

1. Conference Meeting Agenda

Documents:

[CA 12.5.17.PDF](#)

2. Public Meeting Agenda

Documents:

[PM 12.5.17.PDF](#)

3. Resolution(S)

3.I. 246-17

Documents:

[246-17 VISITING NURSE - 2018 UPDATE.DOCX.PDF](#)
[246-17 2018 ESSEX COUNTY DOA CONTRACT UPDATE.PDF](#)

3.II. 247-17

Documents:

[247-17 AUTHORIZING AGREEMENT WITH BENECARD FOR PRESCRIPTION DRUGS - 2018.PDF](#)
[247-17 EXHIBITS-BENECARD SERVICES LLC - 2018.PDF](#)

3.III. 248-17

Documents:

[248-17 AUTHORIZING EXECUTION OF REVISED SCOPE OF WORK ATTACHMENT FOR LIBRARY LIGHT UPGRADES.PDF](#)
[248-17 EXHIBIT-REVISED SCOPE OF WORK ATTACHMENT FOR LIBRARY LIGHT UPGRADES.PDF](#)

3.IV. 249-17

Amount to be filled in.

Documents:

[249-17 EMERGENCY APPROPRIATION AND NOTE RESOLUTION- ADDITIONAL INSURANCE CLAIMS.PDF](#)

3.V. 250-17

Priority List to Follow

Documents:

[250-17 CDBG PRIORITY LIST RESOLUTION 2018.PDF](#)
[250-17 CDBG PRIORITY LIST 2018.PDF](#)

3.VI. 251-17

Documents:

[251-17 AUTHORIZING ACCEPTANCE OF 471 PLEASANT VALLEY WAY
PARKING LOT \(002\).PDF](#)
[251-17 EXHIBIT - 471 PLEASANT VALLEY WAY PARKING LOT.PDF](#)

3.VII. 252-17

Documents:

[252-17 RAFFLE LICENSES 12.5.17.PDF](#)

3.VIII. 253-17

Documents:

[253-17 BUDGET COVER LETTER.PDF](#)
[253-17 DWOA 2018 BUDGET COUNCIL MTG DEC 5TH.PDF](#)
[253-17 DWOA PROJECTED BUDGET SUMMARY.PDF](#)

3.IX. 254-17

Documents:

[254-17 AUTHORIZING AGREEMENT FOR STOP LOSS COVERAGE -
2018.PDF](#)
[254-17 EXHIBIT-SUN LIFE FOR STOP LOSS COVERAGE - 2018.PDF](#)

4. Ordinance(S) On Second And Final Reading

4.I. 2532-17

Documents:

[2532-17ORDINANCE REGARDING RULES FOR THE TOWNSHIP OF WEST
ORANGE SKATE PARK.PDF](#)

4.II. 2533-17

Documents:

[2533-17 - HANDICAPPED SPACES 82 VALLEY WAY 24 PARK TERRACE
110817.PDF](#)

4.III. 2534-17

Documents:

[2534-17 - PLEASANT VALLEY WAY SCHOOL ZONE 2.PDF](#)
[2534-17 ATTACHMENTS.PDF](#)

CONFERENCE MEETING

AGENDA

Council Chambers – 66 Main Street, West Orange, NJ

Tuesday, December 5, 2017

This is to inform the general public that this meeting is being held in compliance with Section 5 of the Open Public Meetings Act, Chapter 231, Public Law 1975. The annual notice was emailed to the Star Ledger and filed in the Township Clerk's office on November 28, 2016 and published in the West Orange Chronicle on December 8, 2016.

Roll Call – Councilwoman Casalino, Councilman Cirilo, Councilman Guarino, Councilwoman McCartney, Council President Krakoviak (Mayor Parisi)

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6:30 P.M

- **Recognition:** PAL 8U Baseball Team
PAL Peewee Football Team
PAL Peewee Cheerleading Team
- **Presentation: West Orange Historic Preservation Commission** - Recent Survey of Historic Architecture in Lower Gregory and Valley neighborhoods
- **Nomination of Council President-2018**
- **Council Liaison for the 2017-2018 Term**
 - _____ Planning Board (SM)
 - _____ Local Assistance Board (MC)
 - _____ ERSCHA (Degnan House) (VC)
 - _____ WOSCHA (John P. Renna House) (JG)
 - _____ Downtown West Orange Alliance (JG)
 - _____ West Orange Municipal Alliance Committee (MC)
 - _____ West Orange Arts Council (SM)

Agenda is subject to change.

_____Open Space & Recreation Committee (JK)

_____Public Relations Commission (MC)

- **Update - Redevelopment**
- **Council Liaison Announcements**

7:00 P.M.

- **Public Meeting**

PUBLIC MEETING AGENDA-AMENDED

**Township of West Orange
66 Main Street – 7:00 p.m.
December 5, 2017**

This is to inform the general public that this meeting is being held in compliance with Section 5 of the Open Public Meetings Act, Chapter 231, Public Law 1975. The annual notice was emailed to the Star Ledger and filed in the Township Clerk's office on November 28, 2016 and published in the West Orange Chronicle on December 8, 2016.

Statement of Decorum

**In all matters not provided for in subsection 3-15.1 and except upon consent of the Council President, each person addressing the Council pursuant to this subsection shall be required to limit his or her remarks to five (5) minutes, and shall at no time engage in any personally offensive or abusive remarks. The chair shall call any speaker to order who violates any provision of this rule.
(1972 Code § 3-15.2)**

**Roll Call – Councilwoman Casalino, Councilman Cirilo, Councilman Guarino,
Councilwoman McCartney, Council President Krakoviak (Mayor Parisi)**

- 1. Pledge of Allegiance**
- 2. Public Comment**
- 3. *Consent Agenda**
- 4. *Approval of Minutes of Previous Meeting – Public Meeting and Executive Session
Minutes - November 21, 2017**
- 5. *Report of Township Officers - None**
- 6. *Reading of Petitions and Communications and Bids – Correspondence from Mayor
Parisi designating the Honorable Dennis Dowd as Chief Judge of the West Orange Municipal
Court effective January 1, 2018.**
- 6. *Bills**
- 7. *Resolutions**
 - a. 246-17 Resolution Authorizing an Agreement with the Essex County Division of Senior Services in Connection with the Partial Funding of a Senior Citizen Public Health Nurse (DeNova)
The Essex County Division of Senior Services has agreed to provide partial funding for a Senior Citizen Public Health Nurse for the contract period of January 1, 2018 through December 31, 2018, in the amount of \$16,127.**
 - b. 247-17 Resolution Authorizing the Renewal of the Township's Contract with Benecard for Prescription Drugs Benefit for a One Year Term Beginning January 1, 2018 through December 31, 2018 (Legal-Moon)**
 - c. 248-17 Resolution Authorizing the Execution of a Revised Scope of Work Attachment to the Township's Participation Agreement as part of the New Jersey Clean Energy Program's**

Direct Install Program for the Upgrade to the Lights at the West Orange Public Library
(Legal-Moon)

- d. 249-17 Resolution of the Township of West Orange, In the County of Essex, New Jersey, Providing for an Emergency Appropriation in the Amount of \$1,300,000 Pursuant to the Provisions of N.J.S.A. 40A:4-46 to Provide Funding of Insurance Claims and Authorizing An Emergency Note or Notes to Fund the Emergency Appropriation (Gross)
- e. 250-17 Community Development Block Grant (CDBG) 2018 Priority List (Planning-Miller)
- f. 251-17 Resolution Authorizing the Township to Accept a 19,702 Square Foot Lot with 36 Parking Spaces for Use as Public Parking Located at 471 Pleasant Valley Way and 662 Eagle Rock Avenue, Block 176.05, Lots 12, 12.13 and 14 Currently Owned by the Pleasantdale Presbyterian Church (Legal-Moon)
- g. 252-17 Resolution Authorizing the Issuance of Raffle Licenses (Clerk)
- h. 253-17 Introduction of the 2018 Downtown West Orange Alliance Budget (Brill)
- i. 254-17 Resolution Awarding the Contract to Sun Life for Stop Loss Coverage for the Township's 2018 Health Insurance Coverage Effective January 1, 2018 (Gross)

8. Ordinances on Second and Final Reading

- a. 2532-17 An Ordinance Establishing Chapter 23, Sections 5 of the Revised General Ordinances of the Township of West Orange (Township of West Orange Skate Park) (Legal-Moon)
- b. 2533-17 An Ordinance Amending and Supplementing Chapter 7, Traffic, Subsection 7-32.2, Restricted Parking Zones, of the Revised General Ordinances of the Township of West Orange – Handicapped Parking Spaces-82 Valley Way and 24 Park Terrace (Lepore)
- c. 2534-17 An Ordinance Amending and Supplementing Chapter 7, Traffic, Subsection 7-29.1, Speed Limits in General and Subsection 7-33, School Zones, of the Revised General Ordinances of the Township of West Orange (Lepore)

9. Ordinances on First Reading-None

10. Pending Matters/New Matters/Council Discussion

11. ABC Hearing-None

12. Recessed until January 9, 2018

**The Council President may at his/her discretion modify with consent the order of business at any meeting of the Council if he/she deems it necessary and appropriate.
(1972 Code § 3-8; Ord. No. 726-84; Ord. No. 1157-93; Ord. No. 2128-07 § II)**

Agenda is subject to change.

RESOLUTION

WHEREAS, the Essex County Division of Senior Services has agreed to provide partial funding for a Senior Citizen Public Health Nurse for the contract period of: (i) January 1, 2018 through December 31, 2018, in the amount of \$16,127; and

WHEREAS, the Health Officer has reviewed the annexed agreement and recommends execution and approval of the contract; and

WHEREAS, the Township has participated in this program in previous years; and

WHEREAS, annexed hereto is a copy of the proposed agreement;

NOW, BE IT HEREBY RESOLVED, by the Township Council of the Township of West Orange that the Mayor be and is hereby authorized to execute the annexed agreement with the Essex County Division of Senior Services for the time periods specified herein, in connection with the partial funding of a Senior Citizen Public Health Nurse, and the Municipal Clerk shall be and hereby is authorized to attest to the Mayor's signature; and it is further

RESOLVED, that a permanent copy of this agreement shall be maintained by the Municipal Clerk and the Department of Health.

Karen J. Carnevale, R.M.C.
Municipal Clerk

Joe Krakoviak
Council President

Adopted: December 5, 2017



COUNTY OF ESSEX
DEPARTMENT OF CITIZEN SERVICES
DIVISION OF SENIOR SERVICES

CONTRACT

NUMBER/PROJECT: 45502214 – Visiting Nurse

GRANTEE:

**West Orange, Township of
Department of Health**

**OPERATING
DIVISION(S):**

Essex County Division of Senior Services

**SERVICE
AREA:**

West Orange and Essex Fells

Schedule A

PROJECT PERSONNEL

The staff position requested under this grant for Loucel Osias, Public Health Nurse to provide visiting nursing services and follow-ups to the target senior population in the Township of West Orange and the Borough of Essex Fells with funding support from the Essex County Division of Senior Services. Percent of time devoted to the proposed program – 100%; Percent of time funded by Division of Senior Services requests – 25%

Theresa M. DeNova, Director/Health Officer, Project Director.

ORGANIZATIONAL CHART

West Orange Health Department

West Orange Health Department Division of Nursing

Theresa M. DeNova, Health Officer

Michael A. Fonzino, Chief Registered Environmental Health Specialist

Sr. Public Health Nurse

Public Health Nurses

Consulting Physicians

Clerical Staff

Program Objectives

Grant Number: 45502214

Funding Source: Older American Act Title III B

Service: Visiting Nurse

Service Definition: Services designed to maintain older persons in their own residence or community-based settings by providing skilled nursing services or therapy, thereby avoiding and deterring the need for hospitalization or institutionalization.

Service Unit: Each Visit

The Division agrees to pay the Agency the sum not to exceed **\$16,127** as detailed in the **2018** approved grant.

Goal Statement: To develop and coordinate a dual community work plan to provide a comprehensive network of visiting nursing services to the target population of older adults living within the service area of the West Orange Health Department for the period of **January 1, 2018 to December 31, 2018**.

Objective #1: To provide 103 nursing visits to approximately 57 targeted older adults residing in the Township of West Orange and the Borough of Essex Fells service areas at a total cost of **\$16,291**.

Municipality: West Orange

Target Population: Low Income/Frail/Elderly

Units: 102

Clients: 56

Municipality: Essex Fells

Target Population: Low Income/Frail/Elderly

Units: 1

Clients: 1

Objective #2: To provide nursing visits to the West Orange Health Department service area and the necessary follow up visits by Public Health Nurses designated by the lead community under the jurisdiction of the Project Director, The Chief REHS and Senior Public Health Nurse to include the target population of the service area. It is the intention to provide each older adult contact with a functional assessment, as well as, counseling, referral assistance, networking, education, and the monitoring of future progress during each visiting nurse contact.

Activities:

1. Promote physical health and well - being through screening, counseling and education to the older adults in our service area.
2. Individuals will receive a physical and mental assessment, screening and evaluation during each nursing visit, to develop a plan of care for each participant.
3. Subsequent to initial examination, visits will be arranged to monitor progress and effectiveness of recommended treatments.
4. Provide nursing visits to the frail, impoverished, minority and vulnerable in the service area of the West Orange Health Department.
5. Assist in administering and supervision medication and treatment, following the overall plan of care including treatment, rehabilitation medication, injection, and other medical care necessary for the evaluation of the participant's safety and comfort.

Objective #3: To provide services designed to maintain older persons in their own residence or community-based setting by providing visiting nursing services that will assist in avoiding or deterring the need for hospitalization or institutionalization.

Objective #4:

To provide for the administration of the Essex County Division of Senior Services Grant to the West Orange Visiting Nursing Service.

Activities:

1. To maintain accurate financial records of grant expenditures
2. To maintain expenditures control for the monies allocated in this grant and financial control of expenditures as required to meet Division of Senior Services auditing
3. To maintain accurate program reports and submission of such reports as required and approved by the Division of Senior Services
4. To compile and report to the Division of Senior Services all parameters of project performance programmatic goals and objectives and report such information to the participating municipality
5. To compile and report to the Division of Senior Services all parameters of all project expenditures

Objective #5: To insure that comprehensive visiting nursing services are available to the older adult population residing in the West Orange Health Department service area with specific emphasis placed on the target population criteria set by the Essex County Division of Senior Services for the period of **January 1, 2018 to December 31, 2018**. The program will serve older (60 plus) adults throughout the service areas and include all service components as recommended and required by the Essex County Program Specifications – Service Definition, Components and Standards.

Objective #6: To inquire during home visits if clients will need assistance during times of emergency and place their information into the NJ Register Ready System for future use.

Objective #7: To question clients of their unmet needs and forward the information to the ECDSS in order to formulate new programs.

Objective #8: To review the results and report from the senior citizen survey to determine unmet needs.

SCHEDULE C
BUDGET SUMMARY PAGE

Contract Name: West Orange Health Department			
Contract Number: 45502214			
Contract Year: 1/1/18 - 12/31/18			
	Percentage	Dollar Amount	
A. Total Project Costs	100.00%	16,291	
B. Project Income		164	
C. NSIP		0	
D. Project Net Costs		16,127	
E. Local Non-Federal Participation	0.00%	0	
F. Funds Granted	100.00%	16,127	
G. Initial Allocation	50.00%	8,064	
1. Personnel	Cash	In-Kind	Total
Public Health Nurse	16,127	0	16,127
Sub-Total	16,127	0	16,127
2. Consultant & Contract	Cash	In-Kind	Total
			0
			0
Sub-Total	0	0	0
3. Travel	Cash	In-Kind	Total
Sub-Total	0	0	0

SCHEDULE C
BUDGET SUMMARY PAGE

4. Food	Cash	In-Kind	Total
			0
Sub-Total	0	0	0
5. Building Space	Cash	In-Kind	Total
Sub-Total	0	0	0
6. Printing & Office Supplies	Cash	In-Kind	Total
Sub-Total	0	0	0

SCHEDULE C
BUDGET SUMMARY PAGE

7. Equipment	Cash	In-Kind	Total
			0
Sub-Total	0	0	0
8. Other Costs	Cash	In-Kind	Total
Client Contribution	164		164
Sub-Total	164	0	164
Total Direct Costs (Categories 1-8)	16,291	0	16,291
Indirect Costs			
Total Project Costs	16,291	0	16,291

A. Local Non-Federal Participation	Amount
	0
	0
Sub-Total	0
B. In-Kind Resources	
Sub-Total	0
Total	0
Estimated Project Income	164

SCHEDULE C
BUDGET SUMMARY PAGE

Grant # 45502214 / West Orange Health Department		
Project Cost	Number of Units	Unit Cost (Proj. Cost/Number of Units)
\$16,291	103	\$158.165049

Personnel	16,127
Consultant Contract	0
Travel	0
Food	0
Building Space	0
Printing and Office Supplies	0
Equipment	0
Other Costs	164
TOTAL COST	16,291

Note: Unit cost= Project Cost divided by Number of Hours

CONTRACT SIGNATURES AND DATES:

This contract has been signed and sealed by the parties on the dates set forth below.

ATTEST:

COUNTY OF ESSEX

Deborah Davis Ford, Freeholder Clerk
Essex County Board of Chosen Freeholders

BY: _____ DATE: _____
Joseph N. DiVincenzo, Jr.
Essex County Executive

ATTEST:

GRANTEE: ***West Orange Township***

DATE _____

BY: _____ DATE _____

The aforementioned Agreement has been reviewed and approved as to form.

BY: _____ DATE _____
County Counsel
Office of County Counsel

BY: _____ DATE _____
Anibal Ramos, Department Director
Department of Citizen Services

BY: _____ DATE _____
Jaklyn DeVore, Director
Division of Senior Services

RESOLUTION

WHEREAS, on or about September 17, 2013, the Township of West Orange Council authorized the Township of West Orange (the "Township") to enter into a Contract for Employee Prescription Drug Insurance (the "Agreement") with Benecard Services, Inc. ("Benecard"); and

WHEREAS, the Agreement was thereafter renewed for a term from November 1, 2014 through October 31, 2015 pursuant to the First Amendment to Agreement to Provide Fixed Rate Insured Prescription Drug Management Services, annexed hereto as Exhibit "**A**;" and

WHEREAS, the Agreement was thereafter renewed for a term from November 1, 2015 through December 31, 2016 pursuant to the terms set forth in the renewal letter dated October 20, 2015, annexed hereto as Exhibit "**B**;" and

WHEREAS, the Agreement was thereafter renewed again for a term from January 1, 2017 through December 31, 2017 based on the rate charts annexed hereto as Exhibit "**C**;" and

WHEREAS, the Township now seeks to renew the Agreement for an additional term from January 1, 2018 through December 31, 2018 (the "Renewal"); and

WHEREAS, the rates and costs of the Renewal are set forth in the renewal letter dated November 20, 2017 (the "Renewal Letter") annexed hereto as Exhibit "**D**."

