1			
2	870899-0104R7.8U	V911 R7.8 DOC/MED UPG	0.00	EA	\$0.00
2	873099-03002U	V911 CAD INTF LIC UPGD	0.00	EA	\$0.00
		VM Small Server Bundle			
		<i>Note: The Small Server Bundle is for PSAP's up to 10 positions with an annual call volume of 100,000 or less.</i>			
1	853031-DLSSVRSG2	V-DL SVR BNDL SML SCL	23,884.46	EA	\$23,884.46
2	06500-00201	2-POST RELAY RACK MNT KIT	200.22	EA	\$400.44
1	870890-75001	VIRTUAL MEDIA SET R7.0 015E	0.00	EA	\$0.00
2	SURTA3000XL	UPS System	4,780.00		\$9,560.00
2	04000-68005	V-SVR BASIC SPT 1YR	111.86	EA	\$0.00
2	04000-68009	V-SVR BASIC SPT 5YR	559.30	EA	\$1,118.60
		VESTA® 9-1-1 Features			
		ESInet Interface Module (EIM)			
		<i>Note: Pricing is provided for budgetary purposes only. Equipment/service requirements may change upon selection of ESInet Service Provider.</i>			
4	873090-11102	V911 LIC EIM MOD	0.00	EA	\$0.00
2	03800-03070	FIREWALL 60F	699.36	EA	\$1,398.72
		<i>Note: Firewall supports Call and Text Handling for ESInet Interface Module (EIM), Text to 9-1-1 and Direct PSAP Interconnect (DPI).</i>			
2	03800-03071	WARR FIREWALL 60F 1YR	158.86	EA	\$0.00
2	03800-03075	WARR FIREWALL 60F 5YR	724.74	EA	\$1,449.48
2	809800-00200	CFG NTKW DEVICE	188.00	EA	\$376.00
1	04000-00570	M800C HA PAIR PSAP BNDL W/1YR SPT	10,981.08	EA	\$10,981.08
		<i>Note: An M800C Session Border Controller (SBC) is required for all i3 deployments.</i>			
1	04000-00571	WARR M800C HA PAIR PSAP BNDL ADDTL 1YR	1,837.70	EA	\$1,837.70
1	04000-00571	WARR M800C HA PAIR PSAP BNDL ADDTL 1YR	1,837.70	EA	\$1,837.70
1	04000-00571	WARR M800C HA PAIR PSAP BNDL ADDTL 1YR	1,837.70	EA	\$1,837.70
1	04000-00571	WARR M800C HA PAIR PSAP BNDL ADDTL 1YR	1,837.70	EA	\$1,837.70
		VESTA® SMS			
		<i>Note: Customer is responsible for Text Control Center (TCC) services and network charges.</i>			
2	870891-66301	VESTA 9-1-1 SMS LIC	0.00	EA	\$0.00
1	809810-00102	V911 ADV DATA LVL 1 ANNUAL SUB	0.00	EA	\$0.00
		<i>Note: Annual Subscription - Year 1</i>			
1	809810-00102	V911 ADV DATA LVL 1 ANNUAL SUB	0.00	EA	\$0.00
		<i>Note: Annual Subscription - Year 2</i>			
1	809810-00102	V911 ADV DATA LVL 1 ANNUAL SUB	0.00	EA	\$0.00
		<i>Note: Annual Subscription - Year 3</i>			
1	809810-00102	V911 ADV DATA LVL 1 ANNUAL SUB	0.00	EA	\$0.00
		<i>Note: Annual Subscription - Year 4</i>			
1	809810-00102	V911 ADV DATA LVL 1 ANNUAL SUB	0.00	EA	\$0.00
		<i>Note: Annual Subscription - Year 5</i>			

Vesta Solutions, Inc.

P.O. Box 9007 - 42505 Rio Nedo, Temecula, CA 92589 - Tel: 951.719.2100 - Fax: 866.651.8173 <http://www.VestaPublicSafety.com>

Page 1 of 6

1	809810-00103	VESTA RapidSOS V911 ADV DATA LVL 2 STD ANNUAL SUB <i>Note: Annual Subscription - Year 1</i>	881.72	EA	\$881.72
1	809810-00103	V911 ADV DATA LVL 2 STD ANNUAL SUB <i>Note: Annual Subscription - Year 2</i>	881.72	EA	\$881.72
1	809810-00103	V911 ADV DATA LVL 2 STD ANNUAL SUB <i>Note: Annual Subscription - Year 3</i>	881.72	EA	\$881.72
1	809810-00103	V911 ADV DATA LVL 2 STD ANNUAL SUB <i>Note: Annual Subscription - Year 4</i>	881.72	EA	\$881.72
1	809810-00103	V911 ADV DATA LVL 2 STD ANNUAL SUB <i>Note: Annual Subscription - Year 5</i>	881.72	EA	\$881.72
4	PS-0PR-VSML-M	VESTA® 9-1-1 Prime Standard Operations VPRIME MLTP SEAT LIC NFEE	0.00	EA	\$0.00
4	SS-0PR-VSSL-1Y	SPT VPRIME 1YR	1,395.90	EA	\$0.00
4	SS-0PR-VSSL-5Y	SPT VPRIME 5YR	5,428.50	EA	\$21,714.00
4	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
4	PA-0AD-VSSL	VESTA® 9-1-1 Basic/Prime to VESTA® 9-1-1 Advanced Licenses <i>Note: RapidSOS Requires Advanced Support</i> VADV LIC ADD-ON	0.00	EA	\$0.00
4	SA-0AD-VSSL-1Y	SPT VADV ADD-ON 1YR	380.70	EA	\$0.00
4	SA-0AD-VSSL-5Y	SPT VADV ADD-ON 5YR	1,480.50	EA	\$5,922.00
4	873099-00502U	VESTA® 9-1-1 IRR Module V911 IRR LIC UPGD	0.00	EA	\$0.00
4	809800-35110	V911 IRR SW SPT 1YR	251.92	EA	\$0.00
4	809800-35114	V911 IRR SW SPT 5YR	842.24	EA	\$3,368.96
4	809800-35130	V911 SW SPT TRNSFR	0.00	EA	\$0.00
4	61000-409620	VESTA® Workstation Equipment DKTP ELITE MINI 800 G6 W/O OS	1,350.78	EA	\$5,403.12
4	04000-00441	WINDOWS 10 LTSC LIC	109.04	EA	\$436.16
4	63000-241692	MNTR 24IN FP WIDE SCR LED	447.44	EA	\$1,789.76
4	64007-60022	KEYPAD 24-KEY USB CBL 25FT	144.76	EA	\$579.04
4	04000-13363	CBL DP M/M 25FT BLK	24.44	EA	\$97.76
4	853030-00302	V911 SAM HDWR KIT	2,329.32	EA	\$9,317.28
4	853004-00401	SAM EXT SPKR KIT	235.00	EA	\$940.00
4	02800-20501	HDST 4W MOD ELEC MIC BLK	44.18	EA	\$176.72
4	03044-20000	HDST CORD 12FT 4W MOD BLK	4.70	EA	\$18.80
4	809800-35109	V911 IWS CFG	376.00	EA	\$1,504.00
4	809800-35108	V911 IWS STG FEE	564.00	EA	\$2,256.00
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	0.00	EA	\$0.00
4	SMART1500	Workstation UPS	\$375.00	EA	\$1,500.00
1	64040-60089	VESTA® 9-1-1 Admin Printer PRNTR COLOR NTKW LASER <i>Note: Low Volume Color Network Laser printer. Recommended monthly volume, 2,000 pages per day, not to exceed 40,000 pages per month.</i>	888.30	EA	\$888.30
1	65000-00238	CBL PATCH BLUE 3FT	1.70	EA	\$1.70
1	65000-00124	CBL PATCH 15FT	15.98	EA	\$15.98
1	03800-03070	Network Equipment <i>Note: Firewall supports Remote and Internet Access for Managed Services, Remote position access and RapidSOS.</i> FIREWALL 60F	699.36	EA	\$699.36
1	03800-03071	WARR FIREWALL 60F 1YR	158.86	EA	\$0.00
1	03800-03075	WARR FIREWALL 60F 5YR	724.74	EA	\$724.74
1	809800-00201	VPN CFG SVCS	282.00	EA	\$282.00
1	809800-00200	CFG NTKW DEVICE	188.00	EA	\$188.00
2	04000-29638-X	SWITCH 2960-X+CBL 24-PORT <i>Note: Available while supplies last.</i>	2,125.34	EA	\$4,250.68
2	04000-29717	WARR 2960-X 24P 24X7 1YR	705.00	EA	\$0.00
2	04000-29716	WARR 2960-X 24P 24X7 5YR	3,231.72	EA	\$6,463.44

		Peripherals & Gateways			
2	04000-00129	MED 1000B CHASSIS BNDL	2,156.36	EA	\$4,312.72
1	870890-74901	V911 M1KB FIRMWARE	0.00	EA	\$0.00
2	04000-00188	SW SPT M1000 GATEWAY 1YR	564.00	EA	\$0.00
2	04000-00190	SW SPT M1000 GATEWAY 5YR	2,820.00	EA	\$5,640.00
2	04000-00116	MED 1000 FXO-LS BNDL	407.02	EA	\$814.04
2	04000-00119	MED 1000 FXS-O BNDL	390.10	EA	\$780.20
		ALI/CAD Output			
1	04000-00219	8-PORT RS-232 DATACAST 1U 110/220VAC	2,270.10	EA	\$2,270.10
8	65000-03039	CBL NULL MODEM DB25M/M 6FT	13.16	EA	\$105.28
1	04000-00220	RS-232 2-PORT SHARING 1U 110/220VAC	1,649.70	EA	\$1,649.70
1	04000-01014-10	CBL SRL DB25M/DB9F 10FT	14.10	EA	\$14.10
		Rack & Peripheral Equipment			
1	06500-55053	7FT EQUIPMENT RACK 19IN	415.48	EA	\$415.48
1	63000-192610	MNTR LCD 19IN	266.96	EA	\$266.96
1	04000-00809	KVM 8-PORT SWITCH USB	498.20	EA	\$498.20
		Time Synchronization Equipment			
		<i>Note: Customer to reuse Existing Time Sync Equipment with Nictlock and Antenna Cables.</i>			
			VESTA 9-1-1 Subtotal		\$146,232.76

VESTA® Analytics

Qty.	Part No.	Description	Unit Price	U/M	Total
VESTA® Analytics Lite - Multi Product Purchase					
1	873399-00203.6U	V-ANLYT 3.6 LITE MED UPGD	0.00	EA	\$0.00
1	873391-04003U	V-ANLYT LT LIC UPGD	0.00	EA	\$0.00
1	873391-04002	V-ANLYT LT USER LIC	705.00	EA	\$705.00
4	PA-SSG-ALSL-M	V-ANLYT LITE LIC SEAT NO FEE	0.00	EA	\$0.00
4	SA-SSG-ALSL-1Y	SPT V-ANLYT LITE 1YR	140.06	EA	\$0.00
4	SA-SSG-ALSL-5Y	SPT V-ANLYT LITE 5YR	543.32	EA	\$2,173.28
VESTA® Analytics Lite Server Equipment for Virtualized Server Bundle					
<i>Note: Additional Hardware to be installed in DDS-B Server.</i>					
1	BA-M00-ALA0-3	V-ANLYT LITE ADD-ON BNDL	1,375.22	EA	\$1,375.22
VESTA® Analytics Standalone Workstation Equipment					
1	61000-409620	DKTP ELITE MINI 800 G6 W/O OS	1,350.78	EA	\$1,350.78
1	04000-00441	WINDOWS 10 LTSC LIC	109.04	EA	\$109.04
1	63000-241692	MNTR 24IN FP WIDE SCR LED	447.44	EA	\$447.44
1	809800-00102	GENERIC WKST CFG FEE	613.82	EA	\$613.82
1	870890-07501	CPR/SYSPREP MEDIA IMAGE	0.00	EA	\$0.00
1	SMART1500	Workstation UPS	\$375.00	EA	\$375.00
VESTA Analytics Subtotal					\$7,149.58

