

RESOLUTION

WHEREAS, the Township of West Orange (the “Township”) issued a Request for Bid Proposal for the award of a Contract for Janitorial Maintenance Services (the “Agreement”) at several municipal buildings including West Orange Town Hall, West Orange Police Building, West Orange Senior Health Center, Department of Public Works/Engineering, Department of Recreation, West Orange Police Valley Road, and West Orange Police Washington Street Sub Station; and

WHEREAS, on November 28, 2023, the Township received eleven (11) bids in response to the Request for Bid Proposal including bids from:

- (1) Neat Freekz from Newark, New Jersey with a bid price of \$75,416 per year with additional optional hourly rates of \$35 per hour for buffing floors and \$23 per hour for shampooing carpeting;
- (2) Hudson Community Enterprises from Jersey City, New Jersey with a bid price of \$205,000 per year, with additional optional hourly rates of \$30.00 per hour for buffing floors and \$30.00 per hour for shampooing carpeting
- (3) AAA Facility Solutions LLC from Randolph, New Jersey with a bid price of \$172,250 per year, with additional optional hourly rates of \$29.50 per hour for buffing floors and \$29.50 per hour for shampooing carpeting
- (4) S.J. Services, Inc. from Danvers, Massachusetts with a bid price of \$159,336 per year, with additional optional hourly rates of \$32.00 per hour for buffing floors and \$32.00 per hour for shampooing carpeting
- (5) ACB Services from Cream Ridge, New Jersey with a bid price of \$110,000 per year, with additional optional hourly rates of \$24.95 per hour for buffing floors and \$24.95 per hour for shampooing carpeting
- (6) Cristi Cleaning Services from Hackensack, New Jersey with a bid price of \$209,700 per year, with additional optional hourly

rates of \$35.00 per hour for buffing floors and \$45.00 per hour for shampooing carpeting

(7) Service Master TBS from Bellmawr, New Jersey with a bid price of \$186,264 per year, with additional optional hourly rates of \$65.00 per hour for buffing floors and \$65.00 per hour for shampooing carpeting

(8) PJ Building Cleaning, LLC (“PJ Cleaning”) from Hackensack, New Jersey with a bid price of \$61,900 per year, with additional optional hourly rates of \$30.00 per hour for buffing floors and \$30.00 per hour for shampooing carpeting

(9) One Total Cleaning Services, LLC from Plainfield, New Jersey with a bid price of \$138,364 per year, with additional optional hourly rates of \$55.00 per hour for buffing floors and \$45.00 per hour for shampooing carpeting;

(10) Nationwide Cleaning from Jersey City, New Jersey with a bid price of \$127,618.80 per year, with additional optional hourly rates of \$45.00 per hour for buffing floors and \$65.00 per hour for shampooing carpeting; and

(11) A1 Cleaning from Farmingdale, New York with a bid price of \$279,900 per year, with additional optional hourly rates of \$38.00 per hour for buffing floors and \$47.00 per hour for shampooing carpeting; and

WHEREAS, PJ Cleaning submitted the lowest bid at an annual rate of \$61,900 in response to the Township’s Request for Bid Proposal for award of the Agreement pursuant to the terms set forth therein and annexed hereto as Exhibit “A;”

WHEREAS, the term of the Agreement shall be for a term of two (2) years with an option to extend the Agreement for one additional year; and

WHEREAS, the Agreement incorporates the terms and conditions set forth in the Township’s Request for Bid Proposal and PJ Cleaning’s bid in response to the Request for Bid Proposal.

NOW, BE IT HEREBY RESOLVED BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE that the Township shall award the Agreement to PJ Cleaning consistent with the terms and conditions set forth in the Agreement, annexed hereto as Exhibit “**A;**” and it is further

RESOLVED, that the Mayor be and is hereby authorized to execute the Agreement on behalf of the Township and the Municipal Clerk be and is hereby authorized to attest to the Mayor’s signature; and it is further

RESOLVED, that the original of the Agreement between the Township and PJ Cleaning shall be maintained in the Municipal Clerk’s office.

Karen J. Carnevale, R.M.C.
Municipal Clerk

Tammy Williams
Council President

Adopted: December 19, 2023

I hereby certify funds are available from Account No.:_____

John Gross, Chief Financial Officer