WHEREAS, the Mayor has recused himself from the renewal of the Agreement, including the execution of any documents related to the renewal of the Agreement.

NOW, BE IT HEREBY RESOLVED BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE, that the Township shall and hereby does authorize the Renewal, consistent with the rates set forth in the Renewal Letter annexed hereto as Exhibit "**D**"; and be it further

RESOLVED, that the Business Administrator be and is hereby authorized to execute all documents necessary to effectuate the Renewal; and be it further

RESOLVED that a copy of this resolution shall be published and made available in the Clerk's Office for reasonable inspection in accordance with applicable law.

Karen J. Carnevale, R.M.C.
Township Clerk

Joe Krakoviak
Council President

Adopted: December 5, 2017

I hereby certify funds are available from: _____
Account No.

John Gross, CFO

Exhibit “A”

**FIRST AMENDMENT TO AGREEMENT
TO
PROVIDE FIXED RATE INSURED PRESCRIPTION DRUG MANAGEMENT SERVICES**

THIS AMENDMENT effective November 1, 2014 is entered into by and between **Benecard Services, LLC** ("**Benecard**") and **Township of West Orange** ("**Group**") and amends and modifies the Agreement to Provide Fixed Rate Insured Prescription Drug Management Services effective November 1, 2013 (the "Agreement") by and between the parties.

NOW, THEREFORE, in consideration of the mutual promises and agreement herein contained, Group and Benecard hereby agree as follows:

1. All capitalized terms not defined herein shall have the meanings given them in the Agreement.

2. Section B, Program Charges of ARTICLE III – COMPENSATION; CLAIM PROCESSING; AND PAYMENT, the last sentence of first paragraph is hereby deleted and replaced in its entirety by the following:

Group agrees to pay Benecard for services rendered hereunder the following monthly rates by specified Coverage Category for the period indicated:

For the period November 1, 2014 to October 31, 2015

		Single	Parent/Child	Parent/Children	Member/Spouse	Family
Overage Dependent subgroup	1098	<u>\$156.45</u>				
Overage Dependent subgroup	2098	<u>\$156.45</u>				
Overage Dependent subgroup	3098	<u>\$143.32</u>				
Overage Dependent subgroup	4098	<u>\$143.32</u>				
Overage Dependent subgroup	5098	<u>\$143.32</u>				
Subgroups 1000/1099		<u>\$196.15</u>	<u>\$480.16</u>	<u>\$480.16</u>	<u>\$392.29</u>	<u>\$745.37</u>
Subgroups 2000/2099		<u>\$196.15</u>	<u>\$480.16</u>	<u>\$480.16</u>	<u>\$392.29</u>	<u>\$745.37</u>
Subgroups 3000/3099		<u>\$179.69</u>	<u>\$439.90</u>	<u>\$439.90</u>	<u>\$359.40</u>	<u>\$682.86</u>
Subgroups 4000/4099		<u>\$179.69</u>	<u>\$439.90</u>	<u>\$439.90</u>	<u>\$359.40</u>	<u>\$682.86</u>
Subgroups 5000/5099		<u>\$179.69</u>	<u>\$439.90</u>	<u>\$439.90</u>	<u>\$359.40</u>	<u>\$682.86</u>
Subgroups 7100/8100		<u>\$231.44</u>	<u>\$566.54</u>	<u>\$566.54</u>	<u>\$462.86</u>	<u>\$879.44</u>
Subgroups 9100		<u>\$231.44</u>	<u>\$566.54</u>	<u>\$566.54</u>	<u>\$462.86</u>	<u>\$879.44</u>

3. Add the following to Section B, Program Charges of ARTICLE III – COMPENSATION; CLAIM PROCESSING; AND PAYMENT:

3. Sponsor shall pay the program rates as quoted on a monthly basis as described herein. In the event that actual annual Claim Payments are less than 95% of the fully funded program costs billed by Benecard, Benecard shall return to the Sponsor, as a credit against future program costs, an amount equal to the difference as set out below. This reconciliation shall occur on an annual basis as of the completion of the proposed program year. An example of the calculation is as follows: Total Program Costs Billed and the actual Claim Payments will be reported to the Sponsor. Should actual Claim Payments fall below 95% of the total Program Costs Billed for the contract period, the Sponsor will be entitled to a credit of the full difference between 95% of the Total Program Costs Billed and the actual Claim Payments.

November 1, 2014

Township of West Orange

Benecard Services, Inc. • 3131 Princeton Pike • Building 2B, Suite 103 • Lawrenceville, NJ 08648
(609) 219-0400 • Fax (609) 219-1788 • www.benecard.com

4. Amend ARTICLE IV – TERM; RENEWAL; NON-RENEWAL; TERMINATION; AND REMEDIES as follows:

A. Term: This Agreement is for twelve (12) months, which shall become effective November 1, 2014 and shall continue in full force and effect through October 31, 2015. The anniversary date for this Agreement is November 1, 2015. Group agrees that Benecard shall be the exclusive manager of its prescription drug benefits plan during the term of this Agreement and that it will not contract with any other vendor for similar services to begin before the expiration of this Agreement.

5. All provisions not changed by this Amendment shall remain as stated in the Agreement.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed as set forth herein by their respective duly authorized officers or agents as of the date first above written. Group understands and accepts the terms of this Amendment by (i) signing below (by hand or electronically), or (ii) making any payment of the Program Charges after the effective date of this Amendment.

Signed for TOWNSHIP OF WEST ORANGE by:

BY

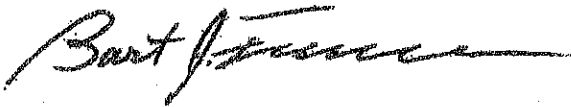

Robert D. Parisi

NAME

TITLE

Mayor

Signed for BENECARD SERVICES, LLC by



Bart J. Francescone, Executive Vice President

November 1, 2014

Township of West Orange

Benecard Services, Inc. • 3131 Princeton Pike • Building 2B, Suite 103 • Lawrenceville, NJ 08648
(609) 219-0400 • Fax (609) 219-1788 • www.benecard.com

Exhibit “B”

BENECARD®

Benecard Services, LLC

October 20, 2015

Mr. Ryan Graham
Fairview Insurance Agency
25 Fairview Avenue
Verona, NJ 07044

Re: **Benecard®** Prescription Benefit Program, Township of West Orange 14-Month Renewal

Dear Ryan,

Benecard is pleased to have an opportunity to offer its prescription benefit administration services to the Township of West Orange for another year. Benecard has built our reputation on providing risk free, quality & sound prescription benefit administration services to our clients and their members over the past 20+ years by providing:

- a combination of aggressive network management & effective clinical cost management programs resulting in lower than average national and regional trends
- accurate forecasts & stable annual renewal quotations
- a comprehensive reporting package and expert advice on the next steps to take

Benecard has reviewed the prescription benefit program activities to date for the current plan year and the new rates effective November 1, 2015 expiring December 31, 2016 will reflect an overall increase of approximately 14%. This increase is directly attributable to a few members who have serious illnesses that require expensive drug treatment (e.g. Leukemia, Multiple Sclerosis, Osteoporosis and Infertility). This quote will remain valid for (60) days.

The quoted renewal rates provided below do not account for any Federal and/or State government programs, fees, taxes or regulations including, but not limited to, the Patient Protection and Affordable Care Act with the exception of certain preventive health services and coverage for dependents to the age 26. The quoted renewal rates also assume that the present benefit design, co-pay structure, and participation level will remain unchanged. Should any of these factors change during the contract period, Benecard reserves the right to re-rate this program. The proposed rates include insurance carrier charges by Heartland Fidelity Insurance Company pursuant to coverage for your Benecard contract. These charges guarantee program costs by the carrier for the contract period.

Benecard Client ID# **1625** – Group #'s **1000/1098/1099/2000/2098/2099**

Retail Co-pay: \$12 Brand / \$5 Generic

Retail Day Supply Limitations: 1-30 days = 1 co-pay; 31-60 days = 2 co-pays; 61-90 days = 3 co-pays

Mail Order Co-pay: \$0 Brand / \$0 Generic

Mail Order Day Supply Limitation: up to 90 days

2015 Out of Pocket Limit (separate): \$6,200 for individual and \$12,400 for family

2016 Out of Pocket Limit (separate): \$6,450 for individual and \$12,900 for family

Coverage	Single	Parent/Child	Parent/Children	Member/Spouse	Family	Totals
Current Census	59	3	3	31	37	133
Monthly Rates	223.61	547.38	547.38	447.21	849.71	
14-Month Program Cost Based on Current Census						864,921

Over Age Dependent Rate for 11/1/2015 - 12/31/2016 **\$178.36**

Should the proposed rates change at any point during the 2015/2016 contract period the overage dependent rate will be changed accordingly.

Page 2, **Benecard**® Prescription Benefit Program, Township of West Orange 14-Month Renewal

Benecard Client ID# **1625** – Group #'s **3000/3098/3099/4000/4098/4099/5000/5098/5099**

Retail Co-pay: \$20 Brand / \$10 Generic

Retail Day Supply Limitations: 1-30 days = 1 co-pay; 31-60 days = 2 co-pays; 61-90 days = 3 co-pays

Mail Order Co-pay: \$2 Brand / \$2 Generic

Mail Order Day Supply Limitation: up to 90 days

¹ 2015 Out of Pocket Limit (separate): \$6,200 for individual and \$12,400 for family

¹ 2016 Out of Pocket Limit (separate): \$6,450 for individual and \$12,900 for family

Coverage	<u>Single</u>	<u>Parent/Child</u>	<u>Parent/Children</u>	<u>Member/Spouse</u>	<u>Family</u>	<u>Totals</u>
Current Census	24	2	5	14	92	137
Monthly Rates	204.84	501.48	501.48	409.71	778.45	
14-Month Program Cost Based on Current Census						1,200,918

Over Age Dependent Rate for 11/1/2015 - 12/31/2016 **\$163.39**

Should the proposed rates change at any point during the 2015/2016 contract period the overage dependent rate will be changed accordingly.

Benecard Client ID# **1625** – Group #'s **7100/8100/9100**

Retail Co-pay: \$21 Preferred Brand / \$9 Generic / \$41 Non-Preferred Brand

Retail Day Supply Limitations: 1-30 days = 1 co-pay; 31-60 days = 2 co-pays; 61-90 days = 3 co-pays

Mail Order Co-pay: \$31 Preferred Brand / \$10 Generic / \$52 Non-Preferred Brand

Mail Order Day Supply Limitation: up to 90 days

¹ 2015 Out of Pocket Limit (separate): \$1,222 for individual

¹ 2016 Out of Pocket Limit (separate): \$1,222 for individual and \$12,900 for family

Coverage	<u>Single</u>	<u>Parent/Child</u>	<u>Parent/Children</u>	<u>Member/Spouse</u>	<u>Family</u>	<u>Totals</u>
Current Census	135	2	2	127	66	332
Monthly Rates	263.84	645.85	645.85	527.65	1,002.55	
14-Month Program Cost Based on Current Census						2,399,343

Over Age Dependent Rate for 11/1/2015 - 12/31/2016 **\$210.45**

Should the proposed rates change at any point during the 2015/2016 contract period the overage dependent rate will be changed accordingly.

¹ The Affordable Care Act requires the Township of West Orange health benefits program implement an out-of-pocket (OOP) limit to protect individuals from excessive OOP expenses on all essential health benefits on or after January 1, 2015. The OOP limits represented above are based on the Township of West Orange's request to have a separate prescription OOP and at these required dollar limits. It is our understanding that the Township of West Orange's acceptance of this proposal is based on their request to have a separate OOP limit combined with all other essential health benefit OOP limits that does not exceed the annual limitation on the OOP's for that year as outlined by the Department of Labor. For Group #'s 1000 through 5099, the prorated Rx OOP limits will be \$1,033 individual / \$2,066 family beginning November 1, 2015 and expiring December 31, 2015. Beginning January 1, 2016 and expiring December 31, 2016 the full Rx OOP limits for Group #'s 1000 through 5099 will be \$6,450 individual / \$12,900 family. For Group #'s 7100, 8100, and 9100 the full Rx OOP limits will be \$1,222 individual / \$12,900 family. The Rx OOP limits are subject to change if the ACA OOP limits are modified. Benecard reserves the right to re-rate the Township of West Orange's prescription benefit program if the client modifies or implements a different copayment level, coinsurance, deductible or any other benefit design change, including a change to the OOP amount that differs from what was used for underwriting purposes to develop for the quotation provided herein or enacts a change after inception of the new policy start date.

We aggressively manage program costs for our clients while working within the confines of their benefit design. However, as you know, a key to successfully managing prescription benefit costs is implementing plan design and co-payment changes that control over-utilization and expenditures on higher priced medications. If Township of West Orange is preparing for collective bargaining or budgeting costs, please do not hesitate to call on us to develop a customized benefit analysis. Benecard offers benefit modeling services to its clients in which we provide recommendations for a variety of plan modifications.

Page 3, **Benecard**® Prescription Benefit Program, Township of West Orange 14-Month Renewal

Along with the recommendations, Benecard will identify both the potential program cost impact and the possible impact benefit changes could have on plan participants if implemented.

Depending on existing benefit features and utilization patterns carefully planned benefit modifications can result in savings ranging from 5% to 25% of program costs. We work closely with our clients and their professional benefit consultants to deliver a benefit plan that is consistent with their human resource and budgetary objectives.

We look forward to continuing to provide the highest quality of client and participant services during the coming plan year, and to continue our longstanding relationship based on quality of service and careful program cost management. Do feel free to contact me should any questions arise regarding this renewal proposal.

Very truly yours,

Barbara Seifert
Client Relations Manager

cc: Raj Kapoor, Client Services Director
Kelly Monahan, Client Services Director
Julie Graham, Fairview Insurance Agency

Exhibit “C”

Township of West Orange
Prescription Drug Plan Renewal
January 1, 2017

	Current Benecard 1/1/16 - 12/31/16	Proposed Benecard 1/1/17 - 12/31/17	Proposed Benecard / Alliance Trust 1/1/17 - 12/31/17	Proposed Maxor Plus 1/1/17 - 12/31/17	Proposed Bollinger 1/1/17 - 12/31/17
Active Township / Communication / Operation	\$559,818.96	\$635,394.72	\$652,190.52	\$637,577.16	\$716,569.08
Active Fire / Superior Fire / PBA / SOA	\$1,025,892.96	\$1,164,385.80	\$1,195,160.88	\$1,168,392.36	\$1,313,149.20
Town Paid Retirees	\$2,094,848.76	\$2,377,648.08	\$2,440,490.28	\$2,385,822.72	\$2,681,407.32
Self Paid Retirees	\$15,830.04	\$17,967.12	\$18,441.84	\$18,028.92	\$20,262.60
Library Retirees	\$31,660.08	\$35,934.24	\$36,883.68	\$36,057.84	\$40,525.20
Annual Total	\$3,728,050.80	\$4,231,329.96	\$4,343,167.20	\$4,245,879.00	\$4,771,913.40
% Increase		13.50%	16.50%	13.89%	28.00%

*RDS annualized reimbursement is estimated at roughly \$150,000

Towns. West Orange
Prescription Drug Plan Renewal
January 1, 2017

Plan I: \$5 / \$12 Retail, \$0 Mail Order (Township and Communications/Operations Employees)										
			Current Benecard		Renewal Benecard		Proposed Benecard / Alliance Trust		Proposed Maxor Plus	Proposed Boillinger
Single	34	\$	223.61	\$	253.80	\$	260.51	\$	254.67	\$ 286.22
Parent & Child(ren)	9	\$	547.38	\$	621.28	\$	637.70	\$	623.41	\$ 700.65
Employee & Spouse	25	\$	447.21	\$	507.58	\$	521.00	\$	509.33	\$ 572.43
Family	27	\$	849.71	\$	964.42	\$	989.91	\$	967.73	\$ 1,087.63
Monthly Total		\$	46,651.58	\$	52,949.56	\$	54,349.21	\$	53,131.43	\$ 59,714.09
Annual Total		\$	559,818.96	\$	635,394.72	\$	652,190.52	\$	637,577.16	\$ 716,569.08
					13.50%		16.50%		13.89%	12.78%

Plan II: \$10/20 Retail, \$2 Mail Order (Fire, Superior Fire, PBA/SOA Employees)											
		Current Benecard		Renewal Benecard		Proposed Benecard / Alliance Trust		Proposed Maxor Plus		Proposed Bollinger	
Single	45	\$	204.84	\$	232.49	\$	238.64	\$	233.29	\$	262.20
Parent & Child(ren)	11	\$	501.48	\$	559.18	\$	584.22	\$	571.14	\$	641.89
Employee & Spouse	15	\$	409.71	\$	465.02	\$	477.31	\$	466.62	\$	524.43
Family	83	\$	778.45	\$	883.54	\$	906.89	\$	886.58	\$	996.42
Monthly Total		\$	85,491.08	\$	97,032.15	\$	99,596.74	\$	97,366.03	\$	109,429.10
Annual Total		\$	1,025,892.96	\$	1,164,385.80	\$	1,195,160.88	\$	1,168,392.36	\$	1,313,149.20
					13.50%	16.50%		13.89%		12.78%	