VESTA® SMS

Qty.	Part No.	Description	Unit Price	U/M	Total
90	809800-17006-SMS	Services to Support VESTA® SMS			
43	809800-51007-SMS	FIELD ENG-EXPRESS SMS	86.48	EA	\$7,783.20
1	000001-06805-SMS	PROJECT MGMT - REMOTE SMS COORDINATION	141.00	EA	\$6,063.00
		E-LEARN V9-1-1 SMS ADMIN DELTA TR - SMS SVC	581.86	EA	\$581.86
		Note: Remote Field Engineering support to perform the configuration of VESTA SMS. Services include:			
		* Firewall Configuration			
		* VESTA 911 / VESTA SMS configuration			
		* Import of VESTA SMS VM's (if applicable)			
		* Preparation of screen layouts			
		* TCC Testing			
		* Carrier Testing			
		* Express Field Engineering Services			
		* Remote Project Management			
		* E-Learn SMS Admin Delta Training Course			
208	809800-17006	Services to Support EIM			
		FIELD ENG-EXPRESS	86.48	EA	\$17,987.84
		Note: FE for Installing 13 EIM and/or DPI, post VESTA Installation.			
		Includes:			
		- Firewall Configuration			
		- EIM Configuration			
		- Carrier Failover Testing			
		- Operational Readiness Testing			
		Note: Additional 32 units of Remote FE per agency for Operational Readiness Testing (end-to-end testing prior to cut) when there is more than 1.			
		Note: If customer has an existing firewall for EIM and wishes to add DPI, another firewall configuration is required to reconfigure the firewall to add DPI.			
2	809800-51009	PROJECT MGMT - SUPPORT	1,410.00	EA	\$2,820.00
320	809800-17007	FIELD ENG-STANDARD (JCT)	117.50	EA	\$37,600.00
		Training			
2	000001-06806	E-LEARN V9-1-1 SMS AGENT DELTA TRNG	346.86	EA	\$693.72
		Note: E-Learning for VESTA SMS AGENT is a computer-based training course. The course is for up to a maximum of 10 students. E-Learning course is available for each student for 365 days.			
VESTA Services Subtotal					\$73,529.62

Managed Services

Qty.	Part No.	Description	Unit Price	U/M	Total
1	809800-14150	Monitoring & Response (M&R): Activation Fee			
		Note: M&R Activation Fees will apply if M&R services are disabled prior to receipt of a PO for the M&R support renewal.			
		M&R ACT FEE, SMALL SITE	2,077.40	EA	\$2,077.40
		Monitoring, PM & AV Service: Servers			
		Note: Includes (2) DDS Servers.			
2	04000-00398	M&R SVR AGENT LIC	578.10	EA	\$1,156.20
2	809800-16361	M&R PM AV SVR SRVC 1YR	1,888.46	EA	\$0.00
2	809800-16365	M&R PM AV SVR SRVC 5YR	8,246.68	EA	\$16,491.36
		Monitoring, PM & AV Service: Workstations			
		Note: Includes (4) Workstations, (1) Management Console, (1) Admin Workstation, (4) Laptops (In order to provide Managed Services offerings for CommandPOST positions, they are required to be connected to the VESTA 9-1-1 system and active at all times.).			
6	04000-00399	M&R WKST AGENT LIC	169.20	EA	\$1,015.20
6	809800-16377	M&R PM AV WKST SRVC 1YR	761.40	EA	\$0.00
6	809800-16381	M&R PM AV WKST SRVC 5YR	3,400.92	EA	\$20,405.52

		Monitoring, PM & AV Service: IP Devices <i>Note: Includes (2) Virtual Host/Machines, (2) MDS Servers, (1) ASN Node 1, (1) ASN Repo, (1) ASN Node 2, (2) Firewalls for EIM/SMS, (2) SBC Gateway Devices for EIM, (1) Firewall for Internet/Remote Access, (2) Cisco Switches, (2) Gateways.</i>			
16	04000-00400	M&R NETWORK/IP AGENT LIC	94.00	EA	\$1,504.00
16	809800-16343	M&R IP DEVICE SRVC 1YR	439.92	EA	\$0.00
16	809800-16347	M&R IP DEVICE SRVC 5YR	1,891.28	EA	\$30,260.48
Managed Services Subtotal					\$72,910.16

Extended Warranties

Qty.	Part No.	Description	Unit Price	U/M	Total
2	04000-01628	Server Extended Warranty <i>Note: Includes (2) VESTA 9-1-1 Servers, WARR 24X7 DL160G10 5YR</i> <i>Note: Upgrade & uplift from 3 yr warranty 9x5 NBD to 5 yrs, 24x7, 4 hour response time.</i>	4,032.60	EA	\$8,065.20
6	04000-01594	Workstation Extended Warranty <i>Note: Includes (4) Workstations, (1) Management Console, (1) Admin Workstation.</i> WARR NBD 600/705/805 G2/G3/G4/G5/G6 5YR <i>Note: Warranty upgrade from 3 yrs warranty 9x5 NBD to 5 yrs 9x5 NBD.</i>	135.36	EA	\$812.16
Extended Warranties Subtotal					\$8,877.36

VESTA® Services

Qty.	Part No.	Description	Unit Price	U/M	Total
152	809800-17007	<i>Field Engineering Services</i> FIELD ENG-STANDARD	117.50	EA	\$17,860.00
48	809800-17007	<i>Data Migration</i> FIELD ENG-STANDARD	117.50	EA	\$5,640.00
480	809800-17007	<i>On-Site System Installation, Programming & Cutover</i> FIELD ENG-STANDARD (JCT)	117.50	EA	\$56,400.00
5	809800-51009	<i>Project Management Services</i> PROJECT MGMT - (JCT)	1,410.00	EA	\$7,050.00
1	809800-17038	COORDINATION SERVICES	1,111.08	EA	\$1,111.08
1	000000-SYSLG	<i>Training - State of NJ Only!</i> SYS CFG SPT-LG	10,152.00	EA	\$10,152.00
32	MAINTSVC1YEAR	<i>Training</i> Onsite Maintenance 24X7X365 (5 Years)	\$1,750.00	EA	\$56,000.00
VESTA Services Subtotal					\$154,213.08

Quote Summary

PRODUCT	TOTAL
VESTA 9-1-1	\$146,232.76
VESTA Analytics	\$7,149.58
VESTA SMS	\$73,529.62
VESTA M & R	\$72,910.16
Extended Warranties	\$8,877.36
VESTA Services	\$154,213.08
MAIN QUOTE SUBTOTAL	\$462,912.56
GRAND TOTAL	\$462,912.56

Exhibit “B”



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
PO BOX 230
TRENTON, NJ 08625-0230

CHRIS CHRISTIE
Governor
KIM GUADAGNO
Lt. Governor

ANDREW P. SIDAMON-ERISTOFF
State Treasurer
JIGNASA DESAI-MCCLEARY
Director

T-0109

Radio Communication Equipment and Services

SOLICITATION # 13-x-22183

Award Summary

Directions for Use of Contract / Method of Operation

May 1, 2013

I. COMPLIANCE/APPROVAL REQUIREMENTS

All compliance and approval instructions may be found in the State's Request for Proposal ("RFP") under Solicitation # 13-x-22183 (T-0109) Section 3.0 SCOPE OF WORK; Section 4.0 BID PROPOSAL PREPARATION AND SUBMISSION; and Section 7.0 CONTRACT AWARD.

The State Contract Manager shall answer any questions or concerns about all aspects of the contract.

II. METHOD OF OPERATION

A.) NJ State Cooperative Purchasing Partners ("Using Agency") are permitted to obtain quotes from the awarded Contractors and must verify all equipment and price quotes provided by a contract vendor with the State Contract Manager.

B.) Contractors must provide each contract end users / Using Agency with:

1. A written proposal and price quote in an electronically searchable format and include the following information:

- The State Contract Number with corresponding State Contract Commodity Number and Priceline(s) for each item quoted.
- The unique manufacturer identification code assigned to each item (Part Number)
- A clear and concise Item description
- The quantity of items quoted
- The manufacturer's list price
- The State's percent discount rate
- The State's discount list price

- Other discounts as appropriate (Large Purchase Order Discount section 3.19.1, Annual Equipment Sales Spend Discount, etc.) must be included.
 - Total Extended Price
2. Contractor Information- Contractor's name, contact person, contact phone number, contract number date of quote, quote number
 3. If requested, an electronic scan or photocopy of the page from the Contractor's original bid proposal detailing the item or service must be provided to the contract end user / Using Agency.
 4. If, in the event that an additional or substitute/replacement item is requested by a Contractor for inclusion in its contract, -and- before providing a quote or offering the subject item for sale under its contract, the Contractor must:
 - Submit a Contractor's letterhead to the Purchase Bureau and the State Contract Manager requesting the addition/substitution along with any attachments specifying the item or items to be added.
 - Secure a Letter of Authorization from the Purchase Bureau confirming the Contract Manager's review and approval of the Contractor's request.
 - Verify and validate its approval of the addition/substitution item to the contract end user / Using Agency by providing a copy of the executed Letter of Authorization from the Purchase Bureau along with the Contractor's letter requesting the addition/substitution and any attachments clearly specifying the item or items to be added.
 - The Contractor must also provide the contract end user / Using Agency with a price quote matching the approved addition/substitution item before offering that item for sale.

III. PRICE

- The State Contract Manager shall retain all contractor price lists and validate in writing, via e-mail all price quotes provided by the contractor to a Using Agency.
- All contractor prices and price lists shall be net, firm and not subject to increase during the period of the contract and include all transportation charges, FOB Destination, to all NJ Using Agencies. Escalation clauses shall not be accepted.
- All price list discounts shall be firm for the period of the contract.
- In the event of manufacturer's price decrease during the contract period, the State shall receive the full benefit of such price reduction on any undelivered purchase order and on any subsequent order placed during the contract period.
- The Director of the Division of Purchase and Property must be notified in writing of any reduction within five (5) days of the effective date.

IV. RADIO COMMUNICATION EQUIPMENT AND SERVICES CATEGORIES

- The following table identifies equipment and service category awards under this contract.

1-Radio Base Station Control Equipment and accessories.	13- Spare Parts
2-Portable Radio Equipment and Accessories	14- Batteries and Chargers
3- Mobile Radio Equipment and Accessories	15- Consoles, Equipment Racks & Operator Furniture
4- Aircraft AM & FM Band Radio & Accessories	16- Uninterruptable Power Supplies (UPS)
5- Marine AM & FM Band Radio & Accessories	17- Call Answering Equipment
6- Amateur Radio Communications Equipment & Accessories	18- Instant Playback Recorder
7- Gateway Devices: Interoperability between dissimilar communications systems	19- Logging Recorder
8- Antennas: Mobile, Portable and Base Station	20- Computer Aided Dispatch System
9- Microwave Equipment, Radio and Antenna & Accessories	21- Computer Aided Dispatch Software
10- Antenna Systems and Bi-Directional Amplifier Equipment	22- Training Simulators and Software
11- Short Range Point to Point Communications Equipment	23- Wireless 9-1-1 Location Accuracy Testing Services
12- Test Equipment	24- Wireless 9-1-1 Location Validation

V. RADIO COMMUNICATION EQUIPMENT AND SERVICES CONTRACTOR AWARDS

- The following table lists each contract number, authorized resellers, equipment and service category awards by contractor under NJ State Term Contract #T-0109 (RFP 13-x-22183).
- All contract awards are Brand Specific unless otherwise noted in the following table, i.e., each contractor and its authorized reseller may provide a quote for equipment and services identified under its own brand name.
- All Authorized Resellers must provide a copy of its authorization letter from the contract vendor and/or equipment manufacturer with each quote proposed to a Using Agency.
 - Authorized Resellers are not permitted to provide equipment or services quote to any Using Agency without a Manufacturer's Authorization Letter and State Contract Manager approval.

