

March 20, 2023
09023.0365

Township of West Orange
60 Main Street
West Orange, New Jersey 070052

Education

Attn: Mr. John Gross, Business Administrator

Energy Utility

Re: Consulting Architectural & Engineering Services
West Orange Facilities Assessments

Healthcare

Public Works

Dear Mr. Gross:

Real Estate

1.0 INTRODUCTION

Science & Technology

Paulus, Sokolowski and Sartor Engineering, PC (PS&S) appreciates the opportunity to provide this proposal to the Township of West Orange (West Orange, or Client) to perform a Property Condition Assessment (PCA) of five Project sites as identified by West Orange in a recent scoping document provided by the Township. The subject properties include the following:

- Project #1 – 60 Main Street (Police Station)
- Project #2 – 92 Washington St, and 549 Valley Road (Sub Stations)
- Project #3 – 60 ½ Cherry Street (Ginny Dunkel Pool House)
- Project #4 – 650 Pleasant Valley Way (Katz Community Center), and 551 Valley Road (West Orange Arts Center)
- Project #5 – Eight (8) individual pump stations

PS&S understands that West Orange would like a cost proposal for each project individually. We also understand that Project #1 is the first priority and that an expedited schedule for it is desired. PS&S is prepared to commence work on that Project shortly after authorization.

2.0 SCOPE OF SERVICES

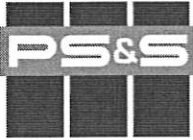
PS&S proposes to perform a condition assessment of the buildings by visual means facilitated by a walk-through around the exterior and interior of each specific building and site. The walk-through team will include an Architect, Civil Engineer, Structural Engineer and Engineer(s) specializing in HVAC, Electrical and Plumbing & Fire Protection systems. At the eight pump stations, the walk-through team will include an Engineer specializing in Waste-Water pumping stations and systems.

3 Mountainview Road
PO Box 4039
Warren, NJ 07059

t. 732.560.9700

www.psands.com

PS&S understands the main purpose of our assessment is to identify and quantify building systems in need of repair or replacement to support an order of magnitude cost estimate. This includes the building envelope (walls, roof, windows, doors), floors, interior finishes, floor and roof framing, foundations, evidence of settlement or distress, and condition of MEP/FP systems (and, at the pump stations, conditions of the pumping equipment). The



observation process will be performed in accordance with general standards of ASTM E-2018, Property Condition Assessments.

We note that problematic conditions hidden from view may not be identified. Where suspicion of problematic conditions exist, additional testing, investigation or removal of finishes may be recommended. PS&S will discuss and review these matters, if any, with the Client upon completion of our initial assessment. Additional investigatory work is not included in the scope of services addressed by this proposal.

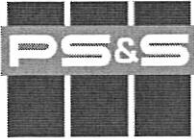
We assume knowledgeable building maintenance personnel will be available during our field reconnaissance to discuss the performance of existing systems.

All field observation notes will be compiled into a letter-report, summarizing our findings and highlighting problematic conditions. Photographs will be recorded for reference purposes. The report will include a Conceptual (Order of Magnitude) Construction Cost Estimate for implementation of recommendations contained within the report. The estimate will be done on a square foot or unit price basis. PS&S will be available to discuss our report with the Client, as required.

3.0 CLARIFICATIONS

We note the following Clarification and/or limitations to our scope of services. Most of these can be provided as an additional service if desired/requested by the Township.

- No destructive or intrusive inspection techniques will be employed. Observations will be made of only those areas that are readily accessible and visually exposed to view. Removal of interior finishes to observe hidden spaces is not a part of this proposal. This proposal does not include any allowance for the use of scissor lifts, portable scaffolding, or similar equipment that may become necessary to observe difficult or inaccessible areas. If the need for specialized observation equipment becomes necessary, the matter will be discussed with the Client so that appropriate arrangements may be coordinated. The cost of such specialized equipment would be the responsibility of the Client.
- An Environmental assessment of the facilities is not included in this proposal.
- We have not included a detailed review of the facilities for current code compliance.
- We have not included the following items which are referenced in the scoping document:
 - o Three, five, seven and ten-year schedule for implementing corrective measures.
 - o We have not included an elevator consultant.
 - o Development of Facilities Condition Index Numbers are not included.