Plan III: \$9/21/41 Retail, \$10/31/52 Mail Order (Town Paid Retirees)										
			Current Benecard		Renewal Benecard		Proposed Benecard / Alliance Trust		Proposed Maxor Plus	Proposed Bollinger
Single	122	\$	263.84	\$	299.46	\$	307.37	\$	300.49	\$ 337.72
Parent & Child(ren)	10	\$	645.85	\$	733.04	\$	752.42	\$	735.56	\$ 826.69
Employee & Spouse	117	\$	527.65	\$	598.88	\$	614.71	\$	600.94	\$ 675.39
Family	74	\$	1,002.55	\$	1,137.89	\$	1,167.97	\$	1,141.80	\$ 1,283.26
Monthly Total		\$	174,570.73	\$	198,137.34	\$	203,374.19	\$	198,818.56	\$ 223,450.61
Annual Total		\$	2,094,848.76	\$	2,377,648.08	\$	2,440,490.28	\$	2,385,822.72	\$ 2,681,407.32
					13.50%		16.50%		13.89%	12.78%

Accumulative Totals							
		Current Benecard	Renewal Benecard	Renewal Benecard		Proposed Maxor Plus	Proposed Bollinger
Monthly Total		\$ 306,713.39	\$ 348,119.05	\$ 357,320.14	\$ 349,316.02	\$ 392,593.80	
Annual Total		\$ 3,680,560.68	\$ 4,177,428.60	\$ 4,287,841.68	\$ 4,191,792.24	\$ 4,711,125.60	
			13.50%	16.50%	13.89%	12.78%	

Township of West Orange Public Library
Prescription Drug Plan Renewal
January 1, 2017

Plan III: \$9/21/41 Retail, \$10/31/52 Mail Order (Town Paid Retirees)

			Current Benecard		Renewal Benecard		Proposed Benecard / Alliance Trust		Proposed Maxor Plus		Proposed Bollinger
Single	6	\$	263.84	\$	299.46	\$	307.37	\$	300.49	\$	337.71
Parent & Child(ren)	0	\$	645.85	\$	733.04	\$	752.42	\$	735.56	\$	826.61
Employee & Spouse	2	\$	527.65	\$	598.88	\$	614.71	\$	600.94	\$	675.31
Family	0	\$	1,002.55	\$	1,137.89	\$	1,167.97	\$	1,141.80	\$	1,283.21
	Monthly Total	\$	2,638.34	\$	2,994.52	\$	3,073.64	\$	3,004.82	\$	3,377.11
	Annual Total	\$	31,660.08	\$	35,934.24	\$	36,883.68	\$	36,057.84	\$	40,525.21
					13.50%		16.50%		13.89%		28.00%

Township of West Orange Self Pay Retirees
Prescription Drug Plan Renewal
January 1, 2017

Plan III: \$9/21/41 Retail, \$10/31/52 Mail Order (Self Paid Retirees)

			Current Benecard		Renewal Benecard		Proposed Benecard / Alliance Trust		Proposed Maxor Plus		Proposed Bollinger
Single	3	\$	263.84	\$	299.46	\$	307.37	\$	300.49	\$	337.72
Parent & Child(ren)	0	\$	645.85	\$	733.04	\$	752.42	\$	735.56	\$	826.69
Employee & Spouse	1	\$	527.65	\$	598.88	\$	614.71	\$	600.94	\$	675.39
Family	0	\$	1,002.55	\$	1,137.89	\$	1,167.97	\$	1,141.80	\$	1,283.26
Monthly Total		\$	1,319.17	\$	1,497.26	\$	1,536.82	\$	1,502.41	\$	1,688.55
Annual Total		\$	15,830.04	\$	17,967.12	\$	18,441.84	\$	18,028.92	\$	20,262.60
					13.50%		16.50%		13.89%		28.00%

Exhibit “D”

BENECARD®

Benecard Services, LLC

November 20, 2017

Mr. Ryan Graham
Fairview Insurance Agency
25 Fairview Avenue
Verona, NJ 07044

Re: **Benecard®** Prescription Benefit Program 2018 Revised Renewal, Township of West Orange

Dear Ryan,

Good news! Benecard has reviewed the prescription benefit program activities to date for the current plan year and is pleased to offer the following revised program renewal. The new program charges will become effective January 1, 2018 expiring December 31, 2018 and reflect an overall decrease of approximately 1 ½%. This offering does not include any services/fees for purposes of administering the Township of West Orange's Retiree Drug Subsidy (RDS) program. This offering will remain valid for (60) days.

The proposed renewal program charges provided below does not account for any Federal and/or State government programs, fees, taxes or regulations including, but not limited to, the Patient Protection and Affordable Care Act with the exception of certain preventive health services and coverage for dependents to the age 26. The proposed renewal program charges also assume that the present benefit design, co-pay structure, and participation level will remain unchanged. Should any of these factors change during the contract period, Benecard reserves the right to revise these program charges. The proposed program charges include insurance carrier charges by Heartland Fidelity Insurance Company. These charges guarantee program costs by the carrier for the contract period.

Benecard Client ID# **1625** – Group #'s **1000/1098/1099/2000/2098/2099**

Retail Co-pay: \$12 Brand / \$5 Generic

Retail Day Supply Limitations: 1-30 day supply 1x co-pay, 31-60 2x co-pay, 61-90 3x co-pay

Mail Order Co-pay: \$0 Brand / \$0 Generic

Mail Order Day Supply Limitation: up to 90 days

¹Out of Pocket Limit (separate): \$6,950 for individual and \$13,900 for family

Census Coverage	Single	Parent/Child	Parent/Children	Member/Spouse	Family	Totals
Current Census	30	4	7	22	29	92
Monthly Program Charges	249.99	611.96	611.96	499.97	949.95	
Annualized Program Cost Based on Current Census						633,350

Over Age Dependent Program Charge for 1/1/2018 - 12/31/2018 **\$199.40**

Should the proposed program charges change at any point during the 2018 contract period the overage dependent program charge will be changed accordingly.

Benecard Client ID# **1625** – Group #'s **3000/3098/3099/4000/4098/4099/5000/5098/5099**

Retail Co-pay: \$20 Brand / \$10 Generic

Retail Day Supply Limitations: 1-30 day supply 1x co-pay, 31-60 2x co-pay, 61-90 3x co-pay

Mail Order Co-pay: \$2 Brand / \$2 Generic

Mail Order Day Supply Limitation: up to 90 days

¹Out of Pocket Limit (separate): \$6,950 for individual and \$13,900 for family

Census Coverage	Single	Parent/Child	Parent/Children	Member/Spouse	Family	Totals
Current Census	46	5	6	14	78	149
Monthly Program Charges	229.00	560.64	560.64	458.04	870.29	
Annualized Program Cost Based on Current Census						1,091,955

Over Age Dependent Program Charge for 1/1/2018 - 12/31/2018 **\$182.67**

Should the proposed program charges change at any point during the 2018 contract period the overage dependent program charge will be changed accordingly.

Benecard Client ID# **1625** – Group #'s **7100/8100/9100**

Retail Co-pay: \$21 Preferred Brand / \$9 Generic / \$41 Non-Preferred Brand

Retail Day Supply Limitations: 1-30 day supply 1x co-pay, 31-60 2x co-pay, 61-90 3x co-pay

Mail Order Co-pay: \$31 Preferred Brand / \$10 Generic / \$52 Non-Preferred Brand

Mail Order Day Supply Limitation: up to 90 days

¹Out of Pocket Limit (separate): \$1,222 for individual and \$13,900 for family

Census Coverage	<u>Single</u>	<u>Parent/Child</u>	<u>Parent/Children</u>	<u>Member/Spouse</u>	<u>Family</u>	<u>Totals</u>
Current Census	131	9	2	126	71	339
Monthly Program Charges	294.97	722.04	722.04	589.90	1,120.82	
Annualized Program Cost Based on Current Census						2,405,870

Over Age Dependent Program Charge for 1/1/2018 - 12/31/2018 **\$235.28**

Should the proposed program charges change at any point during the 2018 contract period the overage dependent program charge will be changed accordingly.

¹ The Affordable Care Act requires the Township of West Orange's health benefits program implement an out-of-pocket (OOP) limit to protect individuals from excessive OOP expenses on all essential health benefits on or after January 1, 2015. The OOP limits represented above are based on the Township of West Orange's request to have a separate prescription OOP and at these required dollar limits effective January 1, 2018. It is our understanding that the Township of West Orange's acceptance of this proposal is based on their request to have a separate OOP limit combined with all other essential health benefit OOP limits that does not exceed the annual limitation on the OOP's for that year as outlined by the Department of Labor. The Rx OOP limits are subject to change if the ACA OOP limits are modified. Benecard reserves the right to revise the Township of West Orange's prescription benefit program charges if the client modifies or implements a different copayment level, coinsurance, deductible or any other benefit design change, including a change to the OOP amount that differs from what was used for underwriting purposes to develop for the program charges provided herein or enacts a change after inception of the new contract start date.

We aggressively manage program costs for our clients while working within the confines of their benefit design. However, as you know, a key to successfully managing prescription benefit costs is implementing plan design and co-payment changes that control over-utilization and expenditures on higher priced medications. If the Township of West Orange is preparing for collective bargaining or budgeting costs, please do not hesitate to call on us to develop a customized benefit analysis. Benecard offers benefit modeling services to its clients in which we provide recommendations for a variety of plan modifications. Along with the recommendations, Benecard will identify both the potential program cost impact and the possible impact benefit changes could have on plan participants if implemented. Depending on existing benefit features and utilization patterns carefully planned benefit modifications can result in savings ranging from 5% to 25% of program costs. We work closely with our clients and their professional benefit consultants to deliver a benefit plan that is consistent with their human resource and budgetary objectives.

We look forward to continuing to provide the highest quality of client and participant services during the coming plan year, and to continue our longstanding relationship based on quality of service and careful program cost management. Do feel free to contact me should any questions arise regarding this revised renewal proposal.

Very truly yours,

Barbara Seifert
Client Relations Manager

cc: Kelly Monahan, Client Services Director
Julie Graham, Fairview Insurance Agency

RESOLUTION

WHEREAS, the Township of West Orange (the "Township") previously entered into a Participation Agreement for the New Jersey Clean Energy Program's Direct Install Program (the "Program") to upgrade the lighting at the Township of West Orange Public Library (the "Library"); and

WHEREAS, the Contractor performing the installation program for the Township, Willdan Energy Solutions ("Wildan") has advised that the requirements of the Program have changed to remove the replacement of ballasts as part of the Program; and

WHEREAS, the current existing ballasts cannot support the new LED light being installed and must therefore be added to the Scope of Work Attachment to the Participation Agreement; and

WHEREAS, Wildan has advised that the added cost of replacing the ballasts will increase the cost to the Township by \$2,602.80 as set forth in the revised Scope of Work Attachment, annexed hereto as Exhibit "A."

NOW, BE IT HEREBY RESOLVED BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE, that the Township shall and hereby does authorize the revised Scope of Work Attachment, annexed hereto as Exhibit "A;" and be it further

RESOLVED, that the Mayor be and is hereby authorized to execute the revised Scope of Work Attachment, annexed hereto as Exhibit "A;" and be it further

RESOLVED that a copy of this resolution shall be made available in the Clerk's Office for reasonable inspection in accordance with applicable law.

Karen J. Carnevale, R.M.C.
Township Clerk

Joe Krakoviak
Council President

Adopted: December 5, 2017

I hereby certify funds are available from: _____
Account No.

John Gross, CFO

Exhibit “A”



**DIRECT INSTALL PROGRAM
PARTICIPATION AGREEMENT
SCOPE OF WORK ATTACHMENT**

WD10229

"Parties":

Participating Customer*:	<u>Twp of West Orange Library</u>			
Participating Contractor*:	<u>Willdan</u>			
Facility Name*:	<u>Twp of West Orange Library</u>			
Facility Address:	<u>46 Mount Pleasant Ave</u>	<u>West Orange,</u>	<u>NJ</u>	<u>07052</u>
	Street	City		Zip

*as listed on Application

When fully signed, this Scope of Work Attachment ("Attachment") shall become part of the Direct Install Program Participation Agreement ("Participation Agreement") previously executed by the Parties in connection with the installation of energy efficiency retrofit Measures to be performed by the Participating Contractor (or "Contractor") at the above listed Facility. This Attachment, together with the Participation Agreement shall constitute the full Agreement between the Parties. Terms capitalized herein are defined in the Participation Agreement.

The Participating Customer (or "Customer") agrees to have Contractor perform retrofit work in connection with the Measures listed on page 2 of this form (attached). In consideration of the Contractor's performance of such work, Customer agrees to pay Contractor based on the measure costs listed below under Customer Unit Cost for the number of completed units for each Measure upon receipt of invoice; provided the Contractor may collect a deposit from Customer prior to performing such work, in which case the final invoice shall be net of such deposit. Customer and Contractor understand that conditions discovered during installation may require that some measures identified in the energy assessment cannot be installed, or some areas may require additional measures/quantities to be installed. Should conditions in the field dictate that the Estimated Program Total Cost shown on page 2 increase by more than 10%, Contractor must obtain both Program Administrator and Customer written approval in the form of an amended Scope of Work Attachment before proceeding with such additional work.

By signing below, the Parties agree the above listed Measures shall be installed by the Contractor. The Customer shall pay the Contractor as described herein following Completion and Acceptance of Measures. Customer certifies that he/she has the authority to contract for retrofit work in the Facility in connection with the Measures listed and, if the Customer does not own the Facility, the Owner has granted permission to Customer for performance of such work.

Peter L. Pirolo 11/29/17

Participating Customer

Date

Participating Contractor

Date

Page 2

Scope of Work

The work to be performed by the Participating Contractor in connection with the Project shall be comprised of the below listed Measures in the estimated quantities listed:

Measure Description / Location	Quantity	Total	Estimated	Estimated
	To Be Installed	Measure Cost	Customer Total Cost	Incentive Amount
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / VESTIBULE #2	2	\$ 190.58	\$ 57.17	\$ 133.41
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / OFFICE #4	10	\$ 952.90	\$ 285.87	\$ 667.03
Relamp: LED - A-Lamp (3 - 25W): 7 W / CLOSET IN OFFICE #5	1	\$ 20.24	\$ 6.07	\$ 14.17
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / OFFICE #6	8	\$ 762.32	\$ 228.70	\$ 533.62
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / LOWER LIBRARY #7	25	\$ 2,382.25	\$ 714.68	\$ 1,667.58
Relamp: LED - A-Lamp (3 - 25W): 7 W / WOMENS BR STAFF #8	4	\$ 80.96	\$ 24.29	\$ 56.67
Relamp: LED - A-Lamp (3 - 25W): 7 W / MENS BR STAFF #9	4	\$ 80.96	\$ 24.29	\$ 56.67
Relamp: LED - A-Lamp (3 - 25W): 7 W / CLOSET #10	1	\$ 20.24	\$ 6.07	\$ 14.17
Relamp/Reballast: Plug & Play LED - 6-Lamp - 4-Foot (Stand. - 12W) / OFFICE #11	2	\$ 287.96	\$ 86.39	\$ 201.57
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / DIRECTOR #12	4	\$ 381.16	\$ 114.35	\$ 266.81
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / OFFICE #13	4	\$ 381.16	\$ 114.35	\$ 266.81
Relamp/Reballast: Plug & Play LED - 3-Lamp - 4-Foot (Stand. - 12W) / MEETING ROOM #14	16	\$ 1,320.32	\$ 396.10	\$ 924.22
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / LIBRARY MID #15	38	\$ 4,076.26	\$ 1,222.88	\$ 2,853.38
Relamp/Reballast: Plug & Play LED - 2-Lamp - U-Bend (U6): 12W / LIBRARY MID #15	7	\$ 666.33	\$ 199.90	\$ 466.43
Relamp: LED - A-Lamp (3 - 25W): 7 W / LIBRARY MID #15	3	\$ 60.72	\$ 18.22	\$ 42.50
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / LIBRARY BOOK SHELF #18	50	\$ 5,363.50	\$ 1,609.05	\$ 3,754.45
Relamp/Reballast: Plug & Play LED - 2-Lamp - U-Bend (U6): 12W / LIBRARY BOOK SHELF #19	1	\$ 95.19	\$ 28.56	\$ 66.63
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / LIBRARY BOOK SHELF #20	33	\$ 3,144.57	\$ 943.37	\$ 2,201.20
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / LIBRARY BOOK SHELF #21	33	\$ 3,144.57	\$ 943.37	\$ 2,201.20
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / REFERENCE OFFICE #22	2	\$ 190.58	\$ 57.17	\$ 133.41
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / LITERACY ROOM #23	2	\$ 190.58	\$ 57.17	\$ 133.41
Fixture Replacement: LED Exit Sign: 2.3 W / LIBRARY STAIRS ENTRANCE #25	1	\$ 72.90	\$ 21.87	\$ 51.03
Relamp/Reballast: Plug & Play LED - 3-Lamp - 4-Foot (Stand. - 12W) / WOMENS RESTROOM #26	2	\$ 165.04	\$ 49.51	\$ 115.53
Relamp/Reballast: Plug & Play LED - 2-Lamp - U-Bend (U6): 12W / WOMENS RESTROOM #27	1	\$ 85.18	\$ 25.55	\$ 59.63
Relamp/Reballast: Plug & Play LED - 3-Lamp - 4-Foot (Stand. - 12W) / MENS RESTROOM #28	2	\$ 165.04	\$ 49.51	\$ 115.53
Relamp/Reballast: Plug & Play LED - 2-Lamp - U-Bend (U6): 12W / MENS RESTROOM #29	1	\$ 85.18	\$ 25.55	\$ 59.63
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / CHILDRENS ROOM #30	40	\$ 3,811.60	\$ 1,143.48	\$ 2,668.12
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / VESTIBULE #31	2	\$ 190.58	\$ 57.17	\$ 133.41
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / STAIRS TO BASEMENT #33	3	\$ 245.49	\$ 73.65	\$ 171.84
Relamp/Reballast: Plug & Play LED - 2-Lamp - U-Bend (U6): 12W / BASEMENT VESTIBULE #34	1	\$ 85.18	\$ 25.55	\$ 59.63
Fixture Replacement: LED Exit Sign: 2.3 W / BASEMENT VESTIBULE #35	1	\$ 72.90	\$ 21.87	\$ 51.03
Relamp/Reballast: Plug & Play LED - 2-Lamp - U-Bend (U6): 12W / BASEMENT ELEV LOBBY #36	2	\$ 170.36	\$ 51.11	\$ 119.25
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / BASEMENT ELEV MACH RM #37	2	\$ 143.64	\$ 43.09	\$ 100.55
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / BASEMENT LIBRARY #38	64	\$ 6,098.56	\$ 1,829.57	\$ 4,268.99
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / BASEMENT DESK IN CORNER #39	1	\$ 71.82	\$ 21.55	\$ 50.27
Fixture Replacement: LED Exit Sign: 2.3 W / BASEMENT EXIT SIGN #40	1	\$ 72.90	\$ 21.87	\$ 51.03
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / BASEMENT HALLWAY #40	6	\$ 430.92	\$ 129.28	\$ 301.64
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / BASEMENT OFFICE #41	1	\$ 71.82	\$ 21.55	\$ 50.27
Relamp/Reballast: Plug & Play LED - 4-Lamp - 4-Foot (Stand. - 12W) / BASEMENT MECH RM #43	6	\$ 571.74	\$ 171.52	\$ 400.22
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / BASEMENT CAGE STORAGE	2	\$ 143.64	\$ 43.09	\$ 100.55
Relamp: LED - A-Lamp (3 - 25W): 7 W / BASEMENT MENS BR #45	2	\$ 40.48	\$ 12.14	\$ 28.34
Relamp: LED - A-Lamp (3 - 25W): 7 W / BASEMENT MENS BR #45	1	\$ 20.24	\$ 6.07	\$ 14.17
Fixture Replacement: LED Exit Sign: 2.3 W / BASEMENT HALLWAY #40	1	\$ 72.90	\$ 21.87	\$ 51.03
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / #48 BASEMENT BOILER ROOM	6	\$ 430.92	\$ 129.28	\$ 301.64

Savings values are estimates. Actual savings will vary.
Incentives and participation subject to program rules and Participation Agreement.

Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / BASEMENT BREAK ROOM #51	8	\$	574.56	\$	172.37	\$	402.19
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / #52 BASEMENT CATALOG PROCESS OFFICE	18	\$	1,292.76	\$	387.83	\$	904.93
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / BASEMENT OPEN OFFICE #53	9	\$	646.38	\$	193.91	\$	452.47
Relamp/Reballast: Plug & Play LED - 2-Lamp - 4-Foot (Stand. - 12W) / #54 BASEMENT LADIES RM LOCKER	2	\$	143.64	\$	43.09	\$	100.55
Relamp: LED - A-Lamp (3 - 25W): 7 W / #54 BASEMENT LADIES RM LOCKER	2	\$	40.48	\$	12.14	\$	28.34
Relamp: LED - PAR38 (13 - 23W): 15 W / Exterior Front Entrance	2	\$	63.66	\$	19.10	\$	44.56
Low-Flow Aerators (Lavalory) / Restroom	7	\$	86.80	\$	26.04	\$	60.76
Low-Flow Aerators (Kitchen) / Kitchen	1	\$	12.90	\$	3.87	\$	9.03
TOTALS**			\$ 39,973.56		\$ 11,992.07		\$ 27,981.49

**Maximum incentive amount per project is \$125,000. Measures that would qualify the project for funding through the State Energy Program (SEP) are identified above with an 'S'. If any "SEP measures" are included then the total incentive amount for all measures will be paid with SEP funds, otherwise the total incentive amount will come from NJ Clean Energy funds.

New Jersey Office of Clean Energy Direct Install Program Energy Assessment Tool (V2.1)



General Project Information

Participating Customer: **Twp of West Orange Library**
Contractor / Project #: **Willdon 10229**
Facility Name: **Twp of West Orange Library**
Street Address: **46 Mount Pleasant Ave**
City / Zip Code: **West Orange 07052**
Is this facility publicly owned?: **Y**
BOE, MUA or other public entity property?: **N**

Facility Type: **Office - Large**
Total Facility Square Footage:
Avg Weekly Hrs of Operation:
of Full-Time Employees:
Year Constructed: **1980**
Tax Exempt?: **Y**
Project Permitting Costs: **\$500.00**

Electric Utility Information

Electric Provider: **PSE&G**
Service Class: **LPLS**
Account #: **42 001 189.04**
Billing Period Start Date: **06/23/17**
Billing Period End Date: **07/24/17**
Billing Period kWh Consumption: **39.511**
Billing Period Total Cost: **\$5,980.94**
Total Taxes + Fees on Bill: **\$1,076.73**
Electric - Average Cost (\$/kWh): **\$0.124**

Gas Utility Information

Gas Provider: **PSE&G**
Service Class:
Account #:
Billing Period Start Date:
Billing Period End Date:
Billing Period Therm Consumption: **100**
Billing Period Total Cost: **\$90.00**
Total Taxes + Fees on Bill:
Gas - Average Cost (\$/Therm): **\$0.900**

Oil Information

Annual Consumption (Gallons):
Annual Cost:
Annual Taxes + Fees on Bill:
Oil - Average Cost (\$/Gallon): **\$0.000**

Propane Information

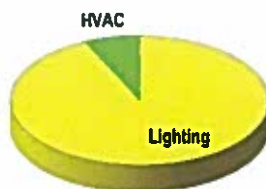
Annual Consumption (Gallons):
Annual Cost:
Annual Taxes + Fees on Bill:
Propane - Average Cost (\$/Gallon): **\$0.000**

Project Summary

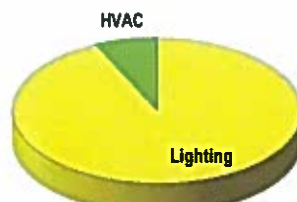
	Annual Energy Savings	Energy Units	Annual Cost Savings	Total Measure Cost	Estimated Incentive Amount	Total Cost to Customer	Simple Payback (Yrs)
Lighting Measures Total:	197.213	kWh	\$24,478.61	\$39,873.86	\$27,911.70	\$11,962.16	0.49
Motors & VFD Measures Total:	0	kWh	\$0.00	\$0.00	\$0.00	\$0.00	0.00
HVAC Electric Measures Total:	14.669	kWh	\$1,820.71	\$99.70	\$69.79	\$29.91	0.02
Refrigeration Measures Total:	0	kWh	\$0.00	\$0.00	\$0.00	\$0.00	0.00
ELECTRIC MEASURES:	211.882	kWh	\$26,299.32	\$39,973.56	\$27,981.49	\$11,992.07	0.46
GAS MEASURES:	0	Therms	\$0.00	\$0.00	\$0.00	\$0.00	0.00
OIL MEASURES:	0	Gallons	\$0.00	\$0.00	\$0.00	\$0.00	0.00
TOTAL PROPANE MEASURES:	0	Gallons	\$0.00	\$0.00	\$0.00	\$0.00	0.00
CONVERSION MEASURES (OIL):	0	Gallons	\$0.00	\$0.00	\$0.00	\$0.00	0.00
CONVERSION MEASURES GAS:	0	Therms	\$0.00	\$0.00	\$0.00	\$0.00	0.00
COMBINED PROJECT TOTALS:			\$26,299.32	\$39,973.56	\$27,981.49	\$11,992.07	0.46

PROJECT TRC TEST: **3.94**

Projected Energy Savings Per Measure Category



Projected Dollar Savings Per Measure Category



Estimated Reduction in Total Energy Consumption



**RESOLUTION OF THE TOWNSHIP OF WEST ORANGE,
IN THE COUNTY OF ESSEX, NEW JERSEY, PROVIDING
FOR AN EMERGENCY APPROPRIATION IN THE
AMOUNT OF \$1,300,000 PURSUANT TO THE
PROVISIONS OF N.J.S.A. 40A:4-46 TO PROVIDE
FUNDING OF INSURANCE CLAIMS AND AUTHORIZING
AN EMERGENCY NOTE OR NOTES TO FUND THE
EMERGENCY APPROPRIATION.**

WHEREAS, an emergency has arisen requiring the appropriation of funds of the Township of West Orange, in the County of Essex, New Jersey (the "Township") in the amount of \$XXXXXX to provide for the funding of insurance claims in an amount not foreseen and in excess of the amount appropriated in the annual budget for the Township's self-insured insurance claims; and

WHEREAS, adequate provision was not made in the 2017 budget of the Township for the aforesaid purpose, and N.J.S.A. 40A:4-46 provides authorization for the undertaking of emergency appropriations for the purpose mentioned above; and

WHEREAS, the Township intends to finance the emergency appropriation with an emergency note or notes pursuant to N.J.S.A. 40A:4-50; and

WHEREAS, the total amount of emergency appropriations created, including the appropriation to be created by this resolution and the \$3,200,000 emergency appropriation for tax appeal refunds being funded with a refunding bond ordinance approved by the Local Finance Board, is \$XXXXXX, and 3% of the total current and utility operating appropriations in the budget for FY 2017 is \$XXXXXX; and

WHEREAS, the foregoing emergency appropriation, together with prior emergency appropriations, will exceed 3% of the total current and utility operating appropriations in the budget for FY 2017.

NOW THEREFORE, BE IT RESOLVED BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE, IN THE COUNTY OF ESSEX, NEW JERSEY (not less than two-thirds of all members thereof affirmatively concurring) AS FOLLOWS:

Section 1. Pursuant to N.J.S.A. 40A:4-46, an emergency appropriation is hereby made in the amount of \$XXXXXX to provide funding for the additional insurance claims described in the Preamble to this resolution. This amount is sufficient to fund this purpose. In accordance with N.J.S.A. 40A:4-49, petition shall be made to the Director of the Division of Local Government Services for permission to exceed the statutory 3 percent for the creation of one or more appropriations for the purposes set forth in the preamble to this resolution.

Section 2. The Township Council hereby determines that the expenditures authorized in Section 2 hereof will meet a pressing need for public expenditure to protect and promote the public health, safety, morale or welfare of the residents of the Township.

Section 3. The Township intends to fund the emergency appropriation with an emergency note or notes pursuant to N.J.S.A. 40A:4-50.

Section 4. An emergency note or notes not in excess of \$XXXXXX are hereby authorized to be issued pursuant to N.J.S.A. 40A:4-50.

Section 5. The emergency note or notes authorized herein, if issued, shall be executed in the name of the Township by the Mayor and the Chief Financial Officer of the Township and attested by the Township Clerk. Such officers are hereby authorized to execute and deliver all documents necessary or convenient in connection with the issuance, sale and delivery of the notes.

Section 6. The Chief Financial Officer of the Township is hereby delegated the authority to sell and award the note and any renewals thereof from time to time at public or private sale in such amounts as such officer may determine at not less than par and to deliver the same from time to time to the purchasers thereof upon receipt of payment of the purchase price plus accrued interest from their dates to the date of delivery thereof and payment therefor. The Chief Financial Officer shall determine all matters in connection with the notes, if any, and such note or notes, if issued, may be renewed from time to time by the Chief Financial Officer, provided that any such renewals shall be payable on or before December 31, 2018. All notes issued hereunder shall bear interest at such rate or rates as may be determined by the Chief Financial Officer. The notes shall be in the form determined by the Chief Financial Officer and the Chief Financial Officer's signature upon the notes shall be conclusive as to such determination. Each such note shall be designated an "Emergency Note".

Section 7. The Township hereby makes the following covenants and declarations with respect to the Emergency Notes authorized herein and determined to be issued by the Chief Financial Officer on a tax-exempt basis. The Township hereby covenants that it will comply with any conditions subsequent imposed by the Internal Revenue Code of 1986, as amended (the "Code"), in order to preserve the exemption from taxation of interest on the notes, including, if necessary, the requirement to rebate all net investment earnings on the gross proceeds above the yield on the notes. The Chief Financial Officer is hereby authorized to act on behalf of the Township to deem the obligations authorized herein as bank qualified for the purposes of Section 265 of the Code, when appropriate. The Township hereby declares the intent of the Township to issue the notes in the amount authorized herein and to use the proceeds to pay or reimburse expenditures for the costs of the purposes described herein. This Section is a declaration of intent within the meaning and for purposes of Treasury Regulations §1.150-2 or any successor provisions of federal income tax law.

Section 8. The Chief Financial Officer of the Township is hereby authorized to prepare and to update from time to time as necessary a financial disclosure document to be distributed in connection with the sale of obligations of the Township and to execute such disclosure document

on behalf of the Township. The Chief Financial Officer is further authorized to enter into the appropriate undertaking to provide secondary market disclosure on behalf of the Township pursuant to Rule 15c2-12 of the Securities and Exchange Commission (the “Rule”) for the benefit of holders and beneficial owners of obligations of the Township and to amend such undertaking from time to time in connection with any change in law, or interpretation thereof, provided such undertaking is and continues to be, in the opinion of a nationally recognized bond counsel, consistent with the requirements of the Rule. In the event that the Township fails to comply with its undertaking, the Township shall not be liable for any monetary damages, and the remedy shall be limited to specific performance of the undertaking

Section 9. Any note issued pursuant to this resolution shall be a general obligation of the Township. The full faith and credit of the Township are hereby pledged to the punctual payment of the principal of and the interest on the notes authorized herein and, unless otherwise paid or payment is provided for, an amount sufficient for such payment shall be inserted in the budget and a tax sufficient to provide for the payment thereof shall be levied and collected.

Section 10. The Chief Financial Officer is authorized and directed to report in writing to this governing body at the meeting next succeeding the date when any sale or delivery of the notes pursuant to this resolution is made, such report to include the amount, description, interest rate and maturity of the notes sold, the price obtained and the name of the purchaser.

Section 11. Unless an Emergency Note or Notes are issued pursuant to this resolution, the emergency appropriation shall be funded from surplus funds and the emergency appropriation or any Emergency Notes shall be provided for in the succeeding annual budget.

Section 12. Two certified copies of this resolution shall be filed with the Director of the Division of Local Government Services in the Department of Community Affairs of the State of New Jersey.

Section 13. This resolution shall take effect immediately.

Karen J. Carnevale, R.M.C.
Municipal Clerk

Joe Krakoviak, Council President

Adopted: December 5, 2017

CERTIFICATION OF CHIEF FINANCIAL OFFICER

Purpose of emergency appropriation: To provide for the funding of insurance claims above the 2017 appropriated amounts.

Date(s) of occurrence:

Have any **contracts** been awarded or purchase orders placed in connection with this emergency appropriation?

IN WITNESS WHEREOF, I have hereunto set my hand as of this _____ day of May, 2017.

John Gross
Chief Financial Officer
Township of West Orange

RESOLUTION

**ESSEX COUNTY COMMUNITY DEVELOPMENT
BLOCK GRANT PROGRAM YEAR
2018**

WHEREAS, certain Federal funding will potentially be available for Essex County under Title I of the Housing and Community Development Act of 1974 as amended and supplemented, which Act is commonly known and referred to as the Community Development Block Grant; and

WHEREAS, the Township of West Orange has a need and desire for assistance under the Act and Program as aforesaid in order to improve essential services to the residents of areas which qualify for assistance under the Act and Program as aforementioned.

NOW, THEREFORE, BE IT RESOLVED the Township Council of the Township of West Orange, authorizes, on behalf of the Township of West Orange, the submission of applications for funding of the attached list, known as the 2018 Community Development Block Grant Program list, in the priority order as shown.

BE IT FURTHER RESOLVED, that the Mayor of the Township of West Orange is authorized to sign all applications and execute any agreements with the County of Essex and the Municipal Clerk to attest his signature for projects to be funded under this program.

Karen J. Carnevale, R.M.C.
Municipal Clerk

Joe Krakoviak
Council President

Adopted: December 5, 2017

**TOWNSHIP OF WEST ORANGE
COMMUNITY DEVELOPMENT BLOCK GRANTS
APPLICATIONS FOR 2018
PRIORITY LIST**

1.	Main Street Counseling Center - Expanding Mental Health	\$ 20,000.00
2.	Bethany Center for Champions - Outreach for At-Risk Youth	\$ 75,000.00
3.	Tompkins Street – Street Improvements	\$179,000.00
4.	Stockman Street – Street Improvements	\$186,000.00
5.	Watchung Avenue – Street Improvements Washington Street to Orange Line	\$200,000.00
	Total	\$660,000.00

November 30, 2017

RESOLUTION

WHEREAS, an entity known as 2017 Eagle Rock West Orange, LLC (the “Applicant”) is in the process of acquiring the property at 471 Pleasant Valley Way and 662 Eagle Rock Avenue, also known as Block 176.05, Lots 12, 12.13 and 14 on the Tax Map of the Township of West Orange currently owned by the Pleasantdale Presbyterian Church (the “Property”); and

WHEREAS, the Applicant is currently before the West Orange Zoning Board of Adjustment (the “Zoning Board”) with an application to construct a 3,470 square foot Chase Bank on the Property; and

WHEREAS, as part of the Applicant’s application before the Zoning Board, the Applicant has expressed its desire to dedicate to the Township of West Orange (the “Township”) an approximate 19,702 square foot completed and improved lot with 36 parking spaces (the “Dedicated Property”) for use by the public; and

WHEREAS, the Applicant has requested confirmation from the Township that it will accept the Dedicated Property pursuant to a proposed Deed, annexed hereto as Exhibit “A” which transfer title of the Dedicated Property to the Township while reserving certain easements through the Dedicated Property; and

WHEREAS, the Applicant has performed an Environmental Site Assessment (the “Assessment”) on the Property which includes the Dedicated Property; and

WHEREAS, the Applicant has provided to the Township a Reliance Letter, annexed hereto as Exhibit “B” that authorizes the Township to rely upon the Assessment; and

WHEREAS, the Township has conferred with its environmental consultants who have reviewed the Assessment and the Reliance Letter; and

WHEREAS, the Applicant has also advised that it will provide for the costs of a standard title policy.

NOW THEREFORE, BE IT RESOLVED BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE, that the Township be and hereby is authorized to accept the Dedicated Property subject to the Zoning Board's approval of the Applicant's Application to the Zoning Board; and be it further

RESOLVED, that the Mayor is authorized to execute any and all documents related to the dedication of the Property and the Township's acceptance of title to the Dedicated Property; and be it further

RESOLVED, that a copy of this Resolution shall be made available in the Clerk's office in accordance with applicable law.

Karen J. Carnevale
Municipal Clerk

Joe Krakoviak
Council President

Adopted: December 5, 2017

Exhibit “A”

DEED

Prepared By:

Harry H. Clayton IV, Esq.

This Deed is made on _____, 201__.