Radio Communications and Equipment 13-x-22183 (T0109)
Contractor & Reseller List, Contract # and Category Award

Contractor (w/ Authorized Resellers)	Contract #	Category Award (Contract Priceline)
AAT Communication Corp	83890	3,19
Aeroflex Wichita	83913	12
Allcomm Technologies Inc David Clark Bee Gaitronics Motorola CTI	83902	1,2,3,4,13 No Award 1 No Award 15
Amcom Software Inc	83912	17,18
Atlantic Communications Inc Impact Sigtronics	83917	 2,3,6 2,3,4
Aviat US Inc	83920	9
Battery Zone Inc	83910	14
Cassidian Communication (Plant Equipment Inc.)	83925	17,18,19,20,21
Communication – Applied Technology	83915	7
D.M. Radio Services Corp Tessco US Alert Power Products Unlimited	83897	1,3,7,8, 2 14
Daniels Electronics Ltd.	83953	1,8
E.F. Johnson Company	83911	1,2,3,8,13
Electronic Service Solutions (ESS) Microwave Networks Eltek Valare Energys Telco Systems	83905	 9 9 9 9
Emerging Power Inc	83919	14
Ergoflex Systems Inc d/b/a. Xybix Systems Inc	83922	15

Essential Management Solutions	83895	23
Eventide Inc	83891	19
Goosetown Enterprises Inc	83892	1,15
Harris Corporation RF, Communication Division	83932	1,2,3,7,8,9,11,13,15,18,19
Icom America Inc	83923	2,3,4,5,8,13
Intrado Systems Corp	83916	17
Kenwood USA Inc	83927	1,2,3
KML Technology Inc	83903	17
Kova Corp	83906	18,19
Motorola Solutions Inc	83909	1,2,3,4,5,7,8,9,12,13,15,16,18,19,20,21
Mutualink Inc	83894	7
New Jersey Business Systems Inc	83899	9,11
Nice Systems	83921	19
Office Business Systems Holding Inc	83896	19
O-MC Signal Research	83901	1,10,11
Pinnacle Wireless a, Division of Nexlink Global Services Inc	83918	9,10
Mindshare Consoles		15
Watson Furniture		15
Unipower Sabre		16
Nice		18,19

PMC Associates Inc Powertrunk Tait Vertex Standard Bosch Telex Sinclair Technologies Cimmarron Technologies Con-Space Savox Sensear Datron Guardian Pyramid Raytheon Exalt Concept Seating Evans Consoles	83900	10,13 1,2 1,2,3 No Award 1 1,8 1 2 2 2 2,3 3 7 9 15 15
Procomm Systems Inc Midland Wrightline Consoles 911 Direct Eaton PCS VFP Keyscan	83931	1,2,3,11 No Award 15 16 No Award No Award No Award
Queues Enforth Development	83889	21
R.F. Design & Integration Inc Hytera Hutton Impact Omnitronics Otto SiteMinder Spectracom Bird TX-RX Bosch Telex Harris Intraplex Daniels Convex Exalt Rinnicom Axell	83907	10,11 1,2,3 No Award No Award 1 No Award 1 1,9 1,8 No Award 7 No Award 12 9 9 10
Royal Communications Inc	83898	8
Thales Communication	83914	2,8

Value Added Voices Solutions Inc	83908	18,19
Vertex Standard USA Inc	83926	1,2,3
WPCS International	83904	
Sti-Co		8
Bird		12
Wrightline		15
Otto		2,3
Omnitronics		7
Eaton		No Award
Zetron Inc	83924	7,15,17

VI. RADIO COMMUNICATION EQUIPMENT, SERVICES AND DISCOUNT SCHEDULES AND CONTRACTOR AWARDS

NOTE: ALL SCHEDULE PRICELINES ARE AVAILABLE TO EACH CONTRACT VENDOR AS APPLICABLE TO THE CONTRACTOR SPECIFIC CATEGORY AWARDED UNDER STATE CONTRACT T0109. CONTRACTORS ARE REQUIRED TO EXTEND EACH SCHEDULE UTILIZED TO ALL STATE COOPERATIVE PURCHASING PARTNERS.

• SPECIAL/PROMOTIONAL PRICING

If a Contractor receives an award for a specific product and wishes to offer an additional discount above and beyond its original bid, a request shall be submitted in writing to the Division, as follows:

1. The Request shall be submitted, in writing, or via email to the buyer assigned at the Purchase Bureau, 33 West State Street, P O Box 230, Trenton, NJ 08625-0230. An original and two exact copies shall be submitted.
2. The Division will approve all product updates in writing, which may include email notification, before any updates are offered to any agency. Contractors shall not offer "special pricing" to any State Agency or Cooperative Partner before it has been submitted to and approved by the Division. No requests will be considered within 60 days of contract expiration.

Note: Any product offered at an additional discount over the original discount bid or any special pricing shall be held firm for a minimum of 30-days and be offered to all State of New Jersey Agencies and members of Cooperative Purchasing.

• ADDITIONAL DISCOUNTS

1.) LARGE PURCHASE ORDER DISCOUNT

The State is seeking a discount for large purchases, as listed in the column labeled *Purchase Order Value*, in the Table 1 below.

A large purchase order discount is in addition to the standard discounted pricing applied to a Contractor's contract. Contractor's invoice shall reflect the appropriate discount.

Table 1

Purchase Order Value	Discount %
Less than or equal to \$300,000	Standard Discount (X.X)%
Greater than \$300,000 and less than or equal to \$750,000	%
Greater than \$750,000 and less than or equal to \$2.0 Mil	%
Greater than \$2.0 Mil and less than or equal to \$5.0 Mil	%
Greater than \$5.0 Mil and less than or equal to \$10.0 Mil	%
Greater than \$10.0 Mil	%

***Discounts shall be expressed as a percentage (%) and fractional percentages shall be express to no more than tenths (x.x%) of a percent.**

See Schedule R to provide large purchase order discounts.

2.) ANNUAL EQUIPMENT SALES VOLUME / SPEND DISCOUNT

- A.) Under a contract resulting from this RFP, the State is seeking a business level discount improvement based on all equipment sales sold by Contractor under its State contract during the previous year. The Contractor shall provide in its equipment sales / spend report to the State, a Tier-level volume discount for all of its awarded products.
- a. Tier-Level Volume Discounts offered by the Contractor must clearly indicate the Sales Volume required to achieve each new discount level.
- B.) All awarded Contractors are required to report their sales quarterly (see Section 5.24 Contract Activity Report.)
- C.) Contractor(s) shall provide, on a calendar quarter basis, to the Purchase Bureau buyer assigned, a record of all purchases made under their contract award resulting from this Request for Proposal.
- a. The quarterly report shall list: Customer Name, Quote Number, Brief Description of Product/Service, Catalog/Part Number/Model, Discount %, Sale Price and total applicable sales and year to date total.
- D.) Quarterly Tracking reports shall be forwarded to the State Contract Manager and Buyer by the Contractor within 10 business days of the end of each Quarter based on applicable sales revenue booked.
- E.) All sales shall be aggregated quarterly by the Contractor to establish the statewide spend amount.

- a. Sales revenue reporting for the Annual Equipment Sales Spend Discount percent begins the first day of the contract and shall be reset to \$0 each subsequent January 1st with exception to the first partial calendar year.
- b. During the first partial calendar year beginning on the contract effective date the Annual Equipment Sales Spend Discount percent for calendar year 2 shall be calculated by prorating the year to date (YTD) spend amount from the contract effective date through the end of the calendar year.

Reporting Example: If the contract effective date is July 1 and the YTD equipment spend through 182 Days was \$500,000 the calculation is \$500,000 divided by 182 (days) times 365 = prorated spend of \$1,002,747.

- F.) A confirming letter shall be sent to the Contractor by the Purchase Bureau Buyer approving the *Annual Equipment Sales Spend Discount percent and effective date.*
- G.) Beginning the annual effective date provided in the confirmation letter all invoices shall be based on Contractor quotations and shall reflect the new *Annual Equipment Sales Spend Discount.*

See **Schedule S** to provide Annual Equipment Sales Spend Discount percent.

3.) TRADE IN PROGRAM

Contractor shall provide a description of its Trade In program detailing its proposed method of operation, equipment eligible under its program and credit schedule.

See Schedule U to provide program description and pricing.

VII. CONTRACTOR REQUESTED CHANGES AND BI-ANNUAL CONTRACT UPDATES:

A.) RADIO COMMUNICATION EQUIPMENT; PRODUCT, SERVICE AND AUTHORIZED RESELLER / DISTRIBUTOR / SUBCONTRACTOR ADDITIONS, DELETIONS OR MODIFICATIONS INCLUDING ALL BUSINESS RELATED UPDATES.

- Contractor requested changes must be submitted in writing on company letterhead, signed by an authorized representative of the firm, and addressed to both the Procurement Specialist assigned to the Purchase Bureau Division of Purchase and Property, Treasury, and the State Contract Manager.
- The contractor's request must detail each product, service and/or business related update requested along with any attachments specifying the item(s) to be updated or added.
- The written request may be sent via electronic scan / email and include a machine searchable pricelist for all products added. Request will be reviewed by the Division of Purchase and Property, the State Contract Manager and OIT.

B.) IMPORTANT NOTE: ALL CONTRACTOR REQUESTED ADDITIONS, DELETIONS AND BUSINESS RELATED UPDATES TO T-0109 WILL BE MADE ON A BI-ANNUAL SCHEDULE.

C.) CONTRACTORS MUST SUBMIT ALL REQUESTED CHANGES NO LESS THAN THIRTY (30) DAYS IN ADVANCE OF A SCHEDULED CONTRACT UPDATE.

D.) STATE CONTRACT UPDATES (T0109) WILL BE MADE ON THE FOLLOWING SCHEDULE:

- JULY 1, 2013 – ANY INITIAL CONTRACTOR REQUESTED PRODUCT OR BUSINESS UPDATES AS SPECIFIED WITHIN SECTION VII WHICH ARE NECESSARY TO ONGOING BUSINESS INTEREST OF THE STATE AND ITS COOPERATIVE PURCHASING PARTNERS WILL BE REVIEWED BY THE STATE CONTRACT MANAGER FOR APPROVAL.
 - ALL STATE-APPROVED CONTRACTOR REQUESTS WILL BE INCLUDED IN THIS INITIAL UPDATE PERIOD AS PERMITTED UNDER THE STATE TERM CONTRACT
- JANUARY 1, 2014 – FIRST BI-ANNUAL UPDATE TO T0109 FOR CONTRACTOR REQUESTED PRODUCT OR BUSINESS UPDATES AS SPECIFIED WITHIN SECTION VII.
- JUNE 1, 2014 – SECOND BI-ANNUAL UPDATE TO T0109 FOR CONTRACTOR REQUESTED PRODUCT OR BUSINESS UPDATES AS SPECIFIED WITHIN SECTION VII.
- ALL ADDITIONAL BI-ANNUAL CONTRACTOR REQUESTED PRODUCT OR BUSINESS UPDATES WILL BE MADE ON OR ABOUT EACH SIX (6) MONTH CONTRACT AWARD ANNIVERSARY DATE THROUGH THE REMAINING TERM OF STATE CONTRACT #T0109.

1.) NEW TECHNOLOGY

Contractors are encouraged to suggest innovative new services, systems and products to keep pace with technology and changes in the telecommunications industry. Contractors may propose any new service, system or product, which has come into standard production after contract award; have the same functional purpose and a demonstrable nexus to the services, systems and products offered under this contract. If the new product, system or services satisfies the aforementioned criterion the new service, system or product will be considered for addition to and/or replacement of the service, system or product offered under the contract.

The Contractor must make a written request to the Purchase Bureau for the new service, system or product to be added to the contract. Such written request must include the specifications for the new service, system or product evidencing that the new system, service or product serves the same functional purpose and has a direct nexus to the service under contract.