- o Creating software/data base and Entering/Updating buildings in software/data base is not included.
- o Energy consumption and efficiency estimates are not included.
- o License & Permits.

4.0 PROFESSIONAL FEES

PS&S proposes to provide the services described above for a lump sum fee, inclusive of reimbursable expenses, for each Project as shown on the attached Price Proposal Forms. These services will be performed in accordance with the terms and conditions of the attached PS&S' *Standard Schedule of Charges & Hourly Rates* dated January 1, 2023, and *General Conditions of Service* dated February 1, 2023 (the Schedule).

5.0 AUTHORIZATION

PS&S is pleased to be of service to West Orange and to provide this proposal. If the scope and professional fee described herein meet your approval, please return a signed copy to authorize the work or issue the appropriate Township PO. We look forward to assisting you with this project.

Very truly yours,

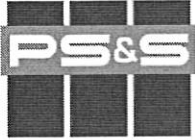
Paulus, Sokolowski and Sartor Engineering, PC

A handwritten signature in black ink, appearing to read 'Michael P. Cohen'.

Michael P. Cohen, PE, PMP
Senior Vice President

cc: HT Osborne, PS&S
Lisa DiGerolamo, PS&S

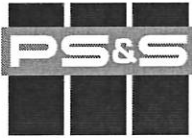
attach.



Proposal for Consulting Architectural & Engineering Services
Township of West Orange
PS&S Proposal 09023.0365
March 20, 2023

Page 4

PROPOSAL ACKNOWLEDGED AND ACCEPTED
CLIENT:
NAME:
TITLE:
DATE:



3 Mountainview Road
PO Box 4039
Warren, NJ 07059

Proposal/Contract No: 09023.0365
Date: 03/20/2023

GENERAL CONDITIONS OF SERVICE

Page 1 of 4

These General Conditions of Service ("General Conditions") and PS&S's Schedule of Charges & Hourly Rates ("Rate Schedule") are attachments to this Proposal. Unless you (the Client) specifically exclude these General Conditions, they along with the Rate Schedule and the Proposal will comprise the agreed terms under which Services will be provided (hereinafter referred to as the "Professional Service Agreement" or "PSA") for the project described in the Proposal (the "Project"). Any Service that you request (or is required) that is not described in the Proposal is considered to be an Additional Service. Additional Services will require a written amendment to the Professional Service Agreement before being performed.

1. CHARGES FOR SERVICES

When PS&S is to be paid on the basis of time expended and expense incurred on the Project, compensation shall be determined using the hourly rates on the attached Schedule of Charges and Hourly rates, subject to modification by PS&S as per the language in the Schedule of Charges. If PS&S is to be paid on a lump-sum basis, compensation shall be paid on a percentage-of-completion basis, or in accordance with the milestone achievement schedule included in the Proposal.

Billing time for in-person meetings and / or site visits will commence and terminate from portal-to-portal to/from a PS&S office location.

If the Client requests PS&S to provide other Services in addition to those described in the attached Proposal, PS&S requires a written additional service authorization amending this Professional Service Agreement before PS&S will proceed with that work.

Any retainer payment must be returned with one (1) executed copy of this proposal prior to commencement of work and it shall be applied against the final invoice only and not against interim invoices. Should there be any balance due you at the end, it will be returned to you.

Further, it is specially understood and agreed that PS&S's fees are in no way contingent upon the plans or project being approved by any reviewing agency.

2. CHARGES FOR REIMBURSABLE EXPENSES

All Reimbursable Expenses incurred for a Project will be separately billed at actual cost plus fifteen percent (15%). Such expenses include, but are not limited to, costs for: subcontractor(s)/consultant(s); laboratory; reproduction [printing, binding, etc.]; special equipment required for Project execution; Project-required travel; special insurance coverage in excess of or different from PS&S's standard insurance coverage; special mailing and, any other costs particular to Project engagement. Mileage costs will be billed at the rate authorized by the Internal Revenue Service. If rental vehicles are used (at the option of PS&S), the actual rental charges plus fifteen percent (15%) will be billed instead of using the IRS mileage reimbursement rate.

