

318-23

EXHIBIT "A"

QTY	Material Code	Description	MSRP	Discount	Category	Sell Price	Extended Price
		PD+ Town Hall					
		Interior					
18	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	10,404.00
3	QNF-9010	Hanwha Wisenet 12 Megapixel Indoor Network Camera - Color - Fisheye - H.265, H.264, MJPEG, H.264M, H.264H - 3008 x 3008 - 1.08 mm Fixed Lens - CMOS - Pole Mount, Pipe Mount, Box Mount, Pendant Mount, In-ceiling, Flush Mount, Corner Mount, Gooseneck, Wall Mount, Parapet Mount - IP42	950	15%	1M	807.5	2,422.50
2	XNO-8020R	Hanwha Wisenet 5 Megapixel Outdoor Network Camera - Color - Bullet - 98 ft Infrared Night Vision - MJPEG, H.264, H.265, MPEG-4 AVC - 2560 x 1920 Fixed Lens - CMOS - Pole Mount - IP66	900	15%	1M	\$765.00	1,530.00
300	2413 D15A1000	Cat6+ 4Pr U/Utp Cmp Rib	0.65	11%	1I	\$0.58	173.55
8	UC Labor	Cabling Labor	140	0%	1A	\$140.00	1,120.00
35	UC Labor	Camera Installation	140	0%	1A	\$140.00	4,900.00
		Exterior					
2000	2413 D15A1000	Cat6+ 4Pr U/Utp Cmp Rib	0.65	11%	1I	\$0.58	1,160.00
		Exterior					

3	XNV-8080R	Wisenet X powered by Wisenet 5 network IR outdoor vandal dome camera, 5MP @30fps, motorized vari-focal lens 2.4x (3.9~9.4mm) (92.1°~38.7°), triple codec H.265/H.264/MJPEG with WiseStream II technology, 120dB WDR, USB port for easy installation, advanced video analytics and sound classification, high powered IR LEDs range of 164', true D/N, dual SD card, hallway view, HLC, defog detection, DIS, 12VDC/24VAC/PoE, IP67, IK10, Nema 4X, -40°C ~ +55°C (-40°F ~ +131°F)	1550	15%	1M	\$1,317.50	3,952.50
3	SBV-160WC	Weather cap for the following outdoor domes: PNV-9080R, XND-6085 / 6085V / 6080 / 6080R / 6085 / 6120 / 6120R / 8080R / L6080 / L6080R	30	15%	1M	\$25.50	76.50
1	PNM-8082VT	Hanwha Powered by WN7, 2MP x 3CH @ 30FPS, multi directional camera, 3~6mm motorized varifocal lens, donut shape bubble, max 321° coverage, Triple codec H.264/265 MJPEG, WiseStream II, extreme WDR 150dB, defocus detection, video analytics, 2x microSD card, PoE+, IP66, IK10, NEMA4X, operating temp -40°C~+55°C	1700	15%	1M	\$1,445.00	1,445.00
1	SBP-276HWW	Cap adapter for the PNM-9084QZ, PNM-8082VT, PNM-9022V, PNM-9031RV, PNM9002VQ	75	15%	1M	63.75	63.75
1	SBP-300BW	Wall Mount Base, Works with Mounts SBP-300WMMW1, white	89	15%	1M	75.65	75.65
1	SBP-300WMMW1	Wall Mount Accessory (white), Compatible with white hanging caps	79	15%	1M	\$67.15	67.15
28	UC Labor	Cabling Labor	140	0%	1A	\$140.00	3,920.00
28	UC Labor	Camera Installation	140	0%	1A	\$140.00	3,920.00
		Municipal Building					
3	PNM-8082VT	Hanwha Powered by WN7, 2MP x 3CH @ 30FPS, multi directional camera, 3~6mm motorized varifocal lens, donut shape bubble, max 321° coverage, Triple codec H.264/265 MJPEG, WiseStream II, extreme WDR 150dB, defocus detection, video analytics, 2x microSD card, PoE+, IP66, IK10, NEMA4X, operating temp -40°C~+55°C	1700	15%	1M	\$1,445.00	4,335.00
2	SBP-276HWW	Cap adapter for the PNM-9084QZ, PNM-8082VT, PNM-9022V, PNM-9031RV, PNM9002VQ	75	15%	1M	63.75	127.50
2	SBP-300BW	Wall Mount Base, Works with Mounts SBP-300WMMW1, white	89	15%	1M	75.65	151.30
2	SBP-300WMMW1	Wall Mount Accessory (white), Compatible with white hanging caps	79	15%	1M	\$67.15	134.30
500	2413 D15A1000	Cat6+ 4Pr U/Utp Cmp Rib	0.65	11%	1I	\$0.58	290.00
4	UC Labor	Cabling Labor	140	0%	1A	\$140.00	560.00
12	UC Labor	Camera Installation	140	0%	1A	\$140.00	1,680.00
42	EVENIP-01	NVR 30 Day Storage 15 FPS 24 Hour camera. Includes 1 year of software updates or 3 years (5 years on Z-Series) when purchased with an exacqVision server.	268	15%	1J	\$227.80	9,567.60