BETWEEN

2017 EAGLE ROCK WEST ORANGE LLC, a New Jersey limited liability company, whose address is 194 Mount Airy Road, Basking Ridge, New Jersey 07920, referred to as the “Grantor”,

AND

TOWNSHIP OF WEST ORANGE, a municipality, whose address is 66 Main Street, West Orange, New Jersey 07052 referred to as the “Grantee”.

The words “Grantor” and “Grantee” shall mean all Grantors and all Grantees listed above.

1. **Transfer of Ownership.** The Grantor grants and conveys (transfers ownership of) the property (called the “**Property**”) described below to the Grantee. This transfer is made for the sum of Ten and 00/100 Dollars (\$10.00). The Grantor acknowledges receipt of this money.
2. **Tax Map Reference.** (N.J.S.A. 46:26A-3) Township of West Orange, Block 176, Lot ____.
3. **Property.** The property consists of the land and all the buildings and structures on the land in the Township of West Orange, County of Essex and State of New Jersey. The legal description is:

Please see Schedule A attached hereto and made a part hereof.

The property is being conveyed subject to an easement in favor of the Grantor, as the owner of the adjacent property designated as Block 176, Lot __ on the tax maps of the Township of West Orange, Grantor’s successors and assigns, and occupants and invitees of the adjacent Block 176, Lot __, for two way ingress and egress between the adjacent Block 176, Lot __ and Haller Road. Grantee shall at all times maintain sufficient access points and drive aisles on property conveyed hereunder in order to permit passenger vehicles two way ingress and egress between Block 176, Lot __ and Haller Road. Any modification to the access points and drive aisles on property conveyed hereunder shall require the prior written consent of the owner of Block 176, Lot __. The terms and conditions of the easement reserved hereunder shall run with land, and bind, benefit and burden, as the case may be, the successors and assigns of Grantor and Grantee.

Being a portion of the property [describe subdivision instrument]

Being a portion of the property conveyed to Grantor herein by Deed dated on or about the date

hereof from Pleasantdale Presbyterian Church, a religious corporation of the State of New Jersey, formerly known as The German Presbyterian Church of Pleasant Valley, at West Orange, and recorded in the Office of the Essex County Register immediately prior to this deed.

Also being a portion of the property conveyed to Pleasantdale Presbyterian Church, a religious corporation of the State of New Jersey, formerly known as The German Presbyterian Church of Pleasant Valley, at West Orange by the following instruments: (1) Deed from Edmund Condit and Caroline, his wife, and Mary C. Condit (unmarried), the said Edmond and Mary C. Condit being the heirs of Ambrose Condit, deceased, dated March 1, 1879 and recorded in the office of the Essex County Register on April 1, 1879 in Deed Book H20, Page 39; (2) Deed from Edmund Condit and Caroline, his wife, the said Edmond Condit being one of the heirs at law of Ambrose Condit, deceased, dated January 19, 1881 and recorded in the office of the Essex County Register on May 2, 1881 in Deed Book A21, Page 466; (3) Deed from John Wanner, dated May 3, 1913 and recorded in the office of the Essex County Register on October 3, 1913 in Deed Book P53 Page 96; (4) Deed from Harry Portnoff and Alex Portnoff, partners trading as Portnoff Bros., dated March 5, 1953, recorded in the Office of the Essex County Register on March 6, 1953 in Deed Book 3113, Page 546; and (5) Deed from Vincent Pallitto and Angela Pallitto, his wife, dated January 25, 1966, and recorded in the Office of the Essex County Register on January 31, 1966 in Deed Book 4147, Page 394.

4. **Promises by Grantor.** The Grantor promises that the Grantor has done no act to encumber the Property, except as provided below. This promise is called a “covenant as to grantor’s acts” (N.J.S.A. 46:4-6). This promise means that the Grantor has not allowed anyone else to obtain any legal rights which affect the Property (such as by making a mortgage or allowing a judgment to be entered against the Grantor), subject to easements and restrictions of record, zoning and other municipal ordinances and regulations and such state of facts as an accurate survey may disclose.

5. **Signatures.** The Grantor signs this Deed as of the date at the top of the first page.

WITNESS:

2017 EAGLE ROCK WEST ORANGE LLC,
a New Jersey limited liability company

Name:

By: _____
Name: P. Shields Ferber, Jr.
Title: Manager

STATE OF _____)
 COUNTY OF _____)
 SS.: _____)

I certify that on _____, 201_, P. Shields Ferber, Jr. personally came before me and acknowledged under oath, to my satisfaction, that he:

(a) is named in and personally signed this Deed as the Manager of 2017 Eagle Rock West Orange LLC, a New Jersey limited liability company; and

(b) was authorized to and did execute this Deed on behalf of said limited liability company; and

(c) made this Deed for \$10.00 as the full and actual consideration paid or to be paid for the transfer of title (such consideration is defined in N.J.S.A. 46:15-5).

Notary Public

Schedule A
Legal Description

Exhibit “B”



November 17, 2017

Township of West Orange
29 North Day Street
Orange, NJ 07050

**Subject: Reliance Letter
Phase I Environmental Site Assessment – Dated February 28, 2017
Proposed Chase Bank Location
471 Pleasant Valley Way
West Orange, New Jersey
OVP# 38100P244328**

Apex Project No.: JPMC85206-001

To Whom It May Concern:

Apex Companies, LLC is pleased to present this Reliance Letter for the above-referenced Subject Property.

This report is certified to JPMorgan Chase & Co., and Township of West Orange.

These reports are solely for the benefit of Township of West Orange and JPMorgan Chase & Co., and they can rely on the information contained in the report. The findings, conclusions and reliance for this work are subject to and limited by the terms and conditions of our contract and scope of work with JPMorgan Chase & Co. for this project. Implementation or use of the findings or conclusions from this work in no way assures the elimination of present or future liability of fulfillment of the property owner's obligation under any local, State, or Federal laws.

Apex notes that our Phase I ESA was dated greater than 180 days, and as such exceeds the shelf life of a Phase I ESA (which is <180 days) and the User is hereby advised that therefore, this report alone does not comply with all the requirements of All Appropriate Inquiry and the ASTM Standard 1527-13. Apex provides no representations regarding site conditions, including any changes, since the date of our site investigation.

We appreciate the opportunity to be of service. If you have any questions, please do not hesitate to contact me at (973) 479-6475.

Sincerely,
Apex Companies, LLC

A handwritten signature in blue ink, appearing to read 'D. Albanese', written over a light yellow rectangular background.

Damiano Albanese
National Program Manager

RESOLUTION

WHEREAS, the following charitable organization(s) have applied for a Raffle License which raffle is to be conducted within the Township of West Orange,

NOW THEREFORE, BE IT RESOLVED by the Township Council of *the Township of West Orange, that the Municipal Clerk is hereby authorized to* issue a license to conduct a raffle by the following organization (s) at the place (s) and time(s) set opposite their respective name(s):

<u>Organization</u>	<u>Date of Event</u>	<u>Place</u>	<u>RL No.</u>
Parent's Association of the Montclair Kimberly Academy Inc. Tricky Tray	April 14, 2018	350 Pleasant Valley Way	7442
Parent's Association of the Montclair Kimberly Academy Inc. Off Premise Merch	April 14, 2018	350 Pleasant Valley Way	7443
Fathers Club Seton Hall Prep Off Premise Merch	April 28, 2018	120 Northfield Avenue	7444

Karen J. Carnevale, R.M.C.
Municipal Clerk

Joe Krakoviak
Council President

Adopted: December 5, 2017



November 29, 2017

Downtown West Orange Alliance

66 Main Street, West Orange, NJ 07052

Office: 973.325.4109

Fax: 973.325.6359

www.DowntownWO.com

THE VALLEY • SAINT MARK'S • TORY CORNER • EAGLE ROCK

Dear Township of West Orange Council,

Re: Downtown West Orange Alliance 2018 Proposed Budget

Enclosed please find the Special Improvement Districts 2018 Budget.

Please be advised this year's budget will once again be \$235,000.00 or \$207,000.00 without the townships in-kind contribution.

We have provided two documents for your review; One is a summary of the budget and the other lists the details for each category.

We plan to present a full report at the budget hearing on January 9th along with our goals and objectives for the coming year.

Please feel free to contact us to discuss any questions comments you many have.

We are looking forward to seeing you over the next couple of weeks.

Best Regards,

John McElroy
Chairman, Board of Trustees
P: 973-325-7898

Megan Brill
Executive Director
P: 973-325-4109

Encl

DWOA Proposed Budget 2018

REVENUE	Projected 2018	Actual 2017	Budget 2017
SID Assessments	\$ 98,000.00	\$ 96,893.38	\$ 104,500.00
Township Contribution Cash	\$ 40,809.00	\$ 40,809.00	\$ 40,809.00
Township Contribution In-Kind	\$ 28,000.00	\$ 28,000.00	\$ 28,000.00
Funds Carried Forward from Previous year	\$ 32,665.18	\$ 21,631.68	\$ 21,631.68
Mayors 5K Run	\$ 14,500.00	\$ 11,000.00	\$ 14,500.00
Other Fundraising	\$ 12,925.82	\$ -	\$ -
Street Fair Income	\$ 8,000.00	\$ 9,872.00	\$ 8,000.00
Interest Income	\$ 100.00	\$ 337.00	\$ 75.00
Fund Balance	\$ -	\$ 17,484.32	\$ 17,484.32
Total Revenue	\$ 235,000.00	\$ 226,027.38	\$ 235,000.00
EXPENSES			
Administrative			
Executive Director	\$ 45,000.00	\$ 45,121.59	\$ 45,000.00
Employee Taxes	\$ 15,000.00	\$ 14,269.00	\$ 15,000.00
Staff Support (Intern)	\$ 2,000.00	\$ 300.00	\$ 2,000.00
Payroll Fees	\$ 1,000.00	\$ 873.00	\$ 1,000.00
Employer Taxes	\$ 5,300.00	\$ 4,680.00	\$ 5,300.00
Total Administrative	\$ 68,300.00	\$ 65,243.59	\$ 68,300.00
Office Operations			
Director's Expenses (Cell Phone)	\$ 500.00	\$ 480.00	\$ 500.00
Annual Report Fees & Bank Fees	\$ 100.00	\$ 86.00	\$ 100.00
Office Equipment Copier & Computer	\$ 1,000.00	\$ 1,970.00	\$ 2,000.00
Office Software Member 365	\$ 1,740.00	\$ 2,100.00	
Printing	\$ 500.00	\$ 500.00	\$ 700.00
Supplies & Brd Mtg Exp	\$ 300.00	\$ 616.00	\$ 210.00
Total Office Operations	\$ 4,140.00	\$ 5,752.00	\$ 3,510.00
Total Administrative & Office Operations	\$ 72,440.00	\$ 70,995.59	\$ 71,810.00
<i>Rent/In Kind</i>	\$ 12,000.00	\$ 12,000.00	\$ 12,000.00
<i>Utilities/In Kind</i>	\$ 1,800.00	\$ 1,800.00	\$ 1,800.00
<i>Telephone/In Kind</i>	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00
<i>General Office/In Kind</i>	\$ 6,500.00	\$ 6,500.00	\$ 6,500.00
<i>Postage/In Kind</i>	\$ 4,200.00	\$ 4,200.00	\$ 4,200.00
Total In-kind	\$ 28,000.00	\$ 28,000.00	\$ 28,000.00
Total Admin. & Office Oper. & In Kind	\$ 100,440.00	\$ 98,995.59	\$ 99,810.00
Economic Development			
Business Retention	\$ 3,000.00	\$ -	\$ 6,000.00
Total Economic Development	\$ 3,000.00	\$ -	\$ 6,000.00

DWOA Proposed Budget 2018

Insurance & Professional Services			
Directors & Officers	\$ 1,500.00	\$ 1,436.00	\$ 1,500.00
Disability/Workman's Comp	\$ 500.00	\$ 360.00	\$ 500.00
Accountant/Auditor	\$ 3,000.00	\$ 2,000.00	\$ 3,000.00
Legal Fees	\$ -	\$ -	\$ 500.00
Total Insurance & Professional Services	\$ 5,000.00	\$ 3,796.00	\$ 5,500.00
Marketing & Promotions			
Joseph Fagan	\$ 18,000.00	\$ 18,000.00	\$ 18,000.00
TV Show Set & Production	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Downtown Holiday Open House	\$ 3,750.00	\$ 3,750.00	\$ 4,000.00
Edison Day Street Festival	\$ 7,460.00	\$ 13,867.66	\$ 8,000.00
Farmers Market/Halloween/Other		\$ -	\$ -
Social Media Bus Promo/Newsletter	\$ 1,500.00	\$ 1,500.00	\$ 7,000.00
Website Branding, Design & Hosting	\$ 600.00	\$ 600.00	\$ 1,000.00
WO Chronicle, TAP & Other Print	\$ 300.00	\$ 300.00	\$ 2,000.00
Shop WO Card	\$ 2,350.00	\$ 880.00	\$ 2,500.00
Other Promotion	\$ 24,000.00	\$ 5,537.05	\$ 6,000.00
Total Marketing & Promotions	\$ 59,460.00	\$ 45,934.71	\$ 50,000.00
Organization			
Community Events- OSPAC, WOCC	\$ 100.00	\$ 75.00	\$ 100.00
Donations	\$ -	\$ -	\$ 190.00
Dues & Subscriptions	\$ 1,000.00	\$ 858.52	\$ 400.00
Main Street New Jersey/National Conference	\$ 3,000.00	\$ 4,531.00	\$ 3,000.00
Membership Drive	\$ -	\$ -	\$ -
Trade Shows/Seminars	\$ 500.00	\$ 145.00	\$ 1,000.00
Total Organization	\$ 4,600.00	\$ 5,609.52	\$ 4,690.00
Visual Improvement			
Banners - Spring & Bulb Branding	\$ 2,500.00	\$ 3,720.00	\$ 5,000.00
Design Improvements	\$ 3,000.00	\$ 6,235.00	\$ 3,000.00
Capital Expense	\$ 3,000.00	\$ -	\$ 1,000.00
Façade Grant Program	\$ 20,000.00	\$ 9,300.00	\$ 20,000.00
Holiday Decorations	\$ 9,000.00	\$ 9,940.00	\$ 10,000.00
Landscaping, Planters, Garbage Receptacles	\$ 15,000.00	\$ 15,804.00	\$ 15,000.00
Maintenance Worker	\$ 10,000.00	\$ 3,000.00	\$ 15,000.00
Total Visual Improvement	\$ 62,500.00	\$ 47,999.00	\$ 69,000.00
Total Expenses	\$ 235,000.00	\$ 202,334.82	\$ 235,000.00
<i>In-Kind</i>	\$ (28,000.00)	\$ (28,000.00)	\$ (28,000.00)
Total Estimated Budget	\$ 207,000.00	\$ 174,334.82	\$ 207,000.00

Downtown West Orange Alliance 2018 Proposed Budget

REVENUE	Projected 2018	Actual 2017	2017 Budget
SID Assessments	\$ 98,000.00	96893.38	\$ 104,500.00
Township Contribution Cash	\$ 40,809.00	\$ 40,809.00	\$ 40,809.00
Township Contribution In-Kind	\$ 28,000.00	\$ 28,000.00	\$ 28,000.00
Funds Carried Forward Prev. Year	\$ 32,665.18	\$ 21,631.68	\$ 21,631.68
Fundraising Carried Forward Prev. Year	\$ -		
Mayors 5K Run to Break the Silence	\$ 14,500.00	\$ 11,000.00	\$ 14,500.00
Other Fundraising Income	\$ 12,925.82	\$ -	
Fundraising Income - Street Fair	\$ 8,000.00	\$ 9,872.00	\$ 8,000.00
Interest Income	\$ 100.00	\$ 337.00	\$ 75.00
Reserve Funds	\$ -	\$ 17,484.32	\$ 17,484.32
Total Revenue	\$ 235,000.00	\$ 226,027.38	\$ 235,000.00
Township Contribution In-Kind	\$ (28,000.00)	\$ (28,000.00)	\$ (28,000.00)
Total with our In-Kind	\$ 207,000.00	\$ 198,027.38	\$ 207,000.00
EXPENSES		2017 Actual	2017 Budget
Total office operations	\$ 72,440.00	\$ 70,995.59	\$ 71,810.00
Total In Kind	\$ 28,000.00	\$ 28,000.00	\$ 28,000.00
Economic Development	\$ 3,000.00	\$ -	\$ 6,000.00
Insurance & Professional Services	\$ 5,000.00	\$ 3,796.00	\$ 5,500.00
Marketing & Promotions	\$ 59,460.00	\$ 45,934.71	\$ 50,000.00
Organization	\$ 4,600.00	\$ 5,609.52	\$ 4,690.00
Visual Improvement	\$ 62,500.00	\$ 47,999.00	\$ 69,000.00
Total Expenses	\$ 235,000.00	\$ 202,334.82	\$ 235,000.00
<i>In-Kind</i>	\$ (28,000.00)	\$ (28,000.00)	\$ (28,000.00)
Total Expenses	\$ 207,000.00	\$ 174,334.82	\$ 207,000.00

RESOLUTION

WHEREAS, the Township of West Orange's Insurance Broker solicited offers and proposals for Stop Loss Coverage for the Township's 2018 Health Insurance Coverage; and

WHEREAS, the Township's broker recommends the proposal submitted by Sun Life Financial ("Sun Life"), annexed hereto as Exhibit "A;" and

WHEREAS, the Township's broker suggests that the proposal from Sun Life offers a premium that is \$50,083 less than the current Stop Loss Coverage; and

WHEREAS, the Mayor has recused himself from the award of this Agreement, including the execution of any documents related to this Agreement.

NOW, BE IT HEREBY RESOLVED BY THE TOWNSHIP COUNCIL OF THE TOWNSHIP OF WEST ORANGE, that the Township shall and hereby does authorize the acceptance and award of a contract with Sun Life for Stop Loss Coverage for the Township's 2018 Health Insurance Coverage, consistent with the rates set forth in the proposal annexed hereto as Exhibit "A"; and be it further

RESOLVED, that the Business Administrator be and is hereby authorized to execute all documents necessary to effectuate the agreement; and be it further

RESOLVED that a copy of this resolution shall be made available in the Clerk's Office for reasonable inspection in accordance with applicable law.