3. TIME FOR PERFORMANCE

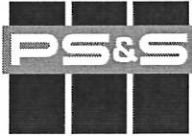
Delays created by scheduling of government meetings, or by any failure by the Client to timely respond to requests for input, information, or decisions may extend the Project schedule and require an increase in PS&S's compensation. If PS&S's Services have not been completed by the date established in the Proposal for the completion of Services, through no fault of PS&S, all PS&S Services provided thereafter shall be compensated on an hourly-rate basis using the rates attached, notwithstanding any other compensation amount set forth in the Proposal.

Neither party shall be liable to the other for any delay or failure in performance of any of the obligations under this Agreement to the extent such delay or failure is caused by any pandemic-related impact, fire, flood, earthquake, civil, governmental, or military authority, acts of God, war, terrorist acts, or other similar causes beyond a party's reasonable control and without the fault or negligence of the delayed or non-performing party.

4. PAYMENT

Invoices for all Services: will be issued on a monthly basis; are considered due upon receipt; and, must be paid within 30 days of the invoice date. Interest at one percent (1%) per month (but not exceeding any maximum rate allowed by law) will be charged on any invoice amount not paid within 30 days of the invoice date. All reasonable attorney's fees and costs incurred by PS&S to collect any delinquent amounts shall be added to the amount to be paid by the Client.

Effective Date: February 1, 2023



PS&S shall not be obligated to deliver any documents for governmental review, deliver any documents or Services for the next Project milestone, sign and seal documents (or any final Construction Documents), nor shall PS&S be obligated to commence providing any Services during the Construction Phase of a Project while any invoice for properly performed Services (or previously delivered document) is overdue and remains unpaid more than 30 days after invoice date. If any undisputed invoiced amounts are not paid within 60 days of invoice date, PS&S may suspend its Services or terminate this Agreement whether on this project or another PS&S engagement. Once Services are suspended for nonpayment, they will be resumed at the discretion of PS&S but only when all unpaid amounts, including accrued interest, are paid in full on all engagements. If PS&S terminates this Agreement for non-payment, the Client shall also be obligated to pay the reasonable costs associated with termination. A suspension of Services shall not preclude PS&S from later electing to terminate this Agreement for continued non-payment of its invoices. Any failure by PS&S to terminate or suspend Services shall not constitute a waiver of, nor be considered a limitation of, these or any other rights and remedies available at law or equity.

If the Client requests PS&S to suspend Project Services for more than 60 days, the Client shall pay PS&S a charge of not more than ten percent (10%) of the amount due for the remaining unperformed Services, as a condition for PS&S to resume the performance of its Services, according to a mutually acceptable revised Project Schedule. Projects with current payment status receive the first commitment of PS&S's resources.

5. TAXES

If applicable, the Client shall pay the cost of any sales, use, excise, value-added or other tax, which is or may become applicable to the Services, in addition to the amount of compensation due to PS&S under this Agreement.

6. STANDARD OF CARE AND PS&S'S RESPONSIBILITIES

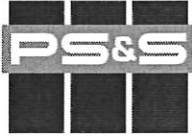
PS&S shall perform its Services in a manner consistent with that level of skill and care ordinarily exercised by other professional consultants providing the same or similar Services, under similar circumstances and location that exist at the time of providing the Services. PS&S represents that it is duly qualified to provide the Services that are covered by this Agreement and that it is authorized to enter into and execute this Agreement. No other representation, express or implied, and no warranty or any guarantee is made as part of this Agreement, or in any report, document or other communication provided as part of the Services.

If changes are made by the Client or others that affect the design documentation or Services provided by PS&S, any PS&S liability for such changes and their consequences shall be waived by the Client, and Client shall have sole responsibility and liability for such changes and their consequences, unless PS&S was previously advised in writing of such changes, and allowed the proper time in accordance with applicable professional standards, to evaluate and consent to such changes. Client shall compensate PS&S for the time required to provide the evaluation required due to such changes.