All proposed additions or replacements are subject to a review and written acceptance by the Director, Division of Purchase and Property. The sale of the new service, system or product accepted in writing by the Director shall be governed by the terms of the contract, including price.

The aggregate price of all new services, systems or products must be equal to or less than the existing contracted service or have a demonstrable cost savings of other resources within one (1) year of use. No product, system or service will be added to this contract if the new functionality offered by a Contractor is available or more appropriately provided under any other existing State contract.

Upon approval from the Purchase Bureau of any new technology additions to the contract, the Contractor shall provide two (2) new dated CD ROM copies of the contract with the additions included.

2.) ADDITIONS, SUBSTITUTIONS, DELETIONS

The Contractor may substitute or add products during the term of the contract provided that they are the same brands as originally awarded and serve the same comparable functions as the product they replace.

If an additional or substitute / replacement item is requested by a Contractor for inclusion in its contract after the contract award and before providing a quote or offering the subject item for sale under its contract; additions, substitutions and/or deletions may be allowed under the following conditions:

- A written request is submitted by the Contractor on company letterhead, and signed by an authorized representative of the firm addressed to both the Procurement Specialist assigned to the Purchase Bureau Division of Purchase and Property, Treasury, and the State Contract Manager detailing each product and/or service requested along with any attachments specifying the item or items to be added.
- The written request may be sent via electronic scan / email and will be reviewed by the Division of Purchase and Property, the State Contract Manager and OIT.
- The written submission requesting additions or substitutions must include a detailed description of the product and/or service with the page and line item number identified in the original contract for which the product/service will be substituted.
- The submission must also include the product description, manufacturer's part number, manufacturer's list price, the appropriate percent discount and the State's price. The Contractor is required to identify the items being added and deleted.
- All additional and substitute items must be approved, in writing, or via email by the Director of Purchase and Property.
- The Contractor is not permitted to offer any additional or substitute products or services to any Agency or members of the Cooperative Purchasing Program without written or email approval from the Director. In addition, if a manufacturer is adding or removing dealers from their authorized list, the manufacturer must submit the request in writing as detailed above.
- All accepted additions, substitutions and new technology shall be added as "Addendums" to the contract on a periodic basis, and numbered sequentially in the order that they were presented during the life of the contract.
- All addendums must also be submitted electronically as PDF, Word® or Excel® documents in order to allow electronic scanning of items and verification of prices.
- Addendums shall only contain the equipment considered to be additions, substitutions, and new technology items. Submissions of entire manufacturers' pricelists that include equipment and services not specifically referred to in the Addendum will not be accepted.

Upon approval from the Purchase Bureau of any additions, substitutions, deletions and/or changes to the contract, the Contractor shall provide two (2) new dated CD ROM copies with the changes. The data on these CD-ROM shall be categorized in separate files for additions, substitutions, deletions or changes.

In order to offer an additional product or service, substitution or replacement item to the contract end user / Using Agency, the Contractor must:

- Secure a Letter of Approval / Authorization from the Purchase Bureau confirming the Contract Manager's review and approval of the Contractor's request.
- Verify and validate its approval of the addition/substitution item to the contract end user / Using Agency by providing a copy of the executed Letter of Approval / Authorization from the Purchase Bureau along with the Contractor's letter requesting the addition / substitution and any attachments clearly specifying the item or items to be added.
- The Contractor must also provide the contract end user / Using Agency with a price quote matching the approved addition/substitution item before offering that item for sale.

3.) PRODUCT END-OF-LIFE NOTIFICATION

The Contractor shall notify the State as described above when it intends to list Manufacturer Discontinued ("MD") (a.k.a. End-of-life) products on its contract.

- The Contractor shall also notify all contract customers, end users, and Using Agencies who purchased the MD product.
 - Notification shall describe its product support plan.
 - Notification shall include the product end of support date and the notification shall be at least six (6) months in advance of that date.
 - The Contractor must obtain confirmation of receipt of its notification to all contract users of the MD product.
 - The Contractor must provide an alternative solution to replace the MD product.
 - The Contractor must continue to provide support for the MD product for a minimum of 2 years after the product has been MD'ed.
-



State of New Jersey

CHRIS CHRISTIE
Governor

KIM GUADAGNO
Lt. Governor

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
PO BOX 230
TRENTON, NJ 08625-0230

ANDREW P. SIDAMON-ERISTOFF
State Treasurer
JIGNASA DESAI-MCCLEARY
Director

AMENDMENT # 1

T0109

Date: July 15, 2013

**Subject: Radio Communication Equipment and Accessories
SOLICITATION #13-x-22183**

Contract Period: May 1, 2013 to April 30, 2018
Contract expiration date is April 30, 2018.

To: All Using Agencies and Cooperative Purchasing Partners

The following constitutes Amendment #1 to Term Contract T0109. This amendment is effective July 1, 2013 and divided into the following parts:

Part 1: Approved Contractor Requested Changes and Bi-Annual Contract Updates
Part 2: Contractors and Authorized Dealers/Distributors List
Part 3: Revised Directions for Use of Contract/Method of Operations

It is the sole responsibility of the contractor to be knowledgeable of all contract terms and conditions; Amendment additions, deletions, modifications; Directions for Use of Contract/Method of Operations and New Jersey Standard Terms and Conditions. All other terms and conditions of the original contract shall remain the same.

PART 1

Radio Communication Equipment and Accessories

**T0109
Solicitation #13-x-22183**

Approved Contractor Requested Changes and Bi-Annual Contract Updates

I) Intrado Contract # 83916 Approved Promotional Pricing :



Intrado Promotional Period: June 7, 2013 – August 30, 2013

Promotion 1 – Any New Jersey Agency purchasing 4 years of maintenance services from Intrado for a Viper system will receive one year of maintenance at no charge. Purchases must be made during the promotional period as indicated above.

Promotion 2 – Any New Jersey Agency purchasing the Intrado items as specified in Table 1 for 10 or more positions at the NJ state contract price will receive the following items listed in Table 2 at the promotional price. Purchases must be made during the promotional period as indicated above.

Table 1

Qty	NJ Part #	Description	NJ State Price
1	NG-TX-0001	Application TX Base Services - One Time Fee	\$ 3,920.00
			\$ 1,176.00
1	NG-TXSL-01	Application SteadyLink Hardware - One Time Fee	
1	NG-TXSC-01	Application Short Code Service Fee - One Time Fee	\$ 4,700.08
60	NG-TX-0002	Application TX Base Services - Monthly Recurring Fee per Position (Must order 10 or more positions)	\$ 231.28
60	NG-TXSC-02	Application Select Short Code Service Fee - Monthly Recurring Fee	\$ 2,348.08

Table 2

Qty	NJ Part #	Description	NJ State Promotional Price
1	NG-E10570	Span port	\$0
1	NG-P10010	Tap port	\$0
1	NG-P10008	License to connect non-Intrado recording device	\$0
1	NG-915001/1	GPS Command Center Package	\$0

II) Contract Assignment:

Please be advised that Contract # 83904, originally awarded to WPCS International Incorporated is assigned to Quality Communication Systems Inc. All prices, terms and conditions of this contract remain the same.

Quality Communication Systems Inc contact information is as follows:

Contractor: Quality Communication Systems Inc.
1985 Swarthmore Ave., Suite 4
Lakewood, NJ 08701

Contact: Mr. Brian Fortier, President
Phone: 732-730-9000 x104
Fax: 732-730-9005
E-Mail: brian.fortier@qualitywireless.com

III) Additional State Contractor Contact Information Updates:

Please be advised that the contact information for Contract # 83909, awarded to Motorola Solutions Inc. is updated to:

Marcial Mojena State Account Manager
Motorola Solutions
P.O. Box 305
Bordentown, NJ 08505-0305
Phone: 609-324-3653
Fax: 609-324-2849
Email Address: Mmojena@motorolasolutions.com

Please be advised that the contact information for Contract # 83923, awarded to Icom America is updated to:

Kristina Pickering, KD7QEQ
Government Sales Program Manager
Icom America Inc.
2380 116th Ave NE
Bellevue, WA 98004
Phone: 425-450-6092
Fax: 425-450-6063
E-Mail: SalesContracts@IcomAmerica.com
Web: www.icomamerica.com

PART 2

Radio Communication Equipment and Accessories

T0109

Solicitation #13-x-22183

Contractors and Authorized Dealers/Distributors List



**NJ State Contract T-0109
Authorized Dealers/Distributors List**

Radio Communications and Equipment 13-x-22183 (T0109) Contractor & Reseller List, Contract # and Category Award			
Contractor	Contract #	Category Award	Authorized Distributors
AAT Communication Corp	83890	3,19	
Aeroflex Wichita	83913	12	
Allcomm Technologies Inc Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83902	1,2,3,4,13 1 15	David Clark Cartronics CTI
Amcom Software Inc	83912	17,18	
Atlantic Communications Inc. Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83917	2,3,6 2,3,4	Impact Sigtronics
Aviat US Inc	83920	9	
Battery Zone Inc	83910	14	

Cassidian Communication (Plant Equipment Inc.)	83925	17,18,19,20,21	Carousel Industries of North America 859 South Country Trail Exeter RI 02822 Johnston Communications 345 Belleville Tpk North Arlington NJ 07032 United Telephone Co. of NJ, Inc. / dba CenturyLink 1201 Walnut Bottom Rd. Carlisle Pa 17015 Contact: Elizabeth A. Neff, Business Sales Manager, 717-245-6868 Verizon 1095 Ave of the Americas (Room 3103) New York, NY 10036
Communication – Applied Technology	83915	7	
D.M. Radio Service Corp dba / Communications Service Integrators Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83897	1,3,7,8 2 14	Tessco US Alert Power Products Unlimited
Daniels Electronics Ltd.	83953	1,8	
E.F. Johnson Company	83911	1,2,3,8,13	PMC Associates 8 Crown Plaza, Suite 106 Hazlett, NJ 07730 Attn: Adam Jackler Tactical Public Safety, Elite NSP RCE: Eastern Principle Contact: Jim Foley, CEO Sales Contact: Tim Sage, Manager 1036 Industrial Drive, West Berlin, NJ 08091 Phone: (856) 768-3336 Fax: (866) 477-3626 Additional contact Info: Jim Foley (856) 857-8130; Tim Sage (609) 685-7014 Email: Jim.Foley@TacticalPublicSafety.com ; tim.sage@tacticalpublicsafety.com
Electronic Systems Solutions (ESS)	83905	9	Microwave Networks

Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.			Elite Valore Energys Telco Systems
Emerging Power Inc	83919	14	
Ergoflex Systems Inc d/b/a. Xybix Systems Inc	83922	15	
Essential Management Solutions	83895	23	
Eventide Inc	83891	19	Electronic Systems Solutions (ESS) 15 Worth St. South Hackensack, NJ 07606 Quality Communications 1985 Swarthmore Ave Lakewood, NJ 08701 Pagecom Communications Specialists, Inc. 11 Harts Lane – Ste C East Brunswick, NJ 08816 Royal Communications 244 East Union Turnpike Wharton, NJ 07885 Procomm Systems Inc 823 Uniontown Road Philipsburg Road Philipsburg, NJ 08865 Goosetown Communications Inc. 50 North Harrison Avenue Congers, NY 10920
Goosetown Enterprises Inc	83892	1,15	
Harris Corporation RF, Communication Division	83932	1,2,3,7,8,9,11,13,15,18,19	Tactical Public Safety, Elite NSP RCE: Eastern Principle Contact: Jim Foley, CEO Sales Contact: Tim Sage, Manager Address: 1036 Industrial Drive, West Berlin, NJ 08091 Phone: (856) 768-3336 Fax: (866) 477-3626 Additional Contact Info: Jim Foley (856) 857-8130; Tim Sage (609) 685-7014 Email: Jim.Foley@TacticalPublicSafety.com ; tim.sage@tacticalpublicsafety.com Eastern Communications Services, RCE