1	5000-40348	OS on RAID option for 2U Z-Series and 2U S-Series servers. Not field upgradeable. Cannot be purchased as standalone item without NVR.	540	15%	1J	\$459.00	459.00
1	5000-40384	Z-Series CPU & Memory Upgrade: Intel Xeon W CPU and upgrade RAM to 16GB ECC Memory. Not field upgradeable. Cannot be purchased as standalone item without NVR.	195	15%	1J	\$165.75	459.00
64	UC Labor	NVR INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	8,960.00
DPW							
1	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	578.00
1	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	55.25
4	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	299.20
Recreation							
8	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	598.40
8	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	4,624.00
24	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	3,360.00
Fire House 2							
1	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	578.00
1	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	55.25
4	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	299.20
8	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	1,120.00
Washington PD							
1	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	578.00
1	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	55.25
4	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	299.20
8	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	1,120.00
Fire House 3							
1	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	578.00
1	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	55.25
4	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	299.20
8	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	1,120.00

DPW Warehouse

1	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	578.00
1	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	55.25
4	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	299.20
8	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	1,120.00

Fire House 4

1	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	578.00
1	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	55.25
4	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	299.20
8	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	1,120.00

Valley PD

1	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	578.00
1	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	55.25
4	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	299.20
8	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	1,120.00

Katz Center

5	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	2,890.00
5	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	276.25
8	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	598.40
16	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	2,240.00

Fire House 1

2	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	1,156.00
2	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	110.50
4	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	299.20
8	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	1,120.00

Fire House 5

1	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	578.00
1	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	55.25

1	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	74.80
8	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	1,120.00
		Pool House					
1	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	578.00
1	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	55.25
1	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1M	\$74.80	74.80
16	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	2,240.00
		Skate Park					
2	PNM-9022V	WN7 Panoramic Multi-sensor camera, 180° view, (2MP X 4 sensors) 7.3MP @ 30fps, panoramic 209° view, 8.3MP, triple codec H.265/H.264/MJPEG with WiseStream II technology, extreme WDR 120dB, defocus detection, built in analytics, Heatmap, Micro USB for easy Installation, 2 x Micro SD cards PoE+, IP66/IK10/NEMA4X	1800	15%	1M	1530	3,060.00
2	SBP-276HMMW	Cap adapter for the PNM-9084QZ, PNM-8082VT, PNM-9022V, PNM-9031RV, PNM9002VQ	75	15%	1M	63.75	127.50
2	SBP-300BW	Wall Mount Base, Works with Mounts SBP-300WMW1, white	89	15%	1M	75.65	151.30
2	SBP-300WMW1	Wall Mount Accessory (white), Compatible with white hanging caps	79	15%	1M	\$67.15	134.30
24	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	3,360.00
		College Park , JFK Field House pool					
4	QNV-8080R	Hanwha Techwin Wisenet 5 MP Network IR Vandal Resistant Dome Camera with Varifocal Lens	680	15%	1M	\$578.00	2,312.00
4	SBP-137WMW1	Hanwha Wall Mount	65	15%	1M	\$55.25	221.00
3	PNM-9022V	WN7 Panoramic Multi-sensor camera, 180° view, (2MP X 4 sensors) 7.3MP @ 30fps, panoramic 209° view, 8.3MP, triple codec H.265/H.264/MJPEG with WiseStream II technology, extreme WDR 120dB, defocus detection, built in analytics, Heatmap, Micro USB for easy installation, 2 x Micro SD cards PoE+, IP66/IK10/NEMA4X	1800	15%	1M	1530	4,590.00
3	SBP-276HMMW	Cap adapter for the PNM-9084QZ, PNM-8082VT, PNM-9022V, PNM-9031RV, PNM9002VQ	75	15%	1M	63.75	191.25
3	SBP-300WMW1	Wall Mount Accessory (white), Compatible with white hanging caps	79	15%	1M	\$67.15	201.45