PS&S's Services are provided to meet the applicable standards of care, applicable laws, building codes and regulations ("design requirements") for the submission of a permit application from governmental authorities with jurisdiction over the project. At times, these design requirements may be interpreted differently by certain government inspectors and building officials, resulting in changes to the design documents and the project construction, in some cases after permits and approvals have already been issued. Although these design changes may increase the construction costs of the Project, that does not mean that the design documents were not prepared to meet the applicable design requirements or professional standards. It is therefore expressly understood that any additional construction costs that may result, shall not be the basis for any claim for damages against PS&S; and, any design changes required to satisfy conditions of approval by any regulatory agency shall be billed on a time and materials basis as additional costs.

7. CLIENT'S RESPONSIBILITIES

The Client will provide to PS&S all available information pertinent to or required for the performance of PS&S's Services as described in this Agreement. PS&S will be permitted to rely on the accuracy and completeness of the Client-supplied information unless doing so would be a breach of the standard of care set forth in Section 6 above. The Client will provide PS&S access to all public and private property as necessary for PS&S to perform its Services and give prompt written notice to PS&S whenever the Client becomes aware of anything that could affect the Services.



8. PURCHASE/WORK/TASK ORDERS

If the Client issues a purchase/work/task order or other document related to PS&S's Services, it is agreed that such document is issued for Client's internal accounting purposes only and shall not amend, supplement, modify, or delete any terms or conditions of this Agreement regardless of the language on that purchase/work/task order. If there is any conflict between the terms and conditions of such purchase/work/task order and this Agreement, the terms and conditions of this Agreement shall govern.

9. MUTUAL WAIVER OF CONSEQUENTIAL DAMAGES

PS&S and the Client each waive the right to make any claims against the other for consequential damages arising out of or related to this Agreement.

10. LIMITATION OF LIABILITY

To the fullest extent permitted by law, PS&S's total liability to the Client for any and all injuries, claims, losses, costs, damages, or claim expenses arising out of or related to this Agreement, however caused, shall not exceed the total amount of \$50,000 or the amount of PS&S's fee (whichever is greater).

11. PROJECT CONSTRUCTION AND SITE SAFETY

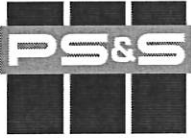
PS&S shall not be responsible for the means, methods, techniques, procedures, or sequence of construction, nor shall PS&S be held responsible for the safety precautions and programs of the Client's contractor(s) working at the Project Site, or any failure of those contractor(s) to comply with applicable laws, rules, or regulations. To the fullest extent permitted by law, neither PS&S nor any of its employees, consultants, authorized agents or representatives performing Services at the Project Site or elsewhere shall be liable for any injury occurring as part of the construction of the Project or any site work, due to a failure, breach or disregard of construction safety standards, procedures, Site-specific programs, transportation regulations, or industry practices at the construction Project (or Site) by the Client's contractors or others for whom PS&S is not responsible under this Agreement. PS&S shall only be responsible for the adherence and compliance of all PS&S employees, consultants, authorized agents and representatives with the Project-site safety programs and procedures, and the laws and regulations applicable to those for whom PS&S is responsible under this Agreement.

12. HAZARDOUS OR TOXIC MATERIALS

Unless specifically agreed to in the Proposal, which is part of this Agreement, PS&S shall not be responsible to search for, detect, test, investigate or determine the presence of, monitor, remediate, clean up, remove, contain, treat, detoxify or neutralize hazardous, toxic or radioactive materials, mold, or any other pollutant or toxin within or adjacent to the Project or Site, which is the subject of this Agreement.

13. DOCUMENTATION AND ELECTRONIC MEDIA LIMITATIONS

- A. All drawings, specifications and/or other documents created by PS&S ("Documents") are instruments of service prepared for the Project. PS&S, as the author, retains the intellectual property rights in the Documents, subject to the licenses and rights to use granted in this Agreement.
- B. PS&S grants to the Client an unlimited license to make and retain electronic copies of Design Documents but solely in connection with its use on the Project. The Design Documents are not intended or represented to be suitable for use by Client or others to prepare shop drawings, for extensions of the Project at or on land adjacent to the Project Site or at any location other than the Project Site. Client shall not add to, modify or alter nor allow others to add to, modify, or alter the Design Documents including any printed copies of the Documents, unless Client shall have removed all references to "Paulus, Sokolowski and Sartor," "PS&S" and any other references, marks, and the like [including metadata or other electronic tags] that relate in any way to, or can be used to identify PS&S as the author of the Documents.
- C. Client shall indemnify, defend, save and hold PS&S, its subconsultants and each of their partners, officers, shareholders, directors and employees harmless from and against any and all claims, judgments, suits, liabilities, damages, costs or expenses (including reasonable attorneys' fees) arising as the result of: i) Client's failure to comply