			RCE: Eastern Principle Contact: Michael S. Wolf, President Sales Contact: Scott Tschetter Address: 48-14 – 36th Street, Long Island City, NJ 11101 Phone: (718) 729-2044 Fax: (718) 729-2241 Email: msw@easterncommunications.com Alternate Email: swt@easterncommunications.com RF Design & Integration, Inc., Dealer RCE: Eastern Principle Contact: Robin Albert, President Address: 4725 Wingate Street, Philadelphia, PA 19116 Phone: (215) 331-5722 Fax: (215) 331-5723 Email: ralbert@rfdesign-int.com Alternate Email: admin@rfdesign-int.com D.M. Radio Service Corp dba / Communications Service Integrators RCE: Eastern Principle Contact: Sandy Drysdale, President Address: 45 Perry Street, Chester, NJ 07930 Phone: (908) 879-2525 Fax: (908) 879-2322 Email: sdrysdale@csiradio.com Alternate Email: cdrysdale@csiradio.com																				
Icom America Inc Icom America does not currently offer sub-contractors as defined in Section 2.1 of this contract. The Authorized Icom Dealer's listed support New Jersey State Customers: Note: Shaded Authorized Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83923	2,3,4,5,8,13	<table><tr><td>Acecom</td><td>East Hanover, NJ</td></tr><tr><td>Alphacomm</td><td>Gillette, NJ</td></tr><tr><td>Bearcom</td><td>Hasbrouck Heights, NJ</td></tr><tr><td>Birch's Communications</td><td>Mays Landing, NJ</td></tr><tr><td>Coastwide Communications</td><td>Neptune City, NJ</td></tr><tr><td>ESS</td><td>South Hackensack, NJ</td></tr><tr><td>Holzberg Communications, Inc.</td><td>Totowa, NJ</td></tr><tr><td>J & H Radio</td><td>Belleville, NJ</td></tr><tr><td>Pagecom</td><td>East Brunswick, NJ</td></tr><tr><td>S.E.T. Communications, Inc.</td><td>Somers Point, NJ</td></tr></table>	Acecom	East Hanover, NJ	Alphacomm	Gillette, NJ	Bearcom	Hasbrouck Heights, NJ	Birch's Communications	Mays Landing, NJ	Coastwide Communications	Neptune City, NJ	ESS	South Hackensack, NJ	Holzberg Communications, Inc.	Totowa, NJ	J & H Radio	Belleville, NJ	Pagecom	East Brunswick, NJ	S.E.T. Communications, Inc.	Somers Point, NJ
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			Tekkcomm Franklinville, NJ telco Communications Randolph, NJ Windspan Communications Manahawkin, NJ
Intrado Systems Corp	83916	17	
Kenwood USA Inc	83927	1,2,3	A.R. Communications 91 Main St. Eatontown, NJ 07724 732-542-8695 Angel Rodriguez Atlantic Communications 664 Rte 15 South Lake Hopatcong, NJ 07849 973-663-3777 Gary Davieau Birch's Communications 5720 Main St. Mays Landing, NJ 08330 609-625-1915 Lashelle Birch Command Radio 319 Knickerbocker Ave. Hillsdale, NJ 07642 201-666-0131 Scott Karcich D.M. Radio Service Corp dba / Communications Service Integrators 45 Perry St. Chester, NJ 07930 908-879-2525 Sandy Drysdale Electronic Systems Solutions (ESS) 15 Worth St. South Hackensack, NJ 07606 Additional Contact: 9 Basin Dr., Suite 190 South Kearny, NJ 07032 877-359-5350 Ted H Betz Goosetown Communications 58 N Harrison Ave. Congers, NY 10920 845-268-7500 David Gottlieb

Jonach Electronics

15 Merry Lane
East Hanover, NJ 07936
973-428-9440
Jay Jonach

Licom Communications & Electronics

2450 Durham Rd.
Bristol PA 19007
215-945-0998
Rich Liuzzi

Midstate Mobile Radio

(James T Potts)
1681 S Olden Ave.
Trenton, NJ
609-888-1234
Jim Potts

Mountain Radio & Electronics

934 Route 619
Newton, NJ 07860
973-579-1599
Eric Pfunke

Quality Communications

1985 Swarthmore Ave.
Suite 4
Lakewood NJ 08701
732-730-9000
Brian Fortier

Radio Communications Service

940 Eddystone Ave.
Eddystone, PA 19022
610-874-7100
Dale Petrovich

Regional Communications

64 E Midland Ave.
Paramus, NJ 07653
201-261-6600
Anthony Sabino

Spectrum Communications

47 N Dell Ave.
Kenvil, NJ 07847
973-252-4525
Ed Windt

Tactical Public Safety

1036 Industrial Drive
W. Berlin, NJ 08091
856-768-3336
James Foley

			Ted Kingston Inc. 5 E. Willard Road Strathmere, NJ 08248 609-263-8739 Ted Kingston White Dotte Communications & Electronics 2345 Route 206 Southampton, NJ 08088 609-267-6610 Michael Green
KML Technology Inc	83903	17	
Kova Corp	83906	18,19	
Motorola Solutions Inc.	83909	1,2,3,4,5,7,8,9,12 ,13,15,16,18,19,20,21	Motorola Subcontractors The subcontractors listed below will be responsible to support the installation & optimization of new radio communication systems, as well as additions to, upgrades of, and maintenance and support of existing radio communication equipment & systems. Allcomm Technologies, Inc. 5105 Highway 34 Farmingdale, NJ 07727 Contact: Ellen Bertiger Phone: 732-919-1144 Fax: 732-919-1411 sales@allcommnj.com Electronic Systems Solutions (ESS) 9 Basin Drive, Suite 190 Kearny, NJ 07032 Contact: Freda Chinchilla Phone: 201-488-2292 Fax: 973-690-5520 fchinchilla@gotoess.com Additional Location: 15 Worth Street South Hackensack, NJ 07606 Contact: Freda Chinchilla Phone: 201-488-2292 Fax: 201-488-1690 fchinchilla@gotoess.com M & W Communications, Inc. 361 Quakertown Road Flemington, NJ 08822 Contact: Betsy/Chip Malcarek Phone: 908-788-6050 Fax: 908-782-3094 betchip@att.net

Mid-State Mobile Radio**James T. Potts**

1681 South Olden Avenue
Trenton, NJ 08610

Contact: Jim Potts

Phone: 609-888-1234

Fax: 609-888-0804

jpotts@midstateradio.com

Pinnacle Wireless Inc.

80 Commerce Way
Hackensack, NJ 07601

Contact: Todd Brown

Phone: 201-488-1099

Fax: 201-621-4334

toddb@pinnacle-wireless.com

Quality Communications - Lakewood Operations

1985 Swarthmore Avenue, Suite 4
Lakewood, NJ 08701

Contact: Brian Fortier

Phone: 732-730-9000 x104

Fax: 732-730-9005

E-Mail: brian.fortier@qualitywireless.com

Regional Communications, Inc.

East 64 Midland Avenue
Paramus, NJ 07652

Contact: Tony Sabino/Leo Kane

Phone: 201-261-6600

Fax: 201-261-6304

tsabino@regionalcom.com

Royal Communications, Inc.

244 East Union Turnpike
Wharton, NJ 07885

Contact: Mike Sullivan

Phone: 973-328-4000

Fax: 973-328-0266

mikes@royalcommunications.com

Wireless Electronics, Inc.

776 Jernee Mill Road
Sayreville, NJ 08872

Contact: Michael Travassos

Phone: 732-926-1000

Fax: 732-390-8863

mtravassos@wirelessce.com

Additional Location:

153 Cooper Road
West Berlin, NJ 08091

Contact: Michael Travassos

Phone: 856-768-4310 Fax: 856-753-9290

mtravassos@wirelessce.com

**Motorola Authorized Manufacturer
Representatives**

Below is a list of Authorized Manufacturer
Representatives which
Motorola has certified to engage under a contract
resulting from this RFP.

These Motorola Manufacturer Representatives are
bound by the same terms, conditions and Price
lines of any contract awarded to Motorola Solutions
a result of
this RFP.

Accordingly, the Motorola Authorized Manufacturer
Representatives listed below are
permitted to provide equipment and services under
a contract awarded to Motorola
Solutions a result of this RFP.

Authorized Dealers / Distributors / Resellers are
then permitted to provide equipment
under a contract awarded to that OEM as a result
of this RFP.

Unless specifically listed below, no other entity is
permitted by Motorola Solutions to
provide equipment and services under a contract
awarded a result of this RFP.

Pinnacle Wireless Inc.

**Wireless Communications and
Electronics Inc.**

**Electronic Systems Solutions Inc.
(ESS)**

**Quality Communications - Lakewood
Operations**

Allcom Technologies Inc.

Royal Communications Inc.

Regional Communications Inc.

M & W Communications

Piercon Solutions

Midstate Mobile Radio

(James T. Potts)

Global Telecom Group Inc.

Mutualink Inc	83894	7	
New Jersey Business Systems Inc	83899	9,11	
Nice Systems	83921	19	Delaware Office Equipment t/a

			D.O.E. Technologies 1200 Philadelphia Pike Wilmington, DE 19809 Contact: Joe Bunce 302-798-7500 x107 E-Mail: jbunce@doetech.com Micro Strategies, Inc. 104 Broadway Denville, NJ 07834 Contact: Chris Montalbano 973-625-7721 x6558 E-Mail: cmontalban@microstrat.com
Office Business Systems Holding Inc	83896	19	
O-MC Signal Research	83901	1,10,11	
Pinnacle Wireless a, Division of Nexlink Global Services Inc. Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be – completed through contract vendor.	83918	9,10 15 15 16 18,19	Mindshare Consoles Watson Furniture Unipower Sabre Nice
PMC Associates Inc Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83900	10,13 1,2 1,2,3 1 1,8 1 2 2 2 2,3 3 7 9 15	Powertrunk Tall Bosch Telex Sinclair Technologies Gimmaron Technologies Con-Space Savox Sensear Datron Guardian Pyramid Communications Raytheon JPS Communications Exalt Concept Seating

		15	Evans Consoles
Procomm Professional Communications Systems Inc (PCS)	83931	1,2,3 8 11 15 16	PCS (OEM product line) Midland Radio Corporation 911 Direct Eaton
Queues Enforth Development	83889	21	
R.F. Design & Integration Inc Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83907	10,11 1,2,3 1 1 1,9 1,8 7 12 9 9 10	Hytera Omnitronics SiteMinder Spectracom Bird TX-RX Harris Intertec Convex Exall Rinnicom Axell
Royal Communications Inc	83898	8	
Thales Communication	83914	2,8	Electronic Service Solutions, Inc. 15 Worth Street South Hackensack, NJ 07606 Contact: Freda Chinchilla Phone: 201-488-2292 Fax: 201-488-1690 fchinchilla@gotoess.com Quality Communications - Lakewood Operations 1985 Swarthmore Avenue, Suite 4 Lakewood, NJ 08701 Contact: Brian Fortier Phone: 732-730-9000 x104 Fax: 732-730-9005 E-Mail: brian.fortier@qualitywireless.com
Value Added Voices Solutions Inc	83908	18,19	