Karen J. Carnevale, R.M.C.
Municipal Clerk

Joe Krakoviak, Council President

Adopted: December 5, 2017

Exhibit “A”



November 30, 2017

Township of West Orange
66 Main Street
West Orange, NJ 07052
John K. Sayers, Business Administrator

Dear Jack:

Fairview Agency's recommendation for the Township of West Orange is to move the reinsurance carrier to Sun Life effective January 1, 2018. The reasons for this recommendation is as follows:

1. The Premium is \$50,083 less than the incumbent
2. The Maximum claim exposure is \$513,443 less than incumbent
3. Sun Life offer is a no new laser contract – This eliminate the potential for lasers and they offer a renewal rate cap

I have enclosed a copy of the proposal for your records. If you have any questions please give me a call to discuss.

Thanks,

A handwritten signature in blue ink, appearing to read 'MA', is written over the 'Thanks,' text.

Michael Atkinson
Fairview Insurance Agency

Cc: R.Graham



**FAIRVIEW
INSURANCE AGENCY
ASSOCIATES, INC.**

Township of West Orange - 2018 Renewal Stop Loss Options

*Revised November 30, 2017

Effective Date

January 1, 2018

	<u>Single</u>	<u>Family</u>	<u>Total Lives</u>
Number of Lives	214	182	597
	<u>EE+Spouse</u>	<u>EE+Child(ren)</u>	
	165	36	



Current Renewal Option 1 Option 2 Option 3

Specific

	RMTS - Nationwide	RMTS - Nationwide	No Laser Renewal Sun Life	RMTS - Nationwide	No Laser Renewal Sun Life
Carrier:					
Deductible	\$200,000	\$200,000	\$200,000	\$250,000	\$250,000
Specific Coverages	Medical Only	Medical Only	Medical Only	Medical Only	Medical Only
Basis	24/12	24/12	24/12	24/12	24/12
Employee Rate	\$43.69	\$44.85	\$42.53	\$37.50	\$30.52
EE+Spouse Rate	\$96.11	\$98.67	\$85.89	\$82.50	\$65.25
EE+Child(ren) Rate	\$74.27	\$76.25	\$73.62	\$63.75	\$55.93
Family Rate	\$133.24	\$136.79	\$126.79	\$114.38	\$96.32
* Administration Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Monthly Premium	\$52,131	\$53,519	\$48,999	\$44,750	\$36,841
Annual Premium	\$625,575	\$642,231	\$587,992	\$536,996	\$442,095
* Includes PPO, UR, UMR Admin. Fees					

Aggregate

	24/12	24/12	24/12	24/12	24/12
Basis					
Aggregate Coverages	Medical Only	Medical Only	Medical Only	Medical Only	Medical Only
Attachment Corridor	125%	125%	125%	125%	125%
Employee Attachment Factor	\$629.62	\$694.99	\$1,317.49	\$707.82	\$1,356.45
EE+Spouse Rate	\$1,385.16	\$1,528.97	\$1,317.49	\$1,557.19	\$1,356.45
EE+Child(ren) Rate	\$1,070.35	\$1,181.48	\$1,317.49	\$1,203.29	\$1,356.45
Family Attachment Factor	\$1,920.34	\$2,119.71	\$1,317.49	\$2,158.84	\$1,356.45
Minimum Attachment Point					
Total Annual Aggregate Deductible	\$9,105,422.00	\$9,951,941	\$9,438,498	\$10,135,646	\$9,717,608
Aggregate Premium PEPM	\$3.29	\$3.29	\$3.87	\$3.62	\$4.05
Monthly Aggregate Premium	\$1,964	\$1,964	\$2,310	\$2,161	\$2,418
Annual Aggregate Premium	\$23,570	\$23,570	\$27,725	\$25,934	\$29,014
Total Annual Fixed	\$649,144	\$665,800	\$615,717	\$562,930	\$471,109
Total Annual Aggregate Deductible	\$9,105,422	\$9,951,941	\$9,438,498	\$10,135,646	\$9,717,608
Total Annual Cost	\$9,754,566	\$10,617,741	\$10,054,215	\$10,698,575	\$10,188,717
Total Annual Fixed	\$649,144	\$665,800	\$615,717	\$562,930	\$471,109
Total Estimated Paid Claims	\$7,011,175	\$7,712,292	\$7,712,292	\$7,812,292	\$7,812,292
Total Estimated Plan Cost	\$7,660,319	\$8,378,093	\$8,328,010	\$8,375,222	\$8,283,402



PROPOSAL

Brighter under the sun

Created for:
Township of West Orange

Introduction

Thank you for the opportunity to offer this proposal to you.

Proposal presented to

Township of West Orange
66 Main St
West Orange, NJ 07052

SIC Code: 9111

Proposal presented by

Sun Life Financial
One Sun Life Exec Park
112 Worcester Street
Wellesley Hills, MA 02481
Tel: 877-736-4739

Benefits quoted

Aggregate Stop-Loss and Specific Stop-Loss

Proposed Effective Date

January 1, 2018

Things to know

- This proposal shows a summary of proposed benefits, rates, and underlying assumptions. It is not part of the group policy or an administrative services agreement with Sun Life or its affiliated companies.
- This proposal is valid for 60 days, starting from November 9, 2017, and only for the proposed Effective Date.
- For fully insured coverages, the rates shown may be subject to recalculation pending a) final enrollment, b) census data, and c) review of any additional data requested in the proposal. Please review the assumptions for information about how the rates were derived.

The following notices apply to quotes for fully insured coverage:

Producer licensing

All Sun Life companies require producers who use insurance quotes for the purpose of soliciting, selling, or negotiating insurance to be licensed both by the state where the prospective client is located and by any state where the solicitation, sale, or negotiation of insurance occurs, if different. This requirement pertains to all forms of solicitation, sale, or negotiation of insurance, including but not limited to solicitation, sale, or negotiation conducted in person or by telephone, by e-mail, by fax, or otherwise.

Producer compensation

We encourage brokers and their clients to discuss what commission or other compensation may be paid in connection with the purchase of products and services from Sun Life companies. All Sun Life companies may pay the selling broker, agency, or third party administrator for the promotion, sale, and renewal of the products and services offered in this proposal. In addition to our standard compensation arrangements, we may make additional cash payments or reimbursements to selling brokers in recognition of their marketing and distribution activities, persistency levels, and volume of business. For New York-issued cases, producers must comply with the specific compensation disclosure requirements of New York Regulation 194.

Plan and rates

This proposal may be based on employee census information provided by the employer. Acceptance of the group and final rates will be determined by Sun Life based on actual enrollment and case experience, if required. Terms and conditions of any coverage under the policy may be determined by all required final data and by underwriting rules, minimum participation requirements, and policy provisions in effect on the date coverage begins.

Underwriting companies

The Sun Life Financial group of companies operates under the "Sun Life Financial" name strictly as a marketing name, and no legal significance is expressed or implied. In the United States and elsewhere, insurance products are offered by members of the Sun Life Financial group that are insurance companies. Sun Life Financial Inc., the publicly traded holding company for the Sun Life Financial group of companies, is not an insurance company and does not guarantee the obligations of these insurance companies. Each insurance company relies on its own financial strength and claims-paying ability.



Stop-Loss

We are pleased to offer Stop-Loss insurance to employers. Our coverage provides a full range of services and features designed to make self-funding easier and more affordable. Here are some highlights:

- **Autonomy:** Receive fast, final decisions to underwriting and claim requests because we don't need to take the time to ask for a reinsurer's approval. As a direct-writer carrier, we retain 100% of the risk for our Stop-Loss policies.
- **Excellent Claims Service:** Experience a high standard of customer service, including an average 7-business-day turnaround time for complete Specific claim requests.
- **Money-Saving Programs:** Get SunResources® and SunEliteSM—both are provided to all Sun Life Stop-Loss customers. Sun Life nurse consultants work with administrators even before the Stop-Loss deductible is reached to help reduce claim expenses for the plan through SunResources® access to specialized vendors. The SunEliteSM medical plan document review service delivers insight you can use to strengthen cost containment, federal law compliance, and discretionary authority language.
- **Comprehensive Policy:** Enjoy a Stop-Loss policy that covers a variety of managed care fees, off-label drug use, alternative care, state assessments, and state-mandated hospital surcharges. These reimbursable expenses can help lower the total cost of self-funding.
- **Flexibility:** Choose from a full range of plan designs to meet any budget. Designs include a range of deductibles and run-in and run-out options.
- **Customized Protection:** Tailor coverage with the innovative Cancer rider deductible (requires an in force Sun Life Cancer/Critical Illness policy), Aggregating Specific deductible, Monthly Aggregate Accommodation option, Clinical Trials option, and Advance Funding.
- **No New Lasers at Renewal:** Eliminate the potential for additional lasers with the No New Lasers at Renewal option. It includes the Renewal Rate Increase Cap to help make renewals even more predictable and stable.
- **Gapless Renewals:** Catch claims that would otherwise go uncovered between policy years with the Gapless Renewals option. This added coverage was created for claims that don't fall into the normal run-out pattern.
- **No Redisclosure at Renewal:** Rely on this to make things easier—you don't have to send in a large claims disclosure again at renewal.

Sun Life Assurance Company of Canada (Wellesley Hills, MA) under Policy Form Series 07-SL REV 7-12.

Stop-Loss

Rates

Lasers at Renewal Option

Proposed Third Party Administrator: UMR, Inc.

Proposed network: United Healthcare, Options PPO

Specific Stop-Loss insurance			
Effective Date: 01/01/2018	Commission: 0%	SIC:	9111
Policy year end date: 12/31/2018			
Covered benefits	Medical excluding prescription drug plan		
Annual maximum: Unlimited			
Claim Basis:	24/12		
Specific Deductible	\$200,000		\$250,000
Aggregating Specific Deductible			
Employee tier/lives			
Employee only	214	\$41.33	\$29.69
Employee and spouse	165	\$83.37	\$63.36
Employee and child	36	\$71.46	\$54.31
Employee and family	182	\$123.08	\$93.54
Total Lives	597		
Monthly premium	\$47,574		\$35,788
Policy year premium	\$570,899		\$429,482
Aggregate Stop-Loss insurance			
Effective Date: 01/01/2018	Commission: 0%	SIC:	9111
Policy year end date: 12/31/2018			
Maximum Aggregate benefit: \$1,000,000		Corridor: 125%	
Claim Basis	24/12		
Internal maximum	\$200,000		\$250,000
Employee tier/lives			
Medical			
Employee only	214	\$1,317.49	\$1,356.45
Employee and spouse	165	\$1,317.49	\$1,356.45
Employee and child	36	\$1,317.49	\$1,356.45
Employee and family	182	\$1,317.49	\$1,356.45
Total Lives	597		
100% Minimum Attachment Point	\$9,438,498		\$9,717,599
Aggregate premium			
Monthly rate per employee	\$3.87		\$4.05
Policy year premium	\$27,725		\$29,014
Policy year cost summary			
Specific Deductible	\$200,000		\$250,000
Internal maximum	\$200,000		\$250,000
Total premium	\$598,624		\$458,496
Aggregate Attachment Point	\$9,438,498		\$9,717,599
Maximum exposure	\$10,037,122		\$10,176,095

Included in this plan:

- Managed care discount for pre-certification, utilization review, medical case management
- Retirees included for Specific coverage
- Retirees included for Aggregate coverage

Sun Life Assurance Company of Canada (Wellesley Hills, MA) under Policy Form Series 07-SL REV 7-12.

November 9, 2017

Proposal for Township of West Orange

Quote # 18

Page 5 of 10

rev. 06090615 GGOT-1288

Additional options:

- Additional discounts on the Specific rates have been applied for the following:
 - Neonatal network
- If this program is not in place by the Effective Date, rates will be increased 2% for each program.
- A discount may be available with the purchase of Group Life and/or LTD.

Sun Life Assurance Company of Canada (Wellesley Hills, MA) under Policy Form Series 07-SL REV 7-12.

Assumptions

- Clinical Trial Coverage: Costs relating to non-experimental and non-investigational treatment incurred as part of a clinical trial are covered as eligible expenses. Costs relating to experimental or investigational treatment are not covered.
- Mental/nervous/drug/alcohol coverage is based on current plan design.
- Advance Funding Endorsement included.
- This proposal includes the Lasers at Renewal option and allows your renewal to contain new or revised lasers .
- Quote based on current plan of benefits.
- We are offering a conditional 90 Day Early Lock option. You must provide all required information through 9/30/17 including but not limited to a signed SRQ and application. The information must be received no later than 10/31/17. This offer is no longer valid after 10/31/17.
- This proposal assumes the mirroring amendment/endorsement is included. Mirroring of the employer's plan document is subject to review and approval by Sun Life and may impact the quoted rates. The employer plan document must be submitted within 90 days of the policy Effective Date and must include an executed signature page.
- The standard dependent definition is an employee's spouse and unmarried natural, adopted, or step children, unless otherwise noted.
- This proposal assumes your plan covers only full-time and regular part-time hourly and salaried employees, unless otherwise noted.
- Common ownership of the business units.
- Notification of any employer-completed merger or acquisition.
- Final rates for Specific coverage are guaranteed for 12 months from the Effective Date, unless a change in risk occurs. Risk changes include plan or policy amendments; Third Party Administrator or Administrative Services Only changes; network or cost-containment vendor changes; enrollment shifts greater than 15%; participation shifts in each plan option greater than 10%; and addition/deletion of a subsidiary, division, affiliate, or associated company.

Sold Case requirements

- Copy of plan document
- Final census information through the end of the enrollment period, including age or date of birth, gender, zip codes, coverage codes, and identification of any HMO, retiree, COBRA, and noneligible employees
- Special Risk Questionnaire (SRQ)
- For cases with run-in only:
 - Pending hospital expenses and known confinements that have not yet generated a bill
 - Pre-certification billing through 2 weeks prior to the Effective Date
 - Outstanding claims due to subrogation, audit, contested denials, or any other reason
- For cases with 12/12 or run-outs: pre-certification billing through 2 weeks prior to the Effective Date

Issuance of a contract is subject to submission of all Sold Case and Proposal Contingencies.

Sun Life Assurance Company of Canada (Wellesley Hills, MA) under Policy Form Series 07-SL REV 7-12.

Disclosures

Policy disclosures

Stop-Loss

Exclusions

We do not reimburse for any of the following:

- Expenses for medical services rendered to a Covered Person by the Covered Person's family member or relative.
- Expenses that are payable or reimbursable under any Workers' Compensation Law or similar legislation.
- Expenses for any cosmetic Treatment as defined in Your Plan. This exclusion does not apply to expenses relating to breast reconstruction after mastectomy.
- Expenses for any Experimental or Investigational Treatment, or for any hospital confinement or Treatment that results from Experimental or Investigational Treatment.
- Expenses for any transplant not included in the definition of Transplant.
- Expenses relating to non-human organ or tissue transplants, gene therapies, xenographs or cloning.
- Expenses for any Treatment administered outside the United States if the Covered Person traveled to the location where the Treatment was received for the purpose of obtaining the Treatment.
- Expenses for benefits in excess of Your Plan's limits, or expenses that are excluded under Your Plan.
- Expenses in excess of the Usual and Customary Charge.
- Any amount paid by You in excess of a negotiated provider discount, or any penalty or late charge incurred, or any discount lost, unless previously approved in writing by Us at Our U.S. Headquarters.
- Expenses associated with the administration of Your Plan including, but not limited to, claim payment fees, cost containment administrative fees, PDP administration fees, PPO access fees, premium functions, medical review and consultant fees, unless otherwise covered under this Policy.
- Expenses paid by You relating to any litigation concerning Your Plan, including, but not limited to, attorneys' fees, extra-contractual damages, compensatory damages and punitive damages.
- Any portion of an expense which You are not obligated to pay under Your Plan, or which is reimbursable to You under:
 - Another group health benefit program; or
 - A government or privately supported medical research program; or
 - Medicare; or
 - Any coordination of benefits or non-duplication of benefits provision of Your Plan; or
 - Worker's compensation; or
 - Any other source.
- Expenses incurred by a person who is employed by You at any unit, subsidiary or division of Yours that has not been underwritten by Us.
- Expenses incurred for any illness or injury due to, or aggravated by, war or an act of war, whether declared or undeclared.
- Expenses paid by You for any Treatment authorized or approved under any provision of Your Plan which:
 - Allows the plan administrator to approve alternative care or alternative treatment; or
 - Allows the plan administrator to alter, modify, or waive Plan provisions or limitations, or
 - Grants You or Your plan administrator discretion to approve coverage for Treatment not otherwise covered under Your Plan;unless the Treatment satisfies the criteria for Alternative Care set forth in Section II.
- Expenses covered under a Prescription Drug Plan, unless Prescription Drug Plan coverage is a Covered Benefit on the Schedule of Benefits.

November 9, 2017

Quote # 18

rev. 06090615 GGOT-1288

- Expenses for any Transplant if You have a separate insurance policy that covers Transplants for Covered Persons regardless of whether the Covered Person is covered by that policy.
- Notwithstanding any other Policy provision, We will not reimburse any expense incurred by any employee, or by the employee's dependents, where the employee is a member of: (a) a division, unit, group, subsidiary, affiliate, or class of employee of the Policyholder; or (b) an association, trust, cooperative or similar organization connected with the Policyholder, that is not covered by the Plan as of the Policy Renewal Effective Date.

General disclosures

1. For current financial ratings, please visit www.sunlife.com.

The Sun Life Financial group of companies operates under the "Sun Life Financial" name strictly as a marketing name, and no legal significance is expressed or implied. In the United States and elsewhere, insurance products are offered by members of the Sun Life Financial group that are insurance companies. Sun Life Financial Inc., the publicly traded holding company for the Sun Life Financial group of companies, is not an insurance company and does not guarantee the obligations of these insurance companies. Each insurance company relies on its own financial strength and claims-paying ability.

2. Value-added services are not insurance, are offered only on specific lines of coverage, and carry a separate charge, which is added to the cost of the insurance. The cost is included in the total amount billed. Emergency Travel Assistance is provided by Assist America®. Identity Theft Protection is provided by SecurAssist®, an Assist America program. CompPsych® is a registered trade mark of CompPsych Corporation. The entities that provide the value-added services are not subcontractors of Sun Life and Sun Life is not responsible or liable for the care, services, or advice provided by them. Sun Life reserves the right to discontinue any of the Services at any time. Employers who provide group insurance coverage and make available value added services within an I.R.C. Section 125 cafeteria plan should consult a tax professional to determine whether those services are Qualified Benefits for Section 125 plans.

