



TOWNSHIP OF WEST ORANGE

25 LAKESIDE AVENUE, WEST ORANGE, N.J. 07052

DEPARTMENT OF PUBLIC WORKS

ROBERT D. PARISI

Mayor

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LEONARD R. LEPORE

Director, Municipal Engineer

September 14, 2022

Mayor and Township Council
Municipal Building
66 Main Street
West Orange, New Jersey 07052

**RE: AWARD OF BID
2022-2023 SNOW PLOWING
SALTING, REMOVAL, HAULING**

Mayor Parisi, Council President McCartney and Council Members,

On Tuesday, August 23, 2022 the Township received bids for the above referenced contract with a total of 11 plow and salting routes. We had three bidders: Grabowski Construction, Inc. of 770 Northfield Avenue, West Orange, NJ; American Asphalt and Trucking, LLC of 818 Summer Avenue, Newark, NJ; and Downes Tree Service, Inc. of 65 Royal Avenue, Hawthorne, NJ. A Bid Tabulation is attached.

I recommend you award bids to the following contractors:

1. **American Asphalt and Trucking, LLC**
 - A. Route 1A, Lower Valley, \$250.00 per hour
 - B. Route 1B, Heights, \$250.00 per hour
 - C. Route 1C, Merklin District, \$300.00 per hour
 - D. Route 1F, Lower Gregory, \$300.00 per hour
2. **Downes Tree Service, Inc.**
 - A. Route 1H, Suburban, Robertson, \$295.00 per hour
 - B. Route 1I, Seaman, Woodland, \$295.00 per hour

Since bids were received in August, we inspected the equipment of American Asphalt and Trucking Company. They do not have sufficient and satisfactory equipment to deliver the snow plowing and salting services on all the routes they bid. Thus, they will be withdrawing the following bids:

1. St. Cloud Tract, Routes 1-G and 1G-2, \$250.00 and \$300.00 per hour
2. Main Street Dead Ends, Route 1K, \$250.00 per hour

Additionally, I am requesting you reject the bids of Grabowski, Construction, Inc. due to the increase in prices from one year ago. This includes the following:

1. Route 1D, Oaks, Dogwood, Korwell, \$450.00 per hour
2. Route 1E, Roosevelt, Lorelei, \$450.00 per hour
3. Route 1G-1 and Route 1G-2, St. Cloud, \$425.00 and \$450.00 per hour
4. Route 1K Main Street Dead Ends, \$425.00 per hour

No one bid Route 1J-1 and 1J-2 Stanford Area.

As a result of the withdrawals and rejections, I request you authorize the rebidding of the following routes:

1. Route 1D, Oaks, Dogwood, Korwell
2. Route 1E, Roosevelt, Lorelei
3. Route 1G-1 and 1G-2, St. Cloud
4. Routes 1J-1 and 1J-2, Stanford
5. Route 1K, Main Street Dead Ends

Finally, the bid includes equipment upon request for plowing and for removal, loading and hauling. I recommend the following awards:

1. American Asphalt and Trucking, LLC

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|--------------------------------|-------------------|
| A. Single Axle Truck with Plow | \$275.00 per hour |
| B. Tandem Axle Truck with Plow | \$275.00 per hour |
| C. Single Axle Truck with Plow | \$250.00 per hour |
| D. Tandem Axle Trucks | \$150.00 per hour |
| E. Tri-Axle Trucks | \$150.00 per hour |
| F. Front End Loader | \$275.00 per hour |

2. Downes Tree Service, Inc.

- | | |
|--------------------------|-------------------|
| A. Single Axle with Plow | \$295.00 per hour |
| B. Tandem Axle with Plow | \$295.00 per hour |
| C. Single Axle with Plow | \$245.00 per hour |
| D. 20 cy roll off | \$180.00 per hour |
| E. 30 cy roll off | \$180.00 per hour |
| F. Tandem Axle Trucks | \$165.00 per hour |
| G. Tri-Axle Trucks | \$165.00 per hour |
| H. Front End Loader | \$250.00 per hour |

3. Grabowski Construction, Inc.

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|-----------------------|-------------------|
| A. Tandem Axle Trucks | \$200.00 per hour |
| B. Front End Loader | \$350.00 per hour |

A Resolution is enclosed for award of contracts, rejection of bids and authorizing rebidding.

Very truly yours,

Leonard R. Lepore

Leonard R. Lepore, Municipal Engineer
Director of Public Works

LRL/tb

Cc: John Gross

Joe Pelose

American Asphalt and Trucking

Grabowski Construction, Inc.

Downes Tree Service, Inc.