with any of the requirements of this Section 13; or ii) any different, unintended use, addition to, modification, alteration, change to or misinterpretation of the Documents by Client, or any party that receives the Documents from the Client (the "User"), without the knowledge and consent of PS&S.

- D. Files provided in electronic media format [text, data, graphics, or other types of information] are furnished only for the convenience of Client and/or its authorized users. Because data stored in electronic media format can deteriorate or be modified inadvertently or otherwise without authorization of the data's creator, the Users shall perform acceptance tests or procedures and provide notice of any issues or irregularities upon receipt of the files. Otherwise, the Users shall be deemed to have accepted the data transferred. PS&S shall not be responsible to maintain Documents stored in electronic media format after acceptance by the Client or its Users.
- E. When transferring documents in electronic media format, PS&S makes no representations as to long-term compatibility, usability, or readability of Documents resulting from the use of software application packages, operating systems, or computer hardware differing from those used by PS&S. Documents that may be relied upon by the Client, or its User(s) are limited to the versions that are signed and sealed by PS&S.
- F. Client accepts that the conversion of the printed versions of Documents into electronic media format or conversion of Documents from the format supplied by PS&S to another format may introduce errors or other inaccuracies. Client and its Users shall confirm the accuracy of the Documents before using them. Client accepts all responsibility for any errors or inaccuracies arising from the conversion of the Documents to another client-selected format, and releases PS&S and its subconsultants from any liability, costs, losses, or damages or expenses arising as the result of conversion errors or inaccuracies.

14. INSURANCE

PS&S will procure and maintain such insurance as will protect it from: claims related to or arising from Workers' Compensation Acts; claims for damages arising from bodily injury, sickness, disease or death of any and all employees or of any person other than such employees; claims or damages arising from injury to or destruction of property including loss of use resulting therefrom; and claims arising out of the performance of our professional services, but only to the extent such claims arise out of the performance of our professional services. A Certificate of Insurance shall be forwarded to the CLIENT if requested upon receipt of signed agreement evidencing our workers compensation policy coverage, general liability policy coverage, automobile liability coverage, excess coverage, professional liability coverage, and pollution liability coverage.

15. OTHER TERMS

This Agreement shall be construed in accordance with, and governed by, the laws of the State of New Jersey excluding any choice-of-law principles, including those of the law of the state where the Project is located that would require the application of the laws of a jurisdiction other than New Jersey.

Each party to this Agreement for itself, its successors and in respect of its property, irrevocably consents and agrees that: i) any legal action or proceeding with respect to this Agreement will be brought in a state or federal court in the State of New Jersey, which shall be the exclusive jurisdiction for all legal matters and any appeals; and ii) irrevocably waives any objection that it may have now or later to the laying of venue of any of the aforesaid actions or proceedings in a location in the State of New Jersey.

If any term of this Agreement or its application to any person or circumstance shall be determined to be invalid or unenforceable, the remaining provisions of this Agreement and/or the application of terms or provisions other than those that are found to be invalid or unenforceable, shall not be affected, and this Agreement shall be valid, binding, and enforceable to the fullest extent permitted by law.



3 Mountainview Road
PO Box 4039
Warren, NJ 07059

Proposal/Contract No: 09023.0365

Date: 03/20/2023

SCHEDULE OF CHARGES & HOURLY RATES

1. CHARGES FOR SERVICES

When PS&S is to be paid on the basis of time expended and expenses incurred on the Project, compensation shall be determined using the hourly rates. These rates are effective January 1, 2023, but may be modified thereafter by PS&S, depending on market conditions. PS&S reserves the right to add or modify title names within each established billing rate category.

If the Client requests PS&S to provide other Services in addition to those described in the attached Proposal, PS&S requires a written additional service authorization amending this Agreement, before PS&S will proceed with that work.