3	SBP-300BW	Wall Mount Base, Works with Mounts SBP-300WMW1, white	89	15%	1M	75.65	226.95
3	SBP-300WMW1	Wall Mount Accessory (white), Compatible with white hanging caps	79	15%	1M	\$67.15	201.45
1	SBP-300KMW1	Hanwha Techwin Mounting Adapter for Wall Mount - White	79	15%	1M	\$67.15	67.15
16	EVIP-EVENIP	Upgrade one PROFESSIONAL IP camera license to ENTERPRISE.	88	15%	1J	\$74.80	1,196.80
32	UC Labor	INSTALL PROGRAM TESTING TRAINING	140	0%	1A	\$140.00	4,480.00
		Rock Spring Golf Club					
30	EVENIP-01	ENTERPRISE IP Camera license, per camera. Includes 1 year of software updates	268	15%	1J	\$227.80	6,834.00
5	QNV-7082R	Wisenet 4 Megapixel Indoor/Outdoor Network Camera - Color - Dome - 98.43 ft Infrared Night Vision - H.265, H.264, MJPEG - 2560 x 1440 - 3.20 mm- 10 mm Varifocal Lens - 3.1x Optical - CMOS - Wall Mount, Ceiling Mount, Parapet Mount, Pole Mount, Corner Mount, Roof Mount, Box Mount, Flush Mount - IK10 - IP66 - Vandal Resistant	619	15%	1M	\$526.15	2,630.75
2	SBP-300WMW1	Wall Mount Accessory (white), Compatible with white hanging caps	79	15%	1M	\$67.15	134.30
2	SBP-300KMW1	Wall Mount ADAPTER	79	15%	1M	\$67.15	134.30
2	SBP-300BW	Wall Mount Base, Works with Mounts SBP-300WMW1, white	89	15%	1M	75.65	151.30
2	SBP-317HMMW	MOUNTING ADAPTER	75	15%	1M	63.75	127.50
2	SBP-390WMW2	WALL MOUNT	215	15%	1M	\$182.75	365.50
2	SBP-300KMW	Hanwha Techwin Mounting Adapter for Wall Mount - White	79	15%	1M	\$67.15	134.30
2400	2413 D15A1000	Cat6+ 4Pr U/Utp Cmp Rib	0.65	11%	1I	\$0.58	1,388.40
32	UC Labor	Server Install config	140	0%	1A	\$140.00	4,480.00
120	UC Labor	Cabling labor	140	0%	1A	\$140.00	16,800.00
8	UC Labor	Project Management	140	0%	1A	\$140.00	1,120.00
8	C601106005	Belden Patchcord Bcat6+ Cmr Blu 5Ft	11.24	11%	1I	\$10.00	80.03

QTY	Material Code	Description	JCT Cost	MarkUP	Category	Sell Price	Extended Price
12	TNV-8011C	Hanwha Wisenet 5 Megapixel Network Camera - Color - H.265, H.264, H.265M, H.265B, H.265H, H.264M, H.264B, H.264H, MJPEG - 2592 x 1944 - 2.30 mm Fixed Lens - CMOS - Corner Mount - IK10 - IP66, IP6K9K - Vandal Resistant	\$ 656.82	10%	1V	\$722.50	\$8,670.00

