

EXHIBIT "A"

Sales Quote

QUOTE-1268



February 13, 2024

Bill To Address
West Orange Fire Department
415 Valley Rd
West Orange, 07050
NJ

Ship-to Address
West Orange Fire Department
415 Valley Rd
West Orange, 07050
NJ

Delta Fire & Safety TX
3159 Summit Dr.
Port Neches, TX 77651

Valid to
May 1, 2024

Salesperson
Caleb M Currie

Contract

No.	Description	Quantity	Unit Price	Line Amount
VDC35PKG- PROMO	Promo Package w/ EW35G, Vortex Drying Cabinet, SEKO-1 Pump, Decon Kit and Electrical Harness Hook-Up HGAC	3	12,642.00	37,926.00
VDC2	Vortex DC2 Drying Cabinet HGAC	1	5,130.00	5,130.00
TS-SS-2.0-005	Safety Suds 2.0 - 5gal pail (clear) HGAC	6	145.00	870.00
SHIPPING	Freight Charges	1	1,050.00	1,050.00
Subtotal				44,976.00
Total Tax				0.00
Freight:		Total \$		44,976.00

Home Page
deltafas.com

Phone No.
409-724-1055

Email
orders@deltafas.com



818 Trakk Lane, Woodstock, IL 60098

Phone: (800) 991-2120

Fax: (815) 338-8640

www.grovesglassandstone.com

www.readyrack.com

To whom it may concern:

This letter is to authorize the extension of Ready Rack's VDC35PKG-PROMO appliance package for West Orange Fire Department located at 415 Valley Rd., West Orange, NJ 07050 until May 1st, 2024.

This package includes the following:

- (1) Vortex Two Gear Drying Cabinet
- (1) 35lb Extractor/Washer
- (1) Automatic Soap Dispenser
- (1) Electrical Harness for Soap Dispenser
- (1) 5-Gallon Decon Ready Detergent
- (1) 1-Gallon Decon Ready Skin Cleanser w/ (2) 18.5oz Empty Pump Bottles
- (1) 32oz Decon Ready PPE & Surface Cleaner
- (2) Dry Kwik Hangers – Open Loop

Respectfully,

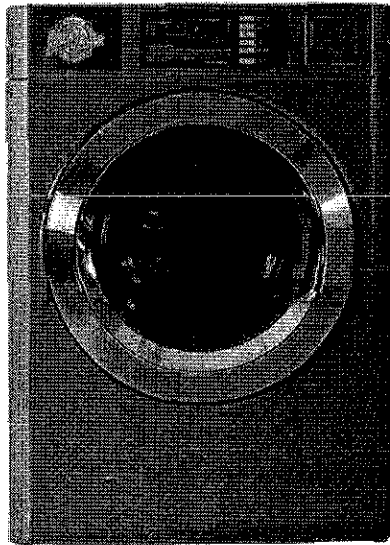
Blake Bergloff – Sales Manager



EW35G SOFT-MOUNT EXTRACTOR

NFPA 1851 COMPLIANT

Commercial Extractor tumbles PPE gear with a front load design and soft-mount installation.



STANDARD FEATURES

- Can wash 4-6 pieces of turnout gear per load
- Stainless steel inner tub (capacity: 5.2 cu ft)
- Easy soft-mount installation
- With fewer overall moving parts; Promotes longer life expectancy
- Meets NFPA 1851:2020 Requirements
- Complete with manual/manufacturer's warranty
- Hot and Cold hoses come with unit
- PPE Washing Programs: Spin Cycle G-Force Under 100 G's
- Towels Washing Program: Spin Cycle G-Force 342 G's
- A backflow preventer is built into the supply dispenser

ELECTRICAL

- Runs on 120 volts (watts per load: 110-160 watt hours)
- Fuse: 250V, 12 A (Time Delay)
- 6' electrical cord with plug comes off the back of the extractor.

PLUMBING

- There is a 6' flexible drain hose that comes off the back of the extractor. The drain hose should be inserted into a 2" standing drain pipe or attached to a nearby slop sink or laundry tub.

WASH CYCLES (All Times are Approximate)

Blood Bourne	Hot wash cycle to be used with PPE gear disinfectant laundry solution Cycle: Total time - 30 minutes
Outer Shells / Liners	NFPA 1851 warm wash cycle for PPE outer shells & liners Cycle: Total time - 57 minutes
Cold	PPE cold wash cycle Cycle: Total time - 52 minutes
Towels	Warm wash cycle for station towels & rags *Do not wash personal or shower/bath towels in extractor *Do not wash PPE gear on Towels program Cycle: Total time - 47 minutes
Super Wash	Extended warm wash cycle for heavy soiled PPE gear Cycle: Total time - 63 minutes

Water usage on average will be about 15-16 gallons per cycle. This will vary depending on water absorption of the fabric.