Vertex Standard USA Inc.	83926	1,2,3	Dealers authorized to perform sales, service, maintenance, programming and installation of Vertex Standard Equipment. PMC Associates Contact: Mike Casciano 8 Crown Plaza # 106 Hazlet, NJ 07730-2472 Phone (732) 888-9300 Vendor ID Number 0076077 Command Radio Contact: Scott Karcich 319 Knickerbocker Ave. Hillsdale, NJ 07642 Phone (201) 666-0131 Triangle Communications Contact: Brent Chelshire 2362 Waldheim Ave. Scotch Plains, NJ 07076 Phone (908)518-0911
Quality Communication Systems Inc. (formerly WPCS International) Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83904	8 12 15 2,3 7	Sti-Co Bird Wrightline Otto Electronics Omnitronics
Zetron Inc	83924	7,15,17	Eastern Communications, Ltd. 48-14 36th Street Long Island City, NY 11101 Telephone: 718-729-2044 Fax: 718-729-2241 Primary Contact: Scott Tschetter www.easterncommunications.com Tactical Public Safety LLC 1036 Industrial Drive West Berlin, NJ 08091 856-768-3336 1-877-768-7811 Fax: 856-768-3666 Primary Contact: James Foley CEO www.Tacticalpublicsafety.com Goosetown Communications 58 N. Harrison Ave. Congers, NY 10920 Telephone: 845-268-7500 Toll Free Number: 888-466-7386 Fax: 845-268-5345 Primary Contact: David Gottlieb

			www.goosetown.com Transcore, LP 8158 Adams Drive, Liberty Center – Bldg 200 Hummelstown, Pa. 17036 Telephone: 717-561-2400 Toll Free Number: Fax: 717-564-8439 Primary Contact: Darrell Loomis www.transcore.com Mobile Techtronics Inc 1127 Lake Ave Clark NJ, 07066 Telephone: 732-388-5385 Telephone: 973-844-0485 Toll Free Number: 800-251-6566 Fax: 732-388-5079 Primary Contact: Fred Illg Jr. www.mobiletechtronics.com TuWay Mobile Communications 2115 City Line Road Bethlehem, PA 18017 Telephone: 610-865-3811 Toll Free Number: 800-346-3700 Fax: 610-865-3818 Primary Contact: William Landis www.tuway.com Procomm Systems, Inc. 823 Uniontown Road Phillipsburg, NJ 08865 Telephone: 908-387-6930 Toll Free Number: 800-834-9422 Fax: 908-387-6933 Primary Contact: Chuck Anastasio www.procommmsystems.com Quality Communications - Lakewood Operations 1985 Swarthmore Ave, Suite 4 Lakewood, NJ 08701 Toll Free Number: 1-800-245-8186 Fax: 732-730-9005 Primary Contact: Brian Fortier E-Mail: brian.fortier@qualitywireless.com Regional Communications Inc 64 E. Midland Ave, PO Box 144 Paramus, NJ 07652 Telephone: 201-261-6600 Fax: 201-261-6600 Toll Free Number: 800-877-7234 www.regionalcom.com Primary Contact: Tony Sabino
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PART 3

Radio Communication Equipment and Accessories

T0109

Solicitation #13-x-22183

Revised Directions for Use of Contract/Method of Operations

DIRECTIONS FOR USE OF CONTRACT

A.) NJ State Cooperative Purchasing Partners ("Using Agency") are permitted to obtain quotes from the awarded Contractors and must verify all equipment and price quotes provided by a contract vendor with the State Contract Manager.

B.) Contractors must provide each contract end users / Using Agency with:

1. A written proposal and price quote in an electronically searchable format and include the following information:

- The State Contract Number with corresponding State Contract Commodity Number and Priceline(s) for each item quoted.
- The unique manufacturer identification code assigned to each item (Part Number)
- A clear and concise item description
- The quantity of items quoted
- The manufacturer's list price
- The State's percent discount rate
- The State's discount list price
 - Other discounts as appropriate (Large Purchase Order Discount section 3.19.1, Annual Equipment Sales Spend Discount, etc.) must be included.
- Total Extended Price

2. Contractor Information- Contractor's name, contact person, contact phone number, contract number date of quote, quote number

3. If requested, an electronic scan or photocopy of the page from the Contractor's original bid proposal detailing the item or service must be provided to the contract end user / Using Agency.

4. If, in the event that an additional or substitute/replacement item is requested by a Contractor for inclusion in its contract, -and- before providing a quote or offering the subject item for sale under its contract, the Contractor must:

- Submit a Contractor's letterhead to the Purchase Bureau and the State Contract Manager requesting the addition/substitution along with any attachments specifying the item or items to be added.
- Secure a Letter of Authorization from the Purchase Bureau confirming the Contract Manager's review and approval of the Contractor's request.

- Verify and validate its approval of the addition/substitution item to the contract end user / Using Agency by providing a copy of the executed Letter of Authorization from the Purchase Bureau along with the Contractor's letter requesting the addition/substitution and any attachments clearly specifying the item or items to be added.
- The Contractor must also provide the contract end user / Using Agency with a price quote matching the approved addition/substitution item before offering that item for sale.

CONTRACTOR PRICELISTS

- The State Contract Manager shall retain all contractor price lists and upon request validate in writing, via e-mail all price quotes provided by the contractor to a Using Agency.
- All contractor prices and price lists shall be net, firm and not subject to increase during the period of the contract and include all transportation charges, FOB Destination, to all NJ Using Agencies. Escalation clauses shall not be accepted.
- All price list discounts shall be firm for the period of the contract.
- In the event of manufacturer's price decrease during the contract period, the State shall receive the full benefit of such price reduction on any undelivered purchase order and on any subsequent order placed during the contract period.
- The Director of the Division of Purchase and Property must be notified in writing of any reduction within five (5) days of the effective date.

CONTRACTOR REQUESTED CHANGES AND BI-ANNUAL CONTRACT UPDATES:

A.) RADIO COMMUNICATION EQUIPMENT; PRODUCT, SERVICE AND AUTHORIZED RESELLER / DISTRIBUTOR / SUBCONTRACTOR ADDITIONS, DELETIONS OR MODIFICATIONS INCLUDING ALL BUSINESS RELATED UPDATES.

- Contractor requested changes must be submitted in writing on company letterhead, signed by an authorized representative of the firm, and addressed to both the Procurement Specialist assigned to the Purchase Bureau Division of Purchase and Property, Treasury, and the State Contract Manager.
- The contractor's request must detail each product, service and/or business related update requested along with any attachments specifying the item(s) to be updated or added.
- The written request may be sent via electronic scan / email and include a machine searchable pricelist for all products added. Request will be reviewed by the Division of Purchase and Property, the State Contract Manager and OIT.

B.) IMPORTANT NOTE: ALL CONTRACTORS REQUESTED ADDITIONS, DELETIONS AND BUSINESS RELATED UPDATES TO T-0109 WILL BE MADE ON A BI-ANNUAL SCHEDULE.

C.) CONTRACTORS MUST SUBMIT ALL REQUESTED CHANGES NO LESS THAN THIRTY (30) DAYS IN ADVANCE OF A SCHEDULED CONTRACT UPDATE.

- ANY CONTRACTOR REQUEST WHICH DOES NOT MEET A REQUIRED SUBMITTAL DEADLINE NO LESS THAN THIRTY (3) DAYS IN ADVANCE OF A SCHEDULED CONTRACT UPDATE WILL NOT BE CONSIDERED FOR THAT CORRESPONDING BI-ANNUAL UPDATE PERIOD.

D.) STATE CONTRACT UPDATES (T0109) WILL BE MADE ON THE FOLLOWING SCHEDULE:

- JANUARY 1, 2014 – FIRST BI-ANNUAL UPDATE TO T0109 FOR CONTRACTOR REQUESTED PRODUCT OR BUSINESS UPDATES AS SPECIFIED WITHIN SECTION VII, WHICH ARE NECESSARY TO ONGOING BUSINESS INTEREST OF THE STATE AND ITS COOPERATIVE PURCHASING PARTNERS WILL BE REVIEWED BY THE STATE CONTRACT MANAGER FOR APPROVAL.
 - ALL STATE-APPROVED CONTRACTOR REQUESTS RECEIVED BY THE STATE NO LATER THAN DECEMBER 1, 2013 WILL BE INCLUDED IN THIS UPDATE PERIOD AS PERMITTED UNDER THE STATE TERM CONTRACT
- JUNE 1, 2014 – SECOND BI-ANNUAL UPDATE TO T0109 FOR CONTRACTOR REQUESTED PRODUCT OR BUSINESS UPDATES AS SPECIFIED WITHIN SECTION VII.
- ALL ADDITIONAL BI-ANNUAL CONTRACTOR REQUESTED PRODUCT OR BUSINESS UPDATES WILL BE MADE ON OR ABOUT EACH SIX (6) MONTH CONTRACT AWARD ANNIVERSARY DATE THROUGH THE REMAINING TERM OF STATE CONTRACT #T0109.

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT SHALL REMAIN THE SAME.



State of New Jersey

CHRIS CHRISTIE
Governor
KIM GUADAGNO
Lt. Governor

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
PO BOX 230
TRENTON, NJ 08625-0230

ANDREW P. SIDAMON-ERISTOFF
State Treasurer
JIGNASA DESAI-MCCLEARY
Director

AMENDMENT # 2

T0109

Date: April 10, 2014

**Subject: Radio Communication Equipment and Accessories
SOLICITATION #13-x-22183**

Contract Period: May 1, 2013 to April 30, 2018
Contract expiration date is April 30, 2018.

To: All Using Agencies and Cooperative Purchasing Partners

The following constitutes Amendment #2 to Term Contract T0109. This amendment is effective April 10, 2014 and divided into the following parts:

Part 1: Approved Contractor Requested Changes and Bi-Annual Updates to Radio Communication Equipment; Products, Services including Additions, Deletions or Modifications.

Note: All approved Contractor Requested Changes, Bi-Annual Updates and contract pricing may be validated by requesting State Contract Manager review of a Contractor Provided Quote.

Part 2: Contractors and Authorized Dealers/Distributors List including:
AUTHORIZED RESELLER / DISTRIBUTOR / SUBCONTRACTOR ADDITIONS, DELETIONS OR MODIFICATIONS EFFECTIVE WITH THIS AMENDMENT ARE ENCLOSED.

NOTE: Directions for Use of Contract/Method of Operations are unchanged from Amendment # 1. Agency and Contractor responsibilities remain in effect.

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT SHALL REMAIN THE SAME.

It is the sole responsibility of the contractor to be knowledgeable of all contract terms and conditions; Amendment additions, deletions, modifications; Directions for Use of Contract/Method of Operations and New Jersey Standard Terms and Conditions. All other terms and conditions of the original contract shall remain the same.

PART 1

Radio Communication Equipment and Accessories

**T0109
Solicitation #13-x-22183**

Approved Contractor Requested Changes and Bi-Annual Contract Updates

I) Contract Assignment:

Please be advised that Contract # 83898, originally awarded to Royal Communications Inc., is assigned to Northeast Communications Inc. All prices, terms and conditions of this contract remain the same.

Northeast Communications Inc., contact information is as follows:

Contractor: **Northeast Communications, Inc.**
244 E. Union Turnpike
Wharton, NJ 07885
Phone: 973-328-4000
Fax Number: 973-328-0266

Contact: **Robert Davieu, President**
Phone: **973-328-4000**
Fax: **973-328-0266**
E-Mail: bobd@northeastcom.com

II) Additional State Contractor Contact Information Updates:

Please be advised that the contact information for Contract # 83909, awarded to Motorola Solutions Inc. is updated to:

Marcial Mojena State Account Manager
Motorola Solutions
P.O. Box 305
Bordentown, NJ 08505-0305
Phone: 609-324-3653
Fax: 609-324-2849
Email Address: Mmojena@motorolasolutions.com

Please be advised that the contact information for Contract # 83911, awarded to EF Johnson is updated to:

Jessica Vo
Contract Administrator
O 972.819.2394
C 214.984.9946
E jvo@efji.com

Please be advised that the contact information for Contract # 83918, awarded to Pinnacle Wireless is updated to:

Stephanie Walsh, Regional Vice President of Sales
Pinnacle Wireless
18-01 Pollitt Drive
Fairlawn, NJ 07410
O-800-214-6642 x3126
C-201-749-2771
F-201-621-4334
Email Address: SWalsh@pinnaclewireless.com

Please be advised that the contact information for Contract # 83932, awarded to Harris Corporation Inc. is updated to:

Michael D. Kerwick
Harris Corporation
Public Safety & Professional Communications
609-256-3006 – Mobile
717-930-1020 – Fax
Email Address: mkerwick@harris.com

**III) Harris Corporation Contract # 83932 Approved Promotional Pricing:
Additional Discount of of current / existing Harris OEM Atate Contract
Pricing on
OpenSky2 infrastructure (Base Stations and Services)* and
OpenSky2 Mobile and Portable Radios and Accessories*.**

*Applies only to products and services purchased solely for use with a Harris OpenSky2 system or componenets thereof and may not be used toward any EDACS, P25 or Conventional system or components thereof.