8	PNM-12082RVD	Hanwha Network vandal outdoor 2CH IR dome camera, (6MP X 2 sensors) 12MP @ 15fps, 3.4~6.8mm(2x) (95.08°~47.64°) motorized varifocal lens, Triple codec (H.265/H.264/MJPEG), IR viewable length 25m (82ft), USB port for easy installation, Day & Night (ICR), extremeWDR (120dB), DIS, Handover, Analytics events: Defocus detection, Directional detection, Motion detection, Appear/Disappear, Enter/Exit, Loitering, Tampering, Virtual line, Audio detection, Sound classification, FIPS 140-2, micro SD card 512GB, IP66, NEMA4X, IK10, Operating temperature: -40°C~+55°C(-40°F ~ +131°F), Power: PoE+, Metal shielded RJ-45, Hard-coated dome bubble	\$ 1,313.64	10%	1V	\$1,445.00	\$11,560.00
6	SBV-215WCW	Weather cap for PNM-C7083RVD/7082RVD and PNM-C12083RVD/12082RVD	30.91	10%	1V	\$34.00	\$204.00
1	IP08-126T-2Z-2E	Rackmount 2U recorder with 8 IP licenses (128 max), dual NICs, HDMI, VGA, DisplayPort (3 max. simultaneous), RS-485 serial port, RAID 5, Win10 on SSD, redundant power supplies, keyboard and mouse, exacqVision Enterprise client and server software pre-installed, 3 year warranty and 5 year software updates.	27,567.05	10%	1V	\$30,323.75	\$30,323.75
1	MISC	Miss Install Equipment	1818.18	10%	1V	2000	2,000.00
1	Smart3000RM2U	Tripplite UPS	1674.65	10%	1V	1842.12	1,842.12
13	IP04-02T-G2P08	Desktop PoE recorder with 8 PoE+ IP camera ports (15w simultaneous on all ports, 30w max per port), 2TB, 120 Mbps continuous recording rate. 4 exacqVision PROFESSIONAL IP licenses, server and client, web/mobile software pre-installed with 3 years software upgrades and hardware warranty. Ubuntu Linux 22.04, HDMI, DVI-I, 1x 1Gb and 1x 2.5Gb NICs, 4 USBs. Mouse included with on-screen keyboard installed.	1375.45	10%	1V	1513	19,669.00
14	SMART1500LCDT	Tripplite UPS	341.12	10%	1V	375.24	5,253.36
1	FIM-Ponte-50	Fluidmesh wireless Bridge	817.63	10%	1V	899.4	899.40
2	Easypoebox2c	NEMA Box	1205.46	10%	1V	1326	2,652.00
1	MISC	Miss Install Equipment	590.91	10%	1V	650	650.00
1	IP04-12T-G2P16	Desktop PoE recorder with 16 PoE+ IP camera ports (15w simultaneous on all ports, 30w max per port)	2859.09	10%	1V	3145	3,145.00
5	SBV-138TMW	Wisenet Wall Mount for Network Camera - White	37.86	10%	1V	41.65	208.25
2	PNM-32083RVQ	4CHX 8MP IR	2472.73	10%	1V	2720	5,440.00
2	SBP-215HMW	MOUNTING ADAPTER	30.91	10%	1V	34	68.00
1	VXV3-R4P-72	Arxys VideoX V3 Appliance Pro R12P Professional NVR- 12 Bay 2U Rack, Redundant Power, cooling, RAID 5	6166.36	10%	1V	6783	6,783.00
1	VXV3-GPU-NT1000	Arxys Add Analytics Nvidia GPU Upgrade card	873.18	10%	1V	960.5	960.50

1	VXV3-PP5-8	extend warranty to 5 years server	985.22	10%	1V	1083.75	1,083.75
1	SU3000RTXR3UHW	Tripp Lite UPS Smart Online 3000VA 2400W Rackmount 110V / 120V USB DB9 Hardwire 3URM - 3U Rack/Tower - 6 Hour Recharge - 12 Minute Stand-by - 110 V AC Input - 120 V AC, 120 V AC Output - Serial Port - USB	2297.7	10%	1V	2527.47	2,527.47
1	SRW12US33G	Tripp Lite 12U Wall Mount Rack Enclosure Hinged 33" Depth w Acrylic Window - For LAN Switch, Patch Panel, Server, PDU - 12U Rack Height x 19" Rack Width x 25.99" Rack Depth - Wall Mountable - Black Powder Coat - Steel, Acrylic - 250 lb Maximum Weight Capacity - 250 lb Static/Stationary Weight Capacity	906.98	10%	1V	997.68	997.68
1	SRSHELF2P1U	Tripp Lite Rack Enclosure Cabinet Cantilever Fixed Shelf 40lb Capacity 1URM - 1U Rack Height - Black - Cold-rolled Steel (CRS) - 40 lb Maximum Weight Capacity EtherWAN Commercial (0°C - 50°C) Managed L2+ Gigabit PoE Switch, 24 Gigabit RJ45 PoE Ports + 2 Gigabit Combo/SFP ports, Ethernet Switch with PoE (PSE) 802.3at up to 30W/port, 450W PoE Power Budget, Shelf or Rack Mount with Internal Power Supply 100VAC - 240VAC.	77.4	10%	1V	85.14	85.14
1	EX26262F		590.55	10%	1V	649.61	649.61
1	OR-PHD66U24	24 PORT CAT 6 PANEL	191.76	10%	1V	210.94	210.94
						Total	258,034.80