Billable Hourly Rate Title

\$ 235	Executive VP, Principal LSRP, SVP, VP
\$ 230	Sr. Director, Director, Lead Surveyor
\$ 225	Sr. Lead (Architect, Engineer, Landscape Architect, Planner, Project Designer), Sr. Project Manager, Sr. Project LSRP, Scientific Leader, Sr. (CAD/BIM Manager, Construction Field Specialist), Project Controls Manager
\$ 205	Project Manager, Lead (Architect, Engineer, Landscape Architect, Planner, Project Designer, Project Scientist), Sr. (Project Surveyor, Operations Analyst, LSRP), Construction Field Specialist, CAD/BIM Manager, Survey Crew Coordinator
\$ 185	Sr. Project (Architect, Engineer, Landscape Architect, Planner) Lead (Designer, Scientist, GIS Analyst), Lead Project CAD/BIM Technician, Sr. Surveyor, Project LSRP
\$ 170	Sr. (Architect, Engineer, Landscape Architect, Planner, Archaeologist, Architectural Historian), Sr. Project (Designer, Scientist), Lead (Construction Inspector, Project Controls Analyst, CAD/BIM technician), Operations Analyst, Project Surveyor, LSRP
\$ 160	Sr. (Construction Inspector, Crew Chief), Project Coordinator
\$ 155	Project (Architect, Engineer, Landscape Architect, Planner), Sr. (Designer, Scientist, GIS Analyst), Sr. Project CAD/BIM Technician, Archaeologist III, Principal Investigator, Surveyor, Survey Technician
\$ 145	Architect, Engineer, Landscape Architect, Planner, GIS Analyst, Project (Designer, Scientist), Sr. (CAD/BIM Technician, Project Controls Analyst)
\$ 135	Crew Chief, Archaeologist/Architectural Historian II, Survey CAD Technician, Project Construction Inspector
\$ 130	Technical (Designer, Scientist), Project CAD/BIM Technician, Archaeologist/Architectural Historian I
\$ 120	Designer, Scientist, CAD/BIM Technician, Field/GIS Technician
\$ 105	Project Controls Analyst, Sr. Administrative Support
\$ 105	Instrument Operator, Construction Inspector
\$ 85	Administrative Support

When survey field crew time is billed on a crew basis, the following rates apply (portal to portal):

\$ 265	2-person crew	\$ 345	3-person crew
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2. LICENSED SITE REMEDIATION PROFESSIONAL (LSRP) CONDITIONS

When work performed by PS&S includes the services of an Licensed Site Remediation Professional ("LSRP"), the LSRP will use his or her professional judgment to make recommendations as to actions required based upon the LSRP's review of the applicable statutes, regulations and guidance documents. The Client acknowledges that the LSRP's recommendations or issuance of any Response Action Outcome ("RAO") shall not constitute: (i) any acceptance of liability on behalf of PS&S or any LSRP employed by PS&S; (ii) any form of guarantee, indemnity or insurance for any legal liability or obligation of the Client. Further, the Client acknowledges that when PS&S's services hereunder entail the use of professional judgment, PS&S is not providing any guarantee that any other professional reviewing PS&S's work hereunder will not offer different recommendations or reach different conclusions based on that professional's use of his or her judgment. The Client acknowledges that PS&S is not responsible to the Client or any third-party for costs resulting from a different recommendation or different conclusion rendered by another party.

Under the Site Remediation Reform Act, N.J.S.A. 58:10C-1 et seq. ("SRRRA"), the New Jersey Department of Environmental Protection (NJDEP) can audit and review an RAO and the Site Remediation Professional Board can review work performed by an LSRP. Further, an RAO can be invalidated if NJDEP determines that the RAO is not protective of human health and the environment. Neither PS&S nor the LSRP shall be held responsible for the invalidation of the RAO, and any services which might be required due to any such invalidation shall be considered an Additional Service.