Contact State Contract Manager to validate Contract Pricing and effective discount.

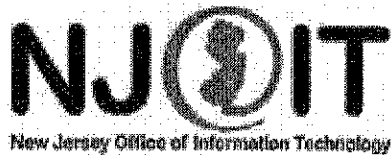
PART 2

Radio Communication Equipment and Accessories

T0109

Solicitation #13-x-22183

Contractors and Authorized Dealers/Distributors List



**NJ State Contract T-0109
Authorized Dealers/Distributors List**

Radio Communications and Equipment 13-x-22183 (T0109) Contractor & Reseller List, Contract # and Category Award			
Contractor	Contract #	Category Award	Authorized Distributors
AAT Communication Corp	83890	3,19	
Aeroflex Wichita	83913	12	
Allcomm Technologies Inc	83902	1,2,3,4,13 1 15	David Clark Galtronics CTI
Amcom Software Inc	83912	17,18	
Atlantic Communications Inc.	83917	2,3,6 2,3,4	Impact Sigtronics
Note: Shaded Authorized Distributors/Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.			

NJ Business Registration. All orders and invoicing must be completed through contract vendor.			
Aviat US Inc	83920	9	
Battery Zone Inc	83910	14	
Cassidian Communication (Plant Equipment Inc.)	83925	17,18,19,20,21	Carousel Industries of North America 859 South Country Trail Exeter RI 02822 Johnston Communications 345 Belleville Tpk North Arlington NJ 07032 United Telephone Co. of NJ, Inc. / dba CenturyLink 1201 Walnut Bottom Rd. Carlisle Pa 17015 Contact: Elizabeth A. Neff, Business Sales Manager, 717-245-6868 Verizon 1095 Ave of the Americas (Room 3103) New York, NY 10036
Communication – Applied Technology	83915	7	
D.M. Radio Service Corp dba / Communications Service Integrators Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83897	1,3,7,8 2 14	Tessco US Alert Power Products Unlimited
Daniels Electronics Ltd.	83953	1,8	
E.F. Johnson Company	83911	1,2,3,8,13	PMC Associates 8 Crown Plaza, Suite 106 Hazlett, NJ 07730 Attn: Adam Jackler Tactical Public Safety, Elite NSP

			RCE: Eastern Principle Contact: Jim Foley, CEO Sales Contact: Tim Sage, Manager 1036 Industrial Drive, West Berlin, NJ 08091 Phone: (856) 768-3336 Fax: (866) 477-3626 Additional contact Info: Jim Foley (856) 857-8130; Tim Sage (609) 685-7014 Email: Jim.Foley@TacticalPublicSafety.com ; tim.sage@tacticalpublicsafety.com
Electronic Systems Solutions (ESS) Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83905	9	Microwave Networks Eltek Valare Energysys Telco Systems
Emerging Power Inc	83919	14	
Ergoflex Systems Inc d/b/a. Xybix Systems Inc	83922	15	
Essential Management Solutions	83895	23	
Eventide Inc	83891	19	Electronic Systems Solutions (ESS) 15 Worth St. South Hackensack, NJ 07606 Quality Communications 1985 Swarthmore Ave Lakewood, NJ 08701 Pagecom Communications Specialists, Inc. 11 Harts Lane – Ste C East Brunswick, NJ 08816 Procomm Systems Inc 823 Uniontown Road Phillipsburg Road Phillipsburg, NJ 08865 TuWay Mobile Communications 2115 City Line Road Bethlehem, PA 18017 Telephone: 610-865-3811

			Toll Free Number: 800-346-3700 Fax: 610-865-3818 Primary Contact: William Landis www.tuway.com Goosetown Communications Inc. 50 North Harrison Avenue Congers, NY 10920
Goosetown Enterprises Inc	83892	1,15	Wireless Electronics, Inc. 153 Cooper Road West Berlin, NJ 08091 Contact: Michael Travassos Phone: 856-768-4310 Fax: 856-753-9290 mtravassos@wirelessce.com
Harris Corporation RF, Communication Division	83932	1,2,3,7,8,9,11,13,15,18,19	Tactical Public Safety, Elite NSP RCE: Eastern Principle Contact: Jim Foley, CEO Sales Contact: Tim Sage, Manager Address: 1036 Industrial Drive, West Berlin, NJ 08091 Phone: (856) 768-3336 Fax: (866) 477-3626 Additional Contact Info: Jim Foley (856) 857-8130; Tim Sage (609) 685-7014 Email: Jim.Foley@TacticalPublicSafety.com ; tim.sage@tacticalpublicsafety.com Eastern Communications Services, RCE RCE: Eastern Principle Contact: Michael S. Wolf, President Sales Contact: Scott Tschetter Address: 48-14 – 36th Street, Long Island City, NJ 11101 Phone: (718) 729-2044 Fax: (718) 729-2241 Email: msw@easterncommunications.com Alternate Email: swt@easterncommunications.com RF Design & Integration, Inc., Dealer RCE: Eastern Principle Contact: Robin Albert, President Address: 4725 Wingate Street, Philadelphia, PA 19116 Phone: (215) 331-5722 Fax: (215) 331-5723 Email: ralbert@rfdesign-int.com Alternate Email: admin@rfdesign-int.com

			D.M. Radio Service Corp dba / Communications Service Integrators RCE: Eastern Principle Contact: Sandy Drysdale, President Address: 45 Perry Street, Chester, NJ 07930 Phone: (908) 879-2525 Fax: (908) 879-2322 Email: sdrysdale@csiradio.com Alternate Email: cdrysdale@csiradio.com
Icom America Inc Icom America does not currently offer sub-contractors as defined in Section 2.1 of this contract. The Authorized Icom Dealer's listed support New Jersey State Customers: Note: Shaded Authorized Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83923	2,3,4,5,8,13	Acecom East Hanover, NJ Alphacomm Gillette, NJ Bearcom Hasbrouck Heights, NJ Birch's Communications Mays Landing, NJ Coastwide Communications Neptune City, NJ ESS South Hackensack, NJ Holzberg Communications, Inc. Totowa, NJ J & H Radio Belleville, NJ Pagecom East Brunswick, NJ S.E.T. Communications, Inc. Somers Point, NJ Tekkcomm Franklinville, NJ Telco Communications Randolph, NJ Windspan Communications Manahawkin, NJ
Intrado Systems Corp	83916	17	
Kenwood USA Inc	83927	1,2,3	A.R. COMMUNICATIONS 91 MAIN ST

EATONTOWN, NJ 07724
732-542-8695
ANGEL RODRIGUEZ

ATLANTIC COMMUNICATIONS
664 RTE 15 SOUTH
LAKE HOPATCONG, NJ 07849
973-663-3777
GARY DAVIEAU

BIRCH'S COMMUNICATIONS
5720 MAIN ST
MAYS LANDING, NJ 08330
609-625-1915
LASHELLE BIRCH

COMMAND RADIO
319 KNICKERBOCKER AVE
HILLSDALE, NJ 07642
201-666-0131
SCOTTKARCICH

**D.M. RADIO SERVICE CORP dba /
COMMUNICATIONS SERVICE
INTEGRATORS**
45 PERRY ST
CHESTER, NJ 07930
908-879-2525
SANDY DRYSDALE

**ELECTRONIC SYSTEMS SOLUTIONS
(ESS)**
15 Worth St.
South Hackensack, NJ 07606

Additional Contact: 9 BASIN DR., SUITE 190
SOUTH KEARNY, NJ 07032
877-359-5350
TED H BETZ

GOOSETOWN COMM
58 N HARRISON AVE
CONGERS, NY 10920
845-268-7500
DAVID GOTTLIEB

JONACH ELECTRONICS
15 MERRY LA
EAST HANOVER, NJ 07936
973-428-9440
JAY JONACH

LICOM COMM & ELECT

2450 DURHAM RD
BRISTOL PA 19007
215-945-0998
RICH LIUZZI

MIDSTATE MOBILE RADIO

JAMES T POTTS
1681 S OLDEN AVE
TRENTON, NJ
609-888-1234
JIM POTTS

MOUNTAIN RADIO & ELECTRONICS

934 ROUTE 619
NEWTON, NJ 07860
973-579-1599
ERIC PFUNKE

MPS COMMS

1420 S. BROAD ST.
TRENTON, NJ 08610
609-394-2555
STEVE BUDASSI

QUALITY COMMUNICATIONS

1985 SWARTHMORE AVE
SUITE 4
LAKEWOOD NJ 08701
732-730-9000
BRIAN FORTIER

RADIO COMM SERVICE

940 EDDYSTONE AVE
EDDYSTONE, PA 19022
610-874-7100
DALE PETROVITCH

REGIONAL COMMUNICATIONS

64 E MIDLAND AVE
PARAMUS, NJ 07653
201-261-6600
ANTHONY SABINO

RF DESIGN AND INTEGRATION, INC.

4725 WINGATE STREET
PHILADELPHIA, PA 19136
215-331-5722
ROBIN ALBERT

			SPECTRUM COMM. 47 N DELL AVE KENVIL, NJ 07847 973-252-4525 ED WINDT TACTICAL PUBLIC SAFETY 1036 INDUSTRIAL DRIVE W. BERLIN, NJ 08091 856-768-3336 JAMES FOLEY TED KINGSTON INC 5 E. WILLARD ROAD STRATHMERE, NJ 08248 609-263-8739 TED KINGSTON WHITE DOTTE COMM & ELECT 2345 ROUTE 206 SOUTHAMPTON, NJ 08088 609-267-6610 MICHAEL GREEN
KML Technology Inc	83903	17	
Kova Corp	83906	18,19	
Motorola Solutions Inc.	83909	1,2,3,4,5,7,8,9,12,13,15,16,18,19,20,21	<u>Motorola Authorized Service Providers</u> The subcontractors listed below will be responsible to support the installation & optimization of new radio communication systems, as well as additions to, upgrades of, and maintenance and support of existing radio communication equipment & systems. Allcomm Technologies, Inc. 5105 Highway 34 Farmingdale, NJ 07727 Contact: Ellen Bertiger Phone: 732-919-1144 Fax: 732-919-1411 sales@allcommnj.com Electronic Service Solutions Inc. (ESS) 9 Basin Drive, Suite 190 Kearny, NJ 07032 Contact: Freda Chinchilla Phone: 201-488-2292 Fax: 973-690-5520 fchinchilla@gotoess.com

Additional Location:

15 Worth Street
South Hackensack, NJ 07606
Contact: Freda Chinchilla
Phone: 201-488-2292
Fax: 201-488-1690
fchinchilla@gotoess.com

Goosetown Enterprises Inc.

58 N. Harrison Ave.
Congers, NY 10920
Phone: 888-466-7386
Fax: 845-268-5345

M & W Communications, Inc.

361 Quakertown Road
Flemington, NJ 08822
Contact: Betsy/Chip Malcarek
Phone: 908-788-6050
Fax: 908-782-3094
betchip@att.net

**Mid-State Mobile Radio
(James T. Potts)**

1681 South Olden Avenue
Trenton, NJ 08610
Contact: Jim Potts
Phone: 609-888-1234
Fax: 609-888-0804
jpotts@midstateradio.com

Pinnacle Wireless Inc.

80 Commerce Way
Hackensack, NJ 07601
Contact: Todd Brown
Phone: 201-488-1099
Fax: 201-621-4334
toddb@pinnacle-wireless.com

Quality Communications

1985 Swarthmore Avenue, Suite 4
Lakewood, NJ 08701
Contact: Brian Fortier
Phone: 732-730-9000 x104
Fax: 732-730-9005
E-Mail: brian.fortier@qualitywireless.com

Regional Communications, Inc.

East 64 Midland Avenue
Paramus, NJ 07652

Contact: Tony Sabino/Leo Kane
Phone: 201-261-6600
Fax: 201-261-6304
tsabino@regionalcom.com

Wireless Electronics, Inc.