Service guarantees: If we do not meet the terms of a guarantee, a policyholder may request in writing a service guarantee review. Sun Life will determine whether it failed to meet the guarantee and whether a payment is made. If the request is approved, payment will be made by check during the policy year, as long as the policy remains in force during this time. Sun Life's maximum liability under a guarantee for any policy year is limited to the lesser of 3% of the policyholder's annual premium or \$5,000 for each line of coverage. The maximum payment for a breach of any one component of a guarantee is one-third of the maximum liability (lesser of 1% or \$1,667). If a policyholder has more than one line of insurance coverage, the Overall Satisfaction component will be paid under the guarantee under which the service issue arises. Please note the Service Guarantees apply to Life, STD (including ASO), LTD and Dental (including ASO). For ASO contracts, service guarantee payments will be based on the annual service fee. Service Guarantees are not available for Stop Loss, Accident, Critical Illness, Cancer or Gap.

Group insurance policies are underwritten by Sun Life Assurance Company of Canada (Wellesley Hills, MA) in all states, except New York, under Policy Form Series 93P-LH, 15-GP-01, 98P-ADD, 07-SL REV 7-12, 07P-LH-PT/07C-LH-PT, 01P-ADD-PT/01C-ADD-PT, GP-A, GC-A, 12-GP-01, 16-DEN-C-01, 12-DI-C-01, 16-DI-C-01, 13-SD-C-01, 12-AC-C-01, 16-AC-C-01, 16-ACPort-C-01, 13-ADD-C-01, 15-ADD-C-01, 12-GPPort-P-01, 13-ADDPort-C-01, 12-STDPort-C-01, ACPort-C-01, 13-SDPort-C-01, 16-SD-C-01, 16-SDPort-C-01, 15-LF-C-01, 15-LFPort-C-01, 16-VIS-C-01, TDBPOLICY-2006, and TDI-POLICY. In New York, group insurance policies are underwritten by Sun Life and Health Insurance Company (U.S.) (Lansing, MI) under Policy Form Series 15-GP-01, 13-GP-LF-01, 13-LF-C-01, 13-GP-LH-01, 13-ADD-C-01, 12-DI-C-01, 13-LTD-C-01, 13-STD-C-01, 06P-NY-DBL, 07-NYSL REV 7-12, GC-A, GP-A, 12-GP-SD-01, 13-SD-C-01, 12-GP-01, 12-AC-C-01, 12-GPPort-01, 13-LFPort-C-01, 13-ADDPort-C-01, 15-LF-GP-01, 15-SD-GP-01, 12-STDPort-C-01, 12-ACPort-C-01 and 13-SDPort-C-01. Prepaid dental products are provided and administered by Sun Life Assurance Company of Canada (SLOC) under Form Series BDC-GDSA, PDC, and are provided by prepaid dental companies, affiliated with SLOC, under Form Series BDC-GDSA, UDC-CA-GA06-UDC, UDC-CA-GA06-89, FB-NJ-0281, UDC-09-GDSA-TX, PDC in certain states except New York. Prepaid dental companies are Denticare of Alabama, Inc., United Dental Care of Arizona, Inc., UDC Dental California, Inc., United Dental Care of Colorado, Inc., Union Security DentalCare of Georgia, Inc., United Dental Care of Missouri, Inc., Union Security DentalCare of New Jersey, Inc., United Dental Care of New Mexico, Inc., UDC Ohio, Inc., United Dental Care of Texas, Inc., and United Dental Care of Utah, Inc. In New York, prepaid dental products are provided and administered by Sun Life and Health Insurance Company (U.S.) (SLHIC) (Lansing, MI) under Form Series BDC-GDSA-NY. Product offerings may not be available in all states and may vary depending on state laws and regulations.

This coverage does not constitute comprehensive health insurance (often referred to as "major medical coverage") and does not satisfy the requirement for Minimum Essential Coverage under the Affordable Care Act.

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**AN ORDINANCE ESTABLISHING CHAPTER 23, SECTION 5 OF THE REVISED
GENERAL ORDINANCES OF THE TOWNSHIP OF WEST ORANGE
(TOWNSHIP OF WEST ORANGE SKATE PARK)**

BE IT ORDAINED BY THE MUNICIPAL COUNCIL OF THE TOWNSHIP OF WEST ORANGE, NEW JERSEY that Chapter 23 of the Revised General Ordinances of the Township of West Orange be and are hereby amended as follows:

I. PURPOSE

The purpose of this Ordinance is to establish rules for the Township of West Orange Skate Park.

II. CHAPTER 23, SECTION 5.1 SHALL BE AND INCORPORATE THE FOLLOWING:

23-5 TOWNSHIP OF WEST ORANGE SKATE PARK

23-5.1 Purpose.

This section establishes a set of rules for the use of the Township of West Orange Skate Park for all persons utilizing the facility.

III. CHAPTER 23, SECTION 5.2 SHALL BE AND INCORPORATE THE FOLLOWING:

23-5.2 Township of West Orange Skate Park Rules and Regulations.

- a. The skate park is a skate at your own risk facility designed for skateboarding only. The skate park will not be supervised and users will skate at their own risk.
- b. The skate park will open, weather permitting, during posted hours only. Monday through Saturday 9:00 am to Sunset and Sundays 10:00 am to Sunset
- c. No skating is permitted when the equipment is wet and/or icy.
- d. All participants under the age of 17 must wear a helmet as mandated by New Jersey state law. Helmets, knee, elbow and wrist pads are strongly recommended for all skaters.
- e. All participants must wear proper footwear and clothing at all times.
- f. Only skaters are allowed in the skate park area. No spectator will be allowed in the skating area.
- g. All participants must skate in such a manner to avoid collision with other skaters.
- h. The use of profanity or abusive language, vandalism, fighting and other aggressive or disruptive behavior will result in the loss of privileges at the skate park.
- i. Graffiti or purposeful defacing of the park and/or equipment will result in prosecution.
- j. No food or drink is permitted inside the skate park.
- k. The use of drugs or alcohol within the skate park is prohibited and will result in prosecution.
- l. Smoking is not permitted in any area of the park.
- m. Pets are not permitted within the skate park.

- n. No organized events of any kind are allowed without the approval of the West Orange Recreation Department.
- o. Skateboarding is discouraged outside the skate park.
- p. All other Township of West Orange Park Rules and Regulations apply.
- q. Failure to abide by these rules and regulations may result in the suspension of an individual's ability to use the skate park or the issuance of a fine by the Township of West Orange.

IV. CHAPTER 23, SECTION 5.3 SHALL BE AND INCORPORATE THE FOLLOWING:

23-5.3 Violations and Penalties

Any person convicted of violating any section this section shall be subject to:

- a. A fine of not less than thirty-five (\$35) dollars and no more than five hundred (\$500) dollars; and
- b. Suspension of the person's ability to the use the Township of West Orange Skate Park.

Any violation of the provision of this section which also violates any other federal, state, or local law shall not preclude prosecution under of those federal, state or local laws.

V. REPEAL OF CONFLICTING ORDINANCES

Any Ordinances of the Township which are in conflict with this Ordinance are hereby repealed to the extent of such conflict.

VI. SEVERABILITY

If any part of this Ordinance shall be deemed invalid, such parts shall be severed and the invalidity thereof shall not affect the remaining parts of this Ordinance.

VII. EFFECTIVE DATE

This Ordinance shall take effect upon final passage and publication in accordance with the law.

Karen J. Carnevale, R.M.C.
Municipal Clerk

Joe Krakoviak, Council President

Robert D. Parisi
Mayor

Introduced: November 21, 2017

Adopted: December 5, 2017

Legislative History

This Ordinance is intended to create and adopt rules for the use of the Township of West Orange Skate Park.

4839-0531-2597, v. 1

**AN ORDINANCE AMENDING AND SUPPLEMENTING CHAPTER 7, TRAFFIC, SUBSECTION 7-32.2,
RESTRICTED PARKING ZONES, OF THE REVISED GENERAL ORDINANCES
OF THE TOWNSHIP OF WEST ORANGE**

BE IT ORDAINED, by the Township Council of the Township of West Orange, in the County of Essex, State of New Jersey as follows:

Section 1. Subsection 7-32.2, Restricted Parking Zones, of the Revised General Ordinances of the Township of West Orange is hereby supplemented and amended as follows (*italic type denotes deletion, bold type denotes addition*):

7-32.2 Restricted Parking Zones. Pursuant to N.J.S.A 39:4-197.6, Restricted Parking Zones, as defined in N.J.S.A. 39:4-207.6e, are established in front of the following residences as indicated on the Tax Maps of the Township of West Orange, at the specified locations. Parking within a specific zone is restricted to the motor vehicle issued a permit pursuant to N.J.S.A. 39:4-197.7. In accordance with N.J.S.A., 39:4-197.6 parking is permitted in the Restricted Parking Zone except when prohibited in front of the residence by other sections of this Chapter.

Residence Address	No. of Spaces	Location
82 Valley Way	1	Beginning 25 feet north of the northerly curbline of Maple Street extended and extending 18 feet north.
24 Park Terrace	1	Beginning 373 feet west of the westerly curbline of Main Street extended and extending 22 feet west.

Section 2. If any provision of this Ordinance or application thereof, under any circumstances, is held invalid, the invalidity shall not affect any other provisions or applications of this

Ordinance that can be given effect without the invalid provision(s) or application(s) and to this end the provisions of this Ordinance are severable.

Section 3. All other Ordinances or parts of Ordinances inconsistent with this Ordinance are hereby repealed.

Section 4. This Ordinance shall take effect upon final passage and publication in accordance with law and upon the approval of the New Jersey Department of Transportation if required.

ROBERT D. PARISI, MAYOR

JOE KRAKOVIAK, COUNCIL PRESIDENT

KAREN J. CARNEVALE, R.M.C., MUNICIPAL CLERK

Introduced: November 21, 2017

Adopted: December 5, 2017

LEGISLATIVE HISTORY

This Ordinance is in response to requests from handicapped residents who reside at 82 Valley Way and 24 Park Terrace. By adopting this Ordinance, the Township will establish a handicapped parking stall adjacent to each of these addresses. Such parking stalls are permissible under the laws of New Jersey, and they are designated as Restricted Parking Zones.

**AN ORDINANCE AMENDING AND SUPPLEMENTING
CHAPTER 7, TRAFFIC, SUBSECTION 7-29.1, SPEED LIMITS IN GENERAL,
AND SUBSECTION 7-33, SCHOOL ZONES,
OF THE REVISED GENERAL ORDINANCES OF
THE TOWNSHIP OF WEST ORANGE**

BE IT ORDAINED, by the Township Council of the Township of West Orange, in the County of Essex, State of New Jersey as follows:

Section 1. Subsection 7-29.1, Speed Limits in General, of the Revised General Ordinances of the Township of West Orange is hereby supplemented and amended as follows (*italic type denotes deletion, bold type denotes addition*):

Name of Street	Direction	Speed Limit	Location
<i>Pleasant Valley Way</i>	<i>Both</i>	<i>50 MPH</i>	<i>50 MPH from Northfield Avenue to the center of Cornell Street.</i>
<i>Pleasant Valley Way</i>	<i>Both</i>	<i>45 MPH</i>	<i>45 MPH from the center of Cornell Street to the center of N.J. State Highway Route No. 10 (Mt. Pleasant Ave.).</i>
Pleasant Valley Way	Both	40 MPH	From the center of Northfield Avenue to the center of State Highway No. 10, Mt. Pleasant Avenue, except for a school Speed limit of 25 MPH from 490 feet north of the center of Brook End Drive to 585 feet north of the center of Underwood Drive.

Section 2. Subsection 7-33, School Zones, of the Revised General Ordinance of the Township of West Orange is hereby supplemented and amended as follows (Italic Type denotes deletion, **bold type denotes addition**):

School	Street	Location
Golda Och Academy, Eric F. Ross Upper School Campus	Pleasant Valley Way	From 490 feet north of the center of Brook End Drive to 585 feet north of the center of Underwood Drive.

Section 3. If any provisions of this Ordinance or application thereof, under any circumstances, is held invalid, the invalidity shall not affect any other provisions or applications of this Ordinance that can be given effect without the invalid provision(s) or application(s) and to this end the provisions of this Ordinance are severable.

Section 4. All other Ordinances or parts of Ordinances inconsistent with this Ordinance are hereby repealed.

Section 5. This Ordinance shall take effect upon final passage and publication in accordance with law and upon the approval by Resolution of the Essex County Board of Chosen Freeholders.

ROBERT D. PARISI, MAYOR

JOE KRAKOVIAK, COUNCIL PRESIDENT

KAREN J. CARNEVALE, R.M.C., MUNICIPAL CLERK

Introduced: November 21, 2017

Adopted: December 5, 2017

LEGISLATIVE HISTORY

This Ordinance amends the speed limit along Pleasant Valley Way between Northfield Avenue and State Highway No. 10, Mt. Pleasant Avenue, to 40 miles per hour. The current speed limit is 50 miles per hour from Northfield Avenue to Cornell Street and 45 miles per hour from Cornell Street to State Highway No. 10. It also establishes a School Zone in the vicinity of the Golda Och Academy located at 1418 Pleasant Valley Way and a School Zone speed limit of 25 miles per hour at the school. The speed limit reduction and school zone speed limit were recommended in a study dated September 20, 2017 prepared by NV5, 7 Campus Drive, Suite 300, Parsippany, N.J. 07054 for the Essex County Division of Engineering.

September 20, 2017

Asif Mahmood
Principal Engineer
Essex County Department of Public Works
Division of Engineering
900 Bloomfield Avenue
Verona, New Jersey, 07044

Re: Speed Study – Pleasant Valley Way (CR 636)
West Orange Township, Essex County, New Jersey

Dear Mr. Mahmood:

As requested, NV5 has performed a series of speed studies on Pleasant Valley Way (CR 636) between Northfield Avenue and NJ Route 10. This letter report represents a summary of our findings.

Pleasant Valley Way (CR 636) is classified as an urban minor arterial and between Northfield Avenue and NJ Route 10. The cross section consists of two lanes in each direction near Northfield Avenue and near NJ Route 10. Between Parson Drive and Brook End Drive, the roadway consists of a single through lane with dedicated turn lanes where appropriate. On street parking is prohibited for the entire corridor length. The current statutory speed limit on Pleasant Valley Way is 50 mph south of Cornell Street (not posted) and posted 45 mph between Cornell Street and NJ Route 10. There is a School Speed when children are present of 25 mph in the vicinity of the West Orange Tennis Club and Golda Och Academy.

To determine the existing speed profile of Pleasant Valley Way, spot speed studies were conducted along the corridor on Wednesday, September 20, 2017 from 9 AM to 12 Noon. Approximately 100 vehicles, traveling at free flow speeds, were recorded at each location. The table below indicates the resulting 85th percentile speeds for each location.

Pleasant Valley Way – Observed 85th Percentile Speeds:

Location	Observed 85th Percentile Speed	
	Northbound	Southbound
Near Rand Drive	45 mph	45 mph
Near Cornell Street	45 mph	49 mph
Near Cedar Avenue	47mph	49.2 mph

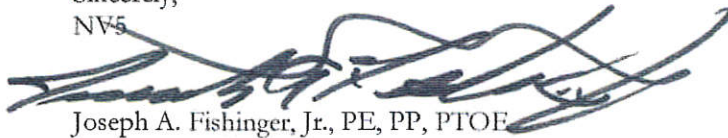
Speed profiles for each of the locations observed are attached. Further review of the speed profiles indicates that the 50th percentile (average) speed for each location is between 40 mph and 45 mph and the 25th percentile speed at each location is between 36.8 and 42 mph. This indicates that the majority of free flow vehicles are traveling the corridor in between 40 and 45 mph.

The MUTCD states that posted speed limits should be within 5 mph of the 85th percentile speed of free flowing traffic. The MUTCD further states that other factors; including road characteristics, presence of shoulders and driveways, pedestrian activity and grade should be considered when setting speed limits. Pleasant Valley Way is on rolling terrain with numerous residential streets and driveways to private homes. The road has narrow striped shoulders and sidewalk is present intermittently along the corridor. Also, as previously noted, a 25 mph school speed limit is in place along the highway.

Based on the observed free flow speeds, a posted speed limit of either 40 or 45 mph is appropriate. Considering the characteristics of the roadway and the adjacent land uses, this office recommends the speed limit for Pleasant Valley Way between Northfield Avenue and NJ Route 10 be revised to 40 mph in both directions for its entire length. The existing 25 mph school zone should remain. Utilizing the 40 mph speed limit in along this corridor sets the speed limit more in context with the characteristics of the roadway, including the limited shoulders and sporadic sidewalks.

Should you have any questions or would like additional information regarding this matter, please do not hesitate to call me.