Fill time and drainage time is 4-5 gal/min

TECHNICAL SPECIFICATIONS

EW35G SOFT-MOUNT EXTRACTOR

Machine Type		Extractor
Product Name		Extractor 35G
Product No.		EW35G
Color		Gray
Main Data		
Type		Soft-Mount
Capacity, pieces of turnout gear		4-6
Capacity (dry weight)	lbs / kg	35 / 15.9
Interior capacity	cu ft / L	5.2 / 147.2
Electrical Installation		
Electrical connection	v / Hz / Ph	120 / 60 / 1
Fuse		250v, 12 A (Time Delay)
Dimensions		
Outer: width x depth x height	in / mm	29.0 x 32.0 x 40.8 / 737 x 813 x 1036
Depth with door fully open	in / mm	53.9 / 1369
Shipping dimensions	in / mm	36 x 36 x 59 / 914 x 914 x 1499
Weight		
Weight	lbs / kg	221 / 100.2
Shipping weight	lbs / kg	280 / 127

SHIPS FROM:

Groves Incorporated
818 Trakk Ln
Woodstock, IL 60098



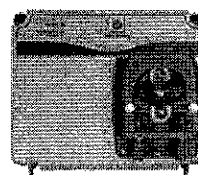
10% OFF VORTEX PACKAGES PRODUCT LAUNCH PROMOTION UNTIL MARCH 1, 2024



INCLUDES

- Vortex Drying Cabinet - 2 Gear
- Vortex Extractor (EW22G or EW35G)
- SEKO 1-Pump Dosing System
- Decontamination Kit
- Electrical Harness Hook-Up

Exceeds NFPA 1851 Advanced
Cleaning Characteristics by
Reducing Carcinogenic Compounds:
VOCs, PAHs, Heavy Metals



PACKAGES INCLUDE OUR EXCLUSIVE DECON READY DECONTAMINATION KIT



- (1) Decon Ready Detergent (5-gallon container)
- (1) Decon Ready Skin Cleanser (1-gallon container)
- (2) Decon Ready 18 oz. Hand Pump Bottles (empty)
- (1) Decon Ready Surface Cleaner (1-quart spray bottle)

Decon Ready™ solutions are formulated with science-based technology to go beyond cleaning by significantly reducing carcinogenic contaminants including VOCs, PAHs, and heavy metals. Decon Ready™ products ensure gear remains service-worthy while also improving the health and wellness of firefighters and first responders.

WITH EW22G EXTRACTOR

22 lb. Capacity/4 Pieces of Turnout Gear

RETAIL PRICE \$11,423⁰⁰

SPECIAL PACKAGE PRICE

\$10,281^{00*}

#VDC22PKG-PROMO

WITH EW35G EXTRACTOR

35 lb. Capacity/6 Pieces of Turnout Gear

RETAIL PRICE \$14,347⁰⁰

SPECIAL PACKAGE PRICE

\$12,642^{00*}

#VDC35PKG-PROMO



*Limited time offer. Ends March 1, 2024

800-991-2120 • sales@groves.com • www.readyrack.com

FOR IMMEDIATE RELEASE

West Orange Fire Department Receives Assistance to Firefighters Grant Award

West Orange, NJ – June 20, 2023 – The West Orange Fire Department (WOFD) has been awarded a FY2022 Assistance to Firefighters Grant (AFG) through the U.S. Department of Homeland Security (USDHS) in the amount of \$41,374.69 for the purchase of 3 Commercial Gear Washer/Extractor Machines and 3 Mobile Gear Dryers to be installed in the 3 fire stations currently without this equipment.

Cancer is the most dangerous threat to firefighter health and safety today. Cancer caused 66 percent of the career firefighter line-of-duty deaths from 2002 to 2019, according to data from the International Association of Fire Fighters (IAFF). NFPA 1851 “Standard on Selection, Care, and Maintenance of Protective Ensembles for Structural Fire Fighting and Proximity Fire Fighting” dictates how and when the WOFD maintains personal protective equipment for their personnel. “Ensembles and ensemble elements shall be evaluated by the wearer or a designated individual within the organization for application of preliminary exposure reduction, cleaning, disinfection, or sanitization after each use based on the guidance provided”. The WOFD has policies and procedures in place to maintain compliance with this standard, however, the insufficient number of machines needed for the decontamination process has always presented a challenge.

“We are extremely pleased that FEMA once again recognized our needs with this award”, said West Orange Fire Chief Anthony Vecchio. “While issuing a second set of gear to all personnel is the idea recommendation for cancer prevention in the fire service, the cost has been deemed prohibitive. Another option is to have readily available equipment at each station for personnel to be able to safely remove containments from their gear immediately following an incident. The convenience of having a washer/extractor and dryer in each of our fire stations will certainly help bridge this gap and support policy compliance”.

The AFG program requires a 10% match from the award recipient. The West Orange Township Council will be presented with a resolution to accept the award and to fund the 10% match.

The West Orange Fire Department is a multi-faceted public safety agency located in Essex County, New Jersey. WOFD provides fire protection, hazard mitigation, emergency medical services, fire prevention education and fire code enforcement to the community of West Orange and its neighboring mutual aid communities.

Department Media Contact:

Fire Chief Anthony A. Vecchio
West Orange Fire Department
(973) 325-4185
firechief@westorange.org
www.westorange.org

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