776 Jernee Mill Road
Sayreville, NJ 08872
Contact: Michael Travassos
Phone: 732-926-1000
Fax: 732-390-8863
mtravassos@wirelessce.com

Additional Location:

55 Liberty Street
Metuchen, NJ 08847
Contact: Myron Polulak
Phone: 732-926-1000
Fax: 732-926-1194
mpolulak@wirelessce.com

Additional Location:

153 Cooper Road
West Berlin, NJ 08091
Contact: Michael Travassos
Phone: 856-768-4310 Fax: 856-753-9290
mtravassos@wirelessce.com

**Motorola Authorized Manufacturer
Representatives**

Below is a list of Authorized Manufacturer Representatives which Motorola has certified to engage under a contract resulting from this RFP. These Motorola Manufacturer Representatives are bound by the same terms, conditions and Price lines of any contract awarded to Motorola Solutions a result of this RFP.

Accordingly, the Motorola Authorized Manufacturer Representatives listed below are permitted to provide equipment and services under a contract awarded to Motorola Solutions a result of this RFP.

Authorized Dealers / Distributors / Resellers are then permitted to provide equipment under a contract awarded to that OEM as a result of this RFP.

			Unless specifically listed below, no other entity is permitted by Motorola Solutions to provide equipment and services under a contract awarded a result of this RFP. ALLCOMM TECHNOLOGIES INC. ELECTRONIC SERVICE SOLUTIONS INC. (ESS) GLOBAL TELECOM GROUP INC. M & W COMMUNICATIONS MIDSTATE MOBILE RADIO (JAMES T. POTTS) PIERCON SOLUTIONS PINNACLE WIRELESS INC. WIRELESS COMMUNICATIONS AND ELECTRONICS INC. QUALITY COMMUNICATIONS
Mutualink Inc	83894	7	
New Jersey Business Systems Inc	83899	9,11	
Nice Systems	83921		Delaware Office Equipment t/a D.O.E. Technologies 1200 Philadelphia Pike Wilmington, DE 19809 Contact: Joe Bunce 302-798-7500 x107 E-Mail: jbunce@doetech.com Micro Strategies, Inc. 104 Broadway Denville, NJ 07834 Contact: Chris Montalbano 973-625-7721 x6558 E-Mail: cmontalban@microstrat.com Wilmac Business Equipment Company, Inc. 3466 Progress Drive, Suite 112 Bensalem, PA 19020-5814 Contact: Joe Grube 800-836-1160 x209 E-Mail: jgrube@wilmacco.com

Office Business Systems Holding Inc	83896	19	
O-MC Signal Research	83901	1,10,11	
Pinnacle Wireless a, Division of Nexlink Global Services Inc.	83918	9,10	
Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.		15	Watson Furniture
		16	Unipower Sabre
		18,19	Nice
PMC Associates Inc	83900	10,13	
Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.		1,2	Powerfrunk
		1,2,3	Tait
		1	Bosch Telex
		1,8	Sinclair Technologies
		1	Cimmarron Technologies
		2	Con-Space
		2	Savox
		2	Sensear
		2,3	Datron Guardian
		3	Pyramid Communications
		7	Raytheon JPS Communications
		9	Exalt
		15	Concept Seating
		15	Evans Consoles

Procomm Professional Communications Systems Inc (PCS)	83931	1,2,3 8 11 15 16	PCS (OEM product line) Midland Radio Corporation 911 Direct Eaton
Queues Enforth Development	83889	21	
R.F. Design & Integration Inc	83907	10,11 1,2,3 1 1 1,9 1,8 7 12 9 9 10	Hytora Omnitronics SiteMinder Spectracom Bird TX-RX Harris Intraplex Convex Exalt Rinnicom Axell
Northeast Communications Inc.	83898	8	
Thales Communication	83914	2,8	Electronic Service Solutions, Inc. 15 Worth Street South Hackensack, NJ 07606 Contact: Freda Chinchilla Phone: 201-488-2292 Fax: 201-488-1690 fchinchilla@gotoess.com Quality Communications 1985 Swarthmore Avenue, Suite 4 Lakewood, NJ 08701 Contact: Brian Fortier Phone: 732-730-9000 x104 Fax: 732-730-9005

			E-Mail: brian.fortier@qualitywireless.com
Value Added Voices Solutions Inc.	83908	18,19	
Vertex Standard USA Inc.	83926	1,2,3	Dealers authorized to perform sales, service, maintenance, programming and installation of Vertex Standard Equipment. PMC Associates Contact: Mike Casciano 8 Crown Plaza # 106 Hazlet, NJ 07730-2472 Phone (732) 888-9300 Vendor ID Number 0076077 Command Radio Contact: Scott Karcich 319 Knickerbocker Ave. Hillsdale, NJ 07642 Phone (201) 666-0131 Triangle Communications Contact: Brent Chelshire 2362 Waldheim Ave. Scotch Plains, NJ 07076 Phone (908)518-0911
Quality Communication Systems Inc. (formerly WPCS International) Note: Shaded Authorized Distributors/ Dealers pending valid NJ Business Registration. All orders and invoicing must be completed through contract vendor.	83904	8 12 15 2,3 7	Sti-Co Bird Wrightline Otto Electronics Omnitronics
Zetron Inc	83924	7,15,17	Eastern Communications, Ltd. 48-14 36th Street Long Island City, NY 11101 Telephone: 718-729-2044 Fax: 718-729-2241 Primary Contact: Scott Tschetter www.easterncommunications.com Tactical Public Safety LLC 1036 Industrial Drive West Berlin, NJ 08091 856-768-3336

			1-877-768-7811 Fax: 856-768-3666 Primary Contact: James Foley CEO www.Tacticalpublicsafety.com Goosetown Communications 58 N. Harrison Ave. Congers, NY 10920 Telephone: 845-268-7500 Toll Free Number: 888-466-7386 Fax: 845-268-5345 Primary Contact: David Gottlieb www.goosetown.com Northeast Communications, Inc. 244 E. Union Turnpike Wharton, NJ 07885 Phone: 973-328-4000 Fax Number: 973-328-0266 Contact: Robert Davieu, President Phone: 973-328-4000 Fax: 973-328-0266 E-Mail: bobd@northeastcom.com Mobile Techtronics Inc 1127 Lake Ave Clark NJ, 07066 Telephone: 732-388-5385 Telephone: 973-844-0485 Toll Free Number: 800-251-6566 Fax: 732-388-5079 Primary Contact: Fred Illg Jr. www.mobiletechtronics.com Procomm Systems, Inc. 823 Uniontown Road Phillipsburg, NJ 08865 Telephone: 908-387-6930 Toll Free Number: 800-834-9422 Fax: 908-387-6933 Primary Contact: Chuck Anastasio www.procommsystems.com Quality Communications 1985 Swarthmore Ave, Suite 4 Lakewood, NJ 08701 Toll Free Number: 1-800-245-8186 Fax: 732-730-9005 Primary Contact: Brian Fortier E-Mail: brian.fortier@qualitywireless.com
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		Regional Communications Inc 64 E. Midland Ave, PO Box 144 Paramus, NJ 07652 Telephone: 201-261-6600 Fax: 201-261-6600 Toll Free Number: 800-877-7234 www.regionalcom.com Primary Contact: Tony Sabino Transcore, LP 8158 Adams Drive, Liberty Center – Bldg 200 Hummelstown, Pa. 17036 Telephone: 717-561-2400 Toll Free Number: Fax: 717-564-8439 Primary Contact: Darrell Loomis www.transcore.com TuWay Mobile Communications 2115 City Line Road Bethlehem, PA 18017 Telephone: 610-865-3811 Toll Free Number: 800-346-3700 Fax: 610-865-3818 Primary Contact: William Landis www.tuway.com
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State of New Jersey

CHRIS CHRISTIE
Governor

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
33 WEST STATE STREET
P. O. BOX 230
TRENTON, NEW JERSEY 08625-0230

ANDREW P. SIDAMON-ERISTOFF
State Treasurer

KIM GUADAGNO
Lt. Governor

JIGNASA DESAI-MCCLEARY
Director

AMENDMENT #3 T-0109

SOLICITATION #13-X-22183 CONTRACTS #A83904 AND #A83912

TO: All Using Agencies

DATE: October 29, 2014

FROM: Jackie Kemery, Procurement Specialist
Procurement Bureau – General Services

SUBJECT: Contract Assignment
Radio Communication Equipment and Accessories

CONTRACT PERIOD: May 1, 2013 – April 30, 2018

Please be advised that contract #A83904 currently held by Quality Communications Systems, Inc. has been assigned as follows:

Assignor
Quality Communications Systems, Inc.
1985 Swarthmore Avenue
Lakewood, NJ 08701

Assignee
Gold Type Business Machines, Inc.
351 Paterson Avenue
East Rutherford, NJ 07073

Please be advised that contract #A83912 currently held by Amcom Software, Inc. has been assigned as follows:

Assignor
Amcom Software, Inc.
10400 Yellow Circle Drive, Suite 100
Eden Prairie, MN 55343

Assignee
Spok, Inc.
6850 Versar Center Drive, Suite 420
Springfield, VA 22151

All other contract pricing terms and conditions remain unchanged.

Please file a copy of this Amendment with your Notice of Award for future reference.



State of New Jersey

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PROCUREMENT BUREAU
33 WEST STATE STREET
P. O. BOX 230
TRENTON, NEW JERSEY 08625-0230
<https://www.njstart.gov>

PHILIP D. MURPHY
Governor

ELIZABETH MAHER MUOIO
State Treasurer

SHEILA Y. OLIVER
Lt. Governor

MAURICE A. GRIFFIN
Acting Director

Change Order

SOLICITATION #13-X-22183

T0109

Radio Communication Equipment and Accessories

TO: Statewide Agencies and Cooperative Purchasing Partners
DATE: 4/29/2022
FROM: Zachary Dae, Procurement Specialist
SUBJECT: Blanket P.O. Extension

Blanket P.O. Period: May 1, 2013 to April 30, 2018
First Extension: May 1, 2018 to April 30, 2019
Second Extension: May 1, 2019 to April 30, 2020
Third Extension: May 1, 2020 to April 30, 2021
Fourth Extension: May 1, 2021 to April 30, 2022
Fifth Extension: May 1, 2022 to April 30, 2023

Please be advised that the below referenced Blanket P.O.s have been extended for a period of one (1) year effective May 1, 2022 and expiring on April 30, 2023.

Vendor (Bidder)	Blanket P.O. Number
Atlantic Communications Electronics, Inc.	83917
Aviat Networks	83920
Business Information Systems	21-TELE-01333
D.M. Radio Service Corp.	83897
EF Johnson Co.	83911
Electronic Service Solutions, Inc.	83905
Essential Management Solutions	83895
Eventide, Inc.	83891

Gold Type Business Machines, Inc.	83904
Goosetown Enterprises, Inc.	83892
Icom America	83923
Intrado Life & Safety Solutions Corporation	83916
Kenwood USA Corp.	83927
Kova Corp.	83906
L3Harris Technologies	83932
Motorola Solutions	83909
Mutualink, Inc.	83894
New Jersey Business Systems, Inc.	83899
Nice Systems	83921
Northeast Communications, Inc.	83898
Philip M. Casciano Associates, Inc.	83900
Procomm Systems, Inc.	83931
Queues Enforth Development, Inc.	83889
R.F. Design & Integration, Inc.	83907
Vesta Solutions, Inc.	83925
Wireless Electronics	20-TELE-00910
Xybix Systems, Inc.	83922
Zetron, Inc.	83924

Please note that KML Technologies Inc. has decided not to extend their contract.

All terms and conditions, pricing, and discounts remain the same, with the exception of Philip M. Casciano Associates (PMC), Inc and Zetron, Inc.. PMC and Zetron have been granted price increases however, their discount schedules remain the same. The details of the price increase are on file with the State Contract Manager.

Please retain a copy of this Change Order for your records.