The State has established mandatory and regulatory time frames to complete certain remediation requirements. If these time frames are not met, fines and potential NJDEP direct oversight could be imposed upon the Client. To the extent provided for in the scope of work, PS&S will advise the Client of deadlines and actions necessary to fulfill the requirements of such time frames. The Client acknowledges that PS&S's provision of such advice will not and does not shift responsibility for compliance with such time frames to PS&S. Further, if the Client delays in approving and proceeding with the recommendations of PS&S's LSRP in meeting these time frames or the Client delays in payment of services rendered by PS&S, which results in a delay to the progress of the project, the Client agrees that PS&S will not be held responsible or liable for any fees, fines, or financial impacts incurred as a result of NJDEP's direct oversight, fines, and fees.

Furthermore, the Client acknowledges that in the context of supporting any conclusions or recommendations made to any third-party or governmental entity, PS&S may be required to release or otherwise publish: data from tests performed on samples taken from the project location; physical observations of the project location; or other technical information obtained by PS&S regarding the physical conditions of the project location, including but not limited to, submissions made by PS&S's LSRP in connection with a project. Client expressly acknowledges that under SRRRA, if the LSRP identifies a condition at the Site that, in the professional judgment of the LSRP, is an Immediate Environmental Concern ("IEC") (as defined in the SRRRA), the LSRP is obligated to so advise the Client and to call the NJDEP's telephone hotline to advise the NJDEP of such IEC.

Instructions

Proposer must complete this section in its entirety for each of the projects identified in Appendix 2 and may supplement this section with additional pages as to provide the Township with a more detailed breakdown, backup and/or options of the related cost associated with the services being solicited in this solicitation.

The Total Cost for the solution provided must be a turnkey cost inclusive of all aspects noted in Section 2 – Scope of Services.

Provide a Total Cost (to include all expenses) for the proposed solution. The Total proposed cost will be a firm not-to-exceed cost. There will be no reimbursable permitted. Include in the above pricing, all expenses associated with performing the facilities condition analysis including, travel, meals, lodging, printing, etc.

Total Proposed Cost: \$ 31,000.00

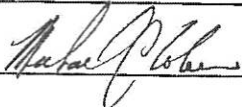
Project # & Description Project #5 - Eight (8) Pump Stations

Price Proposal Signature

Name: Michael P. Cohen

Title: Sr. Vice President

Date: 3/20/2023

Signature: 

Instructions

Proposer must complete this section in its entirety for each of the projects identified in Appendix 2 and may supplement this section with additional pages as to provide the Township with a more detailed breakdown, backup and/or options of the related cost associated with the services being solicited in this solicitation.

The Total Cost for the solution provided must be a turnkey cost inclusive of all aspects noted in Section 2 – Scope of Services.

Provide a Total Cost (to include all expenses) for the proposed solution. The Total proposed cost will be a firm not-to-exceed cost. There will be no reimbursable permitted. Include in the above pricing, all expenses associated with performing the facilities condition analysis including, travel, meals, lodging, printing, etc.

Total Proposed Cost: \$ 21,000.00

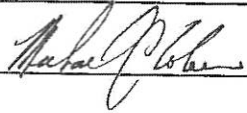
Project # & Description Project #1 - 60 Main Street

Price Proposal Signature

Name: Michael P. Cohen

Title: Sr. Vice President

Date: 3/20/2023

Signature: 

Instructions

Proposer must complete this section in its entirety for each of the projects identified in Appendix 2 and may supplement this section with additional pages as to provide the Township with a more detailed breakdown, backup and/or options of the related cost associated with the services being solicited in this solicitation.

The Total Cost for the solution provided must be a turnkey cost inclusive of all aspects noted in Section 2 – Scope of Services.

Provide a Total Cost (to include all expenses) for the proposed solution. The Total proposed cost will be a firm not-to-exceed cost. There will be no reimbursable permitted. Include in the above pricing, all expenses associated with performing the facilities condition analysis including, travel, meals, lodging, printing, etc.

Total Proposed Cost: \$ 24,000.00

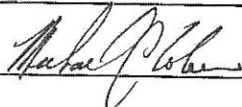
Project # & Description Project #2 - 92 Washington St & 549 Valley Road

Price Proposal Signature

Name: Michael P. Cohen

Title: Sr. Vice President

Date: 3/20/2023

Signature: 

Instructions

Proposer must complete this section in its entirety for each of the projects identified in Appendix 2 and may supplement this section with additional pages as to provide the Township with a more detailed breakdown, backup and/or options of the related cost associated with the services being solicited in this solicitation.