Sincerely,
NV5



Joseph A. Fishinger, Jr., PE, PP, PTOE
Director, Traffic Engineering

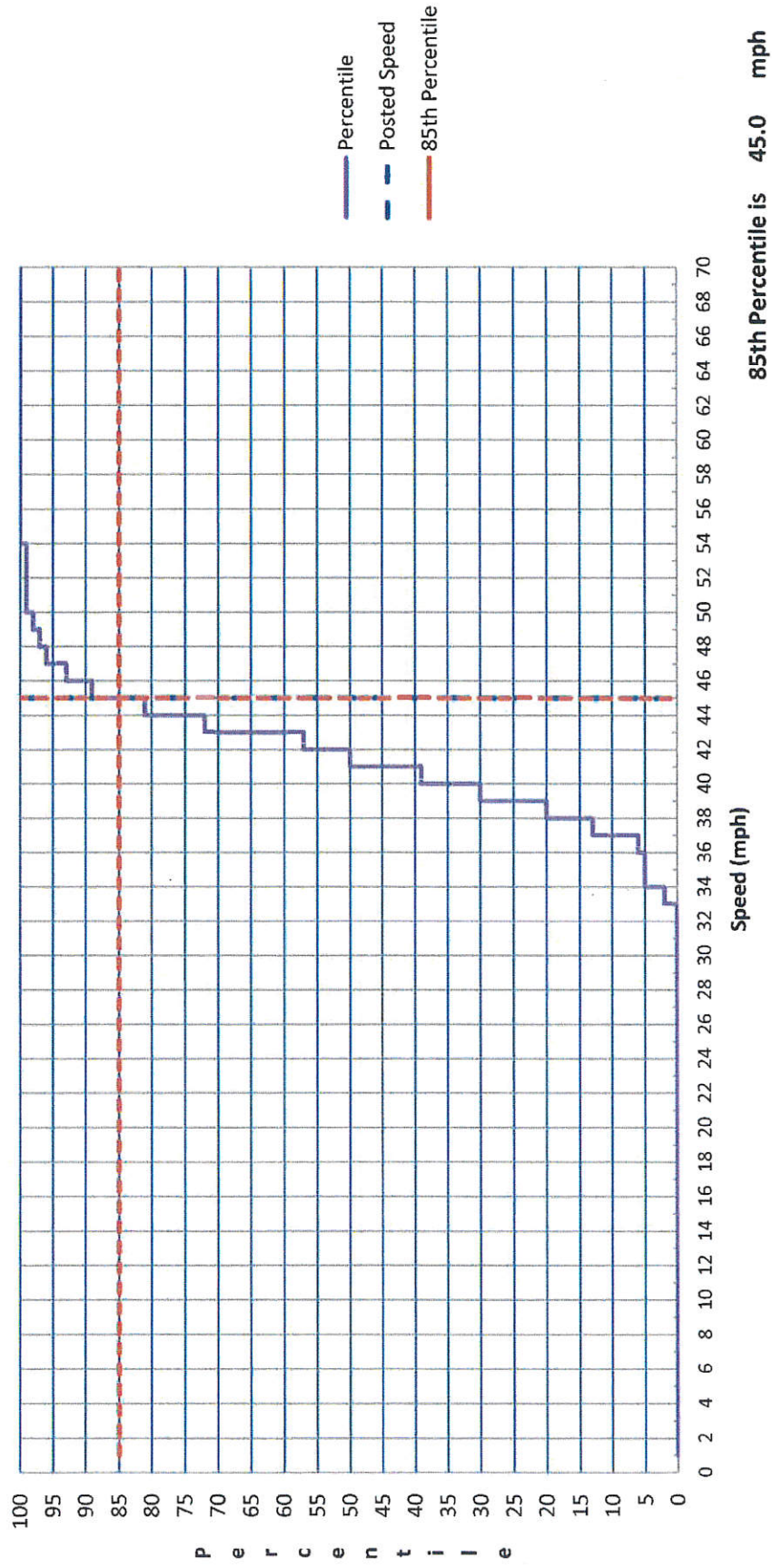
attachments

NV5

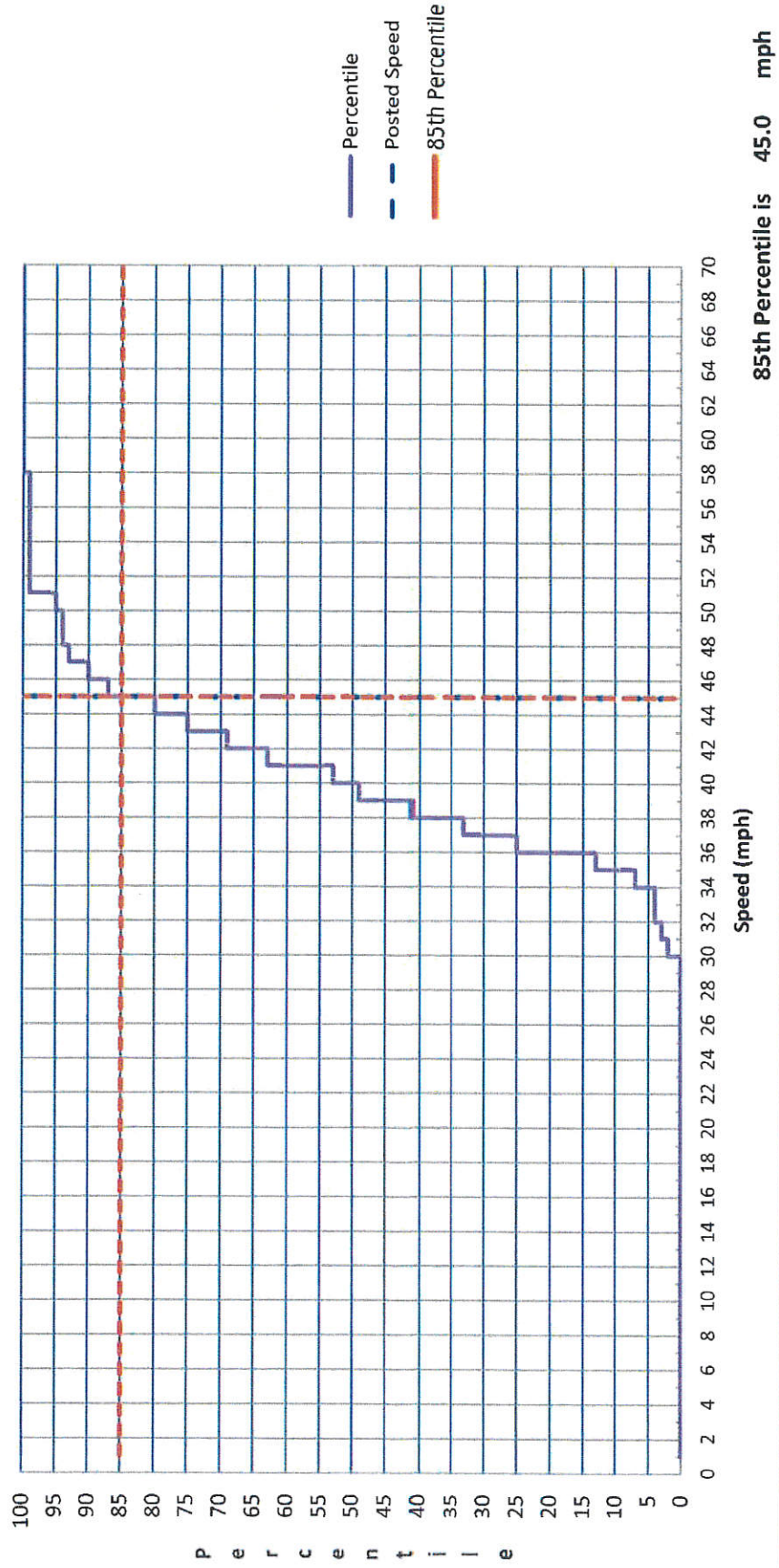
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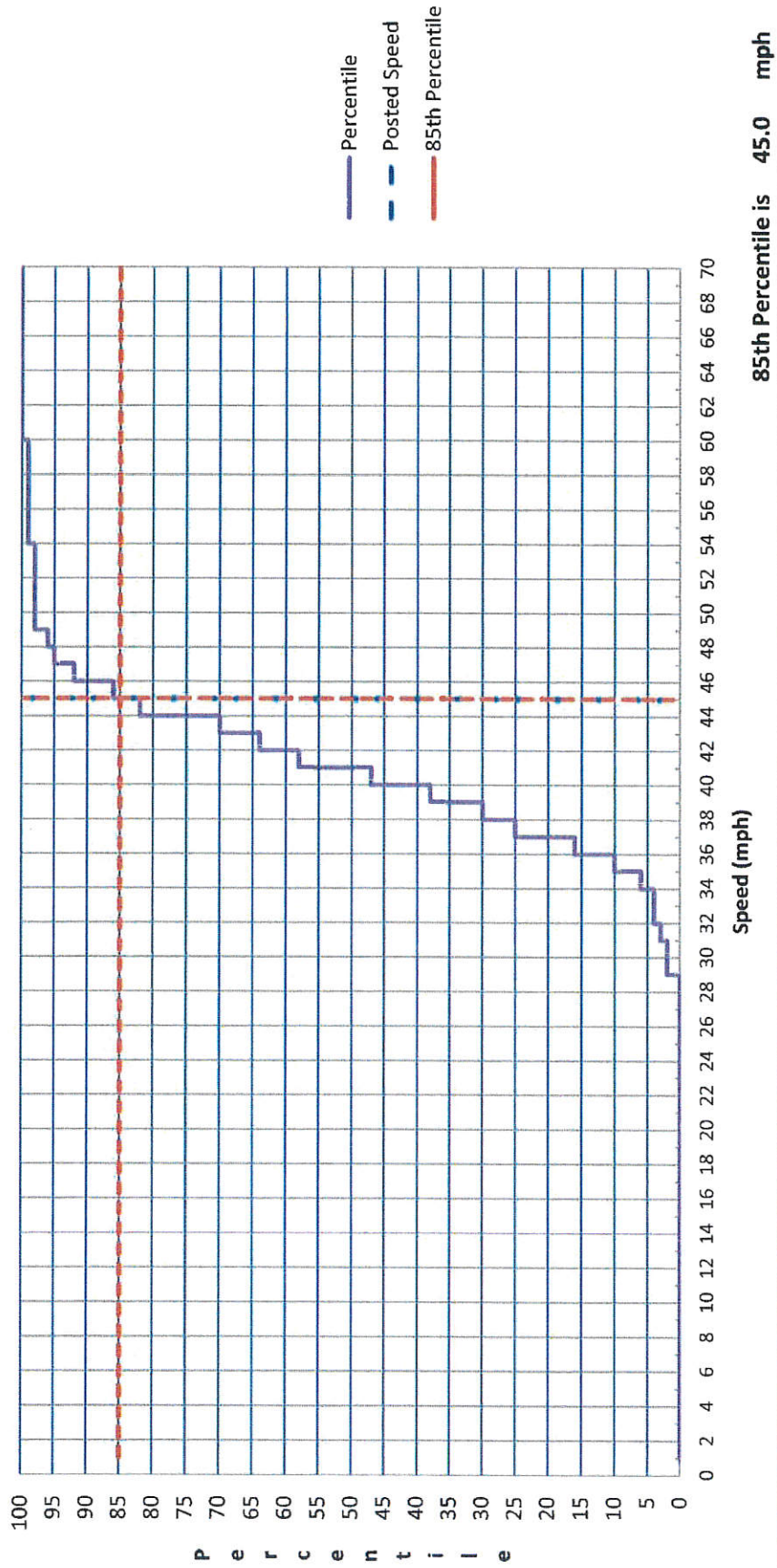
Pleasant Valley Way & Rand Drive (North Bound)



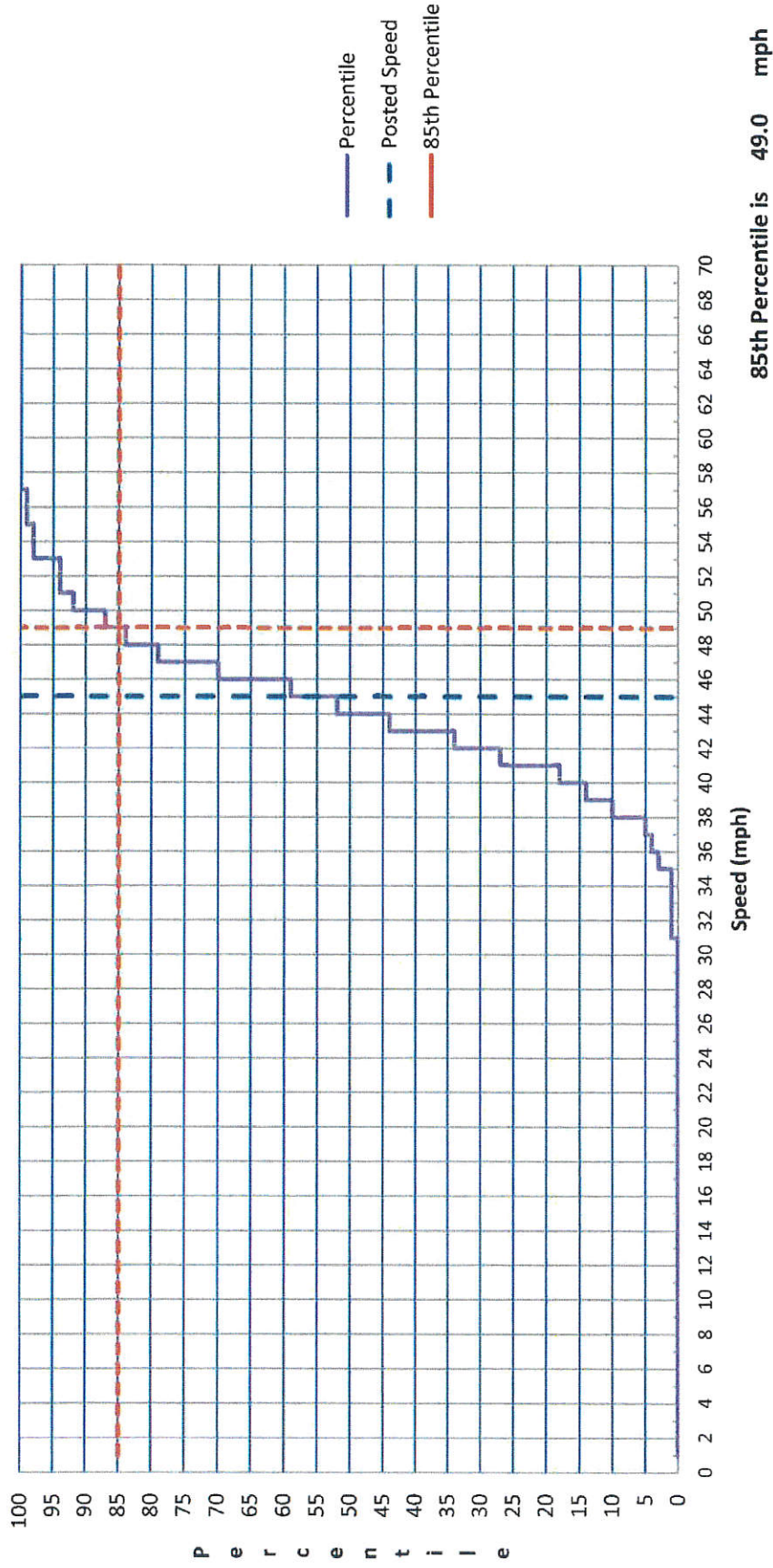
Pleasant Valley Way & Rand Drive (South Bound)



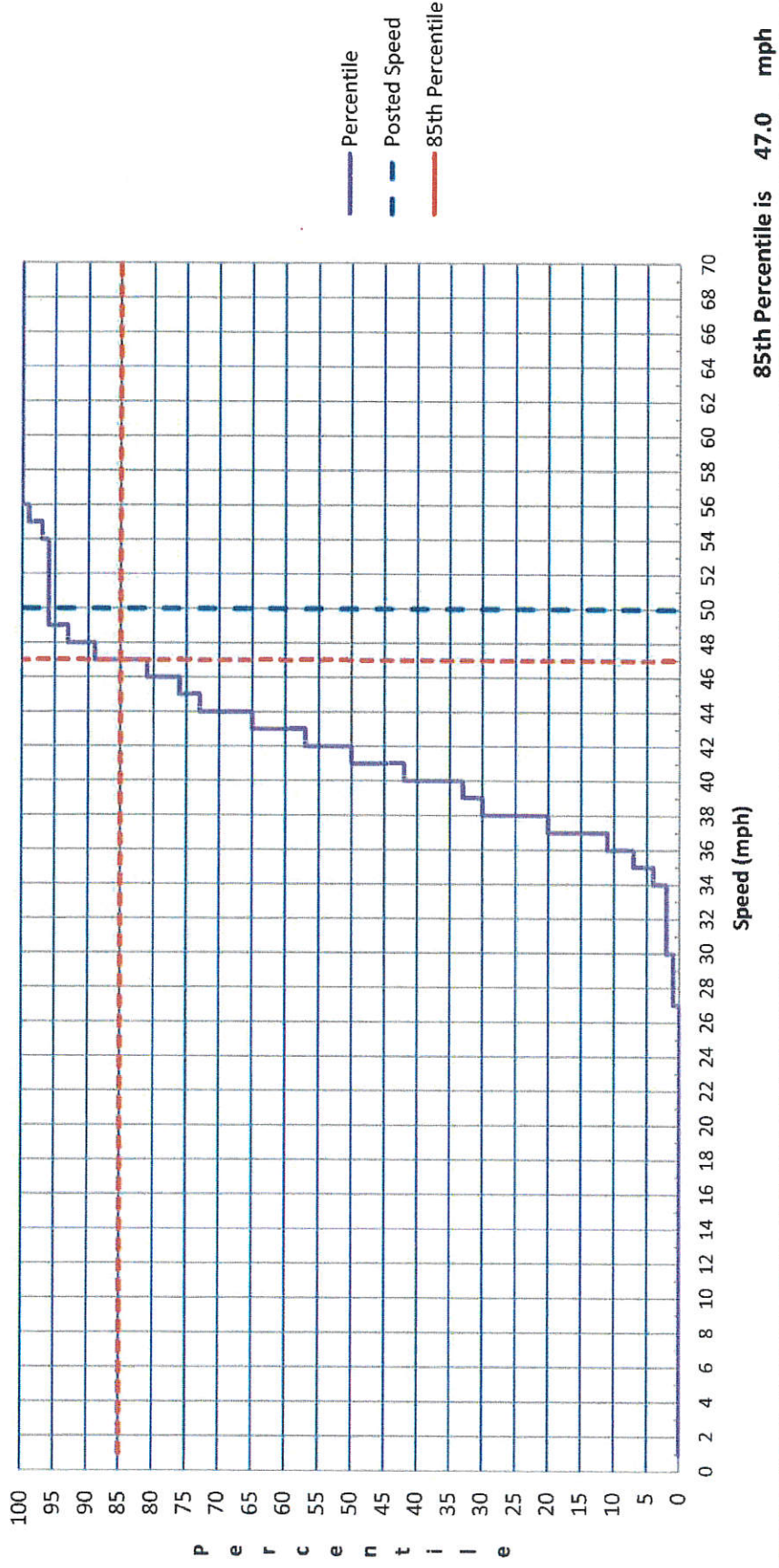
Pleasant Valley Way & Cornell St. (North Bound)



Pleasant Valley Way & Cornell St. (South Bound)



Pleasant Valley Way & Cedar Ave. (North Bound)



Pleasant Valley Way & Cedar Ave. (South Bound)