The Total Cost for the solution provided must be a turnkey cost inclusive of all aspects noted in Section 2 – Scope of Services.

Provide a Total Cost (to include all expenses) for the proposed solution. The Total proposed cost will be a firm not-to-exceed cost. There will be no reimbursable permitted. Include in the above pricing, all expenses associated with performing the facilities condition analysis including, travel, meals, lodging, printing, etc.

Total Proposed Cost: \$ 18,000.00

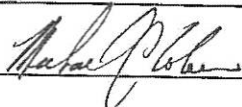
Project # & Description Project #3 - 60 1/2 Cherry Street

Price Proposal Signature

Name: Michael P. Cohen

Title: Sr. Vice President

Date: 3/20/2023

Signature: 

Instructions

Proposer must complete this section in its entirety for each of the projects identified in Appendix 2 and may supplement this section with additional pages as to provide the Township with a more detailed breakdown, backup and/or options of the related cost associated with the services being solicited in this solicitation.

The Total Cost for the solution provided must be a turnkey cost inclusive of all aspects noted in Section 2 – Scope of Services.

Provide a Total Cost (to include all expenses) for the proposed solution. The Total proposed cost will be a firm not-to-exceed cost. There will be no reimbursable permitted. Include in the above pricing, all expenses associated with performing the facilities condition analysis including, travel, meals, lodging, printing, etc.

Total Proposed Cost: \$ 44,000.00

Project # & Description Project #5 - Eight (8) Pump Stations

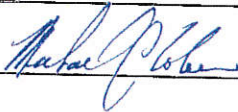
Price Proposal Signature

Name: Michael P. Cohen

Title: Sr. Vice President

Date: 3/20/2023

Signature:



Zayibeth Carballo

From: Louis Reynolds
Sent: Tuesday, April 4, 2023 10:45 AM
To: Zayibeth Carballo
Subject: Fwd: Request for Proposal West Orange - Revised
Attachments: image001.png; image001.png; image001.png; Price Proposal_westorange.org_20230306_#5R.pdf; Price Proposal_westorange.org_20230306_ALL_R.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

Revised quote . Along with the interpretation for the revision.

Sent from my iPhone

Begin forwarded message:

From: Michael Cohen <Mcohen@psands.com>
Date: April 4, 2023 at 10:25:07 AM EDT
To: Louis Reynolds <lreynolds@westorange.org>
Subject: Request for Proposal West Orange - Revised

Lou:

We looked again at our estimate for the assessments of the eight (8) pump stations. We had assumed we could cover 2 – 3 per day with 2 or 3 people. Upon further review, we believe we can only cover 2 per day at best. Plus, we also need a civil representative to cover the associated sites. This additional effort, plus the time to review existing information and review the station operations with Township personnel has now all been included. We have revised our estimate. Please see the attached for your consideration.

Let me know if there are any questions.

Best,

Michael P. Cohen
Sr. Vice President

o. 732.584.0273
c. 732.713.5991
mcohen@psands.com

3 Mountainview Road
Warren, NJ 07059

[Website](#) | [Instagram](#) | [LinkedIn](#)

Instructions

Proposer must complete this section in its entirety for each of the projects identified in Appendix 2 and may supplement this section with additional pages as to provide the Township with a more detailed breakdown, backup and/or options of the related cost associated with the services being solicited in this solicitation.

The Total Cost for the solution provided must be a turnkey cost inclusive of all aspects noted in Section 2 – Scope of Services.

Provide a Total Cost (to include all expenses) for the proposed solution. The Total proposed cost will be a firm not-to-exceed cost. There will be no reimbursable permitted. Include in the above pricing, all expenses associated with performing the facilities condition analysis including, travel, meals, lodging, printing, etc.

Total Proposed Cost: \$ 133,000.00 or, if all 5 Projects awarded together \$126,000.00

Project # & Description All Projects (#1, #2, #3, #4 & #10)

Price Proposal Signature

Name: _____ Michael P. Cohen

Title: _____ Sr. Vice President

Date: _____ 3/20/2023

Signature